Dec 19, 2019

Macro Analyst Thai Thi Viet Trinh trinhttv@kbsec.com.vn

Moody's lowers Vietnam's outlook

A warning sign

Moody's reaffirms Vietnam's Ba3 ratings but downgrades the outlook after completing the downgrade review begun on October 9, 2019

- Moody's maintains Vietnam's Ba3 rating as local and foreign currency issuer and senior unsecured rating but lowers the outlook to negative
- The reason given for the downgrade comes from payment delays on the government's indirect debt obligations, which have not been completely resolved given the lack of tangible measures to improve interagency coordination in debt management
- Moody's maintains a positive assessment of Vietnam's economic outlook

Lower outlook is a warning sign but not likely to be overly negative

- Moody's decision to lower Vietnam's outlook is likely an effort to have the government administration focus more attention on forthcoming payments of all its debt obligations. The action also highlights the need for the government to disclose resources that will be mobilized to meet these obligations to allow international organizations to more thoroughly evaluate projects. Financial management of the public sector will likely have to improve the quality and timeliness of financial statements to improve transparency
- Moreover, the negative outlook may have implications for Vietnam's next credit review and Moody's could downgrade Vietnam's rating to B1. This may also affect the baseline credit ratings (BCA), counterparty risk ratings (CRRs) and counterparty risk assessment (CRA) of 17 Vietnam banks and create an indirect impact on the stock market.

Fig 1. Moody's credit ratings for Vietnam

Moody's lowers Vietnam's outlook to negative

Rating	Outlook	Date of assessment
Ba3	Negative	18/12/2019
Ba3	Review for downgrade	09/10/2019
Ba3	Stable	10/08/2018
B1	Positive	28/04/2017
B1	Stable	29/07/2014
B2	Stable	28/09/2012
B1	Negative	15/12/2010
Ba3	Negative	04/06/2008
Ba3	Positive	15/03/2007
Ba3	Stable	07/07/2005
B1	Positive	11/05/2003

Source: Moody's, KB Securities Vietnam

KB SECURITIES VIETNAM RESEARCH

Head of Research – Nguyen Xuan Binh

binhnx@kbsec.com.vn

Macro/Strategy

Head of Macro & Strategy - Tran Duc Anh

anhtd@kbsec.com.vn

Macro Analyst - Thai Thi Viet Trinh

trinhttv@kbsec.com.vn

Market Strategist - Le Anh Tung

tungla@kbsec.com.vn

Equity (Hanoi)

Head of Equity Research (Hanoi) – Duong Duc Hieu

hieudd@kbsec.com.vn

Information Technology & Logistics Analyst - Nguyen Anh Tung

tungna@kbsec.com.vn

Property Analyst - Pham Hoang Bao Nga

ngaphb@kbsec.com.vn

Power & Construction Material Analyst - Le Thanh Cong

conglt@kbsec.com.vn

Financials Analyst - Nguyen Thi Thu Huyen

huyenntt@kbsec.com.vn

Equity (Ho Chi Minh)

Head of Equity Research (Ho Chi Minh) - Harrison Kim

harrison.kim@kbfg.com

Consumer & Retailing Analyst – Dao Phuc Phuong Dung

dungdpp@kbsec.com.vn

Fisheries & Pharmaceuticals Analyst - Nguyen Thanh Danh

danhnt@kbsec.com.vn

Oil & Gas & Chemicals Analyst - Nguyen Vinh

vinhn@kbsec.com.vn

Research Marketing

Korea Marketing Analyst – Seon Yeong Shin

shin.sy@kbsec.com.vn

KB SECURITIES VIETNAM (KBSV)

Head Office:

Levels G, 2 & 7, Sky City Tower, 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam

Tel: (+84) 24 7303 5333 - Fax: (+84) 24 3776 5928

Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam

Tel: (+84) 24 7305 3335 - Fax: (+84) 24 3822 3131

Ho Chi Minh Branch:

 $\ \, \text{Level 2, TNR Tower Nguyen Cong Tru, } 180\text{--}192 \ \text{Nguyen Cong Tru Street, District 1, HCMC, Vietnam Cong Tru, } \\ 192 \ \text{Nguyen Cong Tru Street, District 1, HCMC, Vietnam Cong Tru, } \\ 193 \ \text{Nguyen Cong Tru, } \\ 194 \ \text{Nguyen Cong Tru, } \\ 194 \ \text{Nguyen Cong Tru, } \\ 194 \ \text{Nguyen Cong Tru, } \\ 195 \ \text{Nguyen Cong$

Tel: (+84) 28 7303 5333 - Fax: (+84) 28 3914 1969

Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam

Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276

Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive: Neutral: Negative:
Outperform the market Perform in line with the market Underperform the market

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.