

VIETNAM DAILY

[Market Commentary]

The two indices traded in a narrow range with quite balanced market breath, high liquidity, and posted modest gains to the close.

[Futures/ETFs]

All four futures contracts picked up in line with rising VN30 Index.

[Market Movers]

MWG, VPB

[Company Updates] Dung Quat – Hoa Phat Visit (HPG)

Dec 25, 2019

		Chg
	Index	(%, bp)
Ho Chi Minh	960.92	+0.21
VN30	873.18	+0.38
VN30 futures	873.80	+0.26
Hanoi	102.93	+0.47
HNX30	181.11	-0.10
UPCoM	55.60	-0.27
USD/VND	VND23,174	-0.01
10-yr govt bond (%)	3.43	-5
Overnight rate (%)	2.24	+42
Oil (WTI, \$)	61.06	+0.00
Gold (LME, \$)	1,499.56	+0.01



Market Commentary

VNIndex 96	0.92P (+0.21%)
Volume (mn shrs)	195.3 (+15.3%)
Value (U\$mn)	172.7 (-5.7%)
HNXIndex 1	02.93P (+0.47%)
Volume (mn shrs)	27.8 (+39.5%)
Value (U\$mn)	10.4 (+28.7%)
UPCoM	55.60P (-0.27%)
Volume (mn shrs)	7.7 (+0.0%)
Value (U\$mn)	3.8 (+18.3%)
Net foreign buy (U\$mn) -1.1

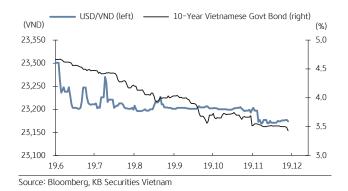
The two indices traded in a narrow range with quite balanced market breath, high liquidity, and posted modest gains to the close. There was a strong divergence among large caps. The VN30 saw 11 advancers like PetroVietnam Gas (GAS), Bank for Investment & Development of Vietnam (BID), & Masan Group (MSN) and 13 laggards like Vinamilk (VNM), Vietcombank (VCB), & Sacombank (SAB). Notably, stocks with full foreign ownership room – Coteccons Construction (CTD), FPT Group (FPT), Mobile World Investment (MWG), & Phu Nhuan Jewelry (PNJ) rallied today. Meanwhile, speculative stocks were under strong profit-taking pressure, with some plunging stocks such as FLC AMD Mining & Investment (AMD), HAI Angrochem (HAI), & An Duong Thao Dien (HAR). Foreigners net-sold at low trading volume, focusing on Vingroup (VIC), PetroVietnam Power (POW), & Sacombank (SAB).



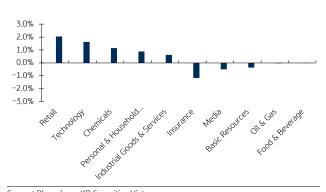
VN Index & HNX Index

Source: Bloomberg, KB Securities Vietnam

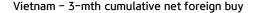
USD/VND & 10-year government bond rates



VN Index sector performance



Source: Bloomberg, KB Securities Vietnam





Futures/ETFs

VN30	873.18P (+0.38%)
VN30 futures	873.8P (+0.26%)
Open	873.0P
High	876.0P
Low	871.5P
Contracts	68,059 (-31.5%)
Open interest	N/A

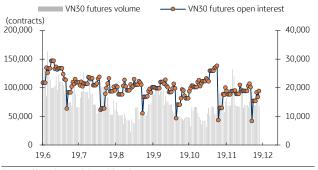
All four futures contracts picked up in line with rising VN30 Index. Derivative liquidity posted a sharp decline alongside bid & ask volumes, implying that the cashflow partly run into base market today. VN30 futures basis shrank considerably to 0.6 – 10 points.

VN30 futures & VN30 index



Source: Bloomberg, KB Securities Vietnam

VN30 futures volume & open interest



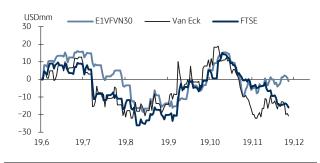
Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

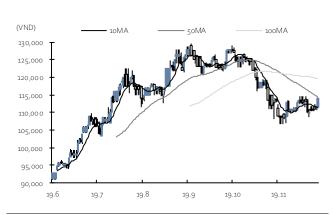
Vietnam ETFs - 3-mth cumulative net buy



Source: FiinPro, KB Securities Vietnam

Market Movers

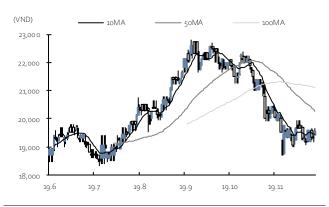
Mobile World Investment (MWG)



- MWG shares closed up by 2.3% to VND113,900.
- MWG announces it will issue 9.8 million new shares (or 2.4% MWG total outstanding shares) and distribute over 856 thousand treasury shares at a coming ESOP.
- MWG employees can buy shares at a preferential price of VND10,000/share.

Source: Bloomberg, KB Securities Vietnam

VPBank (VPB)



Source: Bloomberg, KB Securities Vietnam

- VPB shares closed up by 1.3% to VND19,550.
- VPB successfully wrote down their Asset Management Company (VAMC) bond earlier than expected.
- The total value of bond outstanding VPBank bought from VAMC in 2019 is more than VND3,000 billion (The bank has made a provision of more than VND 1,400 billion, equivalent to 45% of the above value).
- As a result, VPBank has become one of the few banks to clear VAMC balance so far.

Dec 23, 2019

Power & Construction Material Analyst Le Thanh Cong conglt@kbsec.com.vn

Dung Quat –Hoa Phat Visit

Completed a huge workload in only two years

After two years of construction, the project Dung Quat – Hoa Phat has almost finished the workload of the phase 1 and 80% of the phase 2.

- On December 18, 2019, KBSV Research attended the 4Q19 investor meeting held by Hoa Phat Group (HPG) in Dung Quat Economic Zone, Quang Ngai Province, and visited the new Dung Quat Steel Plant project. The project has almost completed phase 1 & 80% of phase 2, and should go into operation in 2Q20. We were impressed by HPG's project implementation capacity as the company has managed to finish such a huge amount of work in only two years.
- Dung Quat Hoa Phat project includes 2 phases: phase 1 with a capacity of 2 million tons of construction steel/year and phase 2 with a capacity of 2 million tons of hot-rolled coil steel (HRC)/year. Specifically, the progress of the project is as follows:
 - Four blast furnaces have a capacity of over 1 million tons of liquid iron/year/furnace. The Blast Furnace No.1 is in stable operation, while the Blast Furnace No.2 has just been put into trial operation since November 2019. The No. 3 and No. 4 blast furnaces should gradually be completed and put into trial in 2Q20.
 - The steel furnaces have completed 100% of phase 1 and 88% of phase 2.
 - HPG has two construction steel rolling mills with a capacity of 650,000 tons of stell/year and 1.4 million tons/year, and an HRC line. Currently, the Construction Steel Mill No.1 has been operating stably since 2Q18, the No. 2 has just been put into trial operation. It is expected that HRC line will be put into trial by the end of 2020.
 - The raw material plant has completed 99% of phase 1 and 85% of phase 2.
 - The coke factory has also completed 100% of phase 1 and 85% of phase 2.
 - The thermal power plant with a capacity of 240MW utilizes excess heat generated from furnaces to generate electricity to serve the plant. The plant has been completed and can provide 60% –70% of the electricity needs of the entire Dung Quat Project.
 - The deep-water port serves the export or import of raw materials. The wharf has 11 berths and can handle vessels weighing up to 200,000 tons. It has been completed and is actively operating.
- Based on these promising results, we believe that phase 1 of the plant will officially operate in 2Q20, and phase 2 should be put into trial in mid-2020 & officially become effective in early 2021. As a result, HPG construction steel output may reach 3.5 - 3.6 million tons, +39% YoY, and HPG should produce HRC in 2020E.
- HPG said that the safeguard tax on imported long steel products may be extended for less than five years after the expiry in March 2020. Even when the safeguard tax expires, the Ministry of Industry and Trade still has another tool which is anti-dumping tax to protect domestic steel enterprises.

KBSV Model Portfolio

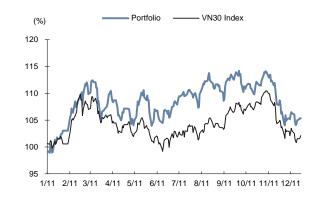
KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	0.38%	0.44%
Cum. return	2.128%	5.369%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Close 19/12/25	Daily return (%)	Cumulative return (%)	Main investment catalysts
MahilaWarld					- Optimizing revenue from DMG & TGDD chains
Mobile World (MWG)	19/08/09	113,900	2.3%	-1.7%	- BHX expects to reach break-even point soon at stores and distribution centers
(11110)					- In the long term, BHX aims to capture 10-15% of the food retail market
					- Leader in mid- to high-end housing & Japanese partners for large urban area (UA) projects
Nam Long Invest (NLG)	19/06/03	27,350	0.6%	2.1%	- Largest urban area developer (Mizuki Park UA, Akari City UA & Waterpoint US)
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	85,500	1.2%	11.5%	- Strongest customer base to capture lucrative watch segment (5% of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
Military Davis					- Military Insurance Corporation (MIC) non-life premiums to boost 2019 non-bank income
Military Bank (MBB)	18/12/18	21,000	1.2%	6.5%	- Retail loan mix (M credit) supports 4%NIM against pricing competition (ACB/MBB)
					- M credit work-in-progress but low-cost funding from Shinsei triples key cash loan mkt
					- Office lease management & E-town Central occupancy generates stable cash flow
Refrig Elec Eng (REE)	18/10/11	35,600	-0.8%	4.7%	- Strategic investments in utility industry provides stable/long-term dividend stream
					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25% overseas CAGR
FPT Corp (FPT)	18/09/06	57,500	2.0%	49.4%	- Telecoms stable 15% growth/solid subscriber growth & profitable Pay-TV from 2020 E
(((())					- 20%+ earnings momentum by 2020E
					- New business key stock driver & clarity on real estate projects/VIG stake positive catalysts
GemadeptCorp (GMD)	18/08/22	23,950	0.0%	-10.1%	- Nam Dinh Vu Phase 1 boosts handling capacity by 60% (occupancy 19E 80% 20E 100%)
(GIVID)					- Strategic tie up with CJ Logistics supports growth in logistics division & adds growth driver
Power Const					- Great contribution from Thanh Xuan Real Estate Project & transmission line construction.
No. 1	19/11/06	17,550	0.6%	-7.4%	- Expect strong growth in power construction segment from investment demand from EVN
(PC 1)					- Output at PC1's hydroelectric plants expected to increase sharply in 2020
					- Steel consumption starts to rebound
Hoa Pha Group	19/12/04	23,150	-0.2%	-1.3%	- Construction steel prices show signs of rising again
(HPG)					- Increased capacity from Dung Quat project helps HPG expand market share
Petro Tech					- Despite strong share price rebound in early 2019, 2019E P/E still below regional peers
Services (PVS)	18/08/15	17,700	-0.6%	0.2%	- 9% EPS CAGR from Sao Vang- Dai Nguyet, Gallaf, Block B, White Lion Phase 2 projects

Market Monitors

Ho Chi Min – Net foreign buys/sells

	Chg	For. Ownership	Net buy
Ticker	(%)	(%)	(VND bn)
MSN	2.2%	39.0%	19.7
BID	0.7%	18.0%	9.1
VRE	-0.3%	32.8%	2.6
PPC	1.9%	16.2%	1.9
AAA	4.4%	2.5%	1.6
	Chg	For. Ownership	Net sell
Ticker	(%)	(%)	(VND bn)
VIC	0.0%	14.9%	-11.9
POW	-0.8%	13.9%	-6.7
SAB	-0.2%	63.4%	-6.2
VHM	0.0%	15.0%	-5.8

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

ChgKeyTop 5 best performers(%)stocksBanks3.6%BID, VCBPersonal & Household Goods3.1%PNJ, TLGTechnology2.8%FPT, SGTRetail2.6%MWG, CMVBasic Resources2.1%HPG, DLGChgKeyTop 5 worst performers(%)stocksInsurance-4.8%BVH, BICChemicals-3.5%PHR, AAAHealth Care-1.7%DHG, IMPConstruction & Materials-1.6%ROS, CTDFood & Beverage-0.5%VNM, MSN	-		
Banks 3.6% BID, VCB Personal & Household Goods 3.1% PNJ, TLG Technology 2.8% FPT, SGT Retail 2.6% MWG, CMV Basic Resources 2.1% HPG, DLG Chg Key Top 5 worst performers (%) stocks Insurance -4.8% BVH, BIC Chemicals -3.5% PHR, AAA Health Care -1.7% DHG, IMP Construction & Materials -1.6% ROS, CTD		Chg	Кеу
Personal & Household Goods 3.1% PNJ, TLG Technology 2.8% FPT, SGT Retail 2.6% MWG, CMV Basic Resources 2.1% HPG, DLG Chg Key Top 5 worst performers (%) stocks Insurance -4.8% BVH, BIC Chemicals -3.5% PHR, AAA Health Care -1.7% DHG, IMP Construction & Materials -1.6% ROS, CTD	Top 5 best performers	(%)	stocks
Technology2.8%FPT, SGTRetail2.6%MWG, CMVBasic Resources2.1%HPG, DLGChgKeyTop 5 worst performers(%)stocksInsurance-4.8%BVH, BICChemicals-3.5%PHR, AAAHealth Care-1.7%DHG, IMPConstruction & Materials-1.6%ROS, CTD	Banks	3.6%	BID, VCB
Retail2,6%MWG, CMVBasic Resources2,1%HPG, DLGChgKeyTop 5 worst performers(%)stocksInsurance-4.8%BVH, BICChemicals-3.5%PHR, AAAHealth Care-1.7%DHG, IMPConstruction & Materials-1.6%ROS, CTD	Personal & Household Goods	3.1%	PNJ, TLG
Basic Resources2.1%HPG, DLGChgKeyTop 5 worst performers(%)stocksInsurance-4.8%BVH, BICChemicals-3.5%PHR, AAAHealth Care-1.7%DHG, IMPConstruction & Materials-1.6%ROS, CTD	Technology	2.8%	FPT, SGT
ChgKeyTop 5 worst performers(%)stocksInsurance-4.8%BVH, BICChemicals-3.5%PHR, AAAHealth Care-1.7%DHG, IMPConstruction & Materials-1.6%ROS, CTD	Retail	2.6%	MWG, CMV
Top 5 worst performers(%)stocksInsurance-4.8%BVH, BICChemicals-3.5%PHR, AAAHealth Care-1.7%DHG, IMPConstruction & Materials-1.6%ROS, CTD	Basic Resources	2.1%	HPG, DLG
Insurance-4.8%BVH, BICChemicals-3.5%PHR, AAAHealth Care-1.7%DHG, IMPConstruction & Materials-1.6%ROS, CTD		Chg	Кеу
Chemicals-3.5%PHR, AAAHealth Care-1.7%DHG, IMPConstruction & Materials-1.6%ROS, CTD	Top 5 worst performers	(%)	stocks
Health Care-1.7%DHG, IMPConstruction & Materials-1.6%ROS, CTD	Insurance	-4.8%	BVH, BIC
Construction & Materials -1.6% ROS, CTD	Chemicals	-3.5%	PHR, AAA
	Health Care	-1.7%	DHG, IMP
Food & Beverage-0.5%VNM, MSN	Construction & Materials	-1.6%	ROS, CTD
	Food & Beverage	-0.5%	VNM, MSN

Source: Bloomberg, KB Securities Vietnam

Hanoi – Net foreign buys/sells

	Chg	For. Ownership	Net buy
Ticker	(%)	(%)	(VND bn)
TIG	1.5%	15.6%	2.5
IDV	0.8%	13.9%	0.5
AMV	4.2%	1.9%	0.3
IDC	3.8%	0.3%	0.2
HAD	1.9%	8.2%	0.1
	Chg	For. Ownership	Net sell
Ticker	(%)	(%)	(VND bn)
SED	-1.2%	27.8%	-12.3
NTP	-0.9%	20.6%	-1.4
HHC	10.0%	0.4%	-0.9
HUT	0.0%	23.6%	-0.7
SMN	2.1%	2.0%	-0.4

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

-		
	Chg	Кеу
Top 5 best performers	(%)	stocks
Banks	4.1%	BID, VCB
Automobiles & Parts	3.0%	FPT, ST8
Technology	2.9%	TCH, DRC
Insurance	2.6%	BVH, PGI
Personal & Household Goods	1.1%	PNJ, TLG
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Chemicals	-4.9%	PHR, HRC
Media	-3.6%	YEG, PNC
Real Estate	-3.0%	VHM, VRE
Construction & Materials	-2.8%	HVN, SCS
CONSTRUCTION & MATERIAR	2.0 %	11414, 505
Travel & Leisure	-2.8%	ROS, CTD

Vietnam – Focus stocks

Caster	O the	Composition	Deine	Mkt cap	Trading value	For	PER	(X)	EPS	ROE	(%)	P/B	(X)	F	Performa	nce(%)	
Sector	Code	Company name	Price	(VNDbn, USDmn)	(VNDmn,	avail (%, - 1d)	19E	20E	CAGR (%)	19E	20E	19E	20E	1D	1W	1M	ΥT
	VIC	VINGROUP JSC	115,500	389,070	USDmn) 47,584	21.8	74.3	43.8	44.1	6.1	8.1	5.0	4.5	0.0	-0.3	-0.4	:
	VHM	VINHOMES JSC	83,700	(16.789) 275,332	(2.1) 163,274	34.0	14.6	10.5	35.0	33.5	35.9	4.7	3.2	0.0	-0.2	- 10.2	
Real	VRE	VINCOM RETAIL JS	32,800	(11.881) 74,532	(7.0) 121,338	16.2	27.6	21.6	18.3	9.6	10.8	2.6	2.4	-0.3	2.7	-3.0	
estate	NVL	NO VA LAND INVES	56,500	(3.216) 53,621	(5.2) 18,759	32.2	18.4	17.4	-4.3	14.6	12.1	2.3	-	0.9	1.6	-1.2	
	KDH	KHANG DIEN HOUSE	26,850	(2,314) 14,618	(0.8) 7,686	4.5	15.7	12.0	20.7	12.9	15.0	2.0	1.8	0.0	2.3	1.9	
	DXG	DAT XANH GROUP	14,100	(631) 7,419	(0.3) 19,712	3.3	5.2	4.9	3.3	18.6	18.2	0.9	0.9	0.7	0.7	-0.7	
	VCB	BANK FOR FOREIGN	89,900	(316) 333,428	(0.9) 48,558	6.2	20.4	15.8	24.5	24.5	24.5	4.1	3.2	-0.1	3.7	6.4	
	BID	BANK FOR INVESTM	45,200	(14,388) 181,795	(2.1) 30,826	12.0	28.8	20.6	15.9	12.9	14.1	2.3	2.2	0.7	7.6	13.9	
	ТСВ	VIETNAM TECHNOLO	23,000	(7,845) 80,503 (3,474)	(1.3) 22,553 (1.0)	0.0	8.6	7.3	8.2	16.7	16.4	1.3	1.1	0.0	1.3	-1.3	
	CTG	VIETNAM JS COMM	20,600	(3,474) 76,702 (3,310)	(1.0) 47,455 (2.0)	0.6	10.3	8.3	30.5	10.8	13.4	1.0	0.9	0.0	2.2	-2.6	
	VPB	VIETNAM PROSPERI	19,550	47,658	24,346 (1.1)	0.0	6.1	5.1	13.0	20.6	20.6	1.2	0.9	1.3	1.6	-3.2	
Banks	MBB	MILITARYCOMMERC	21,000	48,839 (2,108)	(1.1) 66,663 (2.9)	0.0	6.4	5.6	19.0	21.1	21.0	1.3	1.1	1.2	0.0	-6.3	
	HDB	HDBANK	26,700	26,193	(2.9) 33,274 (1.4)	6.3	8.2	7.0	12.8	18.7	19.5	1.4	1.3	-0.4	0.9	-4.0	
	STB	SACOMBANK	10,100	(1,130) 18,217 (786)	(1.4) 21,496 (0.9)	11.5	8.3	6.2	56.6	8.6	10.3	0.7	0.6	0.0	1.6	-0.5	
	TPB	TIEN PHONG COMME	21,000	(786) 17,358 (749)	(0.9) 3,310 (0.1)	0.0	7.0	5.4	33.5	21.8	22.4	1.4	1.1	-0.2	1.0	-3.7	
	EIB	VIETNAM EXPORT-I	17,200	(749) 21,146 (912)	(0.1) 1,345 (0.1)	0.0	27.5	26.7	9.4	5.1	8.0	1.4	1.3	-0.3	1.5	-0.9	
	BVH	BAOVIETHOLDING	68,700	50,998 (2,201)	14,981 (0.6)	23.6	39.9	30.0	19.2	8.3	9.6	2.9	2.6	- 1.3	-5.9	-4.7	
Insurance	BMI	BAOMINHINSURANC	25,300	(2,201) 2,311 (100)	(0.0) 862 (0.0)	11.5	13.6	-	-	7.9	-	-	-	0.0	2.4	-3.6	
	SSI	SSI SECURITIES C	18,200	9,247	22,308	44.8	4.5	4.1	33.9	9.6	10.5	0.9	0.8	-0.8	-1.1	- 10.1	
	VCI	VIET CAPITAL SEC	29,800	4,898	2,890	62.8	7.9	8.2	- 14.5	16.0	13.9	1.2	1.1	1.0	1.0	- 10.0	
Securities	HCM	HOCHIMINHCITY	20,900	6,385	16,704 (0.7)	43.1	17.8	12.3	- 16.4	9.8	11.5	1.5	1.4	0.5	-5.9	- 12.2	
	VND	VNDIRECT SECURIT	14,450	3,014	2,553	8.5	9.5	8.3	-4.2	11.4	12.3	0.9	0.9	0.3	-0.3	3.6	
	VNM	VIET NAM DAIRYP	118,000	205,483 (8.867)	108,182 (4.7)	41.3	21.1	19.9	6.9	38.7	38.1	7.3	6.7	-0.5	-0.5	-4.0	
Consumer	SAB	SAIGON BEER ALCO	232,500	149,098 (6.434)	8,114	36.7	29.6	24.0	25.1	33.5	36.0	8.8	7.6	-0.2	-0.2	-0.2	
staples	MSN	MASAN GROUP CORP	55,700	65,110 (2.810)	88,375 (3.8)	10.0	14.5	12.4	- 1.7	13.9	14.5	1.9	1.7	2.2	- 1.2	-22.1	
	HNG	HOANG ANH GIA LA	14,150	15,686	4,978	48.6	-	-	-	-	-	-		0.0	- 1.7	-3.1	
	VJC	VIETJETAVIATION	143,800	75,328 (3.251)	60,445 (2.6)	10.4	13.8	11.8	6.4	38.0	37.3	4.7	3.6	0.2	0.8	0.6	
ndustrials transport)	GMD	GEMADEPTCORP	23,950	7,111 (307)	4,871 (0.2)	0.0	13.0	12.1	-44.5	9.5	9.7	1.2	1.1	0.0	1.7	-0.2	
	CII	HOCHIMINHCITY	22,600	5,601 (242)	5,447 (0.2)	19.0	11.0	10.0	147.6	11.0	12.2	-	-	2.7	-0.4	-5.8	
	ROS	FLC FAROS CONSTR	23,050	13,083 (565)	795,090 (34.3)	44.7	-	-	-	-	-	-	-	-2.3	-4.0	-7.4	
Industrials (capital	GEX	VIETNAM ELECTRIC	19,650	9,594 (414)	14,351 (0.6)	32.8	7.9	9.9	-2.5	13.2	13.3	1.5	1.4	-0.3	-0.5	-4.1	
goods)	CTD	COTECCONS CONSTR	55,500	4,234 (183)	3,565 (0.2)	1.2	6.3	6.6	-30.7	8.6	7.8	0.5	0.5	4.5	- 10.0	- 16.8	
	REE	REE	35,600	11,038 (476)	19,505 (0.8)	0.0	6.3	6.1	0.4	16.7	15.8	1.1	1.0	-0.8	-0.8	- 1.9	

Vietnam – Focus stocks

Sector	Code	Company name	Price	Mktcap (VNDbn,	Trading value	For	PER	(X)	EP S C A G	ROE	(%)	P/B	(X)	P e	rforma	nce (%	<u>.)</u>
Sector	Code	Company name	FILE	(VNDBN, USDmn)	(VNDmn, USDmn)	avail (%, -1d)	19 E	20E	R (%)	19 E	20E	19 E	20E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	96,900	185,462 (8.003)	25,336 (1.1)	45.4	15.4	15.3	2.5	25.8	25.5	3.8	3.5	0.6	1.5	-6.0	11
Utilities	NT2	PETROVIETNAMNHO	21,650	6,233 (269)	6,074 (0.3)	30.3	8.4	8.7	-2.6	19.8	18.4	1.6	1.6	0.2	-2.5	-5.0	- 12
	PPC	PHALAITHERMAL	27,300	8,753 (378)	8,455 (0,4)	32.8	9.7	9.5	-9.1	16.5	16.3	1.5	1.5	1.9	-3.2	1.1	50
	HPG	HOA PHAT GRP JSC	23,150	63,919 (2.758)	141,825 (6.1)	11.1	9.0	7.4	2.5	16.8	17.7	1.3	1.2	-0.2	2.7	4.0	-2
	DPM	PETROVIETNAM FER	13,400	5,244 (226)	3,060 (0.1)	30.0	20.8	11.8	- 16.2	3.5	6.2	0.7	0.7	-0.4	1.5	1.1	-3
Materials	DCM	PETROCA MAUFER	6,700	3,547 (153)	896 (0.0)	46.6	8.9	10.8	-	6.4	5.3	0.6	0.6	-0.4	0.4	-2.2	-3
	HSG	HOA SEN GROUP	8,100	3,428 (148)	32,003 (1.4)	31.3	9.1	6.9	-6.4	6.7	8.0	0.5	0.5	-0.7	0.4	7.9	3
	AAA	AAA ANPHATPLASTIC 12,	12,950	2,217 (096)	24,466 (1.1)	37.1	5.8	5.8	49.2	16.4	16.3	0.8	0.7	4.4	-6.5	-8.2	-'
	PLX	VIETNAM NATIONAL	56,100	66,805 (2.883)	7,715 (0.3)	6.6	17.1	16.7	10.2	19.4	20.0	3.1	3.1	0.0	0.9	-4.9	
Energy	PVD	PETROVIETNAM DRI	14,850	6,254 (270)	24,786 (1.1)	28.8	38.8	28.2	21.2	1.3	1.8	0.5	0.5	-0.3	-2.0	-4.2	
	PVT	PETROVIETTRANSP	16,400	4,616 (199)	4,323 (0,2)	17.2	8.8	6.6	6.9	13.4	13.8	0.9	0.8	-0.3	- 1.2	-4.7	
	MWG	MOBILEWORLD INV	113,900	50,422 (2.176)	61,289 (2.6)	0.0	13.6	10.8	25.4	36.1	32.7	4.2	3.2	2.3	3.5	1.7	3
	PNJ	PHUNHUANJEWELR	85,500	19,029 (821)	28,505 (1.2)	0.0	17.2	14.4	20.7	27.8	28.2	4.1	3.4	1.2	5.7	3.1	2
Consumer discretionary	YEG	YEAH1GROUP CORP	38,300	1,130 (049)	978 (0.0)	68.0	-	23.1	-40.0	-4.1	3.6	0.9	0.8	-0.5	- 1.8	- 16.1	-8
	FRT	FPT DIGITAL RETA	23,700	1,872 (081)	2,687 (0.1)	1.4	5.8	5.5	0.0	25.7	22.8	1.4	1.2	0.9	-10.9	- 17.7	-6
	PHR	PHUOC HOA RUBBER	41,400	5,610 (242)	25,027 (1.1)	42.5	5.2	5.1	31.3	30.8	35.3	1.8	1.6	3.5	-21.0	-27.4	2
Healthcare	DHG	DHGPHARMACEUTIC	92,800	12,133 (524)	1,128 (0.0)	45.6	20.4	19.1	4.0	20.1	20.0	3.7	3.4	1.8	- 1.8	-0.5	1
carriou e	PME	PYMEPHARCOJSC	54,000	4,051 (175)	492 (0.0)	37.9	-	-	-	-	-	-	-	- 1.1	0.0	0.0	-1
IT	FPT	FPTCORP	57,500	39,001 (1,683)	61,091 (2.6)	0.0	12.4	10.5	25.3	24.2	25.1	2.6	2.3	2.0	3.6	1.6	4

KB SECURITIES VIETNAM RESEARCH

Head of Research – Nguyen Xuan Binh binhnx@kbsec.com.vn

Macro/Strategy

Head of Macro & Strategy – Tran Duc Anh anhtd@kbsec.com.vn

Macro Analyst – Thai Thi Viet Trinh trinhttv@kbsec.com.vn

Market Strategist – Le Anh Tung tungla@kbsec.com.vn

Equity (Hanoi)

Head of Equity Research (Hanoi) – Duong Duc Hieu hieudd@kbsec.com.vn

Information Technology & Logistics Analyst – Nguyen Anh Tung tungna@kbsec.com.vn

Property Analyst – Pham Hoang Bao Nga ngaphb@kbsec.com.vn

Power & Construction Material Analyst – Le Thanh Cong conglt@kbsec.com.vn

Financials Analyst – Nguyen Thi Thu Huyen huyenntt@kbsec.com.vn

Equity (Ho Chi Minh)

Head of Equity Research (Ho Chi Minh) – Harrison Kim harrison.kim@kbfg.com

Consumer & Retailing Analyst – Dao Phuc Phuong Dung dungdpp@kbsec.com.vn

Fisheries & Pharmaceuticals Analyst – Nguyen Thanh Danh danhnt@kbsec.com.vn

Oil & Gas & Chemicals Analyst – Nguyen Vinh vinhn@kbsec.com.vn

Research Marketing

Korea Marketing Analyst – Seon Yeong Shin shin.sy@kbsec.com.vn

KB SECURITIES VIETNAM (KBSV)

Head Office:

Levels G, 2 & 7, Sky City Tower, 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 - Fax: (+84) 24 3776 5928

Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 - Fax: (+84) 24 3822 3131

Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 – Fax: (+84) 28 3910 1611

CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 – Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 – Ext: 2276 Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)							
Buy:	Hold:	Sell:					
+15% or more	+15% to -15%	-15% or more					

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)		
Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Underperform the market

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.