

VIETNAM DAILY

[Market Commentary]

Vietnam stock market collapsed, following the movements of the world stock market as investors worried that central banks in many countries might tighten monetary policy sooner than expected to curb the rising inflation

[Futures/ETFs]

Futures contracts gained, similar to the movements of the underlying market

[Market Movers] PNJ, HVN

November 22, 2021

		Chg
	Index	(%, bp)
Ho Chi Minh	1,447.25	-0.35
VN30	1,517.04	+1.13
VN30 futures	1,512.50	+0.67
Hanoi	444.62	-2.06
HNX30	733.85	-1.95
UPCoM	111.96	-1.13
USD/VND	22,668	+0.08
10-yr govt bond (%)	2.08	+0
Overnight rate (%)	0.60	+6
Oil (WTI, \$)	76.28	+0.24
Gold (LME, \$)	1,846.59	+0.05



Market Commentary

VNIndex	1,447.25P (-0.35%)
Volume (mn s	hrs) 1,269.0 (-12.6%)
Value (U\$mn)	1,613.6 (-18.4%)
HNXIndex	444.62P (-2.06%)
Volume (mn s	hrs) 184.9 (-29.7%)
Value (U\$mn)	212.5 (-24.6%)
UPCoM	111.96P (-1.13%)
Volume (mn s	hrs) 187.2 (-45.3%)
Value (U\$mn)	132.9 (-37.3%)
Net foreign b	uy(U\$mn) +25.0

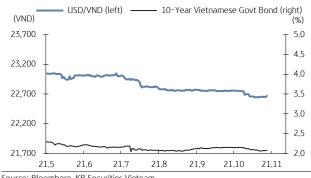
Vietnam stock market collapsed, following the movements of the world stock market as investors worried that central banks in many countries might tighten monetary policy sooner than expected to curb the rising inflation. The International Energy Agency (IEA) forecast that Brent oil prices would drop to USD71.5 per barrel in 2021, causing oil and gas stocks like PV Drilling & Well Services (PVD, -6.8%), PV Technical Services (PVS, -5.7%) to plunge. Masan MeatLife (MML, -5.2%) fell on the announcement of Dong Nai Breeding Association about the oversupply of pork which caused liveweight hog prices to go down. Reuters reported that Vietnam's rice prices dropped in line with world rice prices as a result of weak demand from Africa, which made rice shares such as Loc Troi Group (LTG, -6%), Trung An Hi-Tech Farming (TAR, -8.8%) trade lower. Foreign investors were net buyers, focusing on Vinhomes (VHM, +0.6%), Commercial Bank for Industry and Trade (CTG, +5.2%), Gemadept (GMD-3.1%).

VN Index & HNX Index



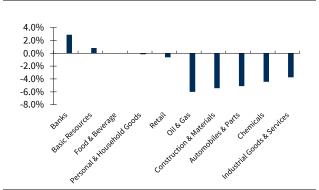
Source: Bloomberg, KB Securities Vietnam

USD/VND & 10-year government bond rates





VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

Futures/ETFs

VN30	1,517.04P (+1.13%)
VN30 futures	1,512.5P (+0.67%)
Open	1,503.6P
High	1,521.9P
Low	1,498.4P

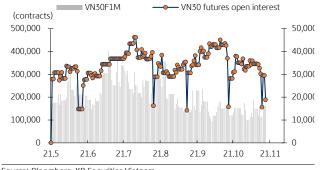
Futures contracts gained, similar to the movements of the underlying market. Basis opened at -3.45 bps, then bounced back to peak 12.34 bps and closed at 4.54 bps. Foreign investors were net buyers with a slight decrease in market liquidity.

Contracts 150,677 (-6.2%)

VN30 futures & VN30 index



VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



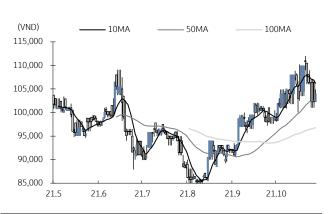
Vietnam ETFs - 3-mth cumulative net buy



Source: FiinPro, KB Securities Vietnam

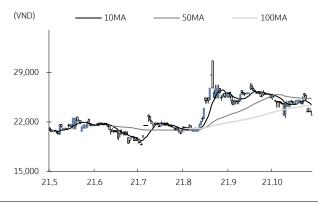
Market Movers

Phu Nhuan Jewelry (PNJ)



Source: Bloomberg, KB Securities Vietnam

Vietnam Airlines (HVN)



Source: Bloomberg, KB Securities Vietnam

- PNJ closed up 1.7% to VND104,000
- PNJ estimated October NPAT at VND120 billion (-31% YoY) on net revenue of VND2,080 billion (+13.8% YoY) after three consecutive months of losses.
- In the first 10 months of the year, PNJ opened 18 new PNJ
 Gold stores, closed 18 PNJSilver stores and one CAO store.
 Moreover, PNJ joined hands with Pandora to open the first 10
 stores that provide Pandora jewelry in major cities.

- HVN closed down 1.9% to VND23,000
- HVN launched the e-commerce platform called VNAMALL with more than 300 products from food, agricultural products, beverages to gifts, Vietnam Airlines-branded items. HVN reveals VNAMALL aims towards diversifying product lines, meeting the needs of customers, and catching up with the pace of digital transformation.

KBSV Model Portfolio

KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	1.13%	-1.75%
Cum. return	41.68%	63.39%

KBSV domestic model portfolio

Performance vs VN30 Index



Ticker	Inclusion date	Close 21/11/22	Daily return (%)	Cumulative return (%)	M ain investment catalysts
Mobile World					- Optimizing revenue from DM G & TGDD chains
(MWG)	19/08/09	138,600	-0.3%	74.6%	- BHX expects to reach break-even point soon at stores and distribution centers
(101 00 0)					- In the long term, BHX aims to capture 10-15% of the food retail market
					- Leader in mid- to high-end housing & Japanese partners for large urban area (UA) projects
Nam Long Invest (NLG)	19/06/03	57,800	-6.9%	171.1%	- Largest urban area developer (Mizuki Park UA, Akari City UA & Waterpoint US)
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	104,000	1.7%	37.0%	- Strongest customer base to capture lucrative watch segment (5% of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
Nam Tan Uyen					- NTC-3 is expected to be the main growth force in 2022
(NTC)	21/11/11	186,500	-3.6%	0.0%	- Positive long-term outlook for industrial park industry
(- Healthy financial structure
Refrig Elec Eng					- Office lease management & E-town Central occupancy generates stable cash flow
(REE)	18/10/11	64,500	-3.9%	108.5%	- Strategic investments in utility industry provides stable/long-term dividend stream
FPT Corp					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25% overseas CAGR
(FPT)	18/09/06	95,000	-0.3%	230.1%	- Telecoms stable 15% growth/solid subscriber growth & profitable Pay-TV from 2020E
()					- 20%+ earnings momentum by 2020E
Vietin Bank					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
(CTG)	01/31/2020	34,500	5.2%	67.9%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(0.0)					- Already improved asset quality and benign credit risks for 2020
PV Gas					- Gain benefit from growing LNG demand
(GAS)	20/12/11	102,100	-3.7%	61.6%	- Expectation on global oil price recovery
(0,10)					- Attractive valuation
Hoa Pha Group					- Steel consumption starts to rebound
(HPG)	19/12/04	48,650	1.4%	273.0%	- Construction steel prices show signs of rising again
(- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	46,500	-7.0%	286.9%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare

Market Monitors

Ho Chi Minh - Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
VHM	0.6%	23.0%	137.0
CTG	5.2%	24.9%	82.2
GMD	-3.1%	40.0%	74.7
KBC	-7.0%	15.5%	69.1
VIC	0.0%	13.6%	57.4
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
VPB	1.4%	15.3%	-170.8
TPB	6.9%	29.8%	-117.9
HCM	-3.4%	46.6%	-18.5
VNM	0.1%	54.6%	-67.2
VINIM	0.1 %	54.070	07.2

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

•		
	Chg	Кеу
Top 5 best performers	(%)	stocks
Banks	3.4%	BID, CTG
Financial Services	2.2%	SSI, VND
Media	0.4%	PNC, ADG
Retail	-0.1%	DGW, PIT
Automobiles & Parts	-0.3%	TCH, CSM
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Utilities	-11.4%	GAS, POW
Basic Resources	-9.0%	HPG, HSG
Chemicals	-8.8%	GVR, DPM
Oil & Gas	-8.1%	PLX, PVD
Construction & Materials	-4.4%	HT1, VGC

Source: Bloomberg, KB Securities Vietnam

Hanoi – Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
PVI	-1.9%	56.3%	14.0
THD	-1.7%	1.6%	3.0
CLH	-3.9%	2.2%	1.2
BAX	-0.7%	13.5%	0.8
PCG	-8.4%	41.5%	0.7
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
CEO	-6.7%	16.7%	-16.4
BCC	-9.8%	1.9%	-1.8
DST	-10.0%	1.7%	-1.2
NVB	4.4%	8.4%	-1.0
VHL	-1.2%	2.3%	-0.9

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Automobiles & Parts	28.0%	TCH, HHS
Financial Services	21.0%	VND, SSI
Construction & Materials	19.6%	VGC, VCG
Industrial Goods & Services	10.8%	GEX, TMS
Media	9.6%	PNC, YEG
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Basic Resources	-14.8%	HPG, HSG
Utilities	-8.1%	GAS, PGD
Travel & Leisure	-4.8%	HVN, VJC
Technology	-1.2%	FPT, ELC
Chemicals	0.4%	GVR, DPM

Source: Bloomberg, KB Securities Vietnam

Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E	(X)	EPS CAGR	ROE	(%)	P/B	(X)	F	Performa	nce(%)	
000101	oode	company name	1100	USDmn)	(VNDmn, USDmn)	(%, - 1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	ΥT
	VIC	VINGROUP JSC	97,778	372,067 (16.170)	205,975 (9.1)	22.5	78.8	60.5	14.7	4.3	5.7	3.9	3.7	0.0	-0.2	3.3	
	VHM	VINHOMES JSC	79,385	339,478 (14.753)	626,122 (27.6)	26.6	10.3	8.8	35.9	32.9	28.3	2.9	2.3	0.6	-3.6	3.8	
Real	VRE	VINCOM RETAIL JS	34,850	79,190 (3.442)	256,157 (11.3)	17.8	35.5	20.8	-7.6	6.6	10.1	2.3	2.1	-2.0	- 1.0	-2.4	
estate	NVL	NO VA LAND INVES	60,068	86,712 (3.768)	342,341 (15.1)	31.3	35.3	20.7	6.7	18.0	16.3	4.2	3.5	-0.1	- 1.4	- 1.2	1
	KDH	KHANG DIEN HOUSE	31,182	19,167 (833)	170,212 (7.5)	11.6	24.9	18.1	18.0	13.1	14.7	2.9	2.5	-6.3	- 12.8	-5.6	
	DXG	DATXANHGROUP	21,130	12,594 (547)	343,699	13.9	14.2	10.0	-	15.3	17.9	2.1	1.7	-7.0	-8.5	9.8	
	VCB	BANK FOR FOREIGN	102,000	378,305 (16.441)	98,680 (4.3)	6.3	17.7	14.3	11.7	20.2	20.6	3.2	2.6	1.8	1.1	4.8	
	BID	BANK FOR INVESTM	43,400	174,556 (7.586)	110,729 (4.9)	12.7	20.4	15.4	-5.3	13.2	16.0	2.1	2.0	2.6	6.4	15.9	
	TCB	VIETNAM TECHNOLO	38,900	136,341 (5.925)	1,003,043 (44.2)	0.0	10.9	9.2	14.3	20.8	19.8	2.0	1.7	1.5	2.1	1.5	
	CTG	VIETNAM JS COMM	28,512	137,021 (5.955)	428,446 (18.9)	1.4	10.7	8.8	61.1	18.4	19.9	1.6	1.4	5.2	6.2	16.4	
Banks	VPB	VIETNAM PROSPERI	22,944	101,381 (4.406) 73,327	350,397 (15.4) 346,475	0.0	12.8	10.9	18.8	18.5	16.6	2.1	1.8	1.4	1.5	- 1.3	
	MBB	MILITARYCOMMERC	19,407	(3.187) 40,641	(15.3) 176,642	0.0	9.2	7.6	14.6	22.0	22.4	1.7	1.4	3.2	2.1	4.7	
	HDB	HDBANK	20,400	(1.766) 33,548	(7.8) 489,968	4.2	11.6	10.1	23.3	22.1	21.1	2.2	1.8	7.0	12.0	31.6	
	STB	SACOMBANK	18,600	(1.458) 28,732	(21.6) 147,339	14.0	17.5	13.1	26.5	10.5	12.1	1.6	1.4	3.2	3.0	9.9	
	TPB	TIEN PHONG COMME	27,850	(1.249) 22,745	(6.5) 18,841	0.0	11.2	9.3	37.5	22.1	20.5	2.1	1.7	6.9	5.8	7.6	
	EIB	VIETNAM EXPORT-I	18,500	(988) 45,950	(0.8)	0.2	-	-	27.3	-			-	-0.4	-3.1	18.4	
Insurance	BVH	BAOVIETHOLDING	61,900	(1.997) 2,439	(4.9) 56,647	21.0	25.6	24.4	15.8	8.6	8.6	2.1	2.0	- 1.5	-4.0	-0.2	
	BMI	BAOMINHINSURANC	22,250	(106) 19,947	(2.5) 894,292	14.2	22.1	19.0	9.1	10.9	12.6	2.1	1.9	-4.8	-5.0	6.0	
	SSI	SSI SECURITIES C	21,998	(867) 9,108	(39.4) 408,372	55.4	24.9	22.3	-3.2	17.3	17.7	-	-	0.2	6.1	24.0	
Securities	VCI	VIET CAPITAL SEC	27,500	(396) 8,907	(18.0) 216,668	71.9	-	-	-4.0	-	-	-	-	-2.0	-0.3	17.1	
	HCM	HOCHIMINHCITY	22,265	(387) 5,734	(9.6) 597,401	52.4	-	-	- 19.0	-	-	-	-	-3.4	-1.3	20.0	
	VND	VNDIRECTSECURIT	17,211	(249)	(26.3) 323,823	27.2	16.5	28.0	36.3	-		5.5	5.0	0.7	7.5	44.6	
	VNM	VIETNAM DAIRYP	109,000	(9.900) 123,447	(14.3) 17,704	42.1	18.1	16.9	4.0	32.8	34.0	5.5	5.3	0.1	-3.1	-4.8	
Consumer staples	SAB	SAIGON BEER ALCO	192,500	(5.365) 111,712	(0.8) 197,040	36.9	26.4	21.7	7.3	20.3	22.5	4.9	4.4	0.5	-1.2	7.3	
diapito	MSN	MASAN GROUP CORP	95,100	(4.855) 13,801	(8.7) 98,248	16.5	51.0	28.9	-51.9	23.7	22.4	9.0	6.9	1.7	-2.7	7.0	
	HNG	HOANG ANH GIA LA	12,450	(600) 69,042	(4.3)	48.8	-	-	-	-	-	-	-	-6.9	- 12.8	11.7	
Industrials	VJC	VIETJETAVIATION	131,800	(3.001) 9,976	(4.8) 231,304	11.0	-	35.9	-88.5	0.4	16.2	-	-	0.2	0.8	-2.9	
transport)	GMD	GEMADEPTCORP	33,100	(434) 5,398	(10.2) 236,548	10.8	27.9	19.5	-57.0	9.3	12.5	2.4	2.2	-3.1	-9.0	-3.1	
	CII	HOCHIMINHCITY	22,600	(235)	(10.4) 140,784	38.4	51.3	16.2	65.7	3.1	8.4	1.6	1.5	-6.9	- 10.1	39.6	
In alsoni -1 -1 -	ROS	FLC FAROS CONSTR	3,670	(091) 10,411	(6.2) 611,327	46.4	-	-	-92.4	-	-	-	-	-6.9	-5.3	20.9	
Industrials (capital	GEX	GELEXGROUP JSC	17,224	(452) 5,438	(27.0) 48,170	37.7		-	- 13.2	12.1	12.7	-	-	-7.0	9.6	93.3	
goods)	CTD	COTECCONS CONSTR	73,200	(236) 18,419	(2.1) 49,482	3.6	34.8	16.9	-52.4	1.8	3.7	0.6	0.6	-4.9	-5.6	-2.8	
	REE	REE	59,600	(800)	(2.2)	0.0	11.3	9.1	-4.5	13.2	14.6	1.4	1.3	-3.9	- 10.5	- 15.1	

Source: Bloomberg, KB Securities Vietnam

Vietnam – Focus stocks

Sector	Code	Company name	Price	Mktcap (VNDbn,	Trading value	For avail	P/E	(X)	EP S C A G	ROE	(%)	P/B	(X)	Pe	rforma	nce (%	»)
Ocotor	oout	oompany name	11100	USDmn)	(VNDmn, USDmn)	avan (%, -1d)	20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	90,100	172,447 (7.494)	214,700 (9.5)	46.1	20.8	16.2	- 17.5	19.3	22.9	3.9	3.5	-3.7	- 14.1	-8.9	17.
Utilities	NT2	PETROVIETNAMNHO	22,850	6,578 (286)	30,927 (1.4)	31.4	11.8	9.9	- 10.5	11.6	17.1	1.4	1.4	-5.3	- 11.6	-7.8	- 13.
	PPC	PHA LAI THERMAL	26,200	8,400 (365)	6,937 (0.3)	34.1	14.9	12.7	-5.1	9.5	11.3	-	-	-0.4	-6.1	-1.1	-8.
	HPG	HOA PHAT GRP JSC	32,481	145,287 (6.314)	1,740,948 (76.7)	18.0	6.5	6.6	21.9	42.5	30.0	2.3	1.7	1.4	-9.2	- 14.2	58.
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	328,076 (14.5)	36.5	8.9	11.2	-0.5	25.8	17.6	1.9	1.7	1.1	- 11.6	-0.1	147.
Materials	DCM	PETROCA MAUFER	13,650	7,226 (314)	295,890 (13.0)	46.5	18.6	18.0	-4.5	18.2	16.8	2.7	2.5	-2.5	-9.8	5.4	150
	HSG	HOA SEN GROUP	22,636	11,063 (481)	461,594 (20.3)	38.9	5.7	6.2	67.9	26.1	19.2	1.3	1.1	2.4	- 12.1	-21.6	90
	AAA	ANPHATBIOPLAST	12,864	3,138 (136)	162,984 (7.2)	97.2	-	-	17.2	-	-	-	-	-5.1	-9.8	2.8	26
	PLX	VIETNAMNATIONAL	56,100	68,375 (2.972)	160,353 (7.1)	4.6	19.0	16.6	-51.0	16.3	17.3	3.0	2.9	-5.9	-7.0	5.7	2
Energy	PVD	PETROVIETNAM DRI	23,400	9,854 (428)	282,764 (12.5)	39.9	482.3	26.1	- 11.9	0.0	3.4	0.8	0.8	-6.8	- 14.5	-2.9	63
	PVT	PETROVIETTRANSP	17,900	5,793 (252)	137,865 (6.1)	35.9	10.8	9.5	1.2	14.6	14.9	1.4	1.3	-6.1	- 11.9	-6.9	64
	MWG	MOBILE WORLD INV	93,000	65,024 (2.826)	195,296 (8.6)	0.0	20.5	15.6	13.7	24.6	27.8	4.5	3.9	-0.3	-0.6	8.6	74
	PNJ	PHUNHUANJEWELR	87,500	19,895 (865)	76,667 (3.4)	0.0	25.5	17.7	2.4	18.4	23.2	4.2	3.6	1.7	-6.1	5.1	28
Consumer discretionary	YEG	YEAH1GROUP CORP	40,300	1,261 (055)	12,590 (0.6)	70.6	-	-	-	-	-	-	-	-5.2	-6.2	13.8	-62
	FRT	FPT DIGITAL RETA	28,200	2,227 (097)	91,045 (4.0)	30.3	35.9	24.6	-75.2	10.2	13.7	3.4	3.1	-5.3	-5.6	17.2	74
	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	89,525 (3.9)	34.6	23.4	9.7	41.2	13.3	29.8	2.9	2.5	-6.9	-2.0	18.2	9
Healthcare	DHG	DHGPHARMACEUTIC	100,300	13,114 (570)	(0.1)	45.4	17.9	16.9	10.7	19.9	19.3	3.3	3.0	- 1.3	-4.6	0.2	-5
earnoare	PME	PYMEPHARCOJSC	80,200	6,016 (261)	228 (0.0)	11.7	-	-	1.6	-	-	-	-	-7.0	-5.3	-9.2	-2
IT	FPT	FPTCORP	68,000	61,301 (2.664)	207,256 (9.1)	0.0	20.5	17.4	15.5	24.2	25.6	4.5	4.1	-0.3	-2.4	- 1.2	84

Source: Bloomberg, KB Securities Vietnam

KB SECURITIES VIETNAM RESEARCH

Nguyen Xuan Binh Head of Research binhnx@kbsec.com.vn

Equity

Duong Duc Hieu Head of Equity Research hieudd@kbsec.com.vn

Nguyen Anh Tung Senior Analyst – Financials & Information technology tungna@kbsec.com.vn

Pham Hoang Bao Nga Senior Analyst – Property ngaphb@kbsec.com.vn

Le Anh Tung Senior Analyst – Oil & Gas & Banks tungla@kbsec.com.vn

Nguyen Ngoc Hieu Analyst – Power & Construction Materials hieunn@kbsec.com.vn

Pham Nhat Anh Analyst – Industrial Real Estate & Logistics anhpn@kbsec.com.vn

Luong Ngoc Tuan Dung Analyst – Consumers & Retailing dungInt@kbsec.com.vn Research Division research@kbsec.com.vn

Macro/Strategy

Tran Duc Anh Head of Macro & Strategy anhtd@kbsec.com.vn

Le Hanh Quyen Analyst – Macroeconomics & Banks quyenlh@kbsec.com.vn

Thai Huu Cong Analyst – Strategy & Mid cap Stocks congth@kbsec.com.vn

Tran Thi Phuong Anh Analyst – Strategy & Mid cap Stocks anhttp@kbsec.com.vn

Support team

Nguyen Cam Tho Assistant thonc@kbsec.com.vn

Nguyen Thi Huong Assistant huongnt3@kbsec.com.vn

KB SECURITIES VIETNAM (KBSV)

Head Office:

Levels G, M, 2 & 7, Sky City Tower, 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 - Fax: (+84) 24 3776 5928

Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 – Fax: (+84) 24 3822 3131

Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276 Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)							
Buy:	Hold:	Sell:					
+15% or more	+15% to -15%	-15% or more					

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)		
Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Underperform the market

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.