

VIETNAM DAILY

[Market Commentary]

Stocks saw modest gains as low growth of new Coronavirus cases in Hanoi and Ho Chi Minh rose hopes that a nationwide lockdown would not happen

[Futures/ETFs]

Futures outperformed the cash market as the Government is not likely to apply a nationwide lockdown

[Market Movers]

FPT

[Macro/Strategy]

July credit growth, SBV rate cuts

[Company Updates]

PLX

August 7, 2020s

		Chg
	Index	(%, bp)
Ho Chi Minh	841.46	+0.17
VN30	782.15	+0.07
VN30 futures	780.60	+0.59
Hanoi	112.78	-0.50
HNX30	209.44	-0.44
UPCoM	56.22	+0.18
USD/VND	23,177	+0.05
10-yr govt bond (%)	2.86	+1
Overnight rate (%)	0.24	+7
Oil (WTI, \$)	41.57	-0.91
Gold (LME, \$)	2,059.73	-0.18



Market Commentary

VNIndex 841.46P (+0.17%) Volume (mn shrs) 230.0 (+2.8%) Value (U\$mn) 196.6 (+9.7%)

HNXIndex 112.78P (-0.50%)
Volume (mn shrs) 30.6 (-24.9%)
Value (U\$mn) 13.7 (-18.8%)

UPCoM 56.22P (+0.18%)
Volume (mn shrs) 18.1 (+6.9%)
Value (U\$mn) 7.0 (-21.9%)

Net foreign buy (U\$mn) -3.4

Stocks saw modest gains as low growth of new Coronavirus cases in Hanoi and Ho Chi Minh rose hopes that a nationwide lockdown would not happen. Prosperity Bank (VPB, -0.5%) and Bank for Investment and Development (BID, -0.4%) fell after the State Bank cut interest rates on required reserves of commercial banks. Vietjet (VJC, -0.7%) and Vietnam Airlines (HVN, -0.4%) posted losses on fears of plunging domestic flight frequency due to the second wave of Covid-19. Meanwhile, Son La Sugar (SLS, +2.5%) & Lam Son Sugar (LSS, +1.3%) gained alongside the world's rising sugar prices. Similarly, natural rubber stocks like Dong Phu Rubber (DPR, +2.1%) & Thong Nhat Rubber (TNC, +6.8%) rallied thansk to rubber price recoveries. Industrial parks like Nam Tan Uyen (NTC, +1.6%) and Kinh Bac City Development (KBC, +0.8%) also closed higher following the Forbes' rosy forecast of FDI inflows from US enterprises to Vietnam. Foreign investors sold on An Gia Real Estate Investment and Development (AGG, +0.2%), Vingroup (VIC, Unch), and Novaland (NVL, -0.5%).

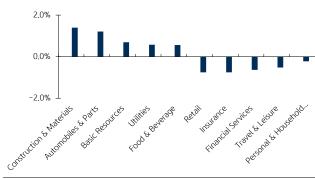
VN Index & HNX Index



USD/VND & 10-year government bond rates

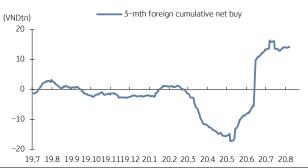


VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

Futures/ETFs

VN30 782.15P (+0.07%)
VN30 futures 780.6P (+0.59%)
Open 773.0P
High 783.5P
Low 772.0P

Contracts 266,183 (+0.7%)

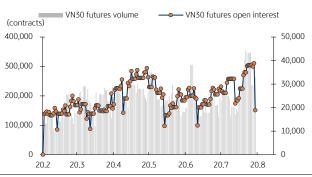
Futures outperformed the cash market as the Government is not likely to apply a nationwide lockdown given low new cases of Covid–19 in Hanoi and Ho Chi Minh city. The basis opened at minus 7.70 bps and quickly rebounded to minus 0.3 – minus 7.1 range. The basis narrowed towards the end of the day and closed at minus 1.55 bps when investors covered intraday short positions in the auction. Foreigners net bought again, and trading volumes were high.

VN30 futures & VN30 index



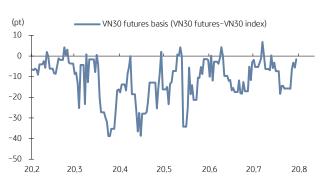
Source: Bloomberg, KB Securities Vietnam

VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

Vietnam ETFs - 3-mth cumulative net buy

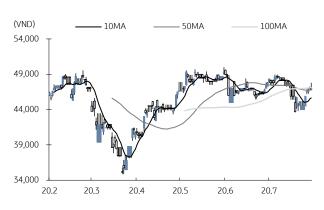


Source: FiinPro, KB Securities Vietnam

3 ★ KB Securities | VIETNAM

Market Movers

FPT Group (FPT)



Source: Bloomberg, KB Securities Vietnam

- FPT closed up 0.6% to VND47,100
- FPT is planning to develop Made-by-FPT ecosystem with some successful products such as akaBot, CyRadar, FPT.AI, and FPT Spro. Made-by-FPT products posted VND361 billion in 1H20 revenue vs the whole-year target of VND800 billion. The expected growth rate in 2020-2025 is 45% per year.
- Earlier FPT established the subsidiary Smart Cloud with a capital of VND100 billion, majoring in Cloud and AI in hopes of cooperating with the world giants like Microsoft and Google to provide services for Vietnam market.



VIETNAM

Petrolimex (PLX)

2Q GPM beats big on cheap stockpiles

August 7, 2020

Nguyen Vinh Analyst/ Oil & Gas vinhn@khsec.com.vn

2Q operations beat on strong GPM, maintain BUY rating & raise target price to VND59,000 from VND57,800

gross profit margin and lower dealer commissions but also higher provision reversals booked in the current quarter. Following the strong quarter, we revise up our 12-month target price by 2% to VND59,000 from VND57,800 and maintain our BUY recommendation. Our target price is based on a mid-cycle P/B multiple using the average of our 3-stage DDM and ex-growth P/B multiple and reflects: 1) 47% upward revision to 2020E earnings on strong 2Q results; 2) 48% boost to 2020E dividend to VND2,222 per share on higher-than-expected payment for 2019 performance; and 3) 5% higher 2020E book value per share to VND19,149 on management's accounting adjustment to retained earnings.

Headline 2Q earnings of VND677 billion beat our estimate by 104% on a strong

Strong GPM on stockpiling of cheap gasoline inventory; lower commissions to dealers and largerthan-expected provision reversals

The 2Q gross profit margin came at 10.3% vs 1Q's 1.2% and beat our expectations for 9.4% on what we believe was stockpiling of cheap gasoline inventory bought during the lows in ex-factory prices at the refiners. Selling expenses were lowerthan-expected at VND2,082 billion vs our VND2,160 billion estimate as commissions fell alongside less wholesale fuel sales to the gas station dealer network. Inventory reversals also came in higher at VND1,504 billion or 94% of the total vs our estimate for 90% in the current quarter.

Revise up full-year 2020E earnings by 47% to reflect 2Q's strong quarter

We increase our full-year 2020E earnings by 47% to VND915 billion or VND707 per share from VND623 billion or VND481 per share to reflect 2Q's better-thanexpected operations. Our 3Q earnings fall by 5% after adjusting for 2Q's provision reversal but we still expect a strong 55% QoQ bounce back in sequential earnings. Forecasts for 2021E-2025E remain unchanged

maintain Buu

Target Price	VND59,000
Total return (%)	37.3%
Current price (Aug 5)	VND44,600
Consensus target price	VND48,400
Mkt capitalization (USDbn)	USD2,490mn

Trading data	
Free float (%)	10.0%
Avg trading value (3M)	USD1,89mn
Foreign available (%)	5.4%
Major shareholders (%)	MOIT (75.9%)

data		Share price perf	ormance			
at (%)	10.0%	(%)	1M	3M	6M	12M
ling value (3M)	USD1,89mn	Absolute	-3.9	6.3	-14.2	-28.1
available (%)	5.4%	Relative	-1.5	-1.0	-4.2	-17.3
areholders (%)	MOIT (75 9%)					

Forecast earnings & valuation				
Fiscal year-end	2019A	2020E	2021E	2022E
Revenue (VNDbn)	189,604	131,314	177,889	190,342
EBIT	4,827	1,147	4,975	6,878
NP attributable to parent	4,158	915	4,115	5,500
EPS (VND)	3,213	707	3,180	4,251
EPS growth (%)	10.9	(78.0)	349.6	33.7
P/E (x)	13.9	63.1	14.0	10.5
EV/EBITDA (x)	9.8	23.6	8.5	6.9
P/B (x)	2,2	2,3	2,2	2.0
ROE (%)	17.0	3.6	16.1	20.0
Div yield (%)	7.0	5.0	6.3	8.1



Source: Bloomberg, KB Securities Vietnam

5 www.kbsec.com.vn



Aug 7, 2020

Macro Analyst Thai Thi Viet Trinh
trinhttv@kbsec.com.vn
Head of Macro and Market Strategies
Tran Duc Anh
anhtd@kbsec.com.vn

July credit growth

Slowing down and signal of another policy rate cut

Credit grow slowing down in July

- The State Bank of Vietnam (SBV) recently revealed that the banks had logged 3.5% credit growth for the year until end–July vs the 3.3% figure for the June. This year–to–date 2020 figure is much lower than the same period in 2019 (7.13%) and is also the lowest level in the past seven years.
- Weaken credit growth, coupled with the slowdown of industrial production index (IIP) and PMI, are remarkable signal that the economy, especially the manufacturing sector still struggle to recover post-Covid 19's first wave. Data from commercial banks in the first half of 2020 also saw muted credit growth in some banks such as BID, CTG, and TCB, reflecting weak loan demand but not lower lending standards for bad debt concerns.

We raise the possibility of another policy rate cut from SBV in 2H 2020 in an effort to boost the economic growth and stabilize the macro

— We expect another policy rate cut from SBV in 2H 2020, different from our recent macroeconomic report as the second Covid-19 outbreak at the end of July and weak credit growth. This is an effort to achieve the 2020 GDP growth target of 3-4% were recently mentioned by the Prime Minister. Besides, we maintain our forecast of 2020 average CPI of 4% – which is also the target level of the government. Thus, inflation will be a necessary condition for SBV whether to cut the policy rate or not in 2H 2020.

Deposit rates are expected to continue to decline in the coming time

- Deposit rates are forecast to continue to decrease in the short time with 3 main factors: 1)
 policy rate cut; 2) ample liquidity in 2H 2020; and 3) the extension of prudential measures on short-term funding instruments.
- In reality, up to the early of August 2020, deposit rates decreased by 20 50 basis points compared to the beginning of July in most commercial banks.

6 www.kbsec.com.vn

August 7, 2020

Macro Analyst Thai Thi Viet Trinh trinhttv@kbsec.com.vn

SBV rate cuts

Lower pressure on State budget spending

SBV decided to cut some rates on early-August

— State Bank of Vietnam (SBV) has decided to slash some of its policy interest rates for the third time this year by 20–50 basis points, with immediate effect. Most noteworthy, interest rates of deposit of required reserves in Vietnamese dong (VND) were down by 0.5 percentage points to 0.5% per annum.

This SBV action was aimed at reducing pressure on State budget expenditure

- The reduction of interest rates of deposit of required reserves having little impact on the earnings of credit institutions as the reserve requirement ratio at banks is small, only about 3% for demand deposits and deposits for term less than 1 year and 1% for deposits for term over 1 year. According to our preliminary estimate, the impact of this cut on earnings of the banking system is about VND 600 billion, of which the most affected by SOCBs is about VND 60 billion per bank.
- Meanwhile, this move also helps reduce pressure on the budget spending, which is expected to be high due to the government's economic support policies this year under the influence of Covid-19 (including small and medium corporate income tax reduction packages, increasing public investment spending...).

7 www.kbsec.com.yn

KBSV Model Portfolio

KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	0.07%	0.31%
Cum, return	-11.02%	-15.72%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Coptimizing revenue from DN			Main investment catalysts
					- Optimizing revenue from DMG & TGDD chains
Mobile World (MWG)	19/08/09	78,600	-0.9%	-32.2%	- BHX expects to reach break-even point soon at stores and distribution centers
(IVI VV G)					- In the long term, BHX aims to capture 10-15% of the food retail market
					- Leader in mid- to high-end housing & Japanese partners for large urban area (UA) projects
Nam Long Invest (NLG)	19/06/03	25,850	0.8%	-3.5%	- Largest urban area developer (Mizuki Park UA, Akari City UA & Waterpoint US)
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	55,200	-0.7%	-28.0%	- Strongest customer base to capture lucrative watch segment (5%of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
Military David					- Military Insurance Corporation (MIC) non-life premiums to boost 2019 non-bank income
Military Bank (MBB)	18/12/18	16,300	-0.3%	-17.4%	- Retail Ioan mix (M credit) supports 4%NIM against pricing competition (ACB/MBB)
(WBB)					- M credit work-in-progress but low-cost funding from Shinsei triples key cash loan mkt
Datain Flore From					- Office lease management & E-town Central occupancy generates stable cash flow
Refrig Elec Eng (REE)	18/10/11	34,600	1.3%	1.8%	- Strategic investments in utility industry provides stable/long-term dividend stream
FPT Corp					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25%overseas CAGR
(FPT)	18/09/06	47,100	0.6%	40.7%	- Telecoms stable 15%growth/solid subscriber growth & profitable Pay-TV from 2020E
(111)					- 20%+ earnings momentum by 2020E
Wistin Dank					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
Vietin Bank (CTG)	20/01/31	22,750	1.6%	-6.8%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(010)					- Already improved asset quality and benign credit risks for 2020
					- nCoV outbreak impact meaningful but short-lived & fully-reflected in stock price
Vietjet (VJC)	19/02/05	100,300	-0.7%	-22.4%	- Lower fuel costs silver lining to offset lower passenger volumes
(٧٥८)					- Growth prospects intact as Long Thanh airport project schedule pulled forward
5. 0					- Steel consumption starts to rebound
Hoa Pha Group (HPG)	19/12/04	24,200	0.6%	23.8%	- Construction steel prices show signs of rising again
(nru)					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	13,300	0.8%	-2.9%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare

Source: Bloomberg, KB Securities Vietnam

Market Monitors

Ho Chi Minh - Net foreign buys/sells

	Chg	For, own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
VNM	0.6%	58.7%	41.5
HPG	0.6%	35.8%	27.9
CTD	2.8%	46.3%	15.2
SAB	0.8%	63.3%	15.1
VCB	0.1%	23.7%	14.8
	Chg	For, own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
AGG	0.2%	27.0%	-86.4
VIC	0.0%	13.9%	-67.2
NVL	-0.5%	6.2%	-45.5
PAC	6.8%	19.6%	-31.5
PVT	-0.5%	22.4%	-8.5

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Basic Resources	11.2%	HPG, HSG
Insurance	10.5%	BVH, BIC
Food & Beverage	7.6%	VNM, SAB
Construction & Materials	7.4%	VGC, CTD
Travel & Leisure	6.8%	VJC, HVN
	Chg	Key
Top 5 worst performers	(%)	stocks
Real Estate	1.8%	NVL, LEC
Health Care	3.2%	OPC, PME
Media	3.2%	PNC, YEG
Automobiles & Parts	5.1%	HTL, TMT
Financial Services	5.2%	IBC, TVS

Source: Bloomberg, KB Securities Vietnam

Hanoi - Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
PVS	0.8%	11.4%	6.5
TAR	1.1%	0.2%	1.3
DNM	4.5%	4.1%	1.0
VCS	0.5%	2.9%	0.6
IDV	0.0%	15.0%	0.3
	Chg	For, own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
IDC	0.0%	0.3%	-1.1
BVS	0.0%	24.9%	-0.6
PLC	1.8%	1.1%	-0.3
S99	-0.5%	0.6%	-0.2
PCT	0.0%	1.2%	-0.1

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

	,	
	Chg	Key
Top 5 best performers	(%)	Key stocks HPG, DHC DHG, TRA SAM, CMG REE, GEX NT2, BWE Key stocks YEG, PNC VJC, HVN GVR, DGC HCM, SSI
Basic Resources	4.8%	HPG, DHC
Health Care	2.2%	DHG, TRA
Technology	-0.5%	SAM, CMG
Industrial Goods & Services	-1.4%	REE, GEX
Utilities	-1.4%	NT2, BWE
	Chg	Key
Top 5 worst performers	(%)	stocks
Media	-12.4%	YEG, PNC
Travel & Leisure	-8.4%	VJC, HVN
Chemicals	-7.4%	GVR, DGC
Financial Services	-6.5%	HCM, SSI
Insurance	-5.6%	PGI, BMI

Source: Bloomberg, KB Securities Vietnam

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	FOr		PER (X)		ROE(%)		P/B(X)		Performance (%)			
		Company name		USDmn)	(VNDmn, USDmn)	(% - 1d)	19E	20E	CAGR (%)	19E	20E	19E	20E	1D	1W	1M	ΥT
	VIC	VINGROUP JSC	87,500	295,963 (12.770)	31,246 (1.3)	22.8	47.0	30.2	19.3	8.7	8.9	3.3	3.0	0.0	0.0	-3.8	-2
Real estate	VHM	VINHOMES JSC	79,600	261,845 (11.298)	123,545 (5.3)	28.8	9.9	9.0	33.6	37.9	28.9	3.1	2.4	0.0	2.4	- 1.5	
	VRE	VINCOM RETAIL JS	26,400	59,989 (2.588)	59,942 (2.6)	18.1	23.1	17.3	3.9	9.9	11.9	2.1	2.0	0.2	5.2	-3.8	-
	NVL	NO VA LAND INVES	64,600	(2.702)	76,033	32.1	18.1	18.4	0.4	13.4	12.2	2.4	2.1	-0.5	-0.8	0.2	
	KDH	KHANGDIENHOUSE	24,550	12,878 (556)	(0.6)	5.3	12.6	10.6	11.8	14.0	15.5	1.6	1.5	-0.8	7.4	2.1	
	DXG	DATXANH GROUP	9,420	4,887 (211)	37,309 (1.6)	10.8	4.7	4.2	-14.0	12.3	14.3	0.6	0.5	-0.3	7.3	-18.1	
	VCB	BANK FOR FOREIGN	82,900	307,466 (13.266)	65,385 (2.8)	6.3	18.5	15.2	11.9	19.8	19.5	3.1	2.6	0.1	8.5	-0.6	
Banks	BID	BANK FOR INVESTM	38,100	153,239 (6.612) 67,028	34,135 (1.5) 32,467	12.3	33.2	18.9	- 11.3	9.1	12.3	2.1	1.9	-0.4	4.0	-6.2	
	TCB	VIETNAM TECHNOLO	19,150	(2.892)	(1.4) 94,393	0.0	6.6	5.6	3.8	15.8	15.5	0.9	0.8	-0.3	5.5	-5.4	
	CTG	VIETNAM JS COMM	22,750	84,707 (3.655) 51,802	(4.1) 70,003	0.0	12.6	9.4	16.4	10.1	12.0	1.1	1.0	1.6	7.3	-3.0	
	VPB	VIETNAM PROSPERI	21,250	(2.235) 39,306	(3.0) 62,184	0.0	6.9	5.7	-1.3	16.5	16.7	1.0	0.9	-0.5	5.2	-2.1	
	MBB	MILITARYCOMMERC	16,300	(1.696) 25,162	(2.7) 22,734	0.0	5.4	4.5	7.8	18.4	18.0	0.9	0.7	-0.3	3.5	-4.7	
	HDB	HDBANK	26,050	(1.086) 18,848	(1.0) 104,754	9.5	6.6	5.2	16.8	20.4	21.9	1.1	1.0	0.2	8.8	0.2	
	STB	SACOMBANK	10,450	(813) 17,066	(4.5) 1,561	14.5	10.4	6.7	10.6	8.3	10.0	-	-	-0.5	3.5	-8.7	
	TPB	TIEN PHONG COMME	20,900	(736) 20,777	(0.1) 3,487	0.0	6.0	4.9	34.4	22.4	18.4	1.1	0.9	-0.5	1.5	-0.2	
	EIB	VIETNAM EXPORT-I	16,900	(896)	(0.2)	0.0	36.3	34.8	-6.9	3.6	3.6	1.3	1.2	-0.3	2.1	-5.1	
Insurance	BVH	BAOVIETHOLDING	44,900	(1.438) 1,978	(1.1) 2,843	20.8	32.1	24.2	-5.4	5.9	7.5	1.7	1.7	-1.0	11.1	-4.9	
	BMI	BAOMINHINSURANC	21,650	(085) 8,563	(0.1) 81,770	13.9	-			7.6	8.6	0.9	0.9	-1.6	8.3	-5.0	
	SSI	SSISECURITIESC	14,250	(369) 3,516	(3.5) 14,965	50.9	10.1	7.9	-17.7	8.2	10.7	0.8	0.8	-0.7	5.2	-8.4	
Securities	VCI	VIET CAPITAL SEC	21,400	(152) 5,232	(0.6) 35,215	70.9	7.6	5.9	-24.9	11.1	13.0	0.8	0.7	0.2	6.7	-6.6	
	HCM	HOCHI MINH CITY	17,150	(226) 2,388	(1.5) 6,418	48.9	11.7	7.3	-22.5	11.0	17.1	1.2	1.1	-0.6	3.9	-11.1	
	VND	VNDIRECT SECURIT	11,450	(103) 201,129	(0.3) 125,409	13.0	10.3	6.5	-19.1	7.4	11.2	0.7	0.7	0.0	2.2	-12.9	
	VNM	VIETNAM DAIRYP	115,500	(8.678) 117,996	(5.4) 37,224	41.3	19.5	18.2	6.2	37.7	38.1	6.7	6.0	0.6	7.9	-0.4	
Consumer staples	SAB	SAIGON BEER ALCO MASAN GROUP CORP	184,000 54,100	(5.091) 63,240	(1.6) 65,810	36.7 10.3	29.6 56.0	25.6 26.6	-2.2 -50.7	20.5	23.0 7.2	5.8 1.4	5.2 1.4	0.8	9.5 7.1	-0.6 -5.1	
	HNG	HOANG ANH GIA LA	12,050	(2.729) 13,358	(2.8) 10,404	48.7	J0.0	20.0	-50.7	3.0	1.2	1.4	1.4	-1.2	0.8	-21.5	
	VJC	VIETJET AVIATION	100,300	(576) 52,541	(0.4) 31,767	12.1	183.7	12.3	-76.5	11.6	24.2	3.3	3.5	-0.7	6.1	-7.4	_
ndustrials	GMD	GEMADEPTCORP	20,250	(2.267) 6,013	(1.4) 5,589	0.0	15.6	13.8	-54.8	6.9	7.7	1.0	1.0	-1.0	10.7	5.7	
transport)	CII	HOCHI MINH CITY	17,350	(259) 4,144	(0.2) 22,421	33.6	12.2	12.9	105.5	7.7	7.0	0.8	0.9	0.0	-0.3	-4.7	
	ROS	FLC FAROS CONSTR	2,290	(179) 1,300	(1.0) 25,977	46.7	12.2	12.3	100.0		7.0	-	0.5	5.0	9.6	-23.7	
Industrials	GEX	VIETNAM ELECTRIC	21,300	(056) 10,010	(1.1) 73,001	33.2	13.8	10.7	-16.2	11.7	13.9		_	5.7	15.1	22.8	
(capital	CTD	COTECCONS CONSTR	78,600	(432) 5,997	(3.1) 60,888	2.7	10.4	10.3	-37.9	6.7	7.0	0.7	0.7	2.7	17.7	-1.4	
goods)			. 0,000	(259) 10,728	(2.6) 15,439	2.7		.0.0	21.0	0		٠	٠				

Source: Bloomberg, KB Securities Vietnam

10 ★ KB Securities | VIETNAM

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap	Trading value	For avail	PER (X)		EPS CAG	ROE (%)		P/B (X)		Performance (%)			
		Company name		USDmn)	(VNDmn, USDmn)	(%, -1d)	19 E	20E	R 0E (%) 19E	19 E	20E	19 E	20E	1D	1W	1M	YTD
Utilities	GAS	PETROVIETNAM GAS	70,200	134,359 (5.797)	42,301 (1.8)	45.8	18.0	14.0	-18.6	15.5	19.2	2.7	2.6	1.0	7.2	-3.0	-25
	NT2	PETROVIETNAM NHO	21,850	6,290 (271)	7,757 (0.3)	30.6	8.9	8.6	-2.4	16.7	17.9	1.5	1.4	0.5	7.4	-2.2	(
	PPC	PHA LAI THERMAL	23,200	7,438 (321)	2,903	32.5	8.0	8.5	-8.9	15.5	14.5	1.2	1.2	-1.3	0.9	-6.1	- 13
Materials	HPG	HOA PHATGRP JSC	24,200	80,182 (3.460)	331,562 (14.3)	13.2	8.8	7.1	2.5	18.2	19.5	1.4	1.2	0.6	11.5	2.4	23
	DPM	PETROVIETNAM FER	13,550	5,303	32,531	38.3	8.9	9.1	-0.7	8.8	8.1	0.6	0.6	-0.4	-0.7	-5.6	
	DCM	PETROCA MAU FER	8,190	4,336	12,950	47.1	-	-	-	-	-	-	-	0.0	3.7	-6.9	20
	HSG	HOA SEN GROUP	11,200	4,977	104,224	38.7	6.6	6.7	38.6	13.9	11.4	0.8	0.7	4.7	17.9	-5.1	5
	AAA	ANPHATBIOPLAST	11,400	2 408	17,978	97.5	5.3	6.2	45.9	13.4	10.4	0.6	0.5	-0.9	4.6	-7.7	-1
Energy	PLX	VIETNAM NATIONAL	44,600	53,779	24,705	5.4	37.7	15.6	-35.7	7.1	15.3	2.2	1.9	0.0	5.7	-4.1	-2
	PVD	PETROVIETNAM DRI	10,100	4,253	33,390	37.2	39.6	19.2	-15.6	0.9	0.9	0.3	0.3	-1.0	12.3	-2.4	-3
	PVT	PETROVIETTRANSP	10,150	2,857	11,165	26.6	6.8	5.7	- 19.1	8.9	9.9	0.5	0.5	-0.5	8.6	-2.9	-3
Consumer discretionary	MWG	MOBILEWORLDINV	78,600	35,591 (1.536)	60,699	0.0	10.1	7.8	9.8	26.2	27.5	2.3	1.9	-0.9	5.5	-6.1	-3
	PNJ	PHUNHUANJEWELR	55,200	12,427	27,522	0.0	14.5	11.8	-2.7	20.9	23.1	2.4	2.2	-0.7	7.0	-7.1	-3
	YEG	YEAH1GROUP CORP	47,500	1,402	1,112	69.3	20.0	14.6	-28.1	6.7	8.5	1.3	1.2	-0.2	3.5	-11.2	2
	FRT	FPT DIGITAL RETA	21,600	1,706	15,495	13.5	10.8	8.6	-31.9	11.8	13.7	1.2	1.1	0.5	5.9	- 10.0	
	PHR	PHUOC HOA RUBBER	52,900	7 168	71,414	37.9	6.9	7.3	27.8	36.8	29.8	2.4	2.1	0.4	5.8	-0.2	3
Healthcare	DHG	DHGPHARMACEUTIC	96,800	12,656 (546)	1,224	45.4	19.6	18.2	4.6	19.5	19.4	3.5	3.3	-0.1	6.3	3.6	
	PME	PYMEPHARCOJSC	63,500	4 763	619	37.9	-	-	-	-	-	-	-	0.8	-0.8	-1.2	1
IT	FPT	FPTCORP	47,100	36,922 (1.593)	72,617	0.0	10.6	8.9	19.5	24.3	25.9	2.4	2.1	0.6	5.8	-0.7	

Source: Bloomberg, KB Securities Vietnam

KB SECURITIES VIETNAM RESEARCH

Head of Research - Nguyen Xuan Binh

binhnx@kbsec.com.vn

Macro/Strategy

Head of Macro & Strategy - Tran Duc Anh

anhtd@kbsec.com.vn

Macro Analyst - Thai Thi Viet Trinh

trinhttv@kbsec.com.vn

Market Strategist - Le Anh Tung

tungla@kbsec.com.vn

Equity (Hanoi)

Head of Equity Research (Hanoi) – Duong Duc Hieu

hieudd@kbsec.com.vn

Information Technology & Logistics Analyst - Nguyen Anh Tung

tungna@kbsec.com.vn

Property Analyst - Pham Hoang Bao Nga

ngaphb@kbsec.com.vn

Power & Construction Material Analyst - Le Thanh Cong

conglt@kbsec.com.vn

Financials Analyst - Nguyen Thi Thu Huyen

huyenntt@kbsec.com.vn

Equity (Ho Chi Minh)

Head of Equity Research (Ho Chi Minh) - Harrison Kim

harrison.kim@kbfg.com

Consumer & Retailing Analyst - Dao Phuc Phuong Dung

dungdpp@kbsec.com.vn

Fisheries & Pharmaceuticals Analyst - Nguyen Thanh Danh

danhnt@kbsec.com.vn

Oil & Gas & Chemicals Analyst - Nguyen Vinh

vinhn@kbsec.com.vn

Research Marketing

Korea Marketing Analyst – Seon Yeong Shin

shin.sy@kbsec.com.vn

KB SECURITIES VIETNAM (KBSV)

Head Office:

Levels G, 2 & 7, Sky City Tower, 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam

Tel: (+84) 24 7303 5333 - Fax: (+84) 24 3776 5928

Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam

Tel: (+84) 24 7305 3335 - Fax: (+84) 24 3822 3131

Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180-192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam

Tel: (+84) 28 7303 5333 - Fax: (+84) 28 3914 1969

Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam

Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276

Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive: Neutral: Negative: Outperform the market Perform in line with the market Underperform the market

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.