

June 22, 2020

Oil & Gas & Chemicals Analyst Nguyen Vinh

vinhn@kbsec.com.vn

Oil & Gas

Repsol officially exits Vietnam upstream

Repsol successfully transfers ownership in three exploratory blocks to PVN

— Repsol (REP SM) of Spain signed an agreement to transfer its Production Sharing Contract (PSC) for ownership in three exploratory blocks to Vietnam Oil & Gas Group (PetroVietnam). Repsol will give up its 52% stake in *Block 07/03*, including the disputed *Red Emperor* mega project and a 40% stake in *Block 135–136/03*. Commercial drilling on these projects has been suspended for the past two years despite Repsol paying USD300 million for the E&P infrastructure. Implications from this agreement include: 1) resolution of the 2018's outstanding *Red Emperor* incident, which should allow Repsol to restart investments into Vietnam (albeit depressed oil prices may initially see slow progress); and 2) PetroVietnam can now invite other companies to restore E&P activities on these blocks, especially the *Red Emperor* mega project, despite PetroVietnam not as yet declaring any specific plans for any of these fields.

But Red Emperor unlikely to come online soon

— PV Technical Services (PVS) is likely to benefit most from a potential restart of the Red Emperor field after originally being selected as the main contractor for the wellhead Engineering Procurement & Construction (EPC) valued at USD380 million over two to three years. That said, drilling is unlikely to resume in the foreseeable future despite the project now coming under the complete control of PetroVietnam due its current focus on other mega projects like Blue Whale and Block B. Proven reserves at the Red Emperor field located in the Nam Con Son basin and within the Block 07/03 Production Sharing Contract are 45 million barrels of crude oil, 235 billion cubic metres of natural gas and 2.4 million barrels of condensate. PetroVietnam halted production twice within a year of Repsol starting commercial drilling in July 2017 and March 2018. PetroVietnam officially cancelled the project in September 2019 after paying an undisclosed amount to Repsol for breach of contract.

KB SECURITIES VIETNAM RESEARCH

Head of Research - Nguyen Xuan Binh

binhnx@kbsec.com.vn

Macro/Strategy

Head of Macro & Strategy - Tran Duc Anh

anhtd@kbsec.com.vn

Macro Analyst - Thai Thi Viet Trinh

trinhttv@kbsec.com.vn

Market Strategist - Le Anh Tung

tungla@kbsec.com.vn

Equity (Hanoi)

Head of Equity Research (Hanoi) – Duong Duc Hieu

hieudd@kbsec.com.vn

Information Technology & Logistics Analyst - Nguyen Anh Tung

tungna@kbsec.com.vn

Property Analyst - Pham Hoang Bao Nga

ngaphb@kbsec.com.vn

Power & Construction Material Analyst - Le Thanh Cong

conglt@kbsec.com.vn

Financials Analyst - Nguyen Thi Thu Huyen

huyenntt@kbsec.com.vn

Equity (Ho Chi Minh)

Head of Equity Research (Ho Chi Minh) - Harrison Kim

harrison.kim@kbfg.com

Consumer & Retailing Analyst - Dao Phuc Phuong Dung

dungdpp@kbsec.com.vn

Fisheries & Pharmaceuticals Analyst - Nguyen Thanh Danh

danhnt@kbsec.com.vn

Oil & Gas & Chemicals Analyst - Nguyen Vinh

vinhn@kbsec.com.vn

Research Marketing

Korea Marketing Analyst – Seon Yeong Shin

shin.sy@kbsec.com.vn

KB SECURITIES VIETNAM (KBSV)

Head Office:

Levels G, 2 & 7, Sky City Tower, 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 – Fax: (+84) 24 3776 5928

Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam

Tel: (+84) 24 7305 3335 - Fax: (+84) 24 3822 3131

Ho Chi Minh Branch:

 $\ \ \, \text{Level 2, TNR Tower Nguyen Cong Tru, 180-192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam } \\$

Tel: (+84) 28 7303 5333 - Fax: (+84) 28 3914 1969

Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam

Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276

Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

•		
Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Underperform the market

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.