

# VIETNAM DAILY

## [Market Commentary]

Vietnam's stock market dropped on the news from the Ministry of Labor, War Invalids and Social Affairs that there are still about 18% of businesses facing labor shortages

## [Futures/ETFs]

Futures contracts dropped in line with the movements of the underlying market

## [Market Movers]

BVH, FMC

October 25, 2021

	Index	Chg (%, bp)
Ho Chi Minh	1,385.40	-0.28
VN30	1,476.97	-0.79
VN30 futures	1,478.00	-0.94
Hanoi	395.88	+1.19
HNX30	620.39	+1.57
UPCoM	100.92	+0.56
USD/VND	22,755	+0.00
10-yr govt bond (%)	2.15	-0
Overnight rate (%)	0.62	+6
Oil (WTI, \$)	84.58	+0.98
Gold (LME, \$)	1,801.67	+0.50



# Market Commentary

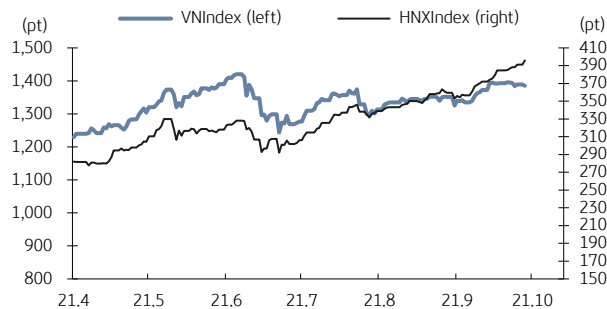
**VNIndex** 1,385.40P (-0.28%)  
**Volume (mn shrs)** 899.3 (+24.5%)  
**Value (U\$m)** 1,190.9 (+25.7%)

**HNXIndex** 395.88P (+1.19%)  
**Volume (mn shrs)** 152.4 (-4.3%)  
**Value (U\$m)** 139.0 (+8.3%)

**UPCoM** 100.92P (+0.56%)  
**Volume (mn shrs)** 99.8 (-42.8%)  
**Value (U\$m)** 86.2 (-14.9%)

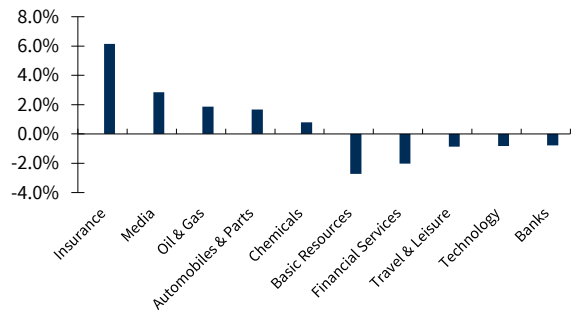
Vietnam’s stock market dropped on the news from the Ministry of Labor, War Invalids and Social Affairs that there are still about 18% of businesses facing labor shortages. The Ministry of Finance approved to reduce the import tariff by 5–10% for some steel products, which pulled Nam Kim Steel (NKG, -5.8%), Hoa Sen Group (HSG, -4.1%) down. Insurance stocks like Bao Viet Holdings (BVH, +7%), Bao Minh Insurance (BMI, +7%) outperformed as the Ministry of Finance requested State Capital Investment (SCIC) to divest its BVH, BMI shares before December 20 to supplement the State budget. The Government and authorities would urgently take measures to support consumption and gradually stabilize pork prices, helping Dabaco Group (DBC, +1.7%) to slightly increase. Foreign investors were net sellers, focusing on Vietjet Aviation (VJC, unch), Hoa Phat Group (HPG, -2.8%), Nam Long Investment (NLG, -0.4%).

**VN Index & HNX Index**



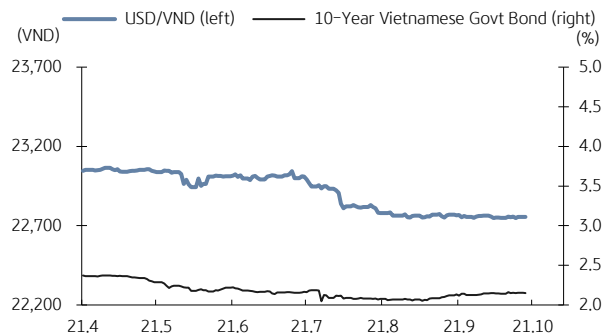
Source: Bloomberg, KB Securities Vietnam

**VN Index sector performance**



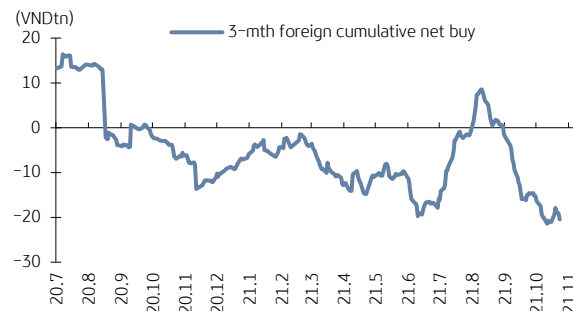
Source: Bloomberg, KB Securities Vietnam

**USD/VND & 10-year government bond rates**



Source: Bloomberg, KB Securities Vietnam

**Vietnam - 3-mth cumulative net foreign buy**



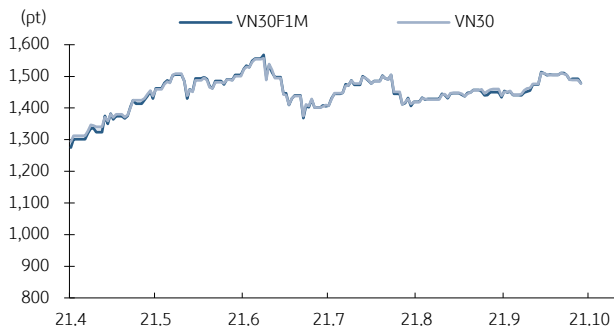
Source: FinPro, KB Securities Vietnam

# Futures/ETFs

<b>VN30</b>	<b>1,476.97P (-0.79%)</b>
<b>VN30 futures</b>	<b>1,478.0P (-0.94%)</b>
<b>Open</b>	<b>1,495.0P</b>
<b>High</b>	<b>1,495.0P</b>
<b>Low</b>	<b>1,478.0P</b>
<b>Contracts</b>	<b>132,595 (+10.2%)</b>

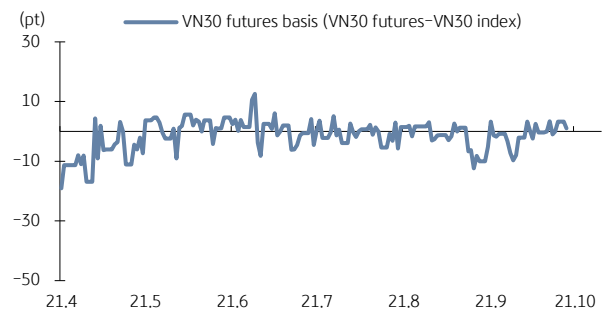
Futures contracts dropped in line with the movements of the underlying market. Basis remained positive between 1.44 bps and 6.26 bps throughout the session, then suddenly plummeted to close at 1.03 bps by the end of the session. Foreign investors were net sellers with slightly improved market liquidity.

VN30 futures & VN30 index



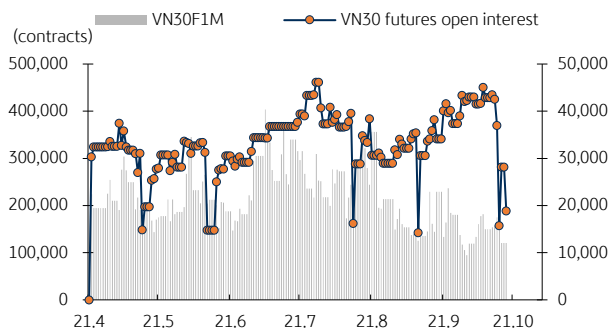
Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



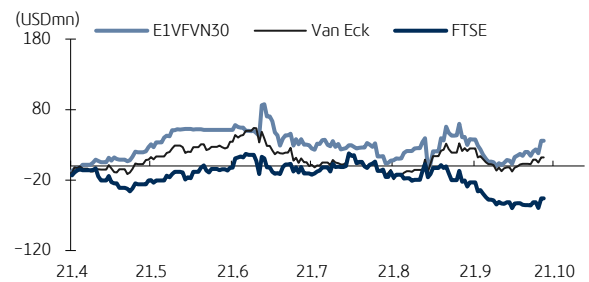
Source: Bloomberg, KB Securities Vietnam

VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

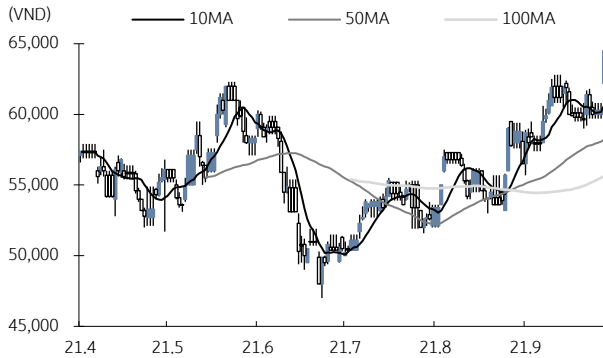
Vietnam ETFs - 3-mth cumulative net buy



Source: FiinPro, KB Securities Vietnam

## Market Movers

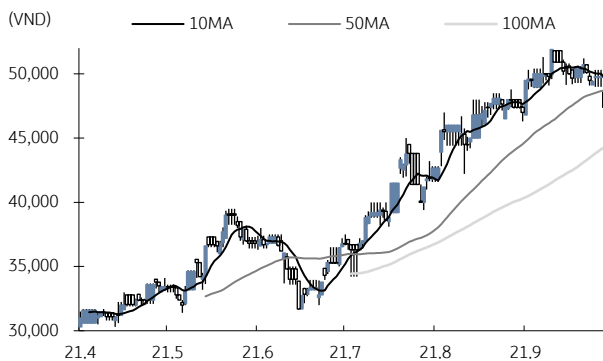
### Bao Viet Holdings (BVH)



Source: Bloomberg, KB Securities Vietnam

- BVH closed up 6.97% to VND64,500
- SCIC was requested by the Ministry of Finance to divest its 22.15 million Bao Viet Holdings (BVH) shares in 2021. Proceeds from divestment will be remitted to the Enterprise Arrangement and Development Support Fund by December 20 to supplement the State budget.

### Sao Ta Foods (FMC)



Source: Bloomberg, KB Securities Vietnam

- FMC closed down 4.72% to VND47,400
- FMC recorded 3Q21 earnings of only VND64 billion (-9.5% YoY) on revenue of VND1,625 billion (+0.35 YoY) due to high transportation costs. During the quarter, FMC had its production capacity dramatically reduced, sometimes lower than 40% as a result of the pandemic. However, a higher number of workers by the end of September 2021 compared to the same period last year helped improve FMC's productivity.

# KBSV Model Portfolio

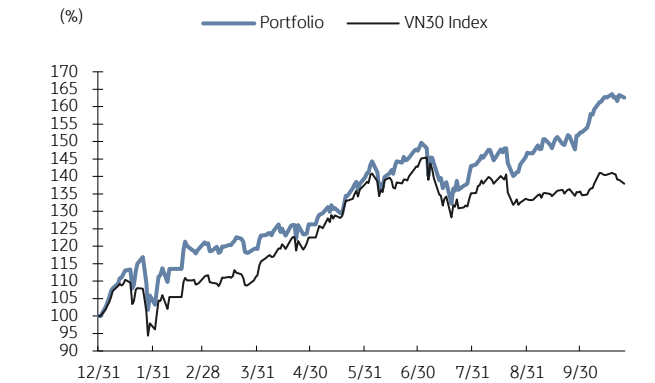
KBSV Research Team

## Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	-0.79%	-0.41%
Cum. return	37.94%	62.64%

## Performance vs VN30 Index



## KBSV domestic model portfolio

Ticker	Inclusion date	Close 21/10/25	Daily return (%)	Cumulative return (%)	Main investment catalysts
Mobile World (MWG)	19/08/09	128,400	0.6%	66.2%	- Optimizing revenue from DMG & TGDD chains - BHX expects to reach break-even point soon at stores and distribution centers - In the long term, BHX aims to capture 10-15% of the food retail market
Nam Long Invest (NLG)	19/06/03	54,000	-0.4%	120.8%	- Leader in mid- to high-end housing & Japanese partners for large urban area (UA) projects - Largest urban area developer (Mizuki Park UA, Akari City UA & Waterpoint US)
Phu Nhuan Jewelry (PNJ)	19/03/22	99,100	0.1%	29.3%	- Strong pipeline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%) - Strongest customer base to capture lucrative watch segment (5% of sales by 2022E) - Core business activities growing again after the "ERP" incident
Military Bank (MBB)	18/12/18	27,600	-1.1%	119.3%	- Military Insurance Corporation (MIC) non-life premiums to boost 2019 non-bank income - Retail loan mix (M credit) supports 4% NIM against pricing competition (ACB/MBB) - M credit work-in-progress but low-cost funding from Shinsei triples key cash loan market
Refrig Elec Eng (REE)	18/10/11	76,000	0.0%	123.5%	- Office lease management & E-town Central occupancy generates stable cash flow - Strategic investments in utility industry provides stable/long-term dividend stream
FPT Corp (FPT)	18/09/06	94,900	-14%	226.0%	- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25% overseas CA - Telecoms stable 15% growth/solid subscriber growth & profitable Pay-TV from 2020E - 20%+ earnings momentum by 2020E
Vietin Bank (CTG)	01/31/2020	29,900	0.8%	58.2%	- Building on strong earnings recovery in 2019 & optimistic outlook for 2020 - Growing expectations for capital increase in 2020 to offset loan-growth concerns - Already improved asset quality and benign credit risks for 2020
PV Gas (GAS)	20/12/11	112,000	-0.1%	52.6%	- Gain benefit from growing LNG demand - Expectation on global oil price recovery - Attractive valuation
Hoa Pha Group (HPG)	19/12/04	55,100	-2.8%	280.6%	- Steel consumption starts to rebound - Construction steel prices show signs of rising again - Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City Development (KBC)	20/03/09	43,650	0.0%	218.6%	- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19 - Beneficiary of more production facilities from EU companies after EU-Vietnam FTA - Re-location of supply chains from China after COVID-19 scare

Source: Bloomberg, KB Securities Vietnam

# Market Monitors

## Ho Chi Minh – Net foreign buys/sells

Ticker	Chg (%)	For. own (%,-1d)	Net buy (VND bn)
CTG	0.8%	54.8%	40.6
VHC	-3.1%	43.7%	30.0
GAS	-0.1%	3.2%	25.6
GVR	2.6%	22.9%	19.2
DHC	0.0%	24.8%	18.2

Ticker	Chg (%)	For. own (%,-1d)	Net sell (VND bn)
VJC	0.0%	44.3%	-417.2
HPG	-2.8%	27.2%	-157.1
NLG	-0.4%	10.7%	-98.7
VHM	0.6%	30.1%	-100.3
KBC	0.0%	28.9%	-82.0

Source: FinPro, KB Securities Vietnam

## Hanoi – Net foreign buys/sells

Ticker	Chg (%)	For. own (%,-1d)	Net buy (VND bn)
CEO	0.9%	8.0%	1.1
LAS	9.8%	16.9%	1.0
TV4	-1.1%	1.0%	0.7
SCI	1.6%	0.4%	0.3
AAV	5.7%	1.1%	0.3

Ticker	Chg (%)	For. own (%,-1d)	Net sell (VND bn)
TNG	3.2%	3.7%	-8.0
IDJ	9.9%	5.3%	-4.2
BII	3.3%	7.0%	-3.9
THD	0.1%	1.5%	-3.8
TC6	-3.2%	1.8%	-3.4

Source: FinPro, KB Securities Vietnam

## Sectors – Top 5 best/worst weekly performance

Top 5 best performers	Chg (%)	Key stocks
Insurance	8.2%	BVH, BMI
Automobiles & Parts	5.1%	SVC, HHS
Construction & Materials	4.4%	VGC, HBC
Media	3.7%	YEG, PNC
Chemicals	3.2%	GVR, DPM

Top 5 worst performers	Chg (%)	Key stocks
Basic Resources	-4.0%	HPG, HSG
Financial Services	-3.8%	SSI, VCI
Utilities	-2.5%	GAS, POW
Technology	-2.5%	FPT, ELC
Banks	-2.1%	VCB, TCB

Source: Bloomberg, KB Securities Vietnam

## Sectors – Top 5 best/worst monthly performance

Top 5 best performers	Chg (%)	Key stocks
Utilities	19.5%	GAS, POW
Insurance	14.2%	BVH, BMI
Chemicals	13.6%	GVR, DPM
Oil & Gas	10.7%	PLX, PVD
Construction & Materials	10.1%	VGC, DPG

Top 5 worst performers	Chg (%)	Key stocks
Banks	-0.9%	VCB, CTG
Health Care	1.1%	DHG, VMD
Travel & Leisure	1.1%	HVN, SCS
Financial Services	2.1%	SSI, HCM
Retail	2.3%	MWG, AST

Source: Bloomberg, KB Securities Vietnam

## Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	Trading value (VNDmn, USDmn)	For avail (% -1d)	P/E(X)		EPS CAGR (%)	ROE(%)		P/B(X)		Performance(%)			
							20E	21E		20E	21E	20E	21E	1D	1W	1M	YTD
Real estate	VIC	VINGROUP JSC	97,778	372,067 (16,170)	197,608 (8.7)	22.5	58.6	58.9	14.7	5.0	5.7	3.8	3.6	0.3	-0.5	5.9	-4.2
	VHM	VINHOMES JSC	79,385	339,478 (14,753)	395,275 (17.4)	26.6	9.8	9.2	35.9	32.9	27.1	2.8	2.2	0.6	-0.5	-1.4	14.0
	VRE	VINCOM RETAIL JS	34,850	79,190 (3,442)	143,793 (6.3)	17.8	27.9	19.1	-7.6	7.1	10.4	2.3	2.2	-0.8	-1.3	6.7	-3.2
	NVL	NOVA LAND INVES	60,068	86,712 (3,768)	225,582 (9.9)	31.3	35.8	19.1	6.7	19.4	17.4	4.3	3.4	0.5	2.1	0.8	115.8
	KDH	KHANGDIENHOUSE	31,182	19,167 (833)	119,343 (5.2)	11.6	27.8	20.1	18.0	12.3	14.7	3.2	2.7	2.3	5.2	11.0	74.9
	DXG	DATXANH GROUP	21,130	12,594 (547)	118,501 (5.2)	13.9	13.6	9.3	-	14.5	18.5	1.9	1.5	-1.3	3.7	13.0	60.1
Banks	VCB	BANK FOR FOREIGN	102,000	378,305 (16,441)	92,241 (4.1)	6.3	17.7	13.9	11.7	19.7	20.1	3.0	2.4	-0.2	-2.0	-5.4	-3.9
	BID	BANK FOR INVESTM	43,400	174,556 (7,586)	50,838 (2.2)	12.7	17.0	12.0	-5.3	13.2	16.8	1.8	1.7	-0.3	-0.3	-1.3	-18.2
	TCB	VIETNAM TECHNOLO	38,900	136,341 (5,925)	635,215 (27.9)	0.0	10.7	8.9	14.3	20.4	20.0	2.0	1.6	-2.7	-3.8	0.6	61.6
	CTG	VIETNAM JS COMM	28,512	137,021 (5,955)	274,484 (12.1)	1.4	10.4	7.9	61.1	18.3	20.5	1.3	1.1	0.8	-1.0	-5.7	11.7
	VPB	VIETNAM PROSPERI	22,944	101,381 (4,406)	443,582 (19.5)	0.0	12.9	11.0	18.8	18.5	16.6	2.1	1.8	-0.5	-3.6	-0.6	104.9
	MBB	MILITARYCOMMERC	19,407	73,327 (3,187)	286,903 (12.6)	0.0	8.6	7.1	14.6	22.1	22.3	1.6	1.3	-1.1	-2.8	-3.8	63.5
	HDB	HDBANK	20,400	40,641 (1,766)	57,369 (2.5)	4.2	9.0	7.8	23.3	22.2	21.5	1.6	-	-0.2	-4.7	-3.9	28.9
	STB	SACOMBANK	18,600	33,548 (1,458)	332,034 (14.6)	14.0	17.6	12.9	26.5	10.3	12.6	1.4	1.3	-2.3	-4.8	-4.3	51.5
	TPB	TIEN PHONG COMME	27,850	28,732 (1,249)	243,450 (10.7)	0.0	9.9	8.3	37.5	22.6	20.3	1.9	1.5	-2.8	-4.5	1.0	56.7
	EIB	VIETNAM EXPORT-I	18,500	22,745 (988)	5,952 (0.3)	0.2	-	-	27.3	-	-	-	-	-	-1.1	-0.2	-3.7
Insurance	BVH	BAOVIETHOLDING	61,900	45,950 (1,997)	102,576 (4.5)	21.0	27.2	26.2	15.8	8.7	8.6	2.2	2.1	7.0	8.2	9.7	-2.3
	BMI	BAOMINHINSURANC	22,250	2,439 (106)	40,246 (1.8)	14.2	18.5	19.1	9.1	12.0	12.0	2.0	1.9	7.0	13.1	14.0	74.5
Securities	SSI	SSI SECURITIES C	21,998	19,947 (867)	367,141 (16.1)	55.4	14.7	13.2	-3.2	17.3	17.7	-	-	-2.3	-6.2	-8.4	75.2
	VCI	VIETCAPITAL SEC	27,500	9,108 (396)	268,823 (11.8)	71.9	-	-	-4.0	-	-	-	-	-3.1	-6.5	-4.0	106.2
	HCM	HOCHIMINH CITY	22,265	8,907 (387)	177,049 (7.8)	52.4	-	-	-25.5	-	-	-	-	-2.7	-5.6	-12.2	52.5
	VND	VNDIRECTSECURIT	17,211	5,734 (249)	301,100 (13.2)	27.2	11.1	18.8	36.3	-	-	3.7	3.4	-3.1	-4.7	-3.8	169.5
Consumer staples	VNM	VIETNAM DAIRYP	109,000	227,805 (9,900)	294,014 (12.9)	42.1	18.9	17.5	4.0	32.8	34.1	5.8	5.5	-0.4	0.3	-0.7	-17.2
	SAB	SAIGON BEER ALCO	192,500	123,447 (5,365)	20,050 (0.9)	36.9	23.5	19.5	7.3	21.2	23.0	4.5	4.0	0.1	-2.1	-2.1	-19.6
	MSN	MASANGROUP CORP	95,100	111,712 (4,855)	118,010 (5.2)	16.5	49.0	28.5	-51.9	17.5	22.8	8.5	6.6	0.2	-1.8	-1.4	57.9
	HNG	HOANGANH GIA LA	12,450	13,801 (600)	32,850 (1.4)	48.8	-	-	-	-	-	-	-	-0.4	-1.1	-3.1	-48.7
Industrials (transport)	VJC	VIETJETAVIATION	131,800	69,042 (3,001)	115,721 (5.1)	11.0	-	36.9	-88.5	0.4	16.2	-	-	0.0	0.5	5.4	5.4
	GMD	GEMADEPT CORP	33,100	9,976 (434)	160,668 (7.1)	10.8	29.1	20.2	-57.0	9.3	12.6	2.5	2.2	0.6	-2.9	2.0	53.4
	CII	HOCHIMINH CITY	22,600	5,398 (235)	77,612 (3.4)	38.4	38.3	12.1	65.7	3.1	8.4	1.2	1.1	4.3	7.6	18.1	-4.0
Industrials (capital goods)	ROS	FLC FAROS CONSTR	3,670	2,083 (091)	54,872 (2.4)	46.4	-	-	-92.4	-	-	-	-	-1.3	1.5	-1.6	118.2
	GEX	GELEXGROUP JSC	17,224	10,411 (452)	132,977 (5.8)	37.7	-	-	-13.2	12.1	12.7	-	-	3.1	3.5	7.2	41.0
	CTD	COTECCONS CONSTR	73,200	5,438 (236)	18,151 (0.8)	3.6	35.8	17.4	-52.4	1.8	3.7	0.6	0.6	-0.1	3.2	2.9	-9.4
	REE	REE	59,600	18,419 (800)	52,672 (2.3)	0.0	14.3	12.0	-4.5	13.2	14.1	1.8	1.7	0.0	2.7	16.6	55.3

Source: Bloomberg, KB Securities Vietnam

## Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	Trading value (VNDmn, USDmn)	For avail (%, -1d)	P/E (X)		EPS CAG R (%)	ROE (%)		P/B (X)		Performance (%)			
							20E	21E		20E	21E	20E	21E	1D	1W	1M	YTD
Utilities	GAS	PETROVIETNAM GAS	90,100	172,447 (7,494)	243,474 (10.7)	46.1	23.4	19.0	-17.5	18.5	21.3	4.3	3.9	-0.1	-3.9	23.1	29.3
	NT2	PETROVIETNAM NHO	22,850	6,578 (286)	30,622 (1.3)	31.4	17.5	13.0	-10.5	11.1	13.6	1.6	1.7	1.5	6.1	12.1	-4.3
	PPC	PHA LAI THERMAL	26,200	8,400 (365)	7,299 (0.3)	34.1	17.6	10.5	-5.1	7.9	13.9	1.5	1.4	-0.2	-0.4	-3.6	-7.2
Materials	HPG	HOA PHAT GRP JSC	32,481	145,287 (6,314)	1,522,056 (66.9)	18.0	7.9	7.7	21.9	40.2	29.4	2.6	2.0	-2.8	-4.8	8.5	79.5
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	325,601 (14.3)	36.5	15.1	19.7	-0.5	15.7	10.6	2.0	1.9	-3.2	8.6	30.6	139.6
	DCM	PETROCA MAU FER	13,650	7,226 (314)	198,015 (8.7)	46.5	21.0	19.8	-4.5	13.3	13.6	2.5	2.4	-5.1	1.3	30.2	125.0
	HSG	HOA SEN GROUP	22,636	11,063 (481)	487,955 (21.4)	38.9	5.3	7.0	67.9	47.7	26.8	2.1	1.7	-4.1	-5.7	3.5	133.4
	AAA	ANPHAT BIOPLAST	12,864	3,138 (136)	82,710 (3.6)	97.2	-	-	17.2	-	-	-	-	0.0	0.0	-0.9	23.4
Energy	PLX	VIETNAM NATIONAL	56,100	68,375 (2,972)	96,574 (4.2)	4.6	18.4	16.1	-51.0	16.3	17.3	3.2	3.2	2.3	-0.6	8.2	-0.9
	PVD	PETROVIETNAM DRI	23,400	9,854 (428)	231,352 (10.2)	39.9	796.9	25.4	-11.9	0.0	3.4	0.8	0.8	-0.5	5.0	27.7	67.9
	PVT	PETROVIET TRANSP	17,900	5,793 (252)	119,930 (5.3)	35.9	11.6	10.6	1.2	14.7	13.8	1.6	1.4	0.2	-1.8	9.0	76.8
Consumer discretionary	MWG	MOBILEWORLD INV	93,000	65,024 (2,826)	194,405 (8.5)	0.0	19.1	14.8	13.7	24.7	27.4	4.2	3.7	0.6	-1.8	-1.6	62.0
	PNJ	PHU NHUAN JEWELR	87,500	19,895 (865)	58,784 (2.6)	0.0	21.4	17.4	2.4	19.8	22.2	3.9	3.5	0.1	0.1	7.7	22.3
	YEG	YEAH1 GROUP CORP	40,300	1,261 (055)	2,753 (0.1)	70.6	-	-	-	-	-	-	-	6.9	6.9	1.2	-64.6
	FRT	FPT DIGITAL RETA	28,200	2,227 (097)	71,541 (3.1)	30.3	39.0	24.3	-75.2	8.0	12.1	3.0	2.8	-0.8	0.2	7.5	47.8
	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	36,396 (1.6)	34.6	18.6	10.4	41.2	13.8	26.3	2.3	2.4	0.5	6.6	12.9	-7.1
Healthcare	DHG	DHG PHARMACEUTIC	100,300	13,114 (570)	1,763 (0.1)	45.4	17.4	16.4	10.7	19.9	20.3	3.4	3.0	-0.2	0.2	-4.8	-5.7
	PME	PYMEPHARCO JSC	80,200	6,016 (261)	042 (0.0)	11.7	-	-	1.6	-	-	-	-	0.0	0.0	-0.6	7.8
IT	FPT	FPT CORP	68,000	61,301 (2,664)	205,980 (9.1)	0.0	21.3	17.9	15.5	24.3	25.3	4.5	4.0	-1.4	-4.1	2.4	84.7

Source: Bloomberg, KB Securities Vietnam



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## Investment ratings & definitions

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### Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

### Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Underperform the market

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