

VIETNAM DAILY

[Market Commentary]

Stocks posted modest gains in mixed trading as positive comments from the Vinhomes shareholders' meeting helped boost the Vin family heavy weights

[Futures/ETFs]

Futures knocked down to negative in the closing auction on the iShares Frontier 100 rebalancing

[Market Movers]

VHM, HPG, VPB

[Macro/Strategy]

Updates on policy rate cut

[Sector/Company Updates]

Oil & Gas;
FRT

May 29, 2020

	Index	Chg (%, bp)
Ho Chi Minh	864.47	+0.36
VN30	806.23	+0.27
VN30 futures	785.00	-0.65
Hanoi	109.81	+0.16
HNX30	216.59	+0.33
UPCoM	55.03	+0.04
USD/VND	23,282	-0.11
10-yr govt bond (%)	3.10	-2
Overnight rate (%)	0.41	-14
Oil (WTI, \$)	32.49	-3.62
Gold (LME, \$)	1,725.08	+0.39



Market Commentary

VNIndex 864.47P (+0.36%)
Volume (mn shrs) 281.7 (+7.8%)
Value (U\$mn) 210.3 (-33.0%)

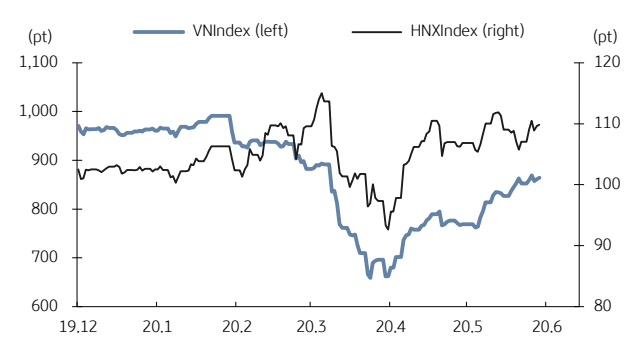
HNXIndex 109.81P (+0.16%)
Volume (mn shrs) 56.8 (+36.5%)
Value (U\$mn) 18.2 (-6.6%)

UPCoM 55.03P (+0.04%)
Volume (mn shrs) 26.6 (+114.6%)
Value (U\$mn) 10.2 (+47.4%)

Net foreign buy (U\$mn) -3.6

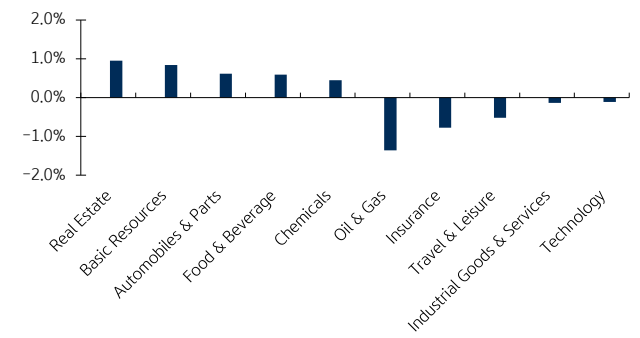
Stocks posted modest gains in mixed trading as positive comments from the Vinhomes shareholders’ meeting helped boost the Vin family heavy weights. Vinhomes (VHM, +2.1%) and Vincom Retail (VRE, +2.2%) led the gains in Vin family stocks after Vinhomes reaffirmed bullish 2020E guidance. The company’s expansion into industrial parks also helped Kinh Bac City Development (KBC, +1.4%), Long Hau Corp (LHG, +2.0%) and Tan Tao Investment & Industry (ITA, +6.7%) trade higher. VP Bank (VPB, +1.1%) rose after announcing that it will sell a 49% stake in its consumer finance company – FE Credit – to a strategic partner. Vietjet (VJC, -0.3%) and Vietnam Airlines (HVN, -1.1%) fell after the National Steering Committee for COVID-19 Prevention & Control delayed restarting international flights to Vietnam. Oil & gas stocks closed mixed despite the overnight rebound in oil prices, with PV Gas (GAS, +0.7%) and (PLC, +1.8%) gaining and PV Drilling & Well Services (PVD, -0.9%) and (PVB, -2.1%) losing ground. Higher oil prices also led to weakness in the fertilizer stocks, with PV Camau Fertilizer (DCM, -0.2%) and PV Fertilizer & Chemical (DPM, -0.7%) both down. Foreigners were net sellers, focusing on Hoa Sen Group (HSG, -1.8%), APAX holdings (IBC, -0.9%) and Power Construction No.1 (PC1, +0.6%).

VN Index & HNX Index



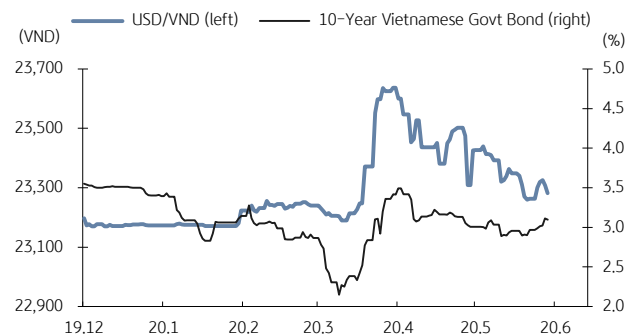
Source: Bloomberg, KB Securities Vietnam

VN Index sector performance



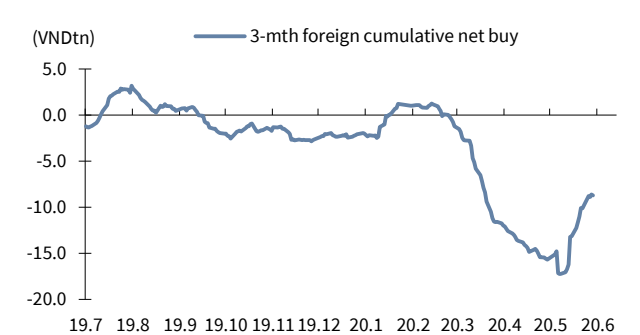
Source: Bloomberg, KB Securities Vietnam

USD/VND & 10-year government bond rates



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



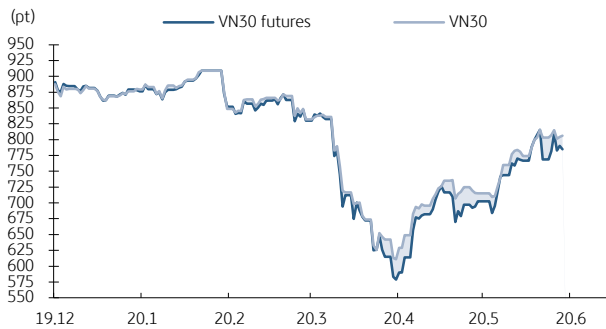
Source: FiinPro, KB Securities Vietnam

Futures/ETFs

VN30	806.23P (+0.27%)
VN30 futures	785.0P (-0.63%)
Open	788.6P
High	792.8P
Low	776.1P
Contracts	186,324 (-21.0%)

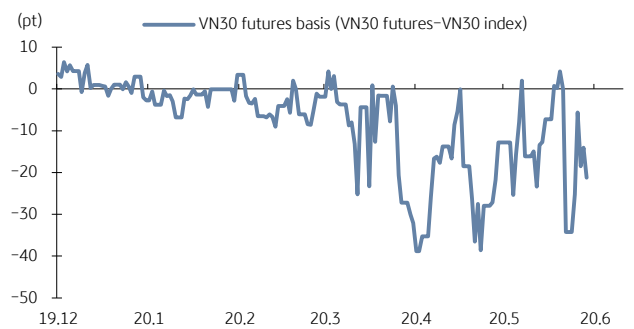
Futures knocked down to negative in the closing auction on the iShares Frontier 100 rebalancing. The basis was weak for most of the day as futures traded in negative territory despite the underlying VN30 cash index being positive for most of the day. The basis opened at negative 18.66 basis points but fell deeper into backwardation on local selling and dropped to as low as 27.07 basis points before closing at minus 21.23 basis points. Market on close selling from the rebalancing of the iShares Frontier 1000 ETF pushed June contracts negative despite trading positive on local short covering just before the closing auction. Foreigners were small net buyers of June contracts. Trading volumes were light.

VN30 futures & VN30 index



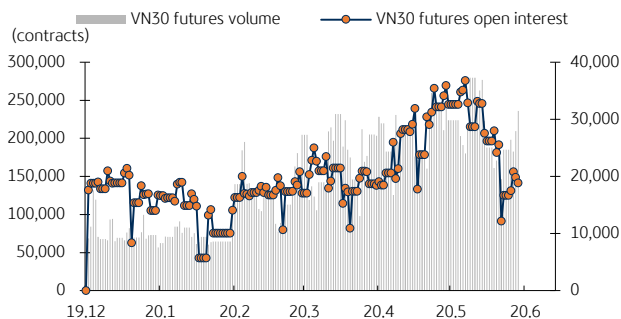
Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



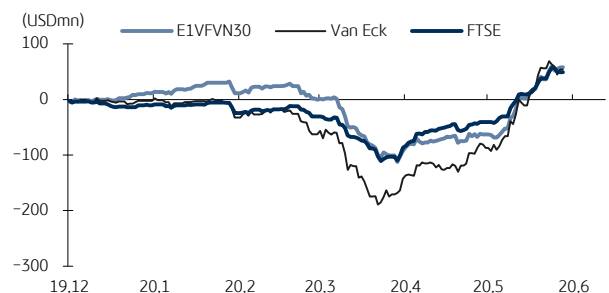
Source: Bloomberg, KB Securities Vietnam

VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

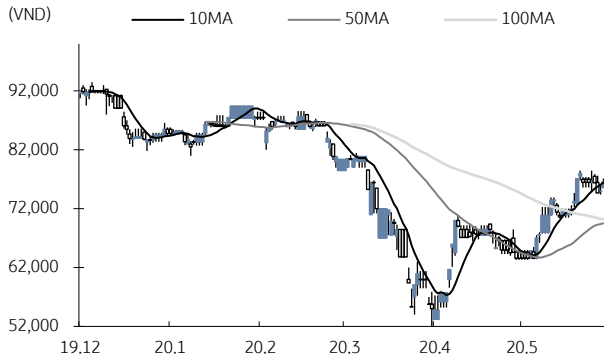
Vietnam ETFs – 3-mth cumulative net buy



Source: FinPro, KB Securities Vietnam

Market Movers

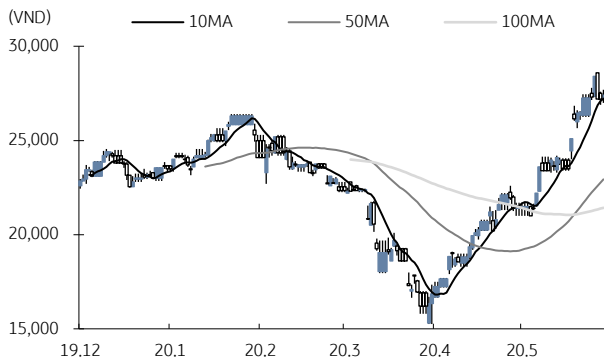
Vinhomes (VHM)



Source: Bloomberg, KB Securities Vietnam

- VHM increased by 2.1% to VND 76,600
- Shareholders approved VHM's 2020E guidance for a 27% increase in earnings to VND31,000 billion on revenue that is expected to jump by 88% YoY to VND97,000 billion. The company will not pay any cash dividends for 2019 performance and will reinvest all retained earnings for major projects in 2020E.
- The company also announced plans to invest VND10,000 billion to develop industrial parks located near large urban centers in Hai Phong, Hai Duong and Quang Ninh over the next one to two years.

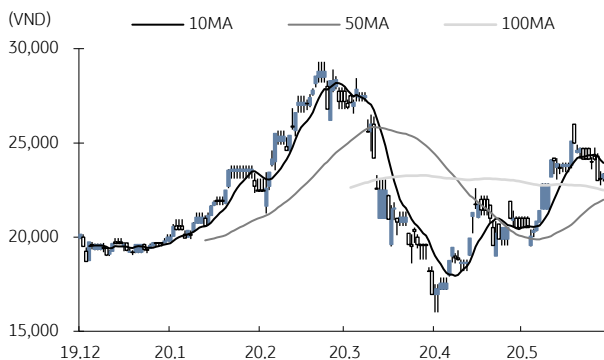
Hoa Phat Group (HPG)



Source: Bloomberg, KB Securities Vietnam

- HPG increased by 0.7% to VND 27,400
- HPG signed a contract to sell an additional 120,000 tons of steel billets for VND1,000 billion to Hangzhou CIEC Group. This adds to the 100,000 tons of billets purchased in 2019 and 60,000 tons bought in the first four months of the year.

VPBank (VPB)



Source: Bloomberg, KB Securities Vietnam

- VPB increased by 1.1% to VND 23,350
- Shareholders approved VPB's 2020 pre-tax earnings guidance of VND10,214 billion (down 1.1% YoY) and credit growth target of 12.3% YoY to VND304,744 billion. The CEO also announced that it would soon sell up to a 49% stake in FE Credit to a strategic investor. Other full-year objectives included asset growth of 12.7% YoY to VND425,132 billion and deposit growth of 10.4% YoY to VND299,728 billion.

Updates on policy rate cut

Deposit rates dip but may rise again

Banks move quicker to lower mid- long-term deposit rates after this SBV cut

Medium- and long-term deposits rates have fallen faster than in the past after the most recent cut in the policy rates by the State Bank of Vietnam. This can largely be attributed to banks protecting net interest margins with the higher proportion of lower-rate relief loans to support customers during the coronavirus. That said, the pace of falling deposits rates still lags lending rates despite efforts by the central bank to maintain abundant liquidity in the banking system.

Prudential measures will likely see rates rise again on longer-term deposits

Deposit rates should rise again in the second half – especially for terms six-months and longer – as prudential measures to reduce short-term funding at the banks come into effect from October. The State Bank of Vietnam will lower the cap on the proportion of short-term funding for medium- and long-term loans to 37% of the outstanding balance from 40% now. This will likely see continued shift in the deposit mix to products with terms that are six-months or longer.

Net interest margins at the banks to suffer from deposit competition

Competition for deposits remains intense as mid-size and weaker-positioned banks use aggressive deposit pricing to attract customers. This prevents the state-owned banks and larger joint-stock banks from lowering deposit rates as even the large deposit-takers are wary of losing customers. Although we expect post-COVID-19 recovery to reduce preferential lending and allow loan yields to improve in the coming quarters, net interest margins could contract by 10-25 basis points from the 3.3%-3.4% levels on customer loans seen in 2019 as sticky deposit rates fail to offset lower lending rates.

Oil & Gas

Upstream output plunges in May

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May 29, 2020

May upstream output still down while downstream output recovers

May's monthly statistical report from the General Statistics Office (GSO) reveals little signs of rebound for crude oil & natural gas output but some early signs of recovery for refined products and LPG. Crude output fell another 3.3% MoM to 108.7 thousand barrels and still down 15.7% YoY. Natural gas output was largely flat, with wet gas volumes reaching 0.78 bcm or up 0.04% MoM but still down 13.5% due to lower reserves and slower E&P activities. Refined products showed better signs of recovery, with output up 3.2% MoM and up 32.2% YoY to 1.13 million tons. LPG also fared well, increasing by 13.4% MoM to 75.4 thousand tons and up 16.4% YoY. Both categories improved in May due to easing coronavirus lockdowns as well as the base effect from higher utilizations at the *Nghi Son Refinery* compared to the startup phase in 2019.

Thi Vai Terminal & NCS2-p2 pipeline are ahead of schedule...

Startup of the LNG facilities run by PV Gas (GAS) at *Thi Vai Terminal* and *Nam Con Son 2 - Phase 2 (NCS2-p2)* pipeline are running ahead of schedule. Phase 1 of the *Thi Vai Terminal* should be ready to supply one million tons of LNG per year to the *Nhon Trach 3 & 4* power plants and some industrial clients by 2022E. Moreover, GAS has already opened bidding for the feasibility study on Phase 2 to upgrade the capacity at the *Thi Vai Terminal* to three million tons per year. The *NCS2-p2* pipeline is scheduled for startup in 3Q to transport 7.9 million cubic metres of wet gas per day from the *Thien Ung-Dai Hung* and *Sao Vang-Dai Nguyet* gas fields to the *GPP2* gas processing plant.

...but Block B & Blue Whale megaprojects are being delayed

The Final Investment Decisions (FIDs) on the *Block B* and *Blue Whale* gas fields have not yet been approved, with the delays increasing the risk of stake sales by Thailand's PTT Exploration & Production (PTTEP) and Japan's Mitsubishi Oil Exploration Company (MOECO) from *Block B* and Exxon Mobil of the US from *Blue Whale*. Approved FIDs signal that projects have raised sufficient capital and cleared operating and legal hurdles to ensure profitability over the life of the project. The two gas fields are the largest megaprojects promising to help satisfy Vietnam's huge future energy demand, with annual output estimated at 7 billion cubic metres for *Block B* and 9.7 billion cubic metres for *Blue Whale*.

May 29, 2020

Consumer & Retailing Analyst
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FPT Retail (FRT)

Aiming to triple Long Chau's topline in 2020E

Guiding 14% sales drop for *FPTshop* as ICT slows but aiming to triple sales at *Long Chau*

— Shareholders approved FPT's 2020E guidance for a 21% drop in pretax profit to VND220 billion on a slower revenue forecast that could fall by 8% to VND15,320 billion. Specifically, the revenue outlook at *FPTshop* fell to VND 13,820 billion or down 14% YoY but management is hoping to triple revenue at the *Long Chau* pharmaceutical chain to VND1,500 billion this year. Strategies management will implement in 2020E to improve revenue growth include: 1) boosting online sales; 2) improving the conversion rate of in-store customers making purchases and raising the average value per invoice of these purchases; and 3) expanding the customer base from business partners such as Mobifone, FPT University or FPT Telecom. Management also targets VND1,000 billion in sales for high-margin accessories and a 25% improvement in productivity to optimize store operating costs by transferring personnel from associated company FPT Corporation (FPT) to implement new technology platforms. For the *Long Chau* pharmaceutical chain, the company plans to open 150 new stores in 2020 vs 70 locations at the end of 2019 and develop private-label products. FRT will also pay up to VND1,500 per share in cash dividends for 2020 earnings.

Breakeven for Long Chau by 2022E after sales reach VND4,500 billion

— Management will continue to focus on expanding the *Long Chau* pharmaceutical chain to compensate for slowing traffic at the *FPTshop* as the demand for ICT products hits maturity. The company remains committed to expanding nationwide coverage to 220 locations this year that slowed to only 112 locations as of May due to the coronavirus but will accelerate new store openings in the upcoming months to meet this objective. The company will also focus on expanding its product mix, especially for private label products such as supplements, cosmetics and medical supplies. FRT expects revenue to triple to VND1,500 billion in 2020E from 2019's VND500 billion before *Long Chau* reaches a breakeven level of sales estimated at VND4,500 billion by 2022E.

Management warning of 15%–20% QoQ drop in 2Q revenue due to the coronavirus

— Management warned that 2Q sales could be down 15%–20% QoQ, which implies VND3,270–VND3,480 billion or down 13%–18% YoY vs 1Q sales that were only up 2% YoY. Total store closures were 170 *FPTshops* in April or about a third of all stores in the chain and all *Long Chau* locations remained open. All *FPTshops* stores reopened in May but spending remains weak, with *Long Chau* stores benefitting more from the shift in purchasing patterns from customers to basic necessities and health products due to the sharp drop in disposable income and soft consumption demand. However, weaker sales during the difficult quarter should be offset by lower rental costs after management successfully negotiated discounts to monthly rentals for most store locations for April to June.

KBSV Model Portfolio

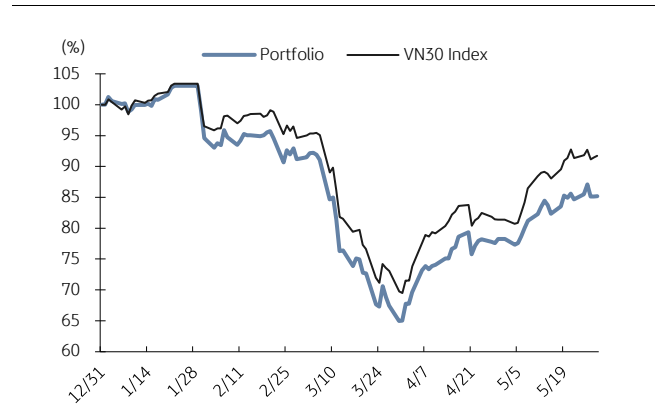
KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	0.27%	0.03%
Cum. return	-8.28%	-14.83%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Close 20/05/29	Daily return (%)	Cumulative return (%)	Main investment catalysts
Mobile World (MWG)	19/08/09	84,600	-0.1%	-27.0%	<ul style="list-style-type: none"> - Optimizing revenue from DMG & TGDD chains - BHX expects to reach break-even point soon at stores and distribution centers - In the long term, BHX aims to capture 10-15% of the food retail market
Nam Long Invest (NLG)	19/06/03	23,200	-0.6%	-13.4%	<ul style="list-style-type: none"> - Leader in mid- to high-end housing & Japanese partners for large urban area (UA) projects - Largest urban area developer (Mizuki Park UA, Akari City UA & Waterpoint US)
Phu Nhuan Jewelry (PNJ)	19/03/22	63,100	0.6%	-17.7%	<ul style="list-style-type: none"> - Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%) - Strongest customer base to capture lucrative watch segment (5% of sales by 2022E) - Core business activities growing again after the "ERP" incident
Military Bank (MBB)	18/12/18	17,200	-0.6%	-12.8%	<ul style="list-style-type: none"> - Military Insurance Corporation (MIC) non-life premiums to boost 2019 non-bank income - Retail loan mix (M credit) supports 4%NIM against pricing competition (ACB/MBB) - M credit work-in-progress but low-cost funding from Shinsei triples key cash loan mkt
Refrig Elec Eng (REE)	18/10/11	31,250	-0.6%	-8.1%	<ul style="list-style-type: none"> - Office lease management & E-town Central occupancy generates stable cash flow - Strategic investments in utility industry provides stable/long-term dividend stream
FPT Corp (FPT)	18/09/06	47,950	-0.1%	43.2%	<ul style="list-style-type: none"> - Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25% overseas CAGR - Telecoms stable 15% growth/solid subscriber growth & profitable Pay-TV from 2020E - 20%+ earnings momentum by 2020E
Vietin Bank (CTG)	20/01/31	22,500	-0.2%	-7.8%	<ul style="list-style-type: none"> - Building on strong earnings recovery in 2019 & optimistic outlook for 2020 - Growing expectations for capital increase in 2020 to offset loan-growth concerns - Already improved asset quality and benign credit risks for 2020
Vietjet (VJC)	19/02/05	113,000	-0.3%	-12.5%	<ul style="list-style-type: none"> - nCoV outbreak impact meaningful but short-lived & fully-reflected in stock price - Lower fuel costs silver lining to offset lower passenger volumes - Growth prospects intact as Long Thanh airport project schedule pulled forward
Hoa Pha Group (HPG)	19/12/04	27,400	0.7%	16.8%	<ul style="list-style-type: none"> - Steel consumption starts to rebound - Construction steel prices show signs of rising again - Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City Development (KBC)	20/03/09	14,050	1.4%	2.6%	<ul style="list-style-type: none"> - Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19 - Beneficiary of more production facilities from EU companies after EU-Vietnam FTA - Re-location of supply chains from China after COVID-19 scare

Source: Bloomberg, KB Securities Vietnam

Market Monitors

Ho Chi Min – Net foreign buys/sells

Ticker	Chg (%)	For. Ownership (%)	Net buy (VND bn)
FUESSVFL	-0.2%	54.3%	11.6
VRE	2.2%	30.8%	0.6
VCB	0.8%	23.7%	0.6
DXG	0.0%	39.7%	0.5
CTG	-0.2%	29.6%	0.5

Ticker	Chg (%)	For. Ownership (%)	Net sell (VND bn)
HSG	-1.8%	16.0%	-5.4
JVC	6.7%	46.0%	-5.0
PC1	0.6%	20.0%	-1.6
IBC	-0.9%	6.8%	-1.3
CTI	-0.5%	16.3%	-1.2

Source: FinPro, KB Securities Vietnam

Hanoi – Net foreign buys/sells

Ticker	Chg (%)	For. Ownership (%)	Net buy (VND bn)
VCS	-0.5%	2.6%	0.6
TIG	1.5%	14.2%	0.2
PLC	1.8%	0.8%	0.2
WCS	0.1%	26.4%	0.1
PGN	2.8%	0.1%	0.1

Ticker	Chg (%)	For. Ownership (%)	Net sell (VND bn)
SHB	-0.7%	7.4%	-19.6
SHS	-1.1%	8.3%	-3.3
PVS	0.0%	12.7%	-3.1
DXP	0.0%	38.3%	-0.1
TNG	1.5%	6.6%	-0.1

Source: FinPro, KB Securities Vietnam

Sectors – Top 5 best/worst weekly performance

Top 5 best performers	Chg (%)	Key stocks
Chemicals	3.6%	PHR, DPM
Construction & Materials	3.4%	CTD, VGC
Financial Services	2.7%	SSI, OGC
Banks	1.9%	VCB, BID
Industrial Goods & Services	1.9%	TV2, LGC

Top 5 worst performers	Chg (%)	Key stocks
Automobiles & Parts	-3.0%	TCH, SVC
Technology	-1.0%	FPT, SGT
Media	-0.7%	YEG, AAA
Oil & Gas	-0.6%	PLX, PVD
Personal & Household Goods	-0.3%	LIX, RAL

Source: Bloomberg, KB Securities Vietnam

Sectors – Top 5 best/worst monthly performance

Top 5 best performers	Chg (%)	Key stocks
Basic Resources	24.8%	HPG, HSG
Banks	18.1%	VCB, BID
Oil & Gas	14.6%	PLX, PVD
Financial Services	13.4%	SSI, VCI
Food & Beverage	12.5%	VNM, SAB

Top 5 worst performers	Chg (%)	Key stocks
Travel & Leisure	0.3%	VJC, TCT
Health Care	1.5%	DBD, DCL
Automobiles & Parts	2.2%	CTF, HHS
Media	2.4%	YEG, AAA
Retail	4.5%	MWG, PET

Source: Bloomberg, KB Securities Vietnam

Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	Trading value (VNDmn, USDmn)	For avail (%-1d)	PER (X)		EPS CAGR (%)	ROE (%)		P/B (X)		Performance (%)			
							19E	20E		19E	20E	19E	20E	1D	1W	1M	YTD
Real estate	VIC	VINGROUP JSC	97,000	328,096 (14,092)	64,885 (2.8)	22.7	45.7	26.7	28.4	8.5	12.1	3.9	3.4	0.0	0.6	5.5	-15.7
	VHM	VINHOMES JSC	76,600	251,977 (10,823)	212,715 (9.1)	35.2	9.4	8.2	34.9	38.7	30.9	3.1	2.2	2.1	0.1	20.4	-9.7
	VRE	VINCOM RETAIL JS	27,500	62,489 (2,684)	114,015 (4.9)	18.2	23.3	18.0	6.8	9.7	11.3	2.2	2.0	2.2	6.6	19.0	-19.1
	NVL	NOVA LAND INVES	53,700	52,064 (2,236)	64,136 (2.7)	32.4	17.6	18.6	-10.9	12.0	11.7	2.1	1.9	-1.1	0.8	0.9	-9.7
	KDH	KHANGDIEN HOUSE	22,000	11,541 (496)	16,199 (0.7)	5.1	10.6	9.5	15.8	14.4	14.8	1.4	1.3	1.1	3.3	5.0	-18.2
	DXG	DATXANH GROUP	11,300	5,862 (252)	38,973 (1.7)	9.3	5.7	5.0	-9.0	12.0	14.3	0.7	0.7	0.0	1.8	14.3	-22.1
Banks	VCB	BANK FOR FOREIGN	85,200	315,996 (13,573)	107,324 (4.6)	6.3	18.1	14.7	15.7	20.9	21.0	3.2	2.7	0.8	5.2	25.3	-5.5
	BID	BANK FOR INVESTM	40,100	161,283 (6,927)	64,805 (2.8)	12.3	26.1	18.4	0.0	10.2	12.4	2.1	2.0	-1.5	2.0	12.6	-13.1
	TCB	VIETNAM TECHNOLO	20,700	72,453 (3,112)	58,142 (2.5)	0.0	6.9	6.0	6.5	16.7	16.6	1.0	0.9	-1.0	-1.7	20.3	-12.1
	CTG	VIETNAM JS COMM	22,500	83,777 (3,598)	156,347 (6.7)	0.4	12.5	9.3	16.4	10.0	12.0	1.1	1.0	-0.2	-1.3	12.5	7.7
	VPB	VIETNAM PROSPERI	23,350	56,921 (2,445)	142,622 (6.1)	0.0	6.9	5.8	3.4	17.9	17.0	1.1	1.0	1.1	-3.3	13.9	16.8
	MBB	MILITARY COMMERC	17,200	41,477 (1,781)	120,549 (5.2)	0.0	5.3	4.4	10.1	18.8	19.1	0.9	0.8	-0.6	-0.3	7.8	-17.3
	HDB	HDBANK	24,200	23,375 (1,004)	25,746 (1.1)	8.9	6.9	5.6	10.2	19.9	20.7	1.0	0.8	2.1	1.3	17.2	-12.2
	STB	SACOMBANK	10,300	18,578 (798)	115,743 (5.0)	14.6	8.4	6.6	31.8	8.8	10.0	0.6	0.5	0.0	1.0	13.2	2.5
	TPB	TIEN PHONG COMME	20,650	16,862 (724)	3,803 (0.2)	0.0	4.5	4.2	44.5	25.7	21.6	1.0	-	0.0	-1.7	18.7	-1.9
	EIB	VIETNAM EXPORT-I	17,300	21,269 (914)	7,475 (0.3)	0.0	37.2	35.7	-6.9	3.6	3.6	1.3	1.3	2.4	2.4	15.3	-2.8
Insurance	BVH	BAOVIET HOLDING	49,950	37,079 (1,593)	48,311 (2.1)	20.6	30.4	22.4	2.5	6.9	9.0	1.9	1.8	-0.9	1.6	8.1	-27.2
	BMI	BAOMINH INSURANC	21,750	1,987 (085)	6,710 (0.3)	13.3	-	-	-	6.8	8.6	0.9	0.9	0.2	3.1	-3.8	-12.3
Securities	SSI	SSI SECURITIES C	14,800	8,894 (382)	64,953 (2.8)	49.5	9.7	7.9	-14.7	9.5	11.0	0.9	0.8	-0.3	3.5	13.8	-4.9
	VCI	VIETCAPITAL SEC	22,800	3,746 (161)	16,934 (0.7)	70.5	8.1	6.3	-24.9	10.9	12.8	0.9	0.8	-2.4	-1.7	29.5	-22.7
	HCM	HOCHI MINH CITY	18,800	5,739 (246)	46,433 (2.0)	46.4	12.9	8.0	-22.5	10.1	15.7	1.3	1.2	-0.5	1.6	13.9	-11.9
	VND	VNDIRECT SECURIT	12,750	2,659 (114)	10,498 (0.4)	13.1	11.5	7.2	-19.1	7.1	10.7	0.8	0.7	0.0	2.8	16.4	-11.5
Consumer staples	VNM	VIETNAM DAIRYP	115,000	200,258 (8,601)	172,524 (7.4)	41.2	20.2	18.8	4.4	37.8	39.2	6.7	6.1	0.2	0.5	16.2	-1.3
	SAB	SAIGON BEER ALCO	176,400	113,122 (4,859)	17,403 (0.7)	36.7	27.8	23.1	1.2	21.6	24.2	5.6	5.0	0.7	1.4	8.2	-22.6
	MSN	MASANGROUP CORP	62,700	73,293 (3,148)	85,980 (3.7)	9.7	43.5	27.3	-46.8	5.2	6.2	1.6	1.5	-0.2	1.1	6.6	11.0
	HNG	HOANGANH GIA LA	15,350	17,016 (731)	11,775 (0.5)	48.7	-	-	-	-	-	-	-	7.0	5.9	19.0	10.4
Industrials (transport)	VJC	VIETJET AVIATION	113,000	59,194 (2,542)	52,179 (2.2)	11.5	18.5	11.8	-21.2	19.5	27.0	3.4	3.1	-0.3	-0.9	-2.2	-22.7
	GMD	GEMADEPT CORP	19,600	5,820 (250)	7,871 (0.3)	0.0	15.5	13.0	-54.8	6.9	8.0	1.0	1.0	0.0	1.6	5.4	-15.9
	CII	HOCHI MINH CITY	19,300	4,610 (198)	22,312 (1.0)	25.6	10.6	9.6	133.4	9.3	9.6	0.9	0.9	-2.8	-2.0	-2.8	-14.2
Industrials (capital goods)	ROS	FLC FAROS CONSTR	3,500	1,987 (085)	34,461 (1.5)	46.5	-	-	-	-	-	-	-	2.6	0.3	-6.9	-79.8
	GEX	VIETNAM ELECTRIC	17,450	8,201 (352)	52,207 (2.2)	33.9	10.2	7.7	-12.1	9.6	15.5	1.2	1.2	1.2	2.0	12.2	-9.8
	CTD	COTECCONS CONSTR	76,000	5,798 (249)	25,590 (1.1)	2.5	10.3	10.3	-39.4	6.4	6.8	0.7	0.7	-1.0	11.6	21.2	48.1
	REE	REE	31,250	9,689 (416)	19,362 (0.8)	0.0	6.1	5.3	-5.9	14.1	14.5	0.8	0.7	-0.6	0.2	4.2	-13.9

Source: Bloomberg, KB Securities Vietnam

Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	Trading value (VNDmn, USDmn)	For avail (%, -1d)	PER (X)		EPS CAG R (%)	ROE (%)		P/B (X)		Performance (%)			
							19E	20E		19E	20E	19E	20E	1D	1W	1M	YTD
Utilities	GAS	PETROVIETNAM GAS	74,400	142,398 (6,116)	62,699 (2,7)	45.7	17.1	14.7	-15.7	16.0	19.3	2.9	2.7	0.7	0.7	17.4	-20.6
	NT2	PETROVIETNAM NHO	21,100	6,074 (261)	8,736 (0,4)	31.2	8.6	8.1	-2.9	16.9	18.4	1.4	1.4	-0.2	2.9	2.7	-2.5
	PPC	PHA LAI THERMAL	24,100	7,727 (332)	4,169 (0,2)	32.6	7.9	8.6	-8.3	16.3	14.8	1.2	1.2	-1.0	0.2	-3.2	-10.4
Materials	HPG	HOA PHAT GRP JSC	27,400	75,653 (3,249)	284,534 (12,2)	12.5	9.1	7.0	-2.9	17.1	18.5	1.4	1.2	0.7	0.6	27.4	16.6
	DPM	PETROVIETNAM FER	14,800	5,792 (249)	45,817 (2,0)	36.7	10.6	9.8	-4.9	7.9	7.8	0.7	0.7	-0.7	2.1	3.5	14.3
	DCM	PETROCA MAU FER	8,490	4,495 (193)	15,728 (0,7)	47.1	10.5	23.1	-14.7	7.8	3.5	0.7	0.7	-0.2	-1.0	0.4	30.6
	HSG	HOA SEN GROUP	9,970	4,430 (190)	94,401 (4,0)	33.0	9.7	8.0	8.1	8.0	8.8	0.7	0.6	-1.8	2.8	35.6	34.0
	AAA	ANPHAT BIOPLAST	12,450	2,131 (092)	28,916 (1,2)	36.2	5.4	9.1	51.8	14.8	9.0	0.6	0.5	-0.8	0.8	0.8	-2.0
Energy	PLX	VIETNAM NATIONAL	46,150	54,956 (2,360)	48,557 (2,1)	6.7	21.2	16.0	-11.4	13.0	17.2	2.6	2.3	-1.4	-0.5	14.5	-17.6
	PVD	PETROVIETNAM DRI	10,600	4,464 (192)	65,556 (2,8)	36.5	30.4	22.5	-1.5	1.2	1.0	0.3	0.3	-0.9	-1.4	15.8	-29.6
	PVT	PETROVIET TRANSP	10,850	3,054 (131)	19,391 (0,8)	24.3	6.5	5.8	-17.0	10.3	11.2	0.6	0.6	-0.9	3.3	10.4	-35.4
Consumer discretionary	MWG	MOBILEWORLD INV	84,600	38,308 (1,645)	110,085 (4,7)	0.0	9.4	7.6	15.9	29.9	30.7	2.4	1.9	-0.1	-0.5	3.5	-25.8
	PNJ	PHU NHUAN JEWELR	63,100	14,209 (610)	64,490 (2,8)	0.0	15.4	12.4	1.0	21.2	22.5	2.8	2.4	0.6	-0.2	10.9	-26.6
	YEG	YEAH1 GROUP CORP	58,200	1,717 (074)	2,230 (0,1)	69.3	24.5	17.8	-28.1	6.7	8.5	1.6	1.5	0.0	-1.4	2.5	57.3
	FRT	FPT DIGITAL RETA	26,200	2,069 (089)	28,575 (1,2)	13.2	13.7	12.7	-33.4	11.1	10.6	1.3	1.1	5.2	4.8	23.3	24.5
	PHR	PHUOC HOA RUBBER	50,900	6,897 (296)	80,766 (3,5)	39.4	6.4	6.3	30.3	38.0	32.7	2.3	1.9	1.8	11.9	12.6	33.2
Healthcare	DHG	DHG PHARMACEUTIC	92,300	12,068 (518)	2,302 (0,1)	45.6	18.8	17.3	4.4	19.6	19.3	3.4	3.2	-0.5	-0.6	-1.1	0.9
	PME	PYMEPHARCO JSC	59,000	4,426 (180)	1,491 (0,1)	37.9	-	-	-	-	-	-	-	0.0	0.0	-4.4	8.7
IT	FPT	FPT CORP	47,950	37,588 (1,614)	112,290 (4,8)	0.0	11.0	9.6	18.0	24.1	25.2	2.4	2.1	-0.1	-1.0	8.5	-5.4

Source: Bloomberg, KB Securities Vietnam

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Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Underperform the market

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