

# VIETNAM DAILY

## [Market Commentary]

Vietnam stock market continued to see big losses as the number of new COVID-19 infections reached a new peak every day

## [Futures/ETFs]

Futures declined further, affected by the quick spread of the Coronavirus

## [Market Movers]

NKG, VHC

July 14, 2021

	Index	Chg (%, bp)
Ho Chi Minh	1,279.91	-1.36
VN30	1,410.30	-2.12
VN30 futures	1,446.90	+0.00
Hanoi	296.84	+0.05
HNX30	465.77	-0.67
UPCoM	84.56	-0.94
USD/VND	23,017	+0.02
10-yr govt bond (%)	2.15	-2
Overnight rate (%)	0.91	+12
Oil (WTI, \$)	74.82	-0.57
Gold (LME, \$)	1,814.79	+0.39



# Market Commentary

**VNIndex** 1,279.91P (-1.36%)  
**Volume (mn shrs)** 592.8 (+21.0%)  
**Value (U\$m)** 839.6 (+21.4%)

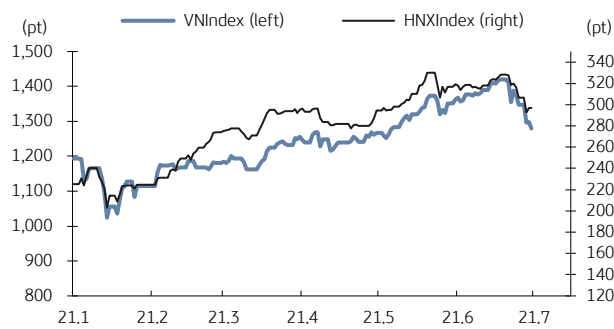
**HNXIndex** 296.84P (+0.05%)  
**Volume (mn shrs)** 96.6 (-27.3%)  
**Value (U\$m)** 80.7 (-7.3%)

**UPCoM** 84.56P (-0.94%)  
**Volume (mn shrs)** 52.7 (+2.0%)  
**Value (U\$m)** 30.6 (-7.0%)

**Net foreign buy (U\$m)** +14.1

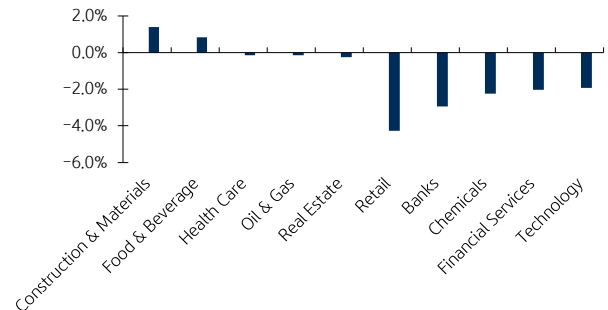
Vietnam stock market continued to see big losses as the number of new COVID-19 infections reached a new peak every day. Fishery stocks Vinh Hoan Corp (VHC, -2.7%) and Nam Viet Corp (ANV, -3.9%) traded down as the 1H21 export turnover of pangasius to the EU slid 21% to USD51 million, partly because customers raised import standards but demanded lower prices. The Vietnam Real Estate Brokers Association said apartment segment continued to be the bright spot of the real estate market with a high absorption rate of 72% in the first half of the year despite the pandemic, which helped real estate companies like Khang Dien House (KDH, +1.4%) and LDG Investment (LDG, +0.3%) close up. Vietnam Airlines (HVN, +0.6%) inched up after Management showed efforts to improve its business operations by resuming international flights with the application of "vaccine passport", operating two-way routes no later than October, and setting up a subsidiary for cargo transportation. Foreign investors netbought, focusing on Hoa Phat Group (HPG, -1.1%), Vinamilk (VHM, Unch) and SSI Securities (SSI, -1.6%).

VN Index & HNX Index



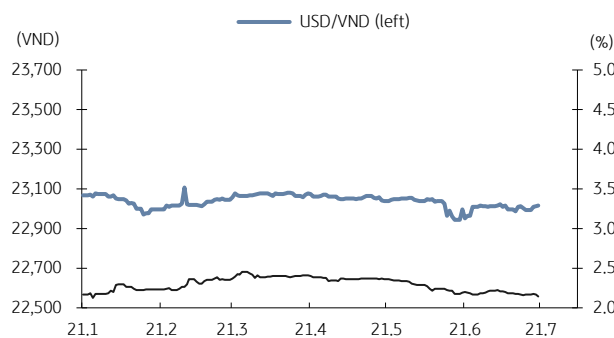
Source: Bloomberg, KB Securities Vietnam

VN Index sector performance



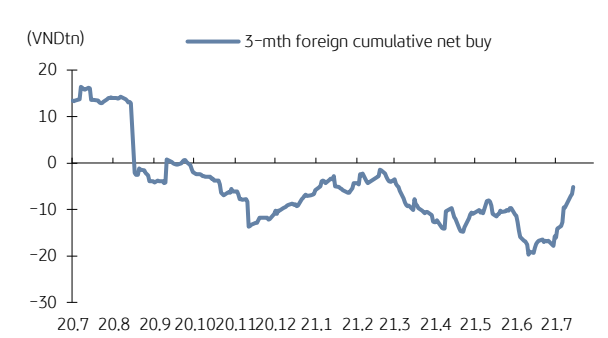
Source: Bloomberg, KB Securities Vietnam

USD/VND & 10-year government bond rates



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

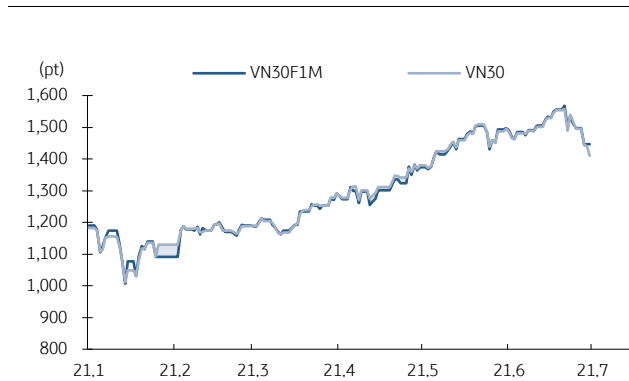
# Futures/ETFs

**VN30** 1,410.30P (-2.12%)  
**VN30 futures** 1,446.9P (+0.00%)  
**Open** 1,448.5P  
**High** 1,451.0P  
**Low** 1,395.3P

Futures declined further, affected by the quick spread of the Coronavirus. The basis opened at 6.03bps, fluctuated strongly in a wide range between -1.42 and 12.51bps during the session, and then reversed to close at -1.3bps. Foreigners traded in balance today with a slight decrease in liquidity.

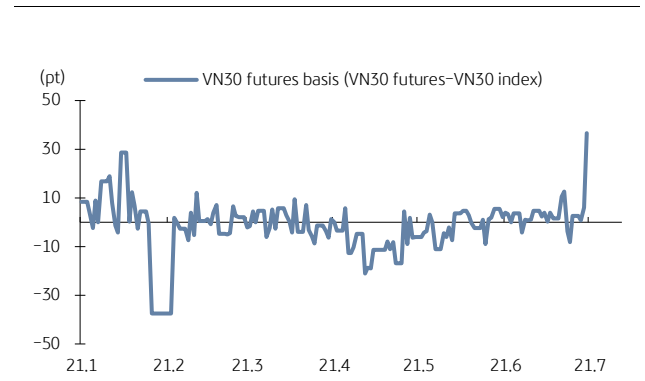
**Contracts** 334,012 (-7.5%)

VN30 futures & VN30 index



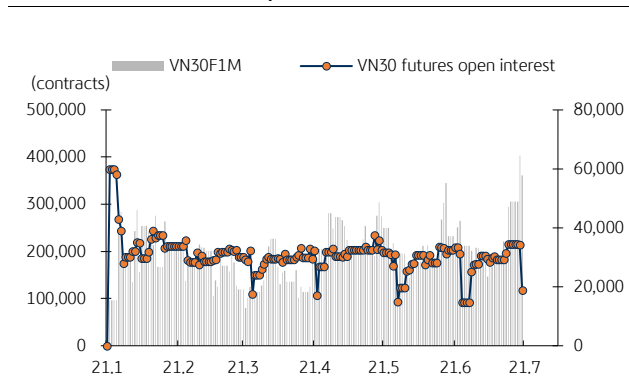
Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



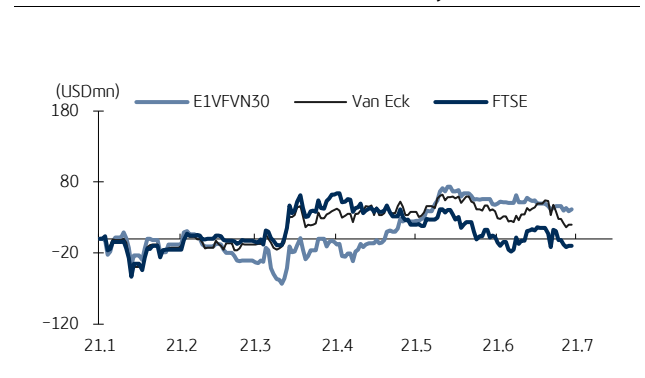
Source: Bloomberg, KB Securities Vietnam

VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

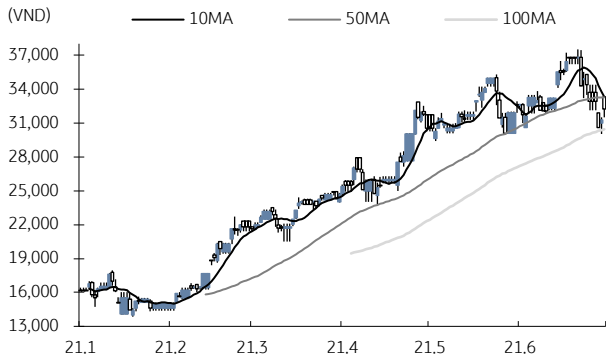
Vietnam ETFs - 3-mth cumulative net buy



Source: FiinPro, KB Securities Vietnam

# Market Movers

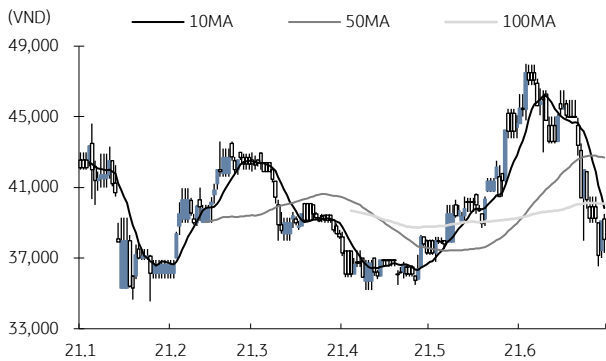
## Nam Km Steel (NKG)



Source: Bloomberg, KB Securities Vietnam

- NKG closed up 3% to VND32,200
- NKG announced 2Q earnings at VND875 billion (+5,100% YoY) on revenue of VND7,000 billion (+203% YoY). The big improvement in revenue was attributable to the promotion of domestic and export sales channels, besides the sudden increase in earnings thanks to the increase of gross profit margin from 4.5% in 2Q20 to 18.6%.

## Vinh Hoan Corp (VHC)



Source: Bloomberg, KB Securities Vietnam

- VHC closed down 2.7% to VND38,050
- VHC reported June revenue of VND713 billion (+15% YoY).
- Of that, the revenue gained from the US market was nearly VND300 billion (+77% YoY), while the EU and China markets showed a downtrend due to concerns about new COVID-19 variants.

# KBSV Model Portfolio

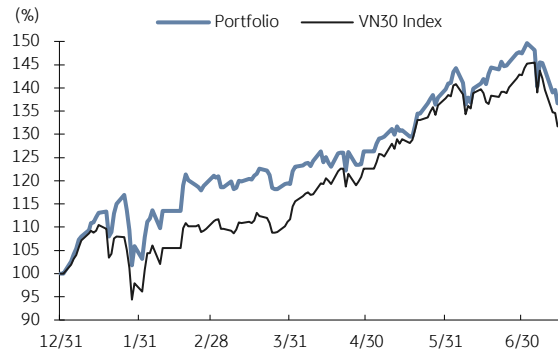
KBSV Research Team

## Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	-2.12%	-2.05%
Cum. return	31.71%	36.72%

## Performance vs VN30 Index



## KBSV domestic model portfolio

Ticker	Inclusion date	Close 21/07/14	Daily return (%)	Cumulative return (%)	Main investment catalysts
Mobile World (MWG)	19/08/09	166,500	-4.9%	43.7%	- Optimizing revenue from DMG & TGDD chains - BHX expects to reach break-even point soon at stores and distribution centers - In the long term, BHX aims to capture 10-15% of the food retail market
Nam Long Invest (NLG)	19/06/03	37,000	-0.1%	51.3%	- Leader in mid- to high-end housing & Japanese partners for large urban area (UA) projects - Largest urban area developer (Mizuki Park UA, Akari City UA & Waterpoint US)
Phu Nhuan Jewelry (PNJ)	19/03/22	96,000	-3.2%	25.2%	- Strong topline supported by transaction volumes (2018 +34% & ASPs (2018 +5%) - Strongest customer base to capture lucrative watch segment (5% of sales by 2022E) - Core business activities growing again after the "ERP" incident
Military Bank (MBB)	18/12/18	28,850	-3.2%	129.2%	- Military Insurance Corporation (MIC) non-life premiums to boost 2019 non-bank income - Retail loan mix (M credit) supports 4% NIM against pricing competition (ACB/MBB) - M credit work-in-progress but low-cost funding from Shinsei triples key cash loan mkt
Refrig Elec Eng (REE)	18/10/11	51,100	-1.5%	50.3%	- Office lease management & E-town Central occupancy generates stable cash flow - Strategic investments in utility industry provides stable/long-term dividend stream
FPT Corp (FPT)	18/09/06	85,200	-2.1%	192.7%	- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25% overseas CAGR - Telecoms stable 15% growth/solid subscriber growth & profitable Pay-TV from 2020E - 20%+ earnings momentum by 2020E
Vietin Bank (CTG)	01/31/2020	33,700	-2.6%	78.3%	- Building on strong earnings recovery in 2019 & optimistic outlook for 2020 - Growing expectations for capital increase in 2020 to offset loan-growth concerns - Already improved asset quality and benign credit risks for 2020
PV Gas (GAS)	20/12/11	91,300	-0.2%	24.4%	- Gain benefit from growing LNG demand - Expectation on global oil price recovery - Attractive valuation
Hoa Pha Group (HPG)	19/12/04	45,000	-1.1%	210.9%	- Steel consumption starts to rebound - Construction steel prices show signs of rising again - Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City Development (KBC)	20/03/09	32,000	-1.5%	133.6%	- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19 - Beneficiary of more production facilities from EU companies after EU-Vietnam FTA - Re-location of supply chains from China after COVID-19 scare

Source: Bloomberg, KB Securities Vietnam

# Market Monitors

## Ho Chi Minh – Net foreign buys/sells

Ticker	Chg (%)	For. own (%,-1d)	Net buy (VND bn)
HPG	-1.1%	26.6%	157.3
VHM	0.0%	23.2%	145.4
SSI	-1.5%	47.6%	98.9
E1VFN30	-3.4%	97.6%	48.0
STB	-4.5%	13.7%	42.3

Ticker	Chg (%)	For. own (%,-1d)	Net sell (VND bn)
VPB	-3.9%	15.5%	-124.6
VCB	-1.6%	23.7%	-57.7
NVL	-0.7%	9.3%	-52.8
KBC	-1.5%	19.8%	-45.8
VIC	0.0%	15.8%	-44.8

Source: FinPro, KB Securities Vietnam

## Hanoi – Net foreign buys/sells

Ticker	Chg (%)	For. own (%,-1d)	Net buy (VND bn)
PVS	-1.6%	8.0%	5.6
BSI	-1.0%	1.2%	4.3
THD	0.2%	0.8%	1.7
ART	8.1%	0.6%	1.1
PAN	2.2%	34.3%	0.6

Ticker	Chg (%)	For. own (%,-1d)	Net sell (VND bn)
PVS	-1.6%	8.0%	5.6
BSI	-1.0%	1.2%	4.3
THD	0.2%	0.8%	1.7
ART	8.1%	0.6%	1.1
PAN	2.2%	34.3%	0.6

Source: FinPro, KB Securities Vietnam

## Sectors – Top 5 best/worst weekly performance

Top 5 best performers	Chg (%)	Key stocks
Retail	0.2%	MWG, ABS
Utilities	-1.5%	VSH, SHP
Health Care	-1.6%	PME, TRA
Construction & Materials	-2.6%	VCG, VGC
Travel & Leisure	-3.1%	TCT, DSN

Top 5 worst performers	Chg (%)	Key stocks
Chemicals	-12.6%	GVR, DGC
Banks	-10.6%	VCB, CTG
Basic Resources	-9.8%	HPG, HSG
Financial Services	-9.2%	VND, SSI
Automobiles & Parts	-8.0%	TCH, DRC

Source: Bloomberg, KB Securities Vietnam

## Sectors – Top 5 best/worst monthly performance

Top 5 best performers	Chg (%)	Key stocks
Retail	15.0%	MWG, VPG
Technology	1.9%	FPT, SGT
Utilities	-0.4%	GAS, CHP
Personal & Household Goods	-1.6%	PNJ, STK
Financial Services	-2.2%	SSI, VCI

Top 5 worst performers	Chg (%)	Key stocks
Insurance	-15.2%	BVH, BIC
Media	-13.3%	YEG, ADG
Basic Resources	-12.6%	HPG, HSG
Automobiles & Parts	-9.6%	TCH, HAX
Chemicals	-8.6%	GVR, DGC

Source: Bloomberg, KB Securities Vietnam

## Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	Trading value (VNDmn, USDmn)	For avail (% -1d)	P/E(X)		EPS CAGR (%)	ROE(%)		P/B(X)		Performance(%)			
							20E	21E		20E	21E	20E	21E	1D	1W	1M	YTD
Real estate	VIC	VINGROUP JSC	110,000	372,067 (16,170)	235,482 (10.2)	22.5	59.5	55.2	14.7	6.8	8.2	3.9	3.6	0.0	-9.6	-14.2	-4.8
	VHM	VINHOMES JSC	103,200	339,478 (14,753)	517,879 (22.5)	26.6	11.6	10.4	35.9	31.5	27.5	3.1	2.5	0.0	-6.4	-0.4	22.3
	VRE	VINCOM RETAIL JS	34,850	79,190 (3,442)	138,599 (6.0)	17.8	22.9	18.7	-7.6	8.8	10.1	2.1	1.8	1.4	-8.6	-11.6	-10.0
	NVL	NOVA LAND INVES	60,068	86,712 (3,768)	369,695 (16.1)	31.3	28.2	30.9	6.7	16.2	13.0	4.4	4.3	-0.7	-11.9	0.1	116.2
	KDH	KHANGDIENHOUSE	31,182	19,167 (833)	89,376 (3.9)	11.6	19.0	14.1	18.0	14.2	17.0	2.5	2.1	1.4	0.3	-0.3	38.2
	DXG	DATXANH GROUP	24,300	12,594 (547)	182,662 (7.9)	13.9	8.7	7.9	-	19.1	18.2	1.5	1.3	-0.2	2.1	-11.3	40.1
Banks	VCB	BANK FOR FOREIGN	102,000	378,305 (16,441)	219,074 (9.5)	6.3	16.6	13.9	11.7	22.1	21.7	3.2	2.7	-1.5	-10.2	-0.2	4.0
	BID	BANK FOR INVESTM	43,400	174,556 (7,586)	169,149 (7.4)	12.7	18.2	13.3	-5.3	12.0	14.6	1.9	1.6	0.5	-6.4	-5.1	-11.1
	TCB	VIETNAM TECHNOLO	38,900	136,341 (5,925)	1,261,328 (54.8)	0.0	11.0	9.4	14.3	19.8	19.2	2.0	1.6	-5.4	-9.9	-3.2	61.9
	CTG	VIETNAM JS COMM	28,512	137,021 (5,955)	929,981 (40.4)	1.4	10.0	8.2	61.1	19.8	20.0	1.6	1.4	-2.6	-13.7	-17.1	25.9
	VPB	VIETNAM PROSPERI	41,300	101,381 (4,406)	1,494,199 (65.0)	0.0	10.9	10.3	18.8	21.6	18.5	2.0	1.7	-3.9	-13.0	-13.3	89.2
	MBB	MILITARYCOMMERC	19,407	73,327 (3,187)	965,135 (42.0)	0.0	10.2	8.7	14.6	21.4	20.8	1.8	1.5	-3.2	-7.5	-0.9	70.9
	HDB	HDBANK	25,500	40,641 (1,766)	154,541 (6.7)	4.2	9.5	7.9	23.3	21.3	20.2	1.8	1.5	-3.8	-10.5	-4.3	37.5
	STB	SACOMBANK	18,600	33,548 (1,458)	902,494 (39.2)	14.0	23.5	16.1	26.5	8.8	11.0	1.6	1.5	-4.5	-11.8	-11.0	62.1
	TPB	TIEN PHONG COMME	27,850	28,732 (1,249)	180,435 (7.8)	0.0	7.7	6.5	37.5	23.0	21.4	1.6	1.3	-5.2	-12.0	-9.1	23.1
	EIB	VIETNAM EXPORT-I	18,500	22,745 (988)	17,598 (0.8)	0.2	38.4	20.8	27.3	5.8	10.0	1.8	1.7	-5.7	-13.1	-12.8	37.7
Insurance	BVH	BAOVIET HOLDING	61,900	45,950 (1,997)	84,814 (3.7)	21.0	21.6	19.2	15.2	8.4	9.0	1.8	1.7	-1.4	-8.3	-16.7	-24.2
	BMI	BAOMINH INSURANC	26,700	2,439 (106)	21,625 (0.9)	14.2	17.4	13.7	9.1	9.7	11.7	1.5	1.3	-1.3	-0.1	12.3	21.1
Securities	SSI	SSI SECURITIES C	33,300	19,947 (867)	732,543 (31.8)	55.4	20.9	16.3	-3.2	14.3	16.2	-	-	-1.5	-6.4	-3.8	54.1
	VCI	VIETCAPITAL SEC	27,500	9,108 (396)	204,834 (8.9)	71.9	-	-	-4.0	-	-	-	-	-3.2	-8.8	4.1	75.3
	HCM	HOCHI MINH CITY	29,200	8,907 (387)	318,501 (13.8)	52.4	22.0	-	-19.0	17.1	-	3.0	-	-2.9	-9.6	9.4	46.8
	VND	VNDIRECT SECURIT	17,211	5,734 (249)	310,376 (13.5)	27.2	-	-	36.3	-	-	-	-	-2.0	-12.6	-10.6	107.2
Consumer staples	VNM	VIETNAM DAIRYP	109,000	227,805 (9,900)	304,034 (13.2)	42.1	17.3	16.3	4.0	33.9	34.5	5.3	5.1	0.8	-5.3	-8.1	-21.9
	SAB	SAIGON BEER ALCO	192,500	123,447 (5,365)	24,176 (1.1)	36.9	20.9	18.1	7.3	23.2	23.6	4.4	4.0	1.9	-1.5	-3.3	-17.9
	MSN	MASANGROUP CORP	95,100	111,712 (4,855)	173,820 (7.6)	16.5	49.4	28.7	-51.9	12.9	17.9	6.7	5.4	1.0	0.2	8.7	30.7
	HNG	HOANGANH GIA LA	12,450	13,801 (600)	144,672 (6.3)	48.8	-	-	-	-	-	-	-	0.1	-12.8	-19.0	-40.1
Industrials (transport)	VJC	VIETJET AVIATION	131,800	69,042 (3,001)	72,689 (3.2)	11.0	156.0	23.9	-88.5	3.8	16.6	3.4	2.8	-2.4	-3.9	1.1	-6.4
	GMD	GEMADEPT CORP	33,100	9,976 (434)	117,188 (5.1)	10.8	23.3	16.2	-57.0	8.7	12.1	1.9	1.7	-1.3	-6.4	-7.0	20.2
	CII	HOCHI MINH CITY	22,600	5,398 (235)	51,568 (2.2)	38.4	12.3	7.4	65.7	6.5	9.9	0.9	0.8	-1.9	-9.5	-16.3	-26.6
Industrials (capital goods)	ROS	FLC FAROS CONSTR	3,670	2,083 (091)	113,318 (4.9)	46.4	-	-	-92.4	-	-	-	-	3.7	-4.1	-18.7	111.5
	GEX	GELEXGROUP JSC	17,224	10,411 (452)	145,637 (6.3)	37.7	15.0	10.4	-12.7	12.7	13.8	-	-	-3.9	-8.3	-6.6	17.6
	CTD	COTECCONS CONSTR	73,200	5,438 (236)	22,889 (1.0)	3.6	13.5	12.0	-52.4	4.0	4.4	0.5	0.5	-2.3	-2.3	-5.4	-23.3
	REE	REE	59,600	18,419 (800)	38,782 (1.7)	0.0	8.7	7.0	-4.5	13.4	15.2	1.1	1.1	-1.5	-5.2	-7.9	4.4

Source: Bloomberg, KB Securities Vietnam

## Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	Trading value (VNDmn, USDmn)	For avail (%,-1d)	P/E (X)		EPS CAGR (%)	ROE (%)		P/B (X)		Performance (%)			
							20E	21E		20E	21E	20E	21E	1D	1W	1M	YTD
Utilities	GAS	PETROVIETNAM GAS	90,100	172,447 (7,494)	107,939 (4,7)	46.1	17.3	15.7	-17.5	20.0	20.4	3.3	3.0	-0.2	-0.2	2.0	5.4
	NT2	PETROVIETNAM NHO	22,850	6,578 (286)	9,367 (0,4)	31.4	12.4	8.0	-10.5	10.5	16.3	-	-	-0.5	-5.3	-6.0	-23.6
	PPC	PHA LAI THERMAL	26,200	8,400 (365)	7,049 (0,3)	34.1	9.9	10.0	-5.1	12.2	13.4	1.3	1.3	0.0	-1.6	3.6	0.6
Materials	HPG	HOA PHAT GRP JSC	32,481	145,287 (6,314)	1,554,911 (67,6)	18.0	7.3	6.8	21.9	42.3	28.9	2.2	1.7	-1.1	-9.8	-16.0	46.6
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	59,558 (2,6)	36.5	9.1	12.4	-0.5	11.0	7.8	0.9	0.9	-2.4	-6.7	-6.1	6.6
	DCM	PETROCA MAU FER	13,650	7,226 (314)	78,686 (3,4)	46.5	15.1	15.5	-4.5	10.1	9.1	1.4	1.4	-0.6	-5.3	-12.8	21.4
	HSG	HOA SEN GROUP	22,636	11,063 (481)	476,891 (20,7)	38.9	5.0	6.6	67.9	43.0	23.9	1.8	1.4	1.3	-11.6	-15.7	70.8
	AAA	ANPHAT BIOPLAST	14,150	3,138 (136)	254,908 (11,1)	97.2	9.9	10.8	17.2	10.5	11.0	0.9	0.9	-2.2	-10.1	-3.7	8.0
Energy	PLX	VIETNAM NATIONAL	56,100	68,375 (2,972)	160,617 (7,0)	4.6	18.7	15.5	-51.0	15.7	16.7	2.6	2.6	-0.2	-4.3	-7.5	-6.8
	PVD	PETROVIETNAM DRI	23,400	9,854 (428)	171,781 (7,5)	39.9	42.5	17.8	-11.9	1.4	3.5	0.6	0.5	0.3	-1.0	-15.3	19.8
	PVT	PETROVIET TRANSP	17,900	5,793 (252)	105,233 (4,6)	35.9	8.6	8.1	1.2	13.6	13.4	1.2	1.1	1.4	-1.6	-12.7	32.1
Consumer discretionary	MWG	MOBILEWORLD INV	139,500	65,024 (2,826)	144,840 (6,3)	0.0	15.3	12.7	13.7	26.7	27.0	3.9	3.2	-4.9	0.4	20.6	40.0
	PNJ	PHU NHUAN JEWELR	87,500	19,895 (865)	61,970 (2,7)	0.0	16.4	13.0	2.4	24.1	23.8	3.5	2.9	-3.2	-9.9	-1.0	18.5
	YEG	YEAH1 GROUP CORP	40,300	1,261 (055)	1,432 (0,1)	70.6	-	-	-	-	-	-	-	-1.5	-13.7	-25.3	-65.2
	FRT	FPT DIGITAL RETA	28,200	2,227 (097)	52,394 (2,3)	30.3	22.1	15.5	-75.2	8.5	11.8	1.9	1.7	-4.7	0.9	8.9	-7.8
	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	51,458 (2,2)	34.6	7.5	10.7	41.2	26.2	19.9	1.9	2.0	-2.2	-7.9	-12.2	-23.8
Healthcare	DHG	DHG PHARMACEUTIC	100,300	13,114 (570)	1,678 (0,1)	45.4	16.4	15.0	10.7	20.5	20.7	3.1	2.8	-1.9	-2.5	-4.1	-11.4
	PME	PYMEPHARCO JSC	80,200	6,016 (261)	074 (0,0)	11.7	-	-	1.6	-	-	-	-	0.0	2.4	2.7	9.8
IT	FPT	FPT CORP	68,000	61,301 (2,664)	235,642 (10,2)	0.0	19.4	15.9	15.6	25.6	26.4	4.2	3.7	-2.1	-5.9	1.7	65.8

Source: Bloomberg, KB Securities Vietnam



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## Investment ratings & definitions

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### Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

### Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Underperform the market

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