

December 16, 2019

Power & Construction Material Analyst Le Thanh Cong conglt@kbsec.com.vn

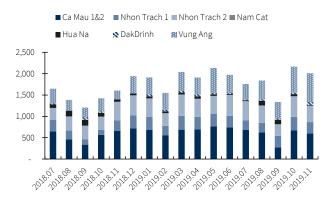
Nov electricity output (POW)

Output likely to surpass 2019 target

PVPower's (POW:HOSE) November electricity output reached 2,014 million kWh or 103% of the monthly target and pushed total output for 11 months to 20,642 million or 96% of the full-year target

- Accordingly, accumulated revenue gained in the first 11 months hit VND31,405 billion, equal to 105% of November's plan and 96% of 2019's full-year target.
- Unfavorable environmental conditions led to difficulties in generating and regulating hydroelectric power sources in November. Unlike the abundant water sources in the South and Central Highlands, many reservoirs in the North and Central Vietnam have witnessed water levels below those seen in 2018 and even below the multi-year average. As a result, thermal power plants, including plants at PVPower, had to operate at higher efficiency to compensate for the electricity shortage. Specifically, the electricity output was 597 million kWh (or 102% of the target) in Ca Mau Thermal Power Plants 1 & 2, and 675 million kWh (131% of the target) at the Vung Ang TM Plant. However, due to gas shortages, Nhon Trach 1 & Nhon Trach 2 Plants only completed 91% and 87% of their respective targets.
- Moreover, PECC2 completed its feasibility report for the Nhon Trach 3 & 4 plants and submitted this to PVPower in December. POW is currently working with financial institutions to prepare financing, while EVN EVN EPTC & PVGas are negotiating electricity & gas purchase contracts for this project.
- According to our forecast, POW's electricity output in 2019 should exceed 22.6 billion kWh and reach 105% of the plan for the entire year. Full–year revenue at the parent company should be over VND34,200 billion (+4.7% YoY) or 104% of plan for earnings of VND3,000 billion (+56% YoY) or 132% of plan. In particular, 4Q19 parent earnings are likely to be VND750 billion or 2.7 times higher than 4Q18, due to the: 1) 20% YoY surge in electricity output; 2) decrease in depreciation expense by VND165 billion; and 3) drop in interest expense by VND60 billion.

Fig 1. Monthly electricity output generated by POW



Source: POW, KB Securities Vietnam - Research

Fig 2. Estimated monthly revenue of POW



Source: POW, KB Securities Vietnam - Research

KB SECURITIES VIETNAM RESEARCH

Head of Research – Nguyen Xuan Binh

binhnx@kbsec.com.vn

Macro/Strategy

Head of Macro & Strategy - Tran Duc Anh

anhtd@kbsec.com.vn

Macro Analyst - Thai Thi Viet Trinh

trinhttv@kbsec.com.vn

Market Strategist - Le Anh Tung

tungla@kbsec.com.vn

Equity (Hanoi)

Head of Equity Research (Hanoi) – Duong Duc Hieu

hieudd@kbsec.com.vn

Information Technology & Logistics Analyst - Nguyen Anh Tung

tungna@kbsec.com.vn

Property Analyst - Pham Hoang Bao Nga

ngaphb@kbsec.com.vn

Power & Construction Material Analyst - Le Thanh Cong

conglt@kbsec.com.vn

Financials Analyst - Nguyen Thi Thu Huyen

huyenntt@kbsec.com.vn

Equity (Ho Chi Minh)

Head of Equity Research (Ho Chi Minh) - Harrison Kim

harrison.kim@kbfg.com

Consumer & Retailing Analyst - Dao Phuc Phuong Dung

dungdpp@kbsec.com.vn

Fisheries & Pharmaceuticals Analyst - Nguyen Thanh Danh

danhnt@kbsec.com.vn

Oil & Gas & Chemicals Analyst - Nguyen Vinh

vinhn@kbsec.com.vn

Research Marketing

Korea Marketing Analyst – Seon Yeong Shin

shin.sy@kbsec.com.vn

KB SECURITIES VIETNAM (KBSV)

Head Office:

Levels G, 2 & 7, Sky City Tower, 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 – Fax: (+84) 24 3776 5928

Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam

Tel: (+84) 24 7305 3335 - Fax: (+84) 24 3822 3131

Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 - Fax: (+84) 28 3914 1969

Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam

Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 – Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 – Ext: 2276

Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Underperform the market

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.