

# VIETNAM DAILY

## [Market Commentary]

Stock market rallied after the Ho Chi Minh Stock Exchange (HSX) disclosed it was cooperating with FPT to build a temporary trading system for three to four months which should process three to five million orders per day

## [Futures/ETFs]

Futures roses along with global stocks' rallies

## [Market Movers]

REE, DXG

March 30, 2021

	Index	Chg (%, bp)
Ho Chi Minh	1,186.36	+0.91
VN30	1,190.86	+0.91
VN30 futures	1,191.20	+0.69
Hanoi	281.14	+1.80
HNX30	415.47	+2.17
UPCoM	80.63	+0.14
USD/VND	23,071	-0.02
10-yr govt bond (%)	2.40	+0
Overnight rate (%)	0.27	+9
Oil (WTI, \$)	61.34	-0.36
Gold (LME, \$)	1,699.31	-0.75



# Market Commentary

**VNIndex** 1,186.36P (+0.91%)  
**Volume (mn shrs)** 707.5 (+23.0%)  
**Value (U\$m)** 734.6 (+16.8%)

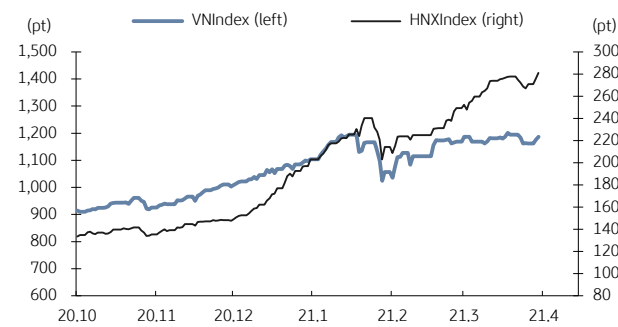
**HNXIndex** 281.14P (+1.80%)  
**Volume (mn shrs)** 160.8 (-9.4%)  
**Value (U\$m)** 110.7 (+1.2%)

**UPCoM** 80.63P (+0.14%)  
**Volume (mn shrs)** 53.7 (-6.7%)  
**Value (U\$m)** 33.9 (+0.1%)

**Net foreign buy (U\$m)** -8.5

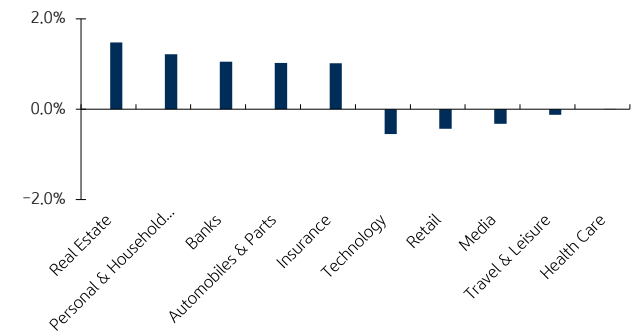
Stock market rallied after the Ho Chi Minh Stock Exchange (HSX) disclosed it was cooperating with FPT to build a temporary trading system for three to four months which should process three to five million orders per day. Securities stocks like VNDirect (VND, +3.8%), Ho Chi Minh City Securities (HCM, +2.1%), and SSI Securities (SSI, +1.3%) were the first to benefit from the news. A research by Savills showed Vietnam had low warehouse operating costs. This made Vietnam an attractive destination for multinational companies, boosting real estate parks Kinh Bac City Development (KBC, +3.1%) and Sonadezi (SNZ, +1.2%). Vingroup (VIC, +3.7%) closed up since it started Lang Van - Da Nang project on 1,000 hectares of land with a capital VND35,000 billion. Residential real estate companies such as Dat Xanh Group (DXG, +1.7%) and Tan Tao Investment (ITA, +0.3%) traded higher as real estate market in Ho Chi Minh City was rebounding, earning the city budget VND3,351 billion in 1Q (up 66.5% YoY). Foreigners netsold Vietcombank (VCB, -0.5%), Vinhomes (VHM, +0.1%) and Vincom Retail (VRE, -1.4%).

VN Index & HNX Index



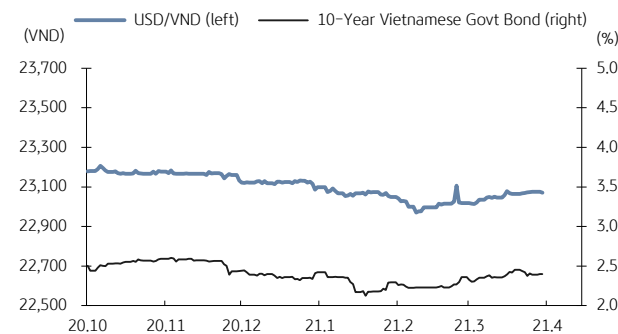
Source: Bloomberg, KB Securities Vietnam

VN Index sector performance



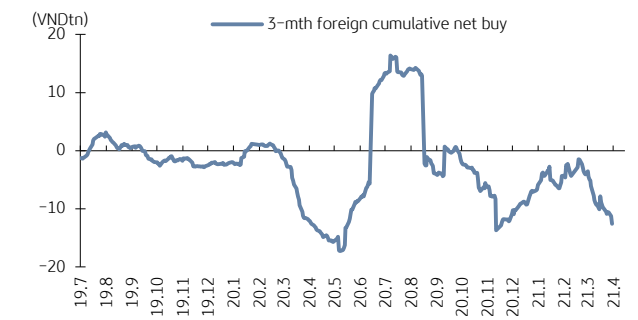
Source: Bloomberg, KB Securities Vietnam

USD/VND & 10-year government bond rates



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



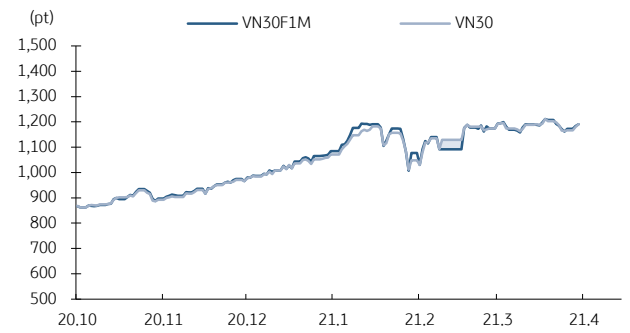
Source: FiinPro, KB Securities Vietnam

# Futures/ETFs

<b>VN30</b>	<b>1,190.86P (+0.91%)</b>
<b>VN30 futures</b>	<b>1,191.2P (+0.69%)</b>
<b>Open</b>	<b>1,182.8P</b>
<b>High</b>	<b>1,194.4P</b>
<b>Low</b>	<b>1,179.1P</b>
<b>Contracts</b>	<b>131,006 (-21.8%)</b>

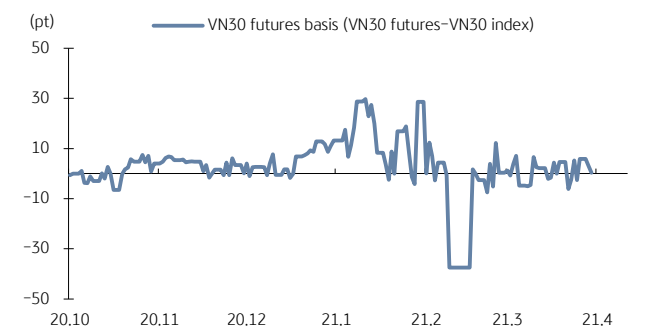
Futures roses along with global stocks' rallies. The basis opened at 2.73bps and moved between minus 2.5 and 2.3bps before closing at 0.34bps. Foreigners were net sellers and trading volumes continued to decline.

VN30 futures & VN30 index



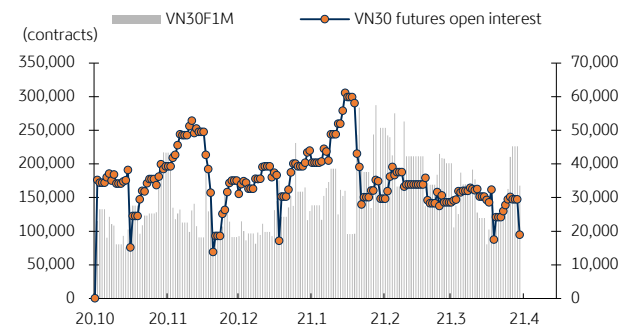
Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



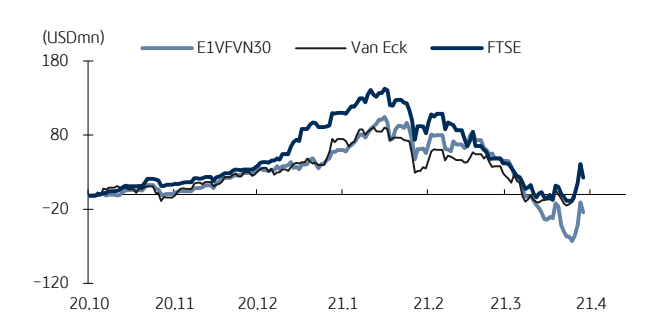
Source: Bloomberg, KB Securities Vietnam

VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

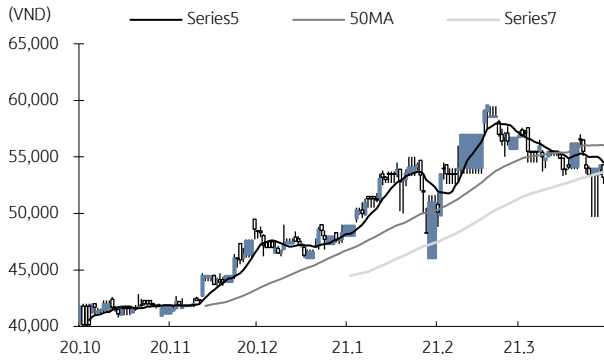
Vietnam ETFs - 3-mth cumulative net buy



Source: FiinPro, KB Securities Vietnam

# Market Movers

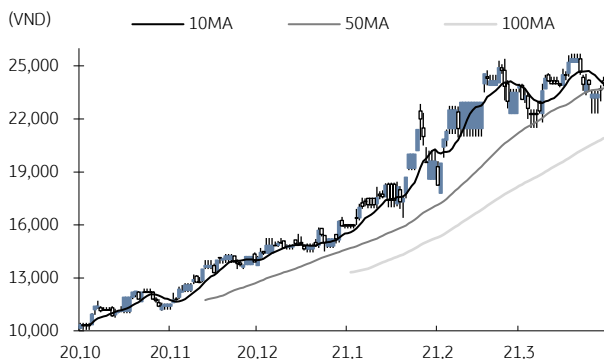
## Refrigeration Electrical Engineering (REE)



Source: Bloomberg, KB Securities Vietnam

- REE closed down 2% to VND53,200
- REE Management proposed not to pay dividends for 2020 performance to ensure capital sources for 2021 power, water and real estate projects.
- The company's 2021 earnings and revenue targets are VND1,769 billion and VND6,934 billion, respectively up 8.7% and 24.5% YoY.

## Dat Xanh Group (DXG)



Source: Bloomberg, KB Securities Vietnam

- DXG closed up 1.7% to VND24,050
- DXG expected to post VND1,600 – 1,700 billion in 2021 earnings (of which VND500 billion in 1Q alone), a sharp increase compared with the loss of VND496 billion logged in 2020.
- DXS, a subsidiary of DXG, planned to offer 72 million shares, or 20% of capital at VND32,000 apiece.

# KBSV Model Portfolio

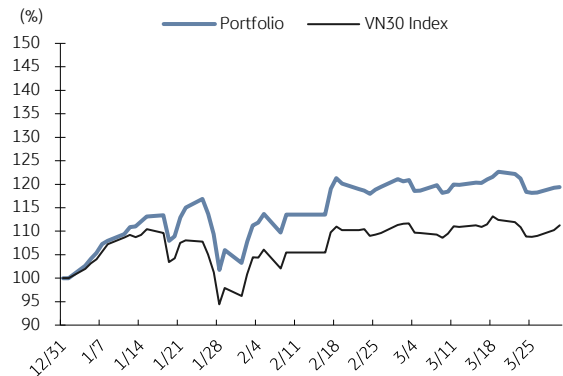
KBSV Research Team

## Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	0.91%	0.09%
Cum. return	11.22%	19.36%

## Performance vs VN30 Index



## KBSV domestic model portfolio

Ticker	Inclusion date	Close 21/03/30	Daily return (%)	Cumulative return (%)	Main investment catalysts
Mobile World (MWG)	19/08/09	129,400	-0.5%	11.6%	<ul style="list-style-type: none"> <li>- Optimizing revenue from DMG &amp; TGDD chains</li> <li>- BHX expects to reach break-even point soon at stores and distribution centers</li> <li>- In the long term, BHX aims to capture 10-15% of the food retail market</li> </ul>
Nam Long Invest (NLG)	19/06/03	34,800	0.0%	42.3%	<ul style="list-style-type: none"> <li>- Leader in mid- to high-end housing &amp; Japanese partners for large urban area (UA) projects</li> <li>- Largest urban area developer (Mizuki Park UA, Akari City UA &amp; Waterpoint US)</li> </ul>
Phu Nhuan Jewelry (PNJ)	19/03/22	84,500	-0.6%	10.2%	<ul style="list-style-type: none"> <li>- Strong topline supported by transaction volumes (2018 +34%) &amp; ASPs (2018 +5%)</li> <li>- Strongest customer base to capture lucrative watch segment (5% of sales by 2022E)</li> <li>- Core business activities growing again after the "ERP" incident</li> </ul>
Military Bank (MBB)	18/12/18	28,300	0.2%	66.5%	<ul style="list-style-type: none"> <li>- Military Insurance Corporation (MIC) non-life premiums to boost 2019 non-bank income</li> <li>- Retail loan mix (M credit) supports 4% NIM against pricing competition (ACB/MBB)</li> <li>- M credit work-in-progress but low-cost funding from Shinsei triples key cash loan mkt</li> </ul>
Refrig Elec Eng (REE)	18/10/11	53,200	-2.0%	56.5%	<ul style="list-style-type: none"> <li>- Office lease management &amp; E-town Central occupancy generates stable cash flow</li> <li>- Strategic investments in utility industry provides stable/long-term dividend stream</li> </ul>
FPT Corp (FPT)	18/09/06	77,100	-0.6%	130.3%	<ul style="list-style-type: none"> <li>- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25% overseas CAGR</li> <li>- Telecoms stable 15% growth/solid subscriber growth &amp; profitable Pay-TV from 2020E</li> <li>- 20%+ earnings momentum by 2020E</li> </ul>
Vietin Bank (CTG)	01/31/2020	40,400	1.0%	65.6%	<ul style="list-style-type: none"> <li>- Building on strong earnings recovery in 2019 &amp; optimistic outlook for 2020</li> <li>- Growing expectations for capital increase in 2020 to offset loan-growth concerns</li> <li>- Already improved asset quality and benign credit risks for 2020</li> </ul>
PV Gas (GAS)	20/12/11	89,600	0.1%	22.1%	<ul style="list-style-type: none"> <li>- Gain benefit from growing LNG demand</li> <li>- Expectation on global oil price recovery</li> <li>- Attractive valuation</li> </ul>
Hoa Pha Group (HPG)	19/12/04	46,450	0.3%	137.7%	<ul style="list-style-type: none"> <li>- Steel consumption starts to rebound</li> <li>- Construction steel prices show signs of rising again</li> <li>- Increased capacity from Dung Quat project helps HPG expand market share</li> </ul>
Kinhbac City Development (KBC)	20/03/09	38,600	3.1%	181.8%	<ul style="list-style-type: none"> <li>- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19</li> <li>- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA</li> <li>- Re-location of supply chains from China after COVID-19 scare</li> </ul>

Source: Bloomberg, KB Securities Vietnam

# Market Monitors

## Ho Chi Minh – Net foreign buys/sells

Ticker	Chg (%)	For. own (%,-1d)	Net buy (VND bn)
VIC	3.7%	14.2%	153.6
STB	6.8%	9.1%	72.4
GEX	3.0%	10.9%	65.1
VND	3.8%	20.7%	28.3
HPG	0.3%	30.2%	21.8
Ticker	Chg (%)	For. own (%,-1d)	Net sell (VND bn)
VCB	-0.5%	23.5%	-166.4
VHM	0.1%	22.3%	-132.2
VRE	-1.4%	30.6%	-88.7
CTG	1.0%	27.4%	-78.8
GAS	0.1%	2.9%	-60.1

Source: FinPro, KB Securities Vietnam

## Hanoi – Net foreign buys/sells

Ticker	Chg (%)	For. own (%,-1d)	Net buy (VND bn)
SHB	9.8%	3.7%	-2.2
SHS	1.1%	9.0%	0.6
BAX	0.7%	9.7%	0.6
CDN	4.4%	21.5%	0.5
DP3	-3.7%	1.8%	0.3
Ticker	Chg (%)	For. own (%,-1d)	Net sell (VND bn)
PVS	1.3%	9.1%	-12.3
AMV	2.5%	2.7%	-1.8
GLT	-0.4%	17.7%	-1.2
PVC	1.9%	9.4%	-1.0
MCF	6.6%	11.5%	-0.6

Source: FinPro, KB Securities Vietnam

## Sectors – Top 5 best/worst weekly performance

Top 5 best performers	Chg (%)	Key stocks
Personal & Household Goods	5.7%	TCM, STK
Real Estate	2.2%	VIC, FLC
Construction & Materials	1.2%	VGC, VCG
Travel & Leisure	0.2%	VJC, RIC
Health Care	0.0%	PME, IMP
Top 5 worst performers	Chg (%)	Key stocks
Chemicals	-4.0%	GVR, VFG
Media	-3.1%	ADG, YEG
Insurance	-2.9%	BVH, BMI
Oil & Gas	-2.9%	PLX, PVD
Technology	-2.1%	FPT, SAM

Source: Bloomberg, KB Securities Vietnam

## Sectors – Top 5 best/worst monthly performance

Top 5 best performers	Chg (%)	Key stocks
Personal & Household Goods	8.4%	TCM, STK
Automobiles & Parts	2.4%	HHS, TMT
Health Care	2.1%	IMP, PME
Construction & Materials	1.3%	CII, ROS
Basic Resources	1.2%	NKG, TTF
Top 5 worst performers	Chg (%)	Key stocks
Oil & Gas	-5.4%	PLX, PVD
Media	-4.2%	YEG, ADG
Food & Beverage	-4.1%	VNM, SAB
Chemicals	-3.1%	GVR, VFG
Insurance	-2.6%	BVH, BMI

Source: Bloomberg, KB Securities Vietnam

## Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	Trading value (VNDbn, USDmn)	For avail (% -1d)	P/E(X)		EPS CAGR (%)	ROE(%)		P/B(X)		Performance(%)			
							20E	21E		20E	21E	20E	21E	1D	1W	1M	YTD
Real estate	VIC	VINGROUP JSC	110,000	372,067 (16,170)	191,012 (8.3)	22.5	54.6	38.4	11.1	8.2	11.3	4.2	3.8	3.7	9.9	7.3	8.1
	VHM	VINHOMES JSC	103,200	339,478 (14,753)	212,879 (9.2)	26.6	10.4	8.6	35.9	31.0	28.2	2.8	2.1	0.1	-2.4	-5.2	7.6
	VRE	VINCOM RETAIL JS	34,850	79,190 (3,442)	167,194 (7.3)	17.8	26.1	20.4	-7.6	9.3	11.0	2.4	2.1	-1.4	-4.5	-1.8	3.8
	NVL	NOVA LAND INVES	81,500	86,712 (3,768)	180,624 (7.8)	31.3	20.4	17.5	6.7	11.4	11.4	2.6	2.2	0.9	0.9	1.4	23.7
	KDH	KHANGDIEN HOUSE	34,300	19,167 (833)	50,554 (2.2)	11.6	13.9	10.5	18.0	15.2	17.6	1.9	1.7	0.0	-3.2	-4.7	3.8
	DXG	DATXANH GROUP	24,300	12,594 (547)	179,277 (7.8)	13.9	18.9	9.0	-	10.2	18.4	1.6	1.4	1.7	0.4	2.3	50.8
Banks	VCB	BANK FOR FOREIGN	102,000	378,305 (16,441)	122,557 (5.3)	6.3	16.6	13.5	17.8	20.4	21.3	3.0	2.5	-0.5	-1.0	-3.5	-3.2
	BID	BANK FOR INVESTM	43,400	174,556 (7,586)	112,141 (4.9)	12.7	17.4	12.3	-5.3	12.0	15.4	1.9	1.6	0.7	-1.9	-1.7	-10.5
	TCB	VIETNAM TECHNOLO	38,900	136,341 (5,925)	438,759 (19.0)	0.0	9.5	8.2	14.3	18.2	17.6	1.6	1.3	1.3	-1.0	2.0	27.1
	CTG	VIETNAM JS COMM	36,800	137,021 (5,955)	469,649 (20.4)	1.4	9.1	8.4	61.1	17.9	17.1	1.5	1.4	1.0	-0.2	8.5	16.9
	VPB	VIETNAM PROSPERI	41,300	101,381 (4,406)	201,230 (8.7)	0.0	9.2	7.7	18.8	19.9	19.9	1.7	1.4	1.0	1.0	12.4	38.3
	MBB	MILITARYCOMMERC	26,200	73,327 (3,187)	451,545 (19.6)	0.0	7.7	6.4	14.6	19.8	20.1	1.4	1.2	0.2	-0.2	2.4	24.2
	HDB	HDBANK	25,500	40,641 (1,766)	118,680 (5.1)	4.2	7.6	6.4	23.4	18.9	18.7	1.6	1.3	0.8	-1.1	4.2	10.3
	STB	SACOMBANK	18,600	33,548 (1,458)	543,599 (23.6)	14.0	14.1	8.5	32.4	9.5	13.5	1.2	1.1	6.8	9.0	11.7	21.3
	TPB	TIEN PHONG COMME	27,850	28,732 (1,249)	144,787 (6.3)	0.0	7.3	5.3	37.5	23.3	24.1	1.4	1.1	1.5	-1.8	0.9	3.7
	EIB	VIETNAM EXPORT-I	18,500	22,745 (988)	10,225 (0.4)	0.2	40.2	38.8	27.3	3.6	3.6	1.4	1.4	3.2	2.6	7.7	1.3
Insurance	BVH	BAOVIET HOLDING	61,900	45,950 (1,997)	49,347 (2.1)	21.0	27.4	21.9	15.2	8.2	9.5	2.1	2.0	1.4	-2.8	1.5	-9.1
	BMI	BAOMINH INSURANC	26,700	2,439 (106)	9,736 (0.4)	14.2	12.6	11.0	8.4	9.3	10.2	1.0	0.9	-0.4	-6.6	0.8	-16.3
Securities	SSI	SSI SECURITIES C	33,300	19,947 (867)	350,411 (15.2)	55.4	14.2	13.3	0.0	12.7	12.8	-	-	1.3	-3.3	-4.2	-3.9
	VCI	VIETCAPITAL SEC	55,000	9,108 (396)	86,447 (3.7)	71.9	13.9	-	-4.0	15.5	-	-	-	0.8	-0.2	20.4	11.3
	HCM	HOCHI MINH CITY	29,200	8,907 (387)	129,395 (5.6)	52.4	17.9	-	-19.0	14.6	-	-	-	2.1	-1.1	6.7	-1.0
	VND	VNDIRECT SECURIT	27,500	5,734 (249)	160,659 (7.0)	27.2	-	-	36.3	11.2	-	-	-	3.8	2.2	9.0	0.7
Consumer staples	VNM	VIETNAM DAIRYP	109,000	227,805 (9,900)	317,322 (13.8)	42.1	19.4	17.6	4.0	35.1	35.6	6.1	5.5	0.2	-1.0	-5.3	-8.8
	SAB	SAIGON BEER ALCO	192,500	123,447 (5,365)	20,617 (0.9)	36.9	21.1	18.6	7.3	25.5	26.2	4.8	4.5	1.0	-1.7	-6.9	-10.3
	MSN	MASANGROUP CORP	95,100	111,712 (4,855)	89,626 (3.9)	16.5	41.5	22.8	-51.9	12.9	20.9	5.1	4.1	2.8	2.3	-2.0	-0.4
	HNG	HOANGANH GIA LA	12,450	13,801 (600)	124,258 (5.4)	48.8	-	-	-	-	-	-	-	-0.9	-2.5	0.4	-20.6
Industrials (transport)	VJC	VIETJET AVIATION	131,800	69,042 (3,001)	74,343 (3.2)	11.0	63.7	22.5	-88.3	5.2	18.8	4.2	3.4	0.0	0.5	-2.6	5.3
	GMD	GEMADEPT CORP	33,100	9,976 (434)	78,168 (3.4)	10.8	21.7	17.4	-57.3	7.6	10.2	1.6	1.6	2.6	-1.0	1.0	3.8
	CII	HOCHI MINH CITY	22,600	5,398 (235)	78,014 (3.4)	38.4	18.4	6.6	65.7	7.3	16.8	-	-	0.2	5.8	20.2	19.6
Industrials (capital goods)	ROS	FLC FAROS CONSTR	3,670	2,083 (091)	89,276 (3.9)	46.4	-	-	-89.3	-	-	-	-	7.0	7.0	40.0	88.1
	GEX	VIETNAM ELECTRIC	21,600	10,411 (452)	159,633 (6.9)	37.7	21.1	11.1	-13.8	9.9	14.7	-	-	3.0	4.6	13.7	6.7
	CTD	COTECCONS CONSTR	73,200	5,438 (236)	66,314 (2.9)	3.6	10.6	10.1	-43.9	6.1	6.7	0.7	0.7	0.3	-2.9	-0.3	-5.1
	REE	REE	59,600	18,419 (800)	44,368 (1.9)	0.0	9.2	7.7	-4.5	14.7	15.3	1.3	1.2	-2.0	-4.1	-6.2	8.7

Source: Bloomberg, KB Securities Vietnam

## Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	Trading value (VNDmn, USDmn)	For avail (%,-1d)	P/E (X)		EPS CAG R (%)	ROE (%)		P/B (X)		Performance (%)			
							20E	21E		20E	21E	20E	21E	1D	1W	1M	YTD
Utilities	GAS	PETROVIETNAM GAS	90,100	172,447 (7,494)	73,138 (3.2)	46.1	16.8	16.4	-17.5	19.1	19.3	3.2	3.1	0.1	-2.4	0.3	3.5
	NT2	PETROVIETNAM NHO	22,850	6,578 (286)	18,975 (0.8)	31.4	14.5	11.4	-10.5	12.4	15.9	1.5	1.5	0.2	-1.1	-0.9	-9.6
	PPC	PHA LAI THERMAL	26,200	8,400 (365)	13,246 (0.6)	34.1	10.6	10.2	-5.1	11.0	12.2	1.2	1.2	0.6	-2.2	-11.6	0.2
Materials	HPG	HOA PHAT GRP JSC	43,850	145,287 (6,314)	806,789 (35.0)	18.0	9.2	8.2	21.9	25.4	23.3	2.1	1.7	0.3	-0.3	1.9	12.1
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	57,247 (2.5)	36.5	11.0	12.9	-0.5	8.9	7.7	0.9	0.9	-0.8	-1.3	14.8	2.9
	DCM	PETROCA MAU FER	13,650	7,226 (314)	79,265 (3.4)	46.5	16.5	17.6	-4.5	9.0	8.3	1.4	1.4	-1.4	-0.9	27.8	23.2
	HSG	HOA SEN GROUP	24,900	11,063 (481)	228,211 (9.9)	38.9	8.6	7.8	67.9	22.1	19.9	1.6	1.4	0.7	-2.6	5.1	25.7
	AAA	ANPHAT BIOPLAST	14,150	3,138 (136)	60,064 (2.6)	97.2	10.7	9.7	21.9	10.3	11.0	0.9	0.9	1.2	0.6	15.0	14.2
Energy	PLX	VIETNAM NATIONAL	56,100	68,375 (2,972)	182,814 (7.9)	4.6	20.9	17.0	-49.7	15.9	17.2	2.9	2.8	-0.2	-3.0	-4.6	1.6
	PVD	PETROVIETNAM DRI	23,400	9,854 (428)	219,390 (9.5)	39.9	32.6	20.1	-11.9	1.7	3.1	0.6	0.6	2.7	-2.4	-3.6	39.2
	PVT	PETROVIET TRANSP	17,900	5,793 (252)	77,648 (3.4)	35.9	8.4	7.7	-0.1	13.7	13.9	1.1	1.0	0.6	-2.5	0.9	22.9
Consumer discretionary	MWG	MOBILEWORLD INV	139,500	65,024 (2,826)	90,725 (3.9)	0.0	12.1	9.4	13.7	28.0	28.9	3.0	2.5	-0.5	-1.2	-4.1	8.8
	PNJ	PHU NHUAN JEWELR	87,500	19,895 (865)	30,512 (1.3)	0.0	15.5	12.2	2.4	22.6	24.1	3.3	2.7	-0.6	0.4	-0.5	4.3
	YEG	YEAH1 GROUP CORP	40,300	1,261 (055)	943 (0.0)	70.6	-	-	-	-	-	-	-	1.2	-2.1	-2.1	-15.7
	FRT	FPT DIGITAL RETA	28,200	2,227 (097)	62,741 (2.7)	30.3	16.2	13.6	-75.2	10.2	14.1	-	-	-0.8	-1.9	8.0	-5.5
	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	49,845 (2.2)	34.6	9.7	9.7	41.2	26.4	23.4	2.3	2.4	0.2	-4.1	-3.3	-6.3
Healthcare	DHG	DHG PHARMACEUTIC	100,300	13,114 (570)	1,067 (0.0)	45.4	17.3	16.3	10.7	21.1	20.6	3.4	3.1	0.0	-0.6	-0.7	-4.0
	PME	PYMEPHARCO JSC	80,200	6,016 (261)	074 (0.0)	11.7	-	-	1.6	-	-	-	-	0.0	3.2	3.2	6.5
IT	FPT	FPT CORP	78,200	61,301 (2,664)	171,556 (7.4)	0.0	15.4	13.0	15.6	24.4	25.8	3.3	2.9	-0.6	-2.2	1.2	30.5

Source: Bloomberg, KB Securities Vietnam



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## Investment ratings & definitions

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### Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

### Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Underperform the market

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