

# **VIETNAM DAILY**

#### [Market Commentary]

Vietnam stock market gained with heavy trading volumes, led by bank, real estate, and securities bluechips

#### [Futures/ETFs]

Futures rallied on the positive momentum of large caps

#### [Market Movers] MWG, APH

[Company Updates] CTG

#### November 28, 2022

		Chg
	Index	(%, bp)
Ho Chi Minh	1,005.69	+3.52
VN30	1,004.34	+3.81
VN30 futures	993.70	+2.55
Hanoi	204.06	+3.70
HNX30	335.48	+5.98
UPCoM	70.03	+2.37
USD/VND	24,788	-0.06
10-yr govt bond (%)	4.91	-0
Overnight rate (%)	5.26	-11
Oil (WTI, \$)	73.96	-3.04
Gold (LME, \$)	1,758.00	+0.17



### Market Commentary

VNIndex 1,	005.69P (+3.52%)
Volume (mn sh	rs) 973.8 (+86.4%)
Value (U\$mn)	643.2 (+64.2%)
HNXIndex	204.06P (+3.70%)
Volume (mn shr	rs) 78.7 (+37.9%)
Value (U\$mn)	37.4 (+49.6%)
UPCoM	70.03P (+2.37%)
Volume (mn sh	rs) 37.7 (-35.8%)
Value (U\$mn)	15.6 (+37.8%)

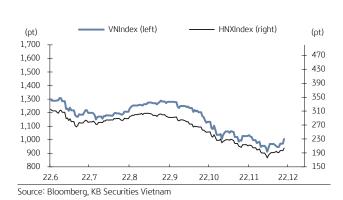
Vietnam stock market gained with heavy trading volumes, led by bank, real estate, and securities bluechips. Foreign investors were net buyers focusing on Hoa Phat Group (HPG, 6.9%), Vinhomes (VHM, +6.8%), and Sacombank (STB, +4.2%).

VinFast Production and Trading has just completed the payment of principal and interest for a lot of bonds for a par value of VND2,280 billion, advised by Techcom Securities. Vin stocks gained – Vinhomes (VHM, +6.8%) and Vincom Retail (VRE, +6.9%).

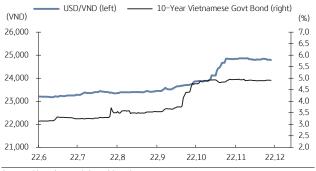
The return of El Nino benefits and lights up the outlook of thermal power plants. Beneficiaries are PC1 Group (PC1, +6.73%), Gia Lai Electricity (GEG, +5.96%) and Refrigeration Electrical Engineering (REE, +2.98%).

Net foreign buy (U\$mn) +68.4

VN Index & HNX Index

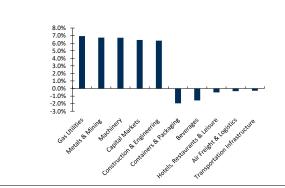


#### USD/VND & 10-year government bond rates



Source: Bloomberg, KB Securities Vietnam

VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

#### Vietnam – 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

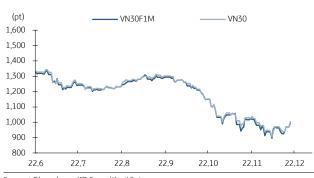
#### KB Securities | VIETNAM

### **Futures/ETFs**

VN30	1,004.34P (+3.81%)
VN30 futures	993.7P (+2.55%)
Open	975.0P
High	1,008.0P
Low	972.4P
Contracts	383,940 (+5.0%)

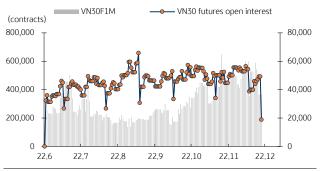
Futures rallied on the positive momentum of large caps. The basis peaked at 10.64bps from the beginning of the morning session and then narrowed in a range from -9.2bps to 6.3bps before closing at the intraday low of -10.6bps. Trading volumes increased slightly.

#### VN30 futures & VN30 index



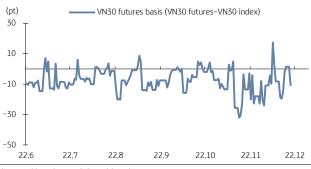
Source: Bloomberg, KB Securities Vietnam

#### VN30 futures volume & open interest



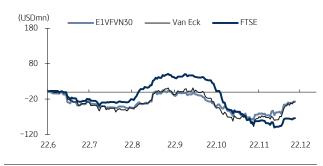
Source: Bloomberg, KB Securities Vietnam

#### Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

#### Vietnam ETFs - 3-mth cumulative net buy

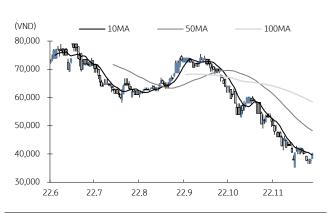


Source: FiinPro, KB Securities Vietnam

### **Market Movers**

-

#### Mobile World Investment (MWG)

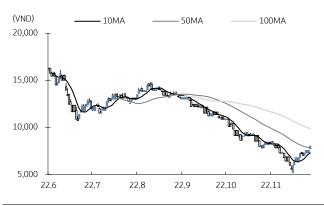


MWG closed up 6.22% to VND40,150. MWG's Management expects that Bach Hoa Xanh store chain

- (BHX) will be profitable from 4Q23 and complete offering investors to buy 20% of the shares in 1Q23.
- For 2023, BHX's main goal is to boost revenue through attracting new customers. The chain should apply more promotions, most of which would be supported by BHX's partners.

Source: Bloomberg, KB Securities Vietnam

#### An Phat Holdings (APH)



- APH closed up 5.96% to VND8,000.
- At the extraordinary general meeting on November 29, AAA would submit to shareholders for approval of the plan to issue ordinary shares to convert dividend. Preference shares are redeemable and convertible into common shares issued in 2018.



## Vietinbank (CTG)

CASA improved and retail & SME lending was boosted

November 25, 2022	Senior Analyst Nguyen Anh Tung — tungna@kbsec.com.vn
3Q22 PBT expanded by 35.8% YoY to VND4,157 billion	Vietinbank (CTG) revealed its 3Q22 net interest income (NII) of VND12,924 billion (+7.6% QoQ, +30.9% YoY), non-interest income (NOII) of VND4,401 billion (+12.0% QoQ, +84.6% YoY), and profit before tax (PBT) of VND4,157 billion (-28.2% QoQ, +35.8% YoY). Between January and September, PBT hit VND15,764 billion (+13.3% YoY) with credit growth of 10.2% YTD.
3Q22 NIM edged up 11 bps QoQ thanks to rising retail & SME loans and improved CASA	The average earnings yield in 3Q22 was 6.25%, up 19bps QoQ, mainly thanks to rising retail and SME loans with higher profit margins. Meanwhile, despite higher interbank rate, the average cost of funds only edged up 9bps QoQ on improved CASA ratio (+55bps QoQ), making NIM 3Q2022 touch 2.95% (+11bps QoQ).
NPL ratio was up 7bps QoQ to 1.42%, and special mentioned loans rose sharply	The NPL ratio in the third quarter picked up 7bps QoQ to 1.42%. At the same time, special mentioned loan ratio rose sharply by 55bps QoQ to 1.80% due to the reclassification of restructured loans.
Mobilized capital should improve thanks to higher deposit rates	CTG's deposit growth is expected to improve in the last three months of 2022 when the bank boosted deposit rates throughout October and November, thereby ensuring liquidity and promoting credit growth.
We recommend BUY for CTG with a target price of VND31,000/share	Based on valuation results, business outlook and possible risks, we reiterate our BUY recommendation for CTG stocks. The target price for FY23 is VND31,000/share, 20.2% higher than the closing price on November 25, 2022.

### Buy maintain

Forecast earnings & valuation

Net interest income (VNDbn)

Pre-provision operating profit

Book value per share (VND)

NPAT of the parent bank (VNDbn)

FY-end

(VNDbn)

EPS (VND)

PER (x)

PBR (x)

ROE (x)

EPS growth (%)

Dividend yield (%)

Target price	VND31,000	
Upside/Downside	20.2%	
Current price (Nov 25, 2022)	VND25,800	
Consensus target price	VND31,561	
Market cap (VNDbn)	117,260	

2020A

35,580

29,288

13,720

3,685

45%

7.9

22,939

1.27

16.9%

2021A

41,789

35,971

14,089

2,932

-20%

19.487

1.49

15.9%

9.9

Trading data	
Free float	15.81%
3M avg trading value (VNDbn/USDmn)	136/5.5
Foreign ownership	27.24%
Major shareholder	State Bank
	(64,46%)

2022F

47,485

43,146

16,060

3,342

22,221

1.31

16.1%

1.14%

14%

8.7

2023F

48,617

45,774

18,216

3,790

13%

7.7

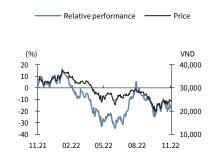
25,512

1.14

16.0%

1.14%

(%)	1M	3M	6M	12M
Absolute	7	-15	-14	-25
Relative	0	-14	1	-18



### **KBSV Model Portfolio**

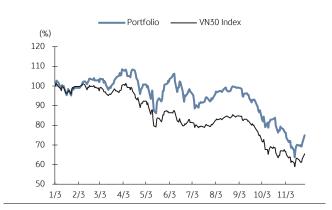
#### **KBSV Research Team**

#### Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	3.81%	5.38%
Cum. return	-34.60%	-25.09%

#### Performance vs VN30 Index



#### KBSV domestic model portfolio

Ticker	Inclusion date	Close 22/11/28	Daily return (%)	Cumulative return (%)	M ain investment catalysts
					- Optimizing revenue from DM G & TGDD chains
Mobile World (MWG)	19/08/09	40,150	6.2%	3.9%	- BHX expects to reach break-even point soon at stores and distribution centers
(11110)					- In the long term, BHX aims to capture 10-15% of the food retail market
Binh Son					- High crack spreads would boost BSR's revenue and profit
Refinery (BSR)	22/06/30	14,200	5.2%	-50.2%	- BSR has been conducting a feasibility report on upgrading & expanding the Dung Quat Refinery
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	109,000	2.6%	42.2%	- Strongest customer base to capture lucrative watch segment (5% of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
					- NTC-3 is expected to be the main growth force in 2022
Nam Tan Uyen (NTC)	21/11/11	120,000	7.1%	-37.5%	- Positive long-term outlook for industrial park industry
(NTC)					- Healthy financial structure
					- Office lease management & E-town Central occupancy generates stable cash flow
Refrig Elec Eng (REE)	18/10/11	72,500	3.0%	145.2%	- Strategic investments in utility industry provides stable/long-term dividend stream
557.0					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25% overseas CAGR
FPT Corp (FPT)	18/09/06	74,300	3.2%	206.3%	- Telecoms stable 15% growth/solid subscriber growth & profitable Pay-TV from 2020 E
(FFI)					- 20%+ earnings momentum by 2020E
					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
Vietin Bank (CTG)	01/31/2020	27,300	5.8%	44.4%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(CTG)					- Already improved asset quality and benign credit risks for 2020
					- Gain benefit from growing LNG demand
PV Gas	20/12/11	112,100	7.0%	52.7%	- Expectation on global oil price recovery
(GAS)					- Attractive valuation
					- Steel consumption starts to rebound
Hoa Pha Group	19/12/04	16,350	6.9%	46.8%	- Construction steel prices show signs of rising again
(HPG)					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	18,900	6.8%	83.9%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare

### **Market Monitors**

#### Ho Chi Minh - Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
HPG	6.9%	19.4%	312.6
VHM	6.8%	23.3%	231.7
STB	4.2%	23.0%	194.5
MSN	3.4%	29.8%	151.6
CTG	5.8%	27.1%	148.0
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
NVL	0.0%	5.3%	-83.7
DGW		26.24	70.0
ban	6.9%	26.2%	-38.2
DGC	6.9% 6.9%	26.2% 15.0%	-38.2 -129.2

Source: FiinPro, KB Securities Vietnam

#### Sectors - Top 5 best/worst weekly performance

	Chg	Кеу
Top 5 best performers	(%)	stocks
Machinery	20.8%	TCH, HHS, SRF, SHA
Oil, Gas & Consumable Fuels	15.7%	PLX, PGC, CNG, GSP
Energy Equipment & Services	12.7%	PVD, PVT
Capital Markets	12.6%	SSI, VND, HCM, VCI
Water Utilities	12.5%	#N/A
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Containers & Packaging	-3.3%	TDP, SVI, MCP, TPC
Beverages	-2.9%	SAB, BHN, SMB, SCD
Insurance	-1.4%	BVH, MIG, BIC, BMI
Trading Companies & Distributors	-1.4%	VPG, TSC, BTT, TNA
Specialty Retail	-0.8%	MWG, FRT, CTF, HAX

Source: Bloomberg, KB Securities Vietnam

#### Hanoi – Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
IDC	7.8%	0.5%	18.8
TNG	6.0%	6.1%	0.7
THD	1.8%	1.2%	0.4
NVB	4.3%	8.8%	0.4
HUT	9.5%	0.8%	0.4
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
PVS	3.1%	17.3%	-2.4
SHS	9.0%	5.7%	-1.4
CEO	9.4%	0.5%	-0.8
NTP	5.6%	17.8%	-0.4
HTP	4,9%	0.0%	-0.1

Source: FiinPro, KB Securities Vietnam

#### Sectors - Top 5 best/worst monthly performance

	Chg	Кеу
Top 5 best performers	(%)	stocks
Health Care Providers & Services	24.1%	TNH, JVC, VMD
Food Products	15.0%	VNM, MSN, KDC, VHC
Banks	11.1%	VCB, BID, VPB, TCB
Machinery	10.7%	TCH, HHS, SRF, SHA
Auto Components	7.4%	DRC, CSM, PAC, TNC
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Paper & Forest Products	-26.3%	DHC, HAP, HHP, VID
Trading Companies & Distributors	-23.2%	VPG, TSC, BTT, TNA
Specialty Retail	-21.5%	MWG, FRT, CTF, HAX
Chemicals	-13.6%	GVR, DGC, DPM, DCM
Electric Utilities	-12.9%	PGV, NT2, PPC, TTA

#### Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E(X)		EPS CAGR	ROE	(%)	P/B	(X)	Performance (%)			
				USDmn)	(VNDmn, USDmn)	(% - 1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	YT
	VIC	VINGROUP JSC	97,778	372,067 (16.170)	103,106 (4.2)	22.5	26.5	24.7	14.7	8.8	9.2	2.4	2.1	0.0	1.6	16.7	-3
	VHM	VINHOMES JSC	79,385	339,478 (14.753)	152,336 (6.1)	26.6	7.2	5.7	35.9	22.4	21.7	1.4	1.2	6.8	6.9	11.8	-3
Real	VRE	VINCOM RETAIL JS	34,850	79,190 (3.442)	46,406 (1.9)	17.8	26.7	18.4	-7.6	7.8	10.6	2.1	1.9	6.9	11.4	23.6	
estate	NVL	NOVA LAND INVES	45,853	86,712 (3.768)	327,916 (13.2)	31.3	6.8	5.0	6.7	10.8	13.1	0.7	0.5	0.0	-25.0	-71.8	-7
	KDH	KHANG DIEN HOUSE	28,347	19,167 (833)	64,361 (2.6)	11.6	14.4	14.0	13.7	11.2	10.7	1.5	1.3	6.9	7.1	4.3	-
	DXG	DAT XANH GROUP	21,130	12,594 (547)	115,135 (4.6)	13.9	8.1	8.7	-	7.6	6.4	0.5	0.5	6.6	7.1	- 16.7	-
	VCB	BANK FOR FOREIGN	79,937	378,305 (16.441)	98,497 (4.0)	6.3	13.7	12.0	11.7	22.6	20.6	2.7	2.2	4.9	2.3	7.1	
	BID	BANK FOR INVESTM	34,507	174,556 (7.586)	73,636 (3.0)	12.7	12.4	9.6	-5.3	17.9	18.4	2.0	1.7	- 1.3	11.3	16.9	
	TCB	VIETNAM TECHNOLO	38,900	136,341 (5.925)	164,714 (6.6)	0.0	4.1	4.0	14.3	20.7	17.1	0.8	0.6	7.0	10.6	0.8	-
	CTG	VIETNAM JS COMM	28,512	137,021 (5.955)	223,484 (9.0)	1.4	7.8	6.8	50.3	15.9	17.9	1.3	1.1	5.8	13.3	13.5	
Dealer	VPB	<b>METNAM PROSPERI</b>	15,296	101,381 (4.406)	284,040 (11.4)	0.0	5.8	6.6	18.8	20.4	16.0	1.1	0.9	3.9	3.9	- 1.5	
Banks	MBB	MILITARYCOMMERC	16,173	73,327 (3.187)	224,235 (9.0)	0.0	4.4	3.8	14.6	24.7	23.1	1.0	0.8	6.2	9.6	-2.5	-
	HDB	HDBANK	16,320	40,641	46,093	4.2	5.0	4.3	23.3	22.7	20.8	1.1	0.8	3.3	4.4	-6.4	-
	STB	SACOMBANK	18,600	33,548	459,623 (18.5)	14.0	9.2	3.1	26.5	12.7	22.7	1.0	0.8	4.2	18.0	22.0	-
	TPB TIE	TIEN PHONG COMME	20,630	28,732	91,489	0.0	5.7	4.9	37.4	20.9	19.5	1.1	0.9	3.4	1.9	0.7	
	EIB	VIETNAM EXPORT-I	18,500	(988)	113,664 (4.6)	0.2	-	-	27.3	17.7	14.6	-	-	1.8	7.8	-50.6	
	BVH	BAOVIETHOLDING	61,900	45,950 (1.997)	38,356 (1.5)	21.0	16.3	13.3	15.8	9.9	11.5	1.5	1.5	-0.2	- 1.9	- 10.9	
Insurance	BMI	BAOMINHINSURANC	22,250	2,439	5,805	14.2	-	-	9.1		-	-	-	6.0	12.8	- 13.8	
	SSI	SSI SECURITIES C	20,676	19,947	323,996	55.4	-	-	-3.2		-	-	-	6.7	13.4	14.8	
	VCI	VIET CAPITAL SEC	21,154	(867) 9,108	(13.1) 172,271	71.9	-	-	-4.0	22.7	20.9	-	-	7.0	18.0	- 10.4	
Securities	HCM	HOCHIMINHCITY	22,265	(396) 8,907	(6.9) 143,066	52.4	-	-	- 19.0	-	-	-	-	6.0	14.9	10.7	
	VND	VNDIRECT SECURIT	6,983	(387) 5,734	(5.8) 235,585	27.2	-	-	36.3		25.6	-	-	6.7	6.2	2.6	
	VNM	VIET NAM DAIRYP	109,000	(249) 227,805	(9.5) 182,337	42.1	20.3	18.0	4.0	26.4	29.5	5.0	5.0	-0.6	4.9	4.7	
Consumer	SAB	SAIGON BEER ALCO	192,500	(9.900) 123,447	(7.3) 30,879	36.9	21.8	19.7	7.3	23.5	22.8	4.7	4.1	- 1.6	-3.0	-4.8	
Consumer staples	MSN	MASAN GROUP CORP	79,250	(5.365) 111,712	(1.2) 100,962	16.5	30.4	20.7	-51.9	12.2	17.2	3.6	3.1	3.4	2.2	15.9	
	HNG	HOANG ANH GIA LA	12,450	(4.855) 13,801	(4.1) 20,030	48.8	-		-				-	4.7	3.5	6.4	
	VJC	VIETJETAVIATION	131,800	(600) 69,042	(0.8) 24,971	11.0	43.2	27.4	-88.5	7.5	16.4	-	-	0.2	1.6	-5.2	
Industrials	GMD	GEMADEPTCORP	33,100	(3.001) 9,976	(1.0) 34,482	10.8	15.2	15.6	-57.0	13.7	13.2	2.0	1.9	0.4	10.5	-0.4	
transport)	CII	HOCHIMINHCITY	22,600	(434) 5,398	(1.4) 60,362	38.4	4.1	20.2	65.7	16.0	3.0	0.6	0.6	6.7	5.8	- 12.8	
	ROS	FLC FAROS CONSTR	3,670	(235) 2,083	(2.4) #N/A	46.4		20.2	-92.4			0.0		0.7		- 12.0	
Industrials	GEX	GELEXGROUP JSC	15,802	(091) 10,411	(#N/A) 172,588	46.4 37.7	-			-	-			- 67	- 7 4	-	
(capital				(452) 5,438	(7.0) 17,480		-	-	- 14.4	-	-	-	-	6.7	7.1	11.3	
goods)	CTD	COTECCONS CONSTR	73,200	(236) 18,419	(0.7) 41,218	3.6	29.6	5.9	-52.4	1.0	4.8	-		6.9	14.4	-25.9	
	REE	REE	51,826	(800)	(1.7)	0.0	10.1	10.1	-4.5	16.0	15.7	1.7	1.5	3.0	4.3	-9.1	

#### Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap	Trading value	For	P/E	(X)	EP S C A G	ROE	(%)	P/B	( X)	Pe	rforma	nce (%	.)
Sector	Code	company name	FIICe	(VNDbn, USDmn)	(VNDmn, USDmn)	avail (%, -1d)	20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	90,100	172,447 (7.494)	38,434 (1.5)	46.1	15.4	16.4	- 17.5	24.5	20.7	3.7	3.3	7.0	0.7	2.8	16.
Utilities	NT2	PETROVIETNAMNHO	22,850	6,578 (286)	23,305 (0.9)	31.4	8.8	7.7	- 10.5	19.8	19.9	-	-	1.0	5.2	-3.0	-3.
	PPC	PHA LAI THERMAL	26,200	8,400 (365)	1,090 (0.0)	34.1	17.8	6.6	-5.1	5.0	13.0	-	-	2.8	2.8	- 17.5	-47.
	HPG	HOA PHAT GRP JSC	24,986	145,287 (6.314)	664,670 (26.8)	18.0	8.5	7.0	21.9	12.2	13.4	1.0	0.8	6.9	9.4	-2.7	-54.
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	90,367 (3.6)	36.5	3.2	4.8	-0.5	38.3	23.3	1.1	1.0	3.9	8.5	- 12.2	-21.
Materials	DCM	PETROCA MAU FER	13,650	7,226 (314)	(4.5)	46.5	3.8	6.2	-4.5	45.7	22.8	1.5	1.4	4.8	7.5	- 14.7	-25.
	HSG	HOA SEN GROUP	18,864	11,063 (481)	(5.2)	38.9	5.8	4.4	67.9	9.2	11.4	0.5	0.5	7.0	9.8	- 13.9	-66.
	AAA	ANPHATBIOPLAST	12,864	3,138 (136)	(0.8)	97.2	-	-	17.2	-	-	-	-	5.7	5.7	-4.8	-63.
	PLX	VIETNAM NATIONAL	56,100	68,375 (2.972)	(1.2)	4.6	28.1	11.0	-51.0	4.7	12.0	1.3	1.8	3.9	16.0	1.2	-45.
Energy	PVD	PETROVIETNAM DRI	17,727	9,854 (428)	110,009 (4.4)	39.9	-	20.6	- 11.9	- 1.2	3.3	0.6	0.6	5.9	7.1	-22.5	-36.
	PVT	PETROVIETTRANSP	17,900	5,793 (252)	(1.3)	35.9	7.7	7.1	2.2	14.6	14.4	1.1	0.9	4.4	18.6	11.7	-20.
	MWG	MOBILEWORLDINV	46,500	65,024 (2.826)	164,128 (6.6)	0.0	10.8	8.0	14.4	24.0	27.3	2.1	1.7	6.2	- 1.2	-24.5	-40.
Consumer	PNJ	PHUNHUANJEWELR	87,500	19,895 (865)	30,032	0.0	15.5	13.3	2.4	24.3	21.8	3.0	2.5	2.6	6.8	5.1	13.
discretionary	YEG	YEAH1GROUP CORP	40,300	1,261 (055)	1,856 (0.1)	70.6	-	-	-	-	-	-	-	6.5	6.4	-24.7	-64
	FRT	FPT DIGITAL RETA	18,800	2,227	103,644 (4.2)	30.3	14.4	12.0	-75.2	28.4		3.6	2.9	6.9	0.6	-23.0	-5.
	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	28,086 (1.1) 765	34.6	6.4	7.1	41.2	29.7	23.6	1.8	1.7	4.4	15.5	4.0	-40
Healthcare	DHG	DHGPHARMACEUTIC	100,300	13,114 (570)	(0.0)	45.4	11.7	11.1	10.7	22.0	21.1	2.6	2.3	2.9	1.2	-5.0	-26.
	PME	PYMEPHARCOJSC	80,200	6,016 (261)	(#N/A)	11.7	-	-	1.6	-	-	-	-	-	-	-	
IT	FPT	FPTCORP	56,667	61,301 (2.664)	90,945 (3.7)	0.0	15.0	12.8	15.5	27.2	28.0	3.9	3.2	3.2	6.0	-0.9	-4.

#### **KB SECURITIES VIETNAM RESEARCH**

Nguyen Xuan Binh – Head of Research binhnx@kbsec.com.vn

#### Equity

Duong Duc Hieu - Head of Equity Research hieudd@kbsec.com.vn

#### Banks, Insurance & Securities

Nguyen Anh Tung – Senior Analyst tungna@kbsec.com.vn

Nguyen Duc Huy – Analyst huynd1@kbsec.com.vn

#### Real Estate, Construction & Materials

Pham Hoang Bao Nga – Senior Analyst ngaphb@kbsec.com.vn

Nguyen Dinh Thuan – Analyst thuannd@kbsec.com.vn

#### Oil & Gas, Utilities

**Tieu Phan Thanh Quang – Analyst** quangtpt@kbsec.com.vn

#### Industrial Real Estate, Logistics

Nguyen Thi Ngoc Anh – Analyst anhntn@kbsec.com.vn

#### **Retails & Consumers**

Pham Phuong Linh – Analyst linhpp@kbsec.com.vn Research Division research@kbsec.com.vn

#### Macro/Strategy

Tran Duc Anh – Head of Macro & Strategy anhtd@kbsec.com.vn

#### Macroeconomics & Banks

Le Hanh Quyen – Analyst quyenlh@kbsec.com.vn

#### Strategy, Chemicals

Thai Huu Cong - Analyst congth@kbsec.com.vn

#### Strategy, Fishery & Textiles

Tran Thi Phuong Anh – Analyst anhttp@kbsec.com.vn

#### Support team

Nguyen Cam Tho - Assistant thonc@kbsec.com.vn

Nguyen Thi Huong – Assistant huongnt3@kbsec.com.vn

#### **KB SECURITIES VIETNAM (KBSV)**

#### Head Office:

Levels G, M, 2 & 7, Sky City Tower, 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 - Fax: (+84) 24 3776 5928

#### Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 – Fax: (+84) 24 3822 3131

#### Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

#### Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

#### CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 – Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 – Ext: 2276 Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

#### Investment ratings & definitions

#### Investment Ratings for Stocks

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

#### Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)							
Positive:	Neutral:	Negative:					
Outperform the market	Perform in line with the market	Underperform the market					

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.