

VIETNAM DAILY

[Market Commentary]

Stocks ended higher from expectations about recovered 3Q earnings of large caps which led the uptrend in VN30 basket with 19 advancers

[Futures/ETFs]

Futures rose tracking on global market rebounds

[Market Movers]

VCG, FPT

[Company Updates]

FPT

October 23, 2020

		Chg
	Index	(%, bp)
Ho Chi Minh	961,26	+1.20
VN30	930.30	+1.31
VN30 futures	935.00	+1.19
Hanoi	141.70	+0.60
HNX30	262.17	+0.71
UPCoM	63.91	+0.42
USD/VND	23,178	+0.04
10-yr govt bond (%)	2.57	-0
Overnight rate (%)	0.13	+3
Oil (WTI, \$)	40.68	+0.10
Gold (LME, \$)	1,910.86	+0.35



Market Commentary

VNIndex 961.26P (+1.20%) Volume (mn shrs) 392.4 (+30.1%) Value (U\$mn) 408.1 (+29.4%)

HNXIndex 141.70P (+0.60%) Volume (mn shrs) 60.8 (+44.6%) Value (U\$mn) 28.9 (+13.2%)

UPCoM 63.91P (+0.42%) Volume (mn shrs) 39.7 (+72.6%) Value (U\$mn) 17.1 (+46.7%)

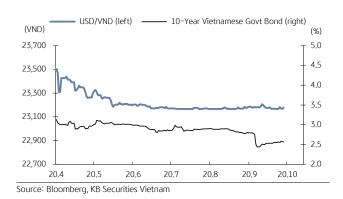
Net foreign buy (U\$mn) -10.7

Stocks ended higher from expectations about recovered 3Q earnings of large caps which led the uptrend in VN30 basket with 19 advancers. Vietcombank (VCB, +1.0%) & Military Bank (MBB, +0.3%) closed up after a survey by the State Bank showed that banks expect credit to recover strongly at 4.7% in the last quarters, lifting the whole year credit growth to 11.4%. Hoa Phat Group (HPG, +4.4%) and Nam Kim Steel (NKG, +0.6%) led steel stocks higher, following the Vietnam Steel Association (VSA) announcement that 3Q steel consumption and production logged big improvements after prolonged losses caused by COVID-19 in the first half of the year. The Vietnam Association of Seafood Exporters and Producers (VASEP) said that Vietnam's seafood export value posted promising rebounds thanks to less supplies on the market, which saw Vinh Hoan Corp (VHC, +3.0%), Hung Vuong SJC (HVG, +2.2%) go up today. Foreign investors continued to be net sellers on Masan Group (MSN, +1.2%), Vinhomes (VHM, + 2.6%), and Vincom Retail (VRE, +0.9%).

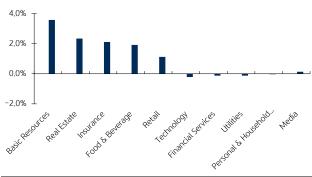
VN Index & HNX Index



USD/VND & 10-year government bond rates



VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

Futures/ETFs

VN30 930.30P (+1.31%)
VN30 futures 935.0P (+1.19%)
Open 927.0P
High 937.3P
Low 925.4P

Futures rose tracking on global market rebounds. The basis opened at 9.80 bps, fluctuated mainly around 1.2 – 4.5 bps before surging and closing at 4.7 bps when investors added long positions. Foreigners were net buyers but trading volumes did not change much.

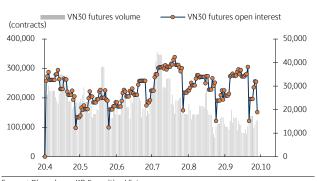
Contracts 126,321 (+2.4%)

VN30 futures & VN30 index



Source: Bloomberg, KB Securities Vietnam

VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

Vietnam ETFs - 3-mth cumulative net buy

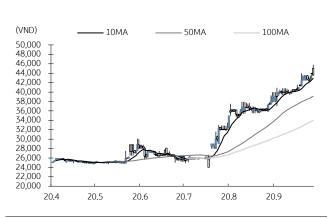


Source: FiinPro, KB Securities Vietnam

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Market Movers

Vinaconex (VCG)



Source: Bloomberg, KB Securities Vietnam

- VCG closed down 0.7% to VND43,600
- VCG recorded VND1,038 billion in 3Q earnings (up 436.6% YoY) on revenue of VND1,270 billion (down 44.7% YoY).
 Impressive earnings despite plunging revenue was attributable to the sale of stakes in some projects, including the transfer of 50% stake in An Khanh New City Development Joint Venture.
 Notably, general and administrative expenses also spiked 685% YoY due to provision for bad debts.

FPT Group (FPT)



Source: Bloomberg, KB Securities Vietnam

- FPT closed down 0.2% to VND53,900
- FPT estimated nine-month earnings at VND3,814 billion (up 9% YoY) on revenue of VND21,164 billion (up 8% YoY). To be more specific, information technology services continued to be the main contributor with nine-month earnings of VND1,418 billion (up 13.8% YoY) on revenue of VND8,779 billion (up 12.6% YoY). The digital transformation revenue surge to VND2,473 billion (up 41% YoY) as FPT is the leading company in this field.

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Earnings performance to September up 8.7%

Performance of 3Q2020: Pretax earnings up 8.7% on 8.0% increase in revenue

— In 3Q2020, Pretax earnings were up 1.3% YoY to VND1,346 billion on a 6.3% YoY increase in revenue to VND7,553 billion. Of this, the technology sector saw pretax profits rise by 3.7% YoY on a 1.9% YoY increase in sales, while the telecommunications sector saw pretax profits up by 10.8% YoY on 8.8% YoY increase in sales. 9M2020 total revenue is VND21,164 billion, up by 8.0 YoY and Pretax earning is VND3,814 billion, up by 8.7% YoY.

New contract value of Global IT service increased by 22% YoY in 9M2020

— Foreign IT service revenue just increase by 3.7% YoY in 3Q2020 due to the impact of Covid-19 on service sale. However, growth is expected ro recover in 2021 since new contract value in 9M2020 reached VND9,595 billion, up by 22% YoY while the number of client attributing over USD500,000 revenue increased by 12.7% YoY,

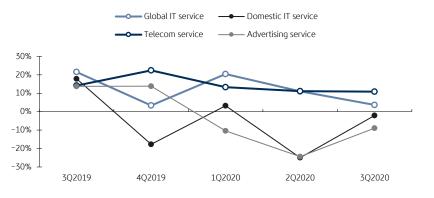
Pretax earnings of Telecom service increased by 20.5% YoY in 3Q2020

— 3Q2020, Pretax earnings for telecom service jumped by 20.5% YoY on a 10.9% YoY increase in revenue; pretax margin increased from 15.8% in 3Q2019 to 17.2% in 2020 thanks to cutting cost, especially marketing cost and Pay TV segment reached breakeven point (Pay TV revenue up by 30% YoY in 9M2020, approximately).

Domestic IT service and Advertising service has positive recovery in revenue growth after a plunge in 2Q2020

With positive signs in controlling the Covid-19 in the world, especially in Vietnam, all segments growth should begin to recover in 1H 2021E.

Fig 1. FPT - Revenue growth by segment (YoY)



Source: FPT, KBSV

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KBSV Model Portfolio

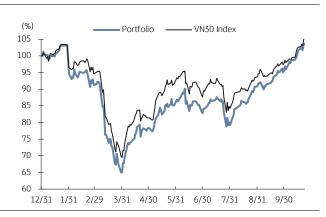
KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	1.31%	0.60%
Cum, return	5.83%	3.70%

Performance vs VN30 Index



KBSV domestic model portfolio

- Ticker	Inclusion date	Close 20/10/23	Daily return (%)	Cumulative return (%)	M ain investment catalysts
					- Optimizing revenue from DMG & TGDD chains
Mobile World (MWG)	19/08/09	110,000	1.4%	-5.1%	- BHX expects to reach break-even point soon at stores and distribution centers
(IVI VVG)					- In the long term, BHX aims to capture 10-15% of the food retail market
					- Leader in mid- to high-end housing & Japanese partners for large urban area (UA) projects
Nam Long Invest (NLG)	19/06/03	26,750	0.8%	9.4%	- Largest urban area developer (Mizuki Park UA, Akari City UA & Waterpoint US)
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	68,000	-0.3%	-11.3%	- Strongest customer base to capture lucrative watch segment (5%of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
Militan Dank					- Military Insurance Corporation (MIC) non-life premiums to boost 2019 non-bank income
Military Bank (MBB)	18/12/18	18,850	0.3%	9.9%	- Retail Ioan mix (Mcredit) supports 4%NIM against pricing competition (ACB/MBB)
(WBB)					- M credit work-in-progress but low-cost funding from Shinsei triples key cash loan mkt
Refrig Elec Eng					- Office lease management & E-town Central occupancy generates stable cash flow
(REE)	18/10/11	42,000	0.4%	23.5%	- Strategic investments in utility industry provides stable/long-term dividend stream
FPT Corp					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25%overseas CAGR
(FPT)	18/09/06	53,900	-0.2%	61.0%	- Telecoms stable 15%growth/solid subscriber growth & profitable Pay-TV from 2020E
(****)					- 20%+ earnings momentum by 2020E
Vietin Bank					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
(CTG)	20/01/31	31,800	-0.6%	30.3%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(0.0)					- Already improved asset quality and benign credit risks for 2020
Mintint					- nCoV outbreak impact meaningful but short-lived & fully-reflected in stock price
Vietjet (VJC)	19/02/05	105,300	0.3%	-18.5%	- Lower fuel costs silver lining to offset lower passenger volumes
(100)					- Growth prospects intact as Long Thanh airport project schedule pulled forward
5. 0					- Steel consumption starts to rebound
Hoa Pha Group (HPG)	19/12/04	30,900	4.4%	58.1%	- Construction steel prices show signs of rising again
(111-13)					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	14,700	-0.3%	7.3%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare

Source: Bloomberg, KB Securities Vietnam

Market Monitors

Ho Chi Minh - Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
HPG	4.3.9%	34.2%	86.5
VIC	3.9%	13.8%	65.0
VNM	3.1%	58.0%	10.0
HCM	-0.9%	48.8%	5.2
FUEVFVND	1,4%	99.2%	4.9
	Chg	For, own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
MSN	1.2%	37.0%	-96.1
VHM	2.6%	22.0%	-82.8
VRE	0.9%	30.7%	-45.1
CTG	-0.6%	29.4%	-23.5
SSI	-0.6%	50.3%	-17.2

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Basic Resources	5.5%	HPG, TTF
Insurance	4.1%	BVH, PGI
Real Estate	3.8%	VIC, VHM
Chemicals	2.3%	GVR, CSV
Retail	2.3%	MWG, CMV
	Chg	Key
Top 5 worst performers	(%)	stocks
Utilities	-1.9%	GAS, VSH
Oil & Gas	-0.9%	PLX, PVD
Financial Services	-0.6%	VCI, SSI
Health Care	-0.1%	DMC, IMP
Travel & Leisure	-0.1%	HVN, VNS

Source: Bloomberg, KB Securities Vietnam

Hanoi - Net foreign buys/sells

-	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
SHS	0.0%	6.8%	4.7
DNM	-0.6%	4.4%	1.0
BAX	-4.0%	2.9%	8.0
SD9	-1.5%	7.4%	0.7
SRA	6.0%	1.8%	0.4
	Chg	For, own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
SHB	2.6%	6.5%	-7.1
VCG	-0.7%	0.3%	-2.0
NBC	9.1%	7.2%	-1.0
INN	-2.9%	9.8%	-0.8
TXM	-6.4%	14.9%	-0.2

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

-		
	Chg	Key
Top 5 best performers	(%)	stocks
Basic Resources	17.1%	HPG, TTF
Insurance	12.0%	BVH, BIC
Chemicals	11.2%	GVR, DCM
Financial Services	11.2%	VCI, SSI
Food & Beverage	9.4%	MSN, VNM
	Chg	Key
Top 5 worst performers	(%)	stocks
Media	-7.2%	YEG, PNC
Oil & Gas	-3.9%	PLX, PVD
Travel & Leisure	-1.6%	HVN, VJC
Construction & Materials	-0.9%	CTD, TTA
Health Care	-0.8%	DMC, IMP

Source: Bloomberg, KB Securities Vietnam

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E(X)		EPS CAGR	ROE(%)		P/B(X)			Performa	nce(%)	
00010.	0000	company name	11100	USDmn)	(VNDmn, USDmn)	(% - 1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	ΥT
	VIC	VINGROUPJSC	104,000	351,773 (15.177)	42,193 (1.8)	22.9	56.7	41.6	19.2	6.6	8.7	4.0	3.7	3.9	6.6	10.1	
	VHM	VINHOMES JSC	79,500	261,516 (11.283)	158,070 (6.8)	27.0	9.7	8.5	35.7	38.6	31.1	3.0	2.3	2.6	3.2	2.6	
Real	VRE	VINCOM RETAIL JS	28,350	64,420 (2.779)	91,971 (4.0)	18.4	25.7	18.2	0.1	8.8	11.7	2.3	2.1	0.9	3.1	-2.6	-
estate	NVL	NO VA LAND INVES	62,300	61,401 (2.649)	(3.8)	32.7	16.6	17.2	1.9	14.1	11.9	2.4	-	-0.3	0.0	-2.0	
	KDH	KHANGDIENHOUSE	24,400	13,635 (588)	15,210 (0.7)	7.8	12.5	10.4	14.7	14.1	15.8	1.6	1.4	1.9	2.7	-0.6	
	DXG	DATXANH GROUP	12,200	6,323	62,440	13.6	12.2	6.0	-39.2	5.5	14.0	0.8	0.7	0.0	2.5	16.2	
	VCB	BANK FOR FOREIGN	87,500	324,527	(3.8)	6.4	19.8	17.1	10.3	19.7	18.8	3.3	2.8	1.0	-0.8	2.5	
	BID	BANK FOR INVESTM	42,800	172,142 (7.427)	(3.8)	12.6	27.3	19.1	-5.3	9.3	11.8	2.1	1.9	-0.3	1.4	3.4	
	TCB	VIETNAM TECHNOLO	24,000	84,003 (3.624)	(14.8)	0.0	8.2	7.1	4.1	15.5	15.4	1.2	1.0	0.2	6.0	7.6	
	CTG	VIETNAM JS COMM	31,800	(5.108)	(10.5)	0.6	15.9	13.2	18.7	10.6	11.9	1.5	1.3	-0.6	2.1	21.1	
Banks	VPB	VIETNAM PROSPERI	25,700	62,650 (2.703)	178,572 (7.7)	0.1	7.7	6.9	5.4	17.8	16.0	1.2	1.1	0.4	4.5	8.0	
	MBB	MILITARYCOMMERC	18,850	52,274 (2.255)	137,708 (5.9)	0.0	7.0	6.0	8.8	18.0	17.5	1.1	1.0	0.3	5.6	12.9	
	HDB	HDBANK	25,450	31,957 (1.379)	40,385 (1.7)	1.3	7.9	7.0	20.3	19.1	18.5	1.4	1.2	0.8	2.6	6.6	
	STB	SACOMBANK	14,550	26,243 (1.132) 20,129	270,973 (11.7) 65,713	14.4	13.8	10.5	16.4	10.4	9.2	0.9	0.9	-0.3	5.8	15.0	
	TPB	TIEN PHONG COMME	24,650	(868)	(2.8)	0.0	6.7	5.4	29.4	22.4	20.3	1.2	1.0	-2.2	-1.2	4.0	
	EIB	VIETNAM EXPORT-I	17,500	21,515 (928)	6,107 (0,3)	0.1	37.6	36.1	-6.9	3.6	3.6	1.3	1.3	0.0	0.9	2.3	
Insurance	BVH	BAOVIETHOLDING	55,500	41,199 (1.778)	58,842 (2.5)	20.6	33.7	28.5	2.6	6.3	7.7	2.1	2.0	2.2	3.0	11.3	
	BMI	BAOMINHINSURANC	28,100	2,567	(0.5)	14.4	-	-	-	8.2	9.1	1.1	1.1	0.4	2.2	10.2	
	SSI	SSISECURITIESC	17,900	10,757 (464)	102,115 (4.4)	49.7	12.4	10.0	-16.8	9.0	10.6	1.0	1.0	-0.6	-1.4	7.2	
Securities	VCI	VIET CAPITAL SEC	38,350	6,351 (274)	37,546 (1.6)	73.1	-	-	-	-	-	-	-	-0.4	-4.8	30.9	
	HCM	HOCHI MINH CITY	22,100	6,741 (291)	64,656 (2.8)	51.2	-	-	-	-	-	-	-	-0.9	-1.6	6.8	
	VND	VNDIRECT SECURIT	16,000	3,336	24,280	16.6	14.4	9.0	-19.1	7.4	11.2	1.0	0.9	-0.3	0.6	18.5	
	VNM	VIETNAM DAIRYP	110,000	(9.917)	(8.4)	42.0	22.7	20.9	6.1	38.2	38.4	7.8	7.1	3.1	2.4	2.2	
Consumer	SAB	SAIGON BEER ALCO	185,800	119,150 (5.141)	(0.8)	36.9	27.9	23.7	1.8	22.3	25.0	5.8	5.1	0.4	-1.4	-2.2	
staples	MSN	MASAN GROUP CORP	86,000	101,023 (4.359)	239,605	12.0	115.7	43.7	-57.1	2.3	5.9	2.9	3.1	1.2	7.5	55.2	
	HNG	HOANG ANH GIA LA	11,900	13,192 (569)	22,305 (1.0)	48.8	-	-	-	-	-	-	-	2.1	0.0	-2.5	
	ATC	VIETJET AVIATION	105,300	55,160 (2.380)	41,187 (1.8)	12.5	-	16.0	-	8.9	21.4	3.4	3.2	0.3	0.3	-1.1	
Industrials transport)	GMD	GEMADEPTCORP	23,700	7,037	12,166	0.0	17.7	15.2	-53.8	6.7	7.5	1.2	1.2	1.1	0.6	0.0	
	CII	HOCHI MINH CITY	17,550	4,192 (181)	36,765	37.6	8.8	8.2	142.2	9.6	9.4	0.8	0.7	-0.3	-4.4	-4.6	
	ROS	FLC FAROS CONSTR	2,310	1,311	(0.9)	47.0	-	-	-	-	-	-	-	2.7	4.5	8.5	
Industrials (capital	GEX	VIETNAMELECTRIC	21,250	9,987	140,625 (6.1)	35.5	26.0	11.2	-20.9	10.5	13.6	-	-	-0.9	-2.7	-15.0	
goods)	CTD	COTECCONS CONSTR	56,900	(187)	92,058	2.4	7.0	7.5	-33.3	7.5	7.0	0.5	0.5	-1.6	4.6	-22.2	
	REE	REE	42,000	13,022 (562)	17,629	0.0	8.3	6.9	-8.5	13.9	15.2	1.1	1.0	0.4	1.0	4.9	

Source: Bloomberg, KB Securities Vietnam

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Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap	Trading value	For	P/E	(X)	EPS CAG	ROE	(%)	P/B	(X)	Pe	rforma	nce (%	,)
Sector	Code	Company name	Price	(VNDbn, USDmn)	(VNDmn, USDmn)	avail (%, -1d)	20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	73,500	140,675 (6.069)	65,852 (2.8)	45.9	18.0	14.9	-15.7	16.4	18.4	2.8	2.6	-0.3	-2.5	1.1	-21.
Utilities	NT2	PETROVIETNAMNHO	22,600	6,506 (281)	4,186 (0.2)	29.7	9.7	9.4	-5.7	16.1	17.1	1.6	1.5	-0.9	-2.0	-4.6	4.
	PPC	PHA LAITHERMAL	23,150	7,422 (320)	4,977 (0,2)	33.3	8.5	7.8	- 11.7	15.2	15.8	1.2	1.1	0.4	-1.3	-3.1	- 13.
	HPG	HOA PHATGRP JSC	30,900	102,380 (4.417)	430,651 (18.6)	14.8	10.2	8.6	7.7	19.0	19.5	1.8	1.5	4.4	6.2	19.8	57.
	DPM	PETROVIETNAM FER	17,200	6,731 (290)	47,570 (2.1)	37.1	10.8	11.6	1.4	8.9	8.0	0.8	0.8	1.5	1.2	3.3	32.
Materials	DCM	PETROCA MAU FER	12,800	6,776 (292)	45,689 (2.0)	45.7	15.7	19.1	-14.4	7.6	6.2	-	-	1.6	2.0	25.5	96.
	HSG	HOA SEN GROUP	15,400	6,842 (295)	197,201 (8.5)	39.6	8.2	8.0	45.5	14.4	13.0		-	-0.3	2.3	8.5	107.
	AAA	ANPHATBIOPLAST	11,650	2,584 (111)	23,487	97.7	5.8	6.6	45.6	13.3	10.5	0.7	0.7	-0.4	-0.5	-1.4	-3.
	PLX	VIETNAM NATIONAL	49,500	60,331 (2.603)	15,331 (0.7)	4.0	50.4	17.0	-41.4	5.4	15.3	2.5	2.1	0.2	-0.9	-4.1	- 11.
Energy	PVD	PETROVIETNAM DRI	11,400	4,801 (207)	77,685 (3.4)	39.5	52.7	28.4	-22.3	8.0	1.5	0.3	0.3	0.0	-1.3	-0.9	-24.
	PVT	PETROVIET TRANSP	13,600	3,828 (165)	35,640 (1.5)	31.3	8.9	7.8	-18.0	9.2	9.9	0.7	0.7	-0.7	0.7	6.7	- 19.
	MWG	MOBILEWORLD INV	110,000	49,787 (2.148)	91,408	0.0	13.5	10.1	10.2	26.6	28.2	3.3	2.6	1.4	1.5	7.9	-3.
0	PNJ	PHUNHUANJEWELR	68,000	15,308	57,001	0.0	17.4	14.8	-1.8	19.0	22.0	3.0	2.8	-0.3	-0.1	7.3	-20.
Consumer discretionary	YEG	YEAH1GROUP CORP	45,050	1,409 (061)	(0.0)	69.3	18.9	13.8	-28.1	6.7	8.5	1.2	1.1	0.1	-1.4	-8.1	21.
	FRT	FPT DIGITAL RETA	23,400	1,848	(0.6)	13.3	15.6	10.6	-41.1	9.1	12.6	1.3	1.2	1.3	-0.8	-7.5	11.
	PHR	PHUOC HOA RUBBER	55,500	7,520 (324)	50,534 (2.2) 537	36.5	7.7	7.1	24.4	35.7	31.2	2.5	2.2	1.5	0.4	-5.1	45.
Healthcare	DHG	DHGPHARMACEUTIC	103,900	13,585 (586)	(0.0)	45.2	20.0	18.4	8.0	20.7	20.1	3.8	3.6	0.2	-0.1	-2.0	13.
	PME	PYMEPHARCOJSC	70,100	5,258	(0.0)	37.9	14.9	-	7.3	16.4	-	2.4	-	0.4	1.6	0.0	29.
IT	FPT	FPTCORP	53,900	42,252 (1.823)	102,594	0.0	12.1	10.4	20.0	23.4	23.5	2.6	2.3	-0.2	1.3	5.5	6.

Source: Bloomberg, KB Securities Vietnam

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Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive: Neutral: Negative: Outperform the market Perform in line with the market Underperform the market

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