

KB SECURITIES VIETNAM JOINT STOCK COMPANY
(Incorporated in the Socialist Republic of Vietnam)

**FINANCIAL STATEMENTS
FOR THE 4th QUARTER OF 2020**



STATEMENT OF FINANCIAL POSITION

As at 31 Dec 2020

Unit: VND

ITEMS	Codes	Notes	Closing balance	Opening balance
ASSETS				
A. CURRENT ASSETS (100=110+130)	100		5,940,075,480,072	5,410,163,195,683
I. Financial assets (110=111+112+113+114+115+116+ 117+118+119+122+129)	110		5,929,045,097,662	5,403,540,259,659
1. Cash	111	4	427,355,760,012	641,001,776,578
1.1. Cash	111.1		427,355,760,012	641,001,776,578
1.2. Cash equivalents	111.2		-	-
2. Financial assets at fair value through profit or loss (FVTPL)	112	6.1	1,656,286,661,786	1,317,734,651,599
3. Held-to-maturity (HTM) investments	113	6.2 (a)	675,173,000,000	997,000,000,000
4. Loans	114	6.3	3,075,630,769,478	2,348,961,187,363
5. Available-for-sale (AFS) financial assets	115	6.4	897,376,000	897,376,000
6. Provisions for impairment of financial assets and mortgages	116	6.3	(550,965,657)	(550,965,657)
7. Receivables	117	7.1	78,886,020,397	89,024,593,365
7.1. Receivables from disposals of financial assets	117.1		-	1,838,224,700
7.2. Receivable, interest of financial assets	117.2		78,886,020,397	87,186,368,665
7.2.1. Interest receivables	117.4		78,886,020,397	87,186,368,665
8. Prepayments to suppliers	118	7.2	1,680,914,500	4,003,658,400
9. Receivables from services provided by the Company	119	7.3	5,126,670,491	973,995,674
10. Other receivables	122	7.4	8,558,890,655	4,493,986,337
11. Provision for impairment of receivables	129		-	-
II. Other current assets (130=131+133+134)	130		11,030,382,410	6,622,936,024
1. Advances for business activities	131		127,700,000	167,950,305
2. Short-term prepaid expenses	133	8.1	7,314,757,822	3,277,831,959
3. Short-term mortgages and deposits	134		3,587,924,588	3,177,153,760

The accompanying notes are an integral part of these financial statements

STATEMENT OF FINANCIAL POSITION (Continued)

As at 31 Dec 2020

ITEMS	Codes	Notes	Closing balance	Opening balance
B. NON-CURRENT ASSETS (200=220+250)	200		58,568,580,200	154,470,494,884
I. Financial asset	210	6.2 (b)	-	90,000,000,000
Held-to-maturity (HTM) investments	212		-	90,000,000,000
II. Fixed assets	220	9.1	25,455,088,257	28,116,343,356
1. Tangible fixed assets	221		10,352,841,705	14,040,746,569
- Cost	222		31,072,192,855	29,075,956,855
- Accumulated depreciation	223a		(20,719,351,150)	(15,035,210,286)
2. Intangible assets	227	9.2	15,102,246,552	14,075,596,787
- Cost	228		31,706,732,915	26,430,922,915
- Accumulated amortization	229a		(16,604,486,363)	(12,355,326,128)
III. Other non-current assets	250		33,113,491,943	36,354,151,528
1. Long-term mortgages and deposits	251		15,000,000	15,000,000
2. Long-term prepaid expenses	252	8.2	7,299,493,261	13,064,751,280
3. Deposit to Settlement support fund	254	10	15,774,400,248	13,274,400,248
4. Other long - term assets	255	11	10,024,598,434	10,000,000,000
TOTAL ASSETS (270=100+200)	270		5,998,644,060,272	5,564,633,690,567

The accompanying notes are an integral part of these financial statements

STATEMENT OF FINANCIAL POSITION (Continued)

As at 31 Dec 2020

Unit: VND

ITEMS	Codes	Notes	Closing balance	Opening balance
RESOURCES				
C. LIABILITIES (300=310+340)	300		3,827,464,447,768	3,559,402,876,802
I. Current liabilities	310		3,827,461,761,295	3,559,399,679,123
1. Short-term loans and obligations under finance leases	311	12	3,374,791,784,522	3,283,765,000,000
1.1. Short-term loans	312		3,374,791,784,522	3,283,765,000,000
2. Trading obligations	318			3,057,276,380
3. Short-term trade payables	320		6,287,475,691	1,177,504,699
4. Short-term advances from customers	321		205,000,000	273,000,000
5. Taxes and amounts payable to the State budget	322	13	30,155,632,002	23,108,504,958
6. Payables to employees	323		18,938,186,196	14,671,679,605
7. Other employee benefits payables	324		1,053,998,046	716,862,260
8. Short-term accrued expenses	325	14	25,182,353,468	19,555,306,970
9. Other short-term payables	329	15	369,715,090,625	212,963,613,192
10. Bonus and welfare fund	331		1,132,240,745	110,931,059
II. Long-term liabilities	340		2,686,473	3,197,679
1. Deferred tax liabilities	356		2,686,473	3,197,679
D. EQUITY (400=410)	400		2,171,179,612,504	2,005,230,813,765
I. Owners' equity	410		2,171,179,612,504	2,005,230,813,765
1. Owner's contributed capital	411	16	1,675,020,900,000	1,675,020,900,000
1.1. Owner's contributed capital	411.1		1,675,020,900,000	1,675,020,900,000
a. Ordinary shares	411.1a		1,675,020,900,000	1,675,020,900,000
2. Charter capital supplement reserve	414		9,930,623,462	4,688,585,575
3. Financial and risk reserves	415		24,801,043,988	19,559,006,101
4. Retained earnings	417		461,427,045,054	305,962,322,089
4.1 Realised post tax profits	417.1		461,532,104,337	306,067,690,970
4.2. Unrealized profit	417.2		(105,059,283)	(105,368,881)
TOTAL LIABILITIES AND EQUITY (440=300+400)	440		5,998,644,060,272	5,564,633,690,567

The accompanying notes are an integral part of these financial statements

STATEMENT OF FINANCIAL POSITION (Continued)

As at 31 Dec 2020

OFF-BALANCE SHEET ITEMS

Unit: VND

ITEMS	Codes	Notes	Closing balance	Opening balance
A. COMPANY'S ASSETS AND ASSETS MANGAGED UNDER COMMITMENTS				
Vietnam Dong (VND)				
1. Number of shares in issue (shares)	☞	006	167,502,090	167,502,090
2. Treasury shares	☞	007	-	-
3. The Company's financial assets listed/registered for trading at the Vietnam Securities Depository	☞	008	40,310,000	1,832,380,000
<i>a. Transferable financial assets</i>		008.1	29,940,000	1,832,380,000
<i>b. Financial assets to be settled</i>	☞	008.5	10,370,000	-
4. The Company's financial assets registered but not trading at the Vietnam Securities Depository	☞	009	20,000	-
<i>a. Transferable financial assets registered but not trading at the Vietnam Securities Depository</i>	☞	009.1	20,000	-
5. The Company's financial assets not yet registered at the Vietnam Securities Depository	☞	012	336,000,000	336,000,000
B. ASSETS AND LIABILITIES IN CUSTODY				
Number of securities (unit)				
1. The investors' financial assets listed/registered for trading at the Vietnam Securities Depository	☞	021	10,154,054,400,000	7,879,470,880,000
<i>a. Transferable financial assets</i>		021.1	9,061,294,750,000	6,867,251,250,000
<i>b. Limited trading financial assets</i>	☞	021.2	267,411,190,000	558,186,700,000
<i>c. Collateralized financial assets</i>	☞	021.3	519,392,650,000	146,159,790,000
<i>d. Blocked financial assets</i>	☞	021.4	-	-
<i>d. Financial assets to be settled</i>	☞	021.5	305,955,810,000	307,873,140,000
2. The investor's financial assets registered but not trading at the Vietnam Securities Depository		022	86,701,600,000	357,393,090,000
<i>a. Transferable financial assets registered but not trading at the Vietnam Securities Depository</i>	☞	022.1	86,701,600,000	86,200,440,000
<i>b. Limited trading financial assets</i>	☞	022.2	-	271,192,650,000

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STATEMENT OF FINANCIAL POSITION (Continued)

As at 31 Dec 2020

Unit: VND

ITEMS	Codes	Notes	Closing balance	Opening balance
B. ASSETS AND LIABILITIES IN CUSTODY (CONTINUED)				
Vietnam Dong (VND)				
3. Investors' deposits	☺	026	1,280,461,413,633	279,432,874,373
3.1. Investors' deposits for securities trading managed by the Company	☺	027	1,168,591,117,050	220,515,650,362
<i>a. Customer's deposit at VSD</i>	☺	027.1	95,316,775,469 [*]	39,634,082,327
3.2. Deposits for clearing and settlement of trading securities		029	16,553,521,114	19,283,141,684
<i>a. Domestic investors' deposits for clearing and settlement of trading securities</i>		029.1	66,480,223 [*]	14,482,155,016
<i>b. Foreign investors' deposits for clearing and settlement of trading securities</i>		029.2	16,487,040,891 [*]	4,800,986,668
4. Payables to investors for deposits for securities trading managed by the Company	☺	031	1,284,182,109,096	282,142,518,682
4.1. Payables to domestic investors for their deposits for securities trading managed by the Company	☺	031.1	1,284,182,109,096	261,104,267,731
4.2. Payables to foreign investors for their deposits for securities trading managed by the Company	☺	031.2		21,038,250,951
6. Dividends, bond principals and interests payable	☺	035	152,888,300	-



Nguyen Thi Thu Giang
Acting Chief Accountant



Oh Cheolwu
Acting Chief Executive Officer

Hanoi, 19 Jan 2021

KB SECURITIES VIETNAM JOINT STOCK COMPANY**FORM B 02-CTCK**

G,M, 2nd & 7th Floors, Sky City Tower, No. 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam.

Issued under Circular No.334/2016/TT-BTC
Dated 27 December 2016 of the Ministry of Finance

STATEMENT OF INCOME

For the 4th quarter of 2020

Unit: VND

ITEMS	Codes	Notes	Current period		Prior period	Accumulated	
			Current period	Current period		Current period	Current period
I. OPERATING REVENUE							
1.1. Gain from financial assets at fair value through profit or loss	01		1,030,176,681	16,100,841,723	45,114,557,642	106,710,743,004	
<i>a. Gain from sales of financial assets at fair value through profit or loss</i>	01.1		1,022,952,750	16,091,396,702	45,116,263,288	68,661,556,782	
<i>b. Gain from revaluation of financial assets at fair value through profit or loss</i>	01.2		6,965,211	9,197,031	(2,556,030)	(661,071,388)	
<i>c. Dividends and interest on financial assets at fair value through profit or loss</i>	01.3		258,720	247,990	850,384	38,710,257,610	
1.2. Gain from held-to-maturity investments	02		55,613,663,045	36,805,439,349	204,994,166,860	48,035,119,190	
1.3. Gain from loans and receivables	03		66,414,970,600	61,922,837,672	221,738,047,617	201,069,088,161	
1.4. Revenue from securities brokerage services	06		63,491,119,542	36,029,591,382	141,285,948,408	97,009,971,951	
1.5. Revenue from securities underwriting and public offering agent	07		2,485,681,818	1,797,727,273	10,578,613,635	13,302,636,364	
1.6. Revenue from consultant investment securities	08		4,946,215,453	1,154,400,000	7,513,769,997	1,308,015,900	
1.7. Revenue from securities depository services	09		1,300,331,289	1,116,017,471	6,623,984,732	3,346,350,603	
1.8. Revenue from financial advisory services	10		-	-	113,636,363	3,136,363,636	
1.9. Other revenue	11		1,475,275,143	943,338,669	3,017,444,917	1,949,658,154	
Total operating revenue (20=01+02+03+06+07+09+10+11)	20		196,757,433,571	155,870,193,539	640,980,170,171	475,867,946,963	

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STATEMENT OF INCOME(Continued)

For the 4th quarter of 2020

Unit: VND

ITEMS	Codes	Notes	For the 4 th quarter of 2020	
			Current period	Prior period
			Accumulated Current period	Accumulated Current period
II. OPERATING EXPENSES				
2.1. Loss on financial assets at fair value through profit or loss	21		(7,652,339)	3,713,711,447
a. Loss from sale of financial assets at fair value through profit or loss	21.1		2,092,949	4,706,039,388
b. Loss from revaluation of financial assets at fair value through profit or loss	21.2		(9,745,288)	(992,327,941)
2.2. Expenses for securities brokerage services	27		67,226,949,092	40,871,561,821
2.3. Expenses for securities underwriting and public offering agent	28		-	-
2.4 Expense for investment consultancy securities	29		-	-
2.5. Expenses for securities depository	30		1,603,348,656	1,487,611,656
2.6. Expenses for financial advisory services	31		2,588,327,497	8,307,454,340
2.7. Other expenses	32		-	-
Total operating expenses (40=21+27+28+30+31+32)	40		71,410,972,906	54,380,339,264
			193,683,414,363	148,428,470,773

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STATEMENT OF INCOME(Continued)

For the 4th quarter of 2020

Unit: VND

ITEMS	Codes	Notes	Current period	Prior period	Accumulated Current period	Accumulated Current period
III. FINANCIAL INCOME						
3.1. Realised and unrealised gains from foreign exchange difference	41		2,145,817	2,348,166	4,173,929	2,348,166
3.2. Dividends and demand deposit interest earned and accrued	42		697,580,597	792,167,826	3,141,546,090	3,901,967,159
Total financial income (50 = 41+42)	50		699,726,414	794,515,992	3,145,720,019	3,904,315,325
IV. FINANCIAL EXPENSES						
4.1. Realised and unrealised loss from foreign exchange differences	51		-	-	2,029,500	-
4.2. Borrowing cost	52		47,660,079,326	29,490,403,796	199,668,142,665	98,106,589,127
4.3. Other finance charges	55		358,364,978	26,376,628,655	11,652,220,028	46,908,810,919
Total financial expenses (60 = 51+52+55)	60		48,018,444,304	55,867,032,451	211,322,392,193	145,015,400,046
V. GENERAL AND ADMINISTRATION EXPENSES						
	62		11,307,444,005	12,453,927,396	40,945,335,657	37,028,696,651
VI. OPERATING RESULTS (70 = 20+50-40-60-62)						
	70		66,720,298,770	33,963,410,420	198,174,747,977	149,299,694,818
VII. OTHER INCOME AND EXPENSES						
7.1. Other income	71		-	-	30,600,010	-
7.2. Other expenses	72		-	-	-	4,072,533,536
Other operating results (80 = 71-72)	80		-	-	30,600,010	(4,072,533,536)

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STATEMENT OF INCOME(Continued)

For the 4th quarter of 2020

Unit: VND

VIII. ACCOUNTING PROFIT BEFORE TAX (90=70+80)	90	66,720,298,770	33,963,410,420	198,205,347,987	145,227,161,282
8.1. Realized accounting profit	91	66,703,588,271	32,961,885,448	198,205,038,389	144,668,875,195
8.2. Unrealized accounting profit	92	16,710,499	1,001,524,972	309,598	558,286,087
IX. CORPORATE INCOME TAX EXPENSE	100	13,342,110,696	6,594,216,496	30,159,734,093	40,386,403,545
9.1. Current corporate income tax expense	100.1	13,340,717,654	6,592,377,090	30,160,245,299	40,518,617,823
9.2. Deferred corporate income tax expense	100.2	1,393,042	1,839,406	(511,206)	(132,214,278)
X. ACCOUNTING PROFIT AFTER TAX (200=90-100)	200	53,378,188,074	27,369,193,924	168,045,613,894	104,840,757,737
10.1. Profit after tax attributable to shareholders	201	53,378,188,074	27,369,193,924	168,045,613,894	104,840,757,737



Nguyen Thi Thu Giang
Acting Chief Accountant



Oh Cheolwu
Acting Chief Executive Officer

Hanoi, 19 Jan 2021

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STATEMENT OF CASH FLOWS

For the quarter ended 31 Dec 2020

Unit: VND

ITEMS	Codes	Current year	Prior year
I. Cash flows from operating activities			
1. Profit before corporate income tax	01	198,205,347,987	145,227,161,282
2. Adjustments for:	02	127,575,906,777	50,003,004,014
- Depreciation and amortization	03	9,933,301,099	6,643,192,243
- Provisions	04	-	(14,370,124,367)
- (-Gain)/(+Loss) from unrealised foreign exchange	05	2,029,500	-
- Interest expense	06	199,668,142,665	121,948,099,359
- (Gain) from investing activities	07	(3,141,546,090)	(3,901,967,159)
- Accrued interests	08	(78,886,020,397)	(60,316,196,062)
3. Increase in non-cash expenses	10	2,556,030	(1,219,357,475)
Increase in revaluation losses of financial assets at FVTPL	11	2,556,030	(1,219,357,475)
4. Decrease in non-cash income	18	2,865,628	661,071,388
Decrease in revaluation gains of financial assets at FVTPL	19	2,865,628	661,071,388
5. Operating profit before movements in working capital	30	(623,187,431,510)	(2,837,956,813,403)
- Decrease (increase) in financial assets at fair value through profit or loss	31	(338,557,431,845)	(885,787,617,092)
- Decrease (increase) in held-to-maturity investments	32	411,827,000,000	(634,994,520,548)
- (Increase) decrease in loans receivable	33	(726,669,582,115)	(1,202,565,630,331)
- Decrease in receivables from sales of financial	35	1,838,224,700	(1,838,224,700)
- Decrease in dividends and interests accrued and receivables on financial assets	36	87,841,383,704	(9,268,080,294)
- (Increase) decrease in receivables from services rendered	37	(4,152,674,817)	49,433,804,326
- (Increase) decrease in other receivables	39	(1,744,189,918)	(1,924,320,025)
- (Increase) decrease in other assets	40	40,250,305	170,515,565
- Increase (decrease) in accrued expenses (excluding accrued loan interest)	41	1,286,479,820	(40,503,610,546)
- Increase/(decrease) in prepaid expenses	42	1,728,332,156	(4,208,201,930)
- Corporate income tax paid	43	(32,885,808,574)	(23,744,513,382)
- Interest paid	44	(195,327,575,987)	(113,753,312,658)
- Decrease (increase) in trade payables	45	1,984,694,612	3,297,283,349
- Increase (decrease) in Other employee benefits payables	46	(738,369,683)	(708,081,002)
- Increase (decrease) in taxes and amounts payable to the State budget (excluding corporate income tax payable)	47	9,772,690,319	3,203,210,205
- Increase, (decrease) in payables to employees	48	4,266,506,591	7,854,936,380
- Increase in other short-term payables	50	156,751,477,433	28,454,400,008
- Other cash inflows	51	-	-
- Other cash outflows	52	(448,838,211)	(11,074,850,728)
Net cash (used in)/generated by operating activities	60	(297,400,755,088)	(2,643,284,934,194)

The accompanying notes are an integral part of these financial statements

STATEMENT OF CASH FLOWS (Continued)

For the quarter ended 31 Dec 2020

Unit: VND

ITEMS	Codes	Current year	Prior year
II. Cash flows from investing activities			
1. Acquisition and construction of fixed assets, investment properties and other non-current	61	(7,272,046,000)	(17,901,969,400)
2. Proceeds from interest earned, dividends and profits received from long-term investments	65	-	-
Net cash generated by investing activities	70	(7,272,046,000)	(17,901,969,400)
III. Cash flows from financial activities			
1. Proceeds from issuance of shares	71	-	567,942,300,000
2. Proceeds from borrowings	73	18,271,674,592,127	15,608,436,012,446
2.1. Other borrowings	73.2	18,271,674,592,127	15,608,436,012,446
3. Repayment of borrowings	74	(18,180,647,807,605)	(12,979,596,401,834)
3.1 Repayment of borrowings - support Fund	74.1	-	-
3.2 Repayment of borrowings - financial assets	74.2	-	-
3.3. Repayment of other borrowings - principal	74.3	(18,180,647,807,605)	(12,979,596,401,834)
Net cash generated by/(used in) financial activities	80	91,026,784,522	3,196,781,910,612
IV. Net decrease in cash	90	(213,646,016,566)	535,595,007,018
V. Cash and cash equivalents at the beginning of the year	101	641,001,776,578	105,406,769,560
- Cash	101.1	641,001,776,578	10,255,536,683
- Cash equivalents	101.2	-	95,151,232,877
VI. Cash and cash equivalents at the end of the year	103	427,355,760,012	641,001,776,578
- Cash	103.1	427,355,760,012	641,001,776,578
- Cash equivalents	103.2	-	-

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STATEMENT OF CASH FLOWS (Continued)

For the quarter ended 31 Dec 2020

Unit: VND

CASH FLOWS FROM CUSTOMERS' SECURITIES BROKERAGE AND ENTRUSTED INVESTMENTS SERVICES

ITEMS	Codes	Current year	Prior year
I. Cash flows from brokerage and entrusted investment services		-	-
1. Proceeds from sale of customers' securities	01	41,494,390,994,130	36,580,146,314,794
2. Cash outflows for buying securities for customers	02	(54,664,553,229,967)	(43,936,235,963,185)
7. Receipts for settlement of customers' transactions	07	14,731,002,964,486	11,702,678,109,121
8. Net deposit in customers' margin accounts at VSD for derivative trading	08	(559,812,189,389)	(4,398,885,197,452)
Net increase/decrease in cash	20	1,001,028,539,260	(12,662,654,395)
II. Cash and cash equivalents at the beginning of the year	30	279,432,874,373	292,095,528,768
Bank deposits at the beginning of the year	31	279,432,874,373	292,095,528,768
- Investors' deposits for securities trading managed by the Company	32	220,515,650,362	290,377,896,888
- Deposits for clearing and settlement of trading securities	34	58,917,224,011	1,717,631,880
III. Cash and cash equivalents at the end of the year (40=20+30)	40	1,280,461,413,633	279,432,874,373
Bank deposits at the beginning of the year	41	1,280,461,413,633	279,432,874,373
- Investors' deposits for securities trading managed by the Company	42	1,168,591,117,050	220,515,650,362
- Deposits for clearing and settlement of trading securities	44	111,870,296,583	58,917,224,011



Nguyen Thi Thu Giang
Acting Chief Accountant



Oh Cheolwu
Acting Chief Executive Officer

Hanoi, 19 Jan 2021

The accompanying notes are an integral part of these financial statements

STATEMENT OF CHANGES IN EQUITY

For the quarter ended 31 Dec 2020

Unit: VND

ITEMS	Notes	Opening balance		For period ended 31.12.2019		For period ended 31.12.2020		Closing balance	
		2019 VND	2020 VND	Increase VND	Decrease VND	Increase VND	Decrease VND	2019	2020
1. Owner's contributed capital	16	1,107,078,600,000	1,675,020,900,000	567,942,300,000	-	-	-	1,675,020,900,000	1,675,020,900,000
1.1. Owner's contributed capital		1,107,078,600,000	1,675,020,900,000	567,942,300,000	-	-	-	1,675,020,900,000	1,675,020,900,000
2. Charter capital supplement reserve		2,937,033,810	4,688,585,575	1,751,551,765	-	5,242,037,887	-	4,688,585,575	9,930,623,462
3. exchange rate differences		-	-	-	-	-	-	-	-
4. Financial and risk reserves		17,807,454,336	19,559,006,101	1,751,551,765	-	5,242,037,887	-	19,559,006,101	24,801,043,988
5. Retained earnings		205,675,598,941	305,962,322,089	104,282,471,650	3,995,748,502	168,045,304,296	12,580,581,331	305,962,322,089	461,427,045,054
5.1 Realised post tax profits		206,339,253,909	306,067,690,970	104,282,471,650	4,554,034,589	168,045,304,296	12,580,890,929	306,067,690,970	461,532,104,337
5.2. Unrealized profit		(663,654,968)	(105,368,881)	-	(558,286,087)	-	(309,598)	(105,368,881)	(105,059,283)
Total		1,333,498,687,087	2,005,230,813,765	675,727,875,180	3,995,748,502	178,529,380,070	12,580,581,331	2,005,230,813,765	2,171,179,612,504



Nguyen Thi Thu Giang
Acting Chief Accountant



Đh Chedlwu
Acting Chief Executive Officer

Hanoi, 19 Jan 2021

The accompanying notes are an integral part of these financial statements

NOTES TO THE FINANCIAL STATEMENTS

These notes are an integral part of and should be read in conjunction with the accompanying financial statements

1. GENERAL INFORMATION**Structure of ownership**

KB Securities Vietnam Joint Stock Company (formerly known as Maritime Securities Incorporation) the ("Company") was incorporated in Vietnam for an indefinite term under Decision No. 77/UBCK-GPHDKD dated 11 June 2008 of the State Securities Commission of Vietnam with the initial name of Standard Securities Joint Stock Company. During the course of operations, the Company was granted License No. 371/UBCK-GP dated 22 November 2010 on change of legal representative, License No. 381/UBCK-GP dated 31 December 2010 on increase in charter capital, License No. 09/GPDC-UBCK dated 27 January 2011 on change of the name of the Company and addition of business lines, License No. 25/GPDC-UBCK dated 08 April 2011 on change of the registered office address, Decision No. 401/QD-UBCK dated 02 July 2013 approving the establishment of Ho Chi Minh branch, Decision No. 379/QD-UBCK dated 26 May 2014 approving the establishment of Hanoi branch, License No. 35/GPDC-UBCK dated 07 August 2015 on changing the name of the Company and License No. 07/GPDC-UBCK dated 17 January 2018 on changing the name of the Company from Maritime Securities Incorporation to KB Securities Vietnam Joint Stock Company.

The Company is currently a member of Ho Chi Minh City Stock Exchange, Hanoi Stock Exchange and Vietnam Securities Depository.

The Company has three branches: Ho Chi Minh branch located on the 2nd Floor, No. 180-192 Nguyen Cong Tru street, Nguyen Thai Binh ward, district 1; Hanoi branch located on the 9th Floor, TNR Tower Hoan Kiem, 115 Tran Hung Dao street, Hoan Kiem district and Sai Gon Branch located on 1st Floor, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe ward, District 1.

The number of the Company's employees as at 31 Dec 2020 was 352.

Operating industry and principal activities

The Company operates in the securities sector.

The principal activities of the Company are to provide securities brokerage; financial advisory, securities investment advisory; proprietary securities trading; securities underwriting and depository services and other activities in accordance with regulations applicable to securities companies.

Investment restrictions

The Company complies with the following limitations set out in Article 44 of Circular No. 210/2012/TT-BTC dated 30 December 2012 and Circular No. 07/2016/TT-BTC dated 18 January 2016 issued by the Ministry of Finance:

- A securities company is prohibited to purchase and contribute funds to buy real estate unless they are used as working office.

For the securities company which owns or invests in real estate as prescribed at Clause 1 of the Article 44 and fixed assets, the total carrying value of fixed assets and real estate should not exceed fifty percent (50%) of the total asset value of the securities company.

The securities company is prohibited to invest more than seventy percent (70%) of its owners' equity in corporate bonds. The securities company who is licensed for proprietary trading shall trade on quoted bonds in accordance with current regulations on bonds trading transactions.

The securities company is prohibited to directly perform or entrust any other entity or individual to perform the followings:

- a) Invest in shares or contribute capital to a company that owns more than fifty percent (50%) of its shares, except for buying of odd lots of shares at the request of customers;
- b) together with related parties, invest five percent (5%) or more of any other securities company's shares.
- c) invest more than twenty percent (20%) of the total shares and fund certificates which are in circulation of a listed company;
- d) invest more than fifteen percent (15%) of the total shares and fund certificates that are in circulation of a non-listed company. This regulation is not applicable to private fund certificates; portfolio conversion fund and open-ended fund.
- dd) invest or contribute capital of more than ten percent (10%) of the total contributed capital of a limited liability company or a business project;
- e) invest or contribute capital of more than fifteen percent (15%) of the total contributed capital of a business organization or a business project;
- g) invest more than seventy percent (70%) its equity in shares, contributed capital and business project, shall not invest more than twenty percent (20%) of the securities company's equity in unlisted shares, contributed capital and business project.

A securities company is allowed to establish or acquire a fund management company as its subsidiary. In this case, the securities company is exempted from the provisions of Points c, d and dd, Clause 4 of this Article. The securities company that intends to establish or acquire a fund management company as its subsidiary must meet the following conditions:

- a) The owners' equity, after contribution for establishment or acquisition of a fund management company, must be at least equal to the legal capital for its business operations;
- b) The capital adequacy ratio after contribution for establishment or acquisition of a fund management company must reach at least one hundred and eighty percent (180%);
- c) The securities company after capital contribution for the establishment or acquisition of a fund management company must ensure compliance with the loan restrictions specified in Article 42 of this Circular and the investment restrictions specified in Clause 3 of this Article and Point e, Clause 4 of this Article.

In case where securities company's investments exceed the limitation due to fulfilment of the obligation of underwriting in the form of a firm commitment, or consolidation/merger, or changes in its assets and/or its owners' equity or its investor, the securities company shall apply necessary measures to comply with the investment restrictions as stipulated in clauses 2, 3 and 4 of this Article within one (01) year.

Disclosure of information comparability in the financial statements

Comparative figures are the figures of the audited financial statements for the year ended 31 December 2016. Certain figures of the statement of financial position as at 31 December 2016, of the statement of income, statement of cash flows and statement of changes in equity for the year then ended have been restated to enhance the comparability with the prior year's figures due to effects of adoption of Circular No. 334/2016/TT-BTC in the preparation and presentation of the financial statements.

2. ACCOUNTING CONVENTION AND ACCOUNTING YEAR

Accounting convention

The Company has adopted the accounting regime for securities companies issued by the Ministry of Finance as stipulated in Circular No. 210/2014/QĐ-BTC, Circular No. 334/2016/TT-BTC guiding the accounting regime for securities companies. These Circulars set out regulations relating to accounting documents, chart of accounts as well as methods of preparation and presentation of financial statements of a securities company.

The accompanying financial statements are not intended to present the financial position, results of operations, cash flows and changes in equity in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Vietnam.

Declaration on compliance with accounting standards and accounting regime

The financial statements of the Company are presented in Vietnam Dong ("VND") in accordance with Vietnamese Accounting Standards, accounting regulations applicable to securities companies issued by Ministry of Finance as stipulated in Circular No. 210/2014/TT-BTC, Circular No. 334/2016/TT-BTC and legal regulations relating to financial reporting.

Accounting year

The Company's financial year begins on 01 January and ends on 31 December.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies, which have been adopted by the Company in the preparation of these financial statements, are as follows:

Estimates

The preparation of the financial statements in conformity with Vietnamese Accounting Standards, accounting regime applicable to securities companies issued by Ministry of Finance as stipulated in Circular No. 210/2014/TT-BTC, Circular No. 334/2016/TT-BTC and legal regulations relating to financial reporting requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the financial year. Although these accounting estimates are based on the management's best knowledge, actual results may differ from those estimates.

Cash

Cash comprises cash in bank and bank deposit for clearing and settlement of trading securities.

Cash in bank includes demand deposits of the Company.

Bank deposits for clearing and settlement of securities trading include deposits in place of the Company for securities clearance and settlement.

Financial assets at fair value through profit or loss

The financial assets at fair value through profit and loss (FVTPL) include financial assets held for trading, or other financial assets which are deemed to be more appropriate if classified as at FVTPL.

At the date of initial recognition, financial assets at FVTPL are recognised at cost and revaluated at market price of fair value in the Company's statement of financial position. Any revaluation difference will be recognised as income or expense arising on financial assets at FVTPL in the Company's statement of income.

Held-to-maturity investments

Held-to-maturity investments are any non-derivative financial assets with fixed maturity and fixed payments or may be determined that the Company has a positive intention and ability to hold to maturity, except for non-derivative financial assets classified as financial assets recognized at fair value through profit/loss, available-for-sale financial assets or a group of non-derivative financial assets that meet the definition of loans and receivables.

Held-to-maturity financial assets are initially recognized at cost of acquisition plus transaction costs arising directly from the acquisition of these financial assets. After initial recognition, held-to-maturity financial assets are recorded at amortized cost using the effective interest rate method.

Loan receivables

Loan receivables are non-derivative financial assets with fixed or determinable payments, in compliance with current regulations applicable to securities companies. Loans are recognised at cost.

Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets designated on initial recognition as available for sale or any other instruments that are not classified as loans and receivables or held-to-maturity investments or financial assets at fair value through profit or loss.

Available-for-sale financial assets are initially recognised at purchase price plus directly attributable expenses arising from the acquisition of the financial assets. Subsequently, available-for-sale financial assets are recognised at fair value in the statement of financial position. In case the available-for-sale financial asset is an equity instrument which the price is not quoted on an active market or the fair value of the investment is not reliably measured, the available-for-sale financial asset is recognised at cost.

Fair value changes are recognized in the items "Gain/(loss) from re-measurement of available-for-sale financial assets" under "Other income" in the statement of income.

Principles of revaluation of financial assets

The financial assets recognized at fair value through profit/loss and available for sale financial assets are revalued at the market price or fair value determined by the legal-accepted valuation method. In the absence of market prices at the latest trading date, the Company used fair value to revalue financial assets. Fair value is determined on the basis of the principles and methods or theoretical models of valuation of financial assets which has been approved by the Board of Management.

The market value of securities listed on the Hanoi Stock Exchange and Ho Chi Minh City Stock Exchange shall be the closing price on the latest trading date before the date of revaluation.

For securities of companies not listed on the stock market but has registered for trading on the market of the unlisted public companies (UPCom), the market value shall be the closing price on the latest trading date before the date of revaluation.

For delisted or suspended securities from the 6th trading day onwards, the stock price shall be the book value in the latest financial statements.

For unlisted securities and unregistered transactions on the trading market of unlisted public companies (UPCom), the stock price shall be the average price of the actual transactions according to the quoting of 3 companies trading securities at the latest date which is not more than one month before the date of revaluation.

The stock price without above references will be evaluated its impairment based on a review of the latest financial positions and the book value of the issuer.

Provision for impairment of financial assets

The Company makes provision for impairment of held-to-maturity and available-for-sale financial assets when there is objective evidence of impairment of the fair value of financial assets under the guidance of Circular No. 210/2014/TT-BTC.

Receivables

Receivables represent the amounts recoverable from customers or other debtors. Receivables are recognised at cost less provision for doubtful debts.

Provision for doubtful debts is made for receivables that are overdue for six months or more, or when the debtor is in dissolution, bankruptcy, or is experiencing similar difficulties and so may be unable to repay the debt.

Receivables include receivables from securities trading activities, receivables from providing brokerage, consulting services to investors, interest accruals on financial services, and receivables on other services.

Receivable from securities trading activities: Receivable from securities trading activities includes loans receivable from margin trading, receivable from securities brokerage services and depository services.

Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less accumulated depreciation.

The costs of purchased tangible fixed assets comprise their purchase prices, and any directly attributable costs of bringing the assets to their working condition and location for their intended use.

Tangible fixed assets are depreciated using the straight-line method over the following estimated useful lives:

	<u>Current year</u> (Years)
Machinery and equipment	03 - 05

Intangible assets and amortisation

Intangible asset comprises computer software. Computer software is initially recognized by purchased cost and is amortised using the straight-line method over the period from 03 years to 05 years.

Long-term prepayments

Prepayments are expenses which have already been paid but relate to results of operations of multiple accounting periods.

Long-term prepayments comprise prepaid expenses for services, costs of tools and supplies. These prepayments are expected to provide future economic benefits to the Company for one year or more. Long-term prepayments are allocated to profit or loss, using the straight-line method in accordance with the current prevailing accounting regulations.

Dividends, principal and interest of bonds payment on behalf of other individuals and organizations

Dividends, principal and interest of bonds payment on behalf of other individuals and organizations are the amounts of dividends, bond principal and interest payable by the Company on behalf of holders of securities issued by issuers of securities commissioner rights.

Payables from securities trading activities

Payables from securities trading activities include amounts paid for business activities, securities services provided by the Stock Exchanges, Vietnam Securities Depository and other payables.

Revenue

Investments in financial instruments

Income from investments in financial instruments includes interest income from financial assets recognized at fair value through profit/loss, held-to-maturity investments, loans and receivables and available-for-sale financial assets; gain from sale of the Company's financial assets (which is recorded based on the result notification of clearing securities trading from Vietnam Securities Depository); dividends on shareholders' equity (which is recorded in profit or loss based on the dividends notification of shares' issuers); interest on bonds and gain from joint venture and associates (which is recorded in profit or loss based on accrual basis).

Securities brokerage and depository

Revenue from securities brokerage and depository activities are recognized in the statement of income when all four (4) of the following conditions are satisfied:

- (a) the amount of revenue can be measured reliably;
- (b) it is probable that the economic benefits associated with the transaction will flow to the Company;
- (c) the percentage of completion of the transaction at the balance sheet date can be measured reliably; and
- (d) the costs incurred for the transaction and the costs to complete the transaction can be measured reliably.

Securities underwriting and public offering agent

Revenue from underwriting and public offering agent is recognized in the statement of income upon completion of notification of securities issuance.

Advisory services

Revenue from advisory services is recognized in the statement of income upon completion of services, reliable measurement of revenue, and of the costs incurred for the transaction and costs to complete the transaction.

Auction fiduciary activities

Revenue from auction fiduciary activities is recognized in the statement of income when received.

Other income

Other income is recognized in the statement of income on accrual basis.

Revenue relating to multiple accounting periods are recorded at the stage of completion or allocated using the straight-line method during service term. Unallocated values are recorded as deferred revenue in the statement of financial position.

Operating expenses

Operating expenses include loss and transaction costs for the acquisition of financial assets, expenses for proprietary activities and services rendering.

Loss and transactions cost for the acquisition of financial assets represent loss on disposal of financial assets at fair value through profit/loss, transactions cost for the acquisition of financial assets at fair value through profit/loss, provision expenses for impairment of financial assets, provision expenses for doubtful debts and losses arising from financial assets under the Company's financial investment portfolio, including financial assets at fair value through profit/loss, available-for-sale financial assets, loan and receivable and expenses for securities trading.

Expenses for services rendering include directly attributable expenses for the provision of securities trading brokerage services, securities underwriting and public offering agent services, advisory services and other operating expenses.

General and administration expenses

General and administration expenses include overheads of the Company, comprising salaries and employee benefits of administrative employees, office materials, tools and supplies, depreciation and amortization, outsourced services and other monetary expenses related to the management of the Company.

Borrowing costs

Borrowing costs are recognised in the profit and loss in the year when incurred unless they are capitalised in accordance with Vietnamese Accounting Standard No. 16 "Borrowing costs". Accordingly, borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the cost of those assets. For specific borrowings for the purpose of construction of fixed assets and investment properties, borrowing costs are capitalised even when the construction period is under 12 months.

Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit before tax as reported in the statement of income because it excludes items of income or expense that are taxable or deductible in other years (including loss carried forward, if any) and it further excludes items that are never taxable or deductible.

Deferred tax is recognised on significant differences between carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit and is accounted for using balance sheet method. Deferred tax liabilities are generally recognised for all temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which deductible temporary differences can be utilised.

Deferred tax is calculated at the tax rates that are expected to apply in the year when the liability is settled or the asset realised. Deferred tax is charged or credited to profit or loss, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same tax authority and the Company intends to settle its current tax assets and liabilities on a net basis.

The determination of the tax currently payable is based on the current interpretation of tax regulations. However, these regulations are subject to periodic variation and their ultimate determination depends on the results of the tax authorities' examination.

Other taxes are paid in accordance with the prevailing tax laws in Vietnam.

4. CASH

	<u>Closing balance</u>	<u>Opening balance</u>
	VND	VND
Bank deposits for the business operation	427,355,760,012	641,001,776,578
Bank deposits for clearing and settlement of trading securities	-	-
Cash equivalents (*)	-	-
	427,355,760,012	641,001,776,578

5. VALUE AND VOLUME OF TRANSACTIONS DURING THE YEAR

	<u>Volume of transactions</u>	<u>Value of transactions</u>
	Quantity	VND
Proprietary trading	3,606,591	365,763,663,800
Stocks	6,591	165,463,800
Bond	3,600,000	365,598,200,000
Investors' securities	2,381,057,069	41,560,272,289,380
Stocks	2,380,357,069	41,488,116,289,380
Bond	700,000	72,156,000,000

6. FINANCIAL ASSETS

1. Financial assets measured at fair value through profit or loss ("FVTPL")

	<u>Closing Balance</u>		<u>Opening Balance</u>	
	<u>Book value</u>	<u>Fair value</u>	<u>Book value</u>	<u>Fair value</u>
	VND	VND	VND	VND
Financial assets measured at fair value through profit or loss (FVTPL)				
Listed stock				
ACV	78,309,295	83,181,856		
Listed stock	23,794,470	28,135,044	107,862,534	116,766,067
Bank CD				
MB	-	-	100,000,000,000	100,000,000,000
LPB	-	-	100,000,000,000	100,000,000,000
HDBank	350,000,000,000	350,000,000,000		
BIDV	1,306,175,344,886	1,306,175,344,886	1,117,617,885,532	1,117,617,885,532
BIDV bond	-	-		
Total	1,656,277,448,651	1,656,286,661,786	1,317,725,748,066	1,317,734,651,599

6. FINANCIAL ASSETS (Continued)

Movements in market value of financial assets as at 31 Dec 2020 are as follows:

As at 31 Dec 2020	Revaluation differences			
	Book value VND	Increase value VND	Decrease value VND	Fair value VND
Stock	102,103,765	10,872,780	(1,659,645)	111,316,900
Bank CD	1,656,175,344,886	-	-	1,656,175,344,886
Total	1,656,277,448,651	10,872,780	(1,659,645)	1,656,286,661,786

Movements in market value of financial assets as at 31 December 2019 are as follows:

As at 31 Dec 2019	Revaluation differences			
	Book value VND	Increase value VND	Decrease value VND	Fair value VND
Stock	107,862,534	13,428,806	(4,525,273)	116,766,067
Bank CD	1,317,617,885,532	-	-	1,317,617,885,532
Total	1,317,725,748,066	13,428,806	(4,525,273)	1,317,734,651,599

6. FINANCIAL ASSETS (Continued)

2. Held-to-maturity (HTM) financial assets

	Closing balance VND	Opening balance VND
(a) Deposits with term over 3 months to under 1 year	-	-
<i>Asia Commercial Joint Stock Bank</i>	75,000,000,000	325,000,000,000
<i>Vietnam Thuong Tin Commercial Joint Stock Bank</i>	90,000,000,000	88,000,000,000
<i>Bank for Investment and Development of Vietnam</i>	-	80,000,000,000
<i>Vietnam Maritime Commercial Joint Stock Bank</i>	255,000,000,000	200,000,000,000
<i>Vietnam Joint Stock Commercial Bank for Industry and Trade</i>	201,173,000,000	300,000,000,000
<i>Vietnam Technological and Commercial Joint Stock Bank</i>	2,000,000,000	2,000,000,000
<i>Military Commercial Joint Stock Bank</i>	2,000,000,000	2,000,000,000
<i>Viet A Joint Stock commercial Bank</i>	50,000,000,000	-
	675,173,000,000	997,000,000,000
(b) Deposits with term over 1 year	-	-
<i>Vietnam Maritime Commercial Joint Stock Bank</i>	-	90,000,000,000
	-	90,000,000,000

3. Loans

	Closing Balance		Opening Balance	
	Original value VND	Provision VND	Original value VND	Provision VND
<i>Margin loans</i>	3,027,142,395,171	(550,965,657)	1,893,467,505,554	(550,965,657)
<i>Trading advances</i>	48,454,960,977			
<i>Overdraft - derivatives</i>	33,413,330		455,493,681,809	
	3,075,630,769,478	(550,965,657)	2,348,961,187,363	(550,965,657)

4. Available-for-sale financial assets

	Closing Balance		Opening Balance	
	Book value VND	Fair value VND	Book value VND	Fair value VND
BTL	897,376,000	897,376,000	897,376,000	897,376,000
Total	897,376,000	897,376,000	897,376,000	897,376,000

7. SHORT – TERM RECEIVABLES

	<u>Closing balance</u> VND	<u>Opening balance</u> VND
1. Dividends and interests accrued and receivables on financial assets		
Receivable sale financial asset		1,838,224,700
Accrued interest on term deposits	62,540,539,251	45,809,155,567
Accrued interest on advances for receivable from securities trading	-	26,870,172,603
Margin interest receivables	16,345,481,146	14,507,040,495
	78,886,020,397	89,024,593,365
2. Advances to suppliers		
Financial Software Solutions JSC.	1,087,500,000	912,500,000
TechX Software JSC.	-	2,044,575,000
Sao Bac Dau Technologies Corporation	-	761,050,400
Vu Thao computer Co., Ltd	240,000,000	
Print and Technology Co.,Ltd	152,024,400	
Other suppliers	201,390,100	285,533,000
	1,680,914,500	4,003,658,400
3. Receivables from services rendered		
Receivable from securities underwriting and issuance agency services	168,977,491	475,000,000
Financial consultancy service fees receivable	4,614,856,000	290,995,673
Receivables from other activities	342,837,000	208,000,001
	5,126,670,491	973,995,674
4. Other receivables		
Receivable from customer	5,749,991,450	607,921,248
Receivable custody fee	1,107,222,556	1,152,215,349
Others	1,701,676,649	2,733,849,740
	8,558,890,655	4,493,986,337

8. PREPAID EXPENSES

	<u>Closing balance</u>	<u>Opening balance</u>
	VND	VND
1. Short-term prepaid expenses	-	-
- Rental fee	1,049,547,159	929,603,398
- Other short-term prepaid expenses (maintainace, IT)	6,265,210,663	2,348,228,561
	<u>7,314,757,822</u>	<u>3,277,831,959</u>
2. Long-term prepaid expenses	-	-
- Prepaid expenses of office repairs	3,997,955,217	4,139,876,988
- Other long-term prepaid expenses	3,301,538,044	8,924,874,292
Total	<u>7,299,493,261</u>	<u>13,064,751,280</u>

9. FIXED ASSETS

1. INTANGIBLE FIXED ASSETS

	<u>Machinery, equipment</u>
	VND
COST	
Opening balance	29,075,956,855
- Purchases	1,996,236,000
- Other decreases	-
Closing balance	<u>31,072,192,855</u>
ACCUMULATED DEPRECIATION	
Opening balance	(15,035,210,286)
- Charge for the year	(5,684,140,864)
- Other decreases	-
Closing balance	<u>(20,719,351,150)</u>
NET BOOK VALUE	
Opening balance	<u>14,040,746,569</u>
Closing balance	<u>10,352,841,705</u>

9. FIXED ASSETS (Continued)

2.TANGIBLE FIXED ASSETS

	<u>Computer software</u> VND
COST	
Opening balance	26,430,922,915
- Purchases	5,275,810,000
- Other decreases	-
Closing balance	31,706,732,915
ACCUMULATED AMORTISATION	
Opening balance	(12,355,326,128)
- Charge for the year	(4,249,160,235)
- Other decreases	-
Closing balance	(16,604,486,363)
NET BOOK VALUE	
Opening balance	14,075,596,787
Closing balance	15,102,246,552

10. DEPOSIT TO SETTLEMENT SUPPORT FUND

According to Decision No. 45/QĐ-VSD dated 22 May 2014 issued by the Vietnam Securities Depository, the Company is required to deposit an initial amount of VND 120,000,000 at the Vietnam Securities Depository and an additional annual contribution equivalent to 0.01% of the total value of brokered securities in the previous year up to the maximum limit of VND 2,500,000,000 per year. The maximum amount of contribution to the Settlement Supporting Fund is VND 20,000,000,000.

As at 31 Dec 2020 and as at 31 December 2019, the Company fully contributed the maximum amount.

	<u>Closing balance</u> VND	<u>Opening balance</u> VND
Initial deposit	120,000,000	120,000,000
Additional deposit	13,192,467,631	11,462,863,250
Interests earned for the year	2,461,932,617	1,691,536,998
	15,774,400,248	13,274,400,248

11. OTHER LONG - TERM ASSETS

Other non-current assets

	<u>Closing balance</u> VND	<u>Opening balance</u> VND
Deposit in the Derivatives Trading Clearing Fund (*)	10,000,000,000	10,000,000,000
Interests earned for the year	24,598,434	-
	10,024,598,434	10,000,000,000

(*) This is a deposits in the Derivatives Trading Clearing Fund. According to the Policy on Management and Use of Derivatives Trading Clearing Fund issued in

conjunction with Decision No. 97/QĐ-VSD dated 23 March 2017 by the Vietnam Securities Depository, the minimum amount of initial contribution applicable to direct clearing members is VND 10 billion.

12. SHORT-TERM LOANS AND OBLIGATIONS UNDER FINANCE LEASES

Short-term borrowing	Opening balance	Increases	Decreases	Closing balance
	VND	VND	VND	VND
Vietnam Maritime Commercial Joint Stock Bank	825,500,000,000	4,847,000,000,000	5,306,500,000,000	366,000,000,000
Joint Stock Commercial Bank for Investment and Development of Vietnam - Ha Thanh Branch	284,000,000,000	1,829,112,624,039	1,427,200,467,997	685,912,156,042
Joint Stock Commercial Bank for Foreign Trade of Vietnam	676,000,000,000	6,883,198,230,019	7,059,198,230,019	500,000,000,000
Kookmin Bank - Hong Kong branch	170,325,000,000	-	170,325,000,000	-
Vietnam International Bank	100,000,000,000	1,032,000,000,000	1,086,000,000,000	46,000,000,000
Vietnam Prosperity Joint-Stock Commercial Bank	-	1,830,484,109,589	1,630,484,109,589	200,000,000,000
Vietnam Joint Stock Commercial Bank for Industry and Trade	300,000,000,000	-	300,000,000,000	-
KB Kookmin Bank Tokyo Branch	927,940,000,000	185,480,000,000	940,000,000	1,112,480,000,000
SMBC - Singapore Branch	-	464,399,628,480	-	464,399,628,480
Woori Bank VietNam Limited	-	400,000,000,000	400,000,000,000	-
Indovina Bank Limited	-	800,000,000,000	800,000,000,000	-
Total	3,283,765,000,000	18,271,674,592,127	18,180,647,807,605	3,374,791,784,522

13. TAXES AND AMOUNTS PAYABLE TO THE STATE BUDGET

Items	Opening balance	Amount payable	Amount paid in	Closing balance
	VND	in the year	the year	VND
		VND	VND	
Corporate income tax	18,780,808,574	30,160,245,299	32,885,808,574	16,055,245,299
Personal income tax withheld and paid on behalf of investors	3,074,712,479	56,973,085,574	49,793,032,797	10,254,765,256
Personal income tax withheld and paid on behalf of employees	1,093,911,224	5,468,699,630	3,530,548,561	3,032,062,293
Value added tax	154,632,572	1,137,386,228	803,892,260	488,126,540
Foreign Contractor Tax	4,440,109	3,666,120,731	3,345,128,226	325,432,614
Total	23,108,504,958	97,405,537,462	90,358,410,418	30,155,632,002

14 SHORT-TERM ACCRUED EXPENSES

	<u>Closing balance</u>	<u>Opening balance</u>
	VND	VND
Accruals of loans' interest expense	24,425,431,142	19,299,006,970
Other accrued expenses	701,800,000	256,300,000
	<u>25,127,231,142</u>	<u>19,555,306,970</u>

15. OTHER SHORT-TERM PAYABLES

	<u>Closing balance</u>	<u>Opening balance</u>
	VND	VND
Dividends payable on behalf of MSB	53,838,518	2,365,399,505
Dividends paid on behalf of Vietnam Maritime Commercial Joint Stock Bank (*)	2,269,471,960	2,309,361,985
Payable relating to commitment to repurchase of certificates of deposit (**)	361,303,082,200	205,090,348,677
Payable to investor	5,298,339,566	481,150,686
Others	790,358,381	2,717,352,339
	<u>369,715,090,625</u>	<u>212,963,613,192</u>

(*) The balance represents the dividend which has not yet paid to shareholder of Vietnam Maritime Commercial Joint Stock Bank in accordance with the Contract No.01/2011/MSBS-MSB dated 5 May 2011 in which the Company was engaged to pay dividends on behalf of MSB.

(**) The balance represents the amount received from sales of Certificates of Deposit in which the Company also signed contract to repurchase in future. Therefore, the received amount is presented as an other payable.

16. OWNER'S CONTRIBUTED CAPITAL

	<u>Closing balance</u>		<u>Opening balance</u>	
	<u>Number of shares</u>	<u>VND</u>	<u>Number of shares</u>	<u>VND</u>
Authorised share capital	167,502,090	1,675,020,900,000	167,502,090	1,675,020,900,000
Issued share capital				
Ordinary shares	167,502,090	1,675,020,900,000	167,502,090	1,675,020,900,000
Outstanding shares				
Ordinary shares	167,502,090	1,675,020,900,000	167,502,090	1,675,020,900,000

17. CURRENT CORPORATE INCOME TAX EXPENSE

	<u>Current period</u> VND	<u>prior period</u> VND
Net accounting profit before tax	66,703,588,271	32,961,885,448
Adjustment for:		
Income not subject to tax		
Expenses not deductible for tax purposes		
Taxable income	66,703,588,271	32,961,885,448
Tax rate	20%	20%
Corporate income tax – current	13,340,717,654	6,592,377,090
Corporate income tax – deferred	-	-
Business income tax	13,340,717,654	6,592,377,090

Nguyen Thi Thu Giang
Acting Chief Accountant



Oh Cheolwu
Acting Chief Executive Officer

Hanoi, 19 Jan 2021