

VIETNAM DAILY

[Market Commentary]

Oil-related stocks traded up sharply despite Vietnam joining the region-wide sell off amid rising tensions between the US and Iran.

[Futures/ETFs]

January contracts closed in backwardation for the third consecutive session after a sharp sell off into the close as the slide in S&P500 futures during late Asian hours signaled further weakness in the global markets.

[Market Movers]

BSR, PVI

[KBSV Model Portfolio]

Remove Gemadept (GMD); add PetroVietnam Drilling & Well Services (PVD)

Jan 06, 2020

		Chg
	Index	(%, bp)
Ho Chi Minh	955.79	-0.97
VN30	872.34	-1.24
VN30 futures	872.00	-0.85
Hanoi	101.23	-1.13
HNX30	177.77	-0.66
UPCoM	55.88	-1.36
USD/VND	VND23,177	+0.02
10-yr govt bond (%)	3.22	-17
Overnight rate (%)	1.74	+4
Oil (WTI, \$)	63.05	+0.00
Gold (LME, \$)	1,576.93	+1.59



Market Commentary

VNIndex 955.79P (-0.97%) Volume (mn shrs) 141.0 (-5.5%) Value (U\$mn) 147.4 (+13.8%)

HNXIndex 101.23P (-1.13%)
Volume (mn shrs) 24.5 (+12.2%)
Value (U\$mn) 12.2 (+13.4%)

UPCoM 55.88P (-1.36%)
Volume (mn shrs) 10.1 (+6.5%)
Value (U\$mn) 4.8 (+26.0%)

Net foreign buy (U\$mn) +1.0

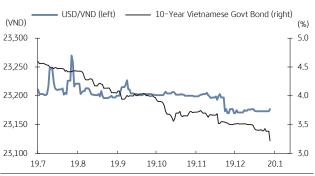
Oil-related stocks traded up sharply despite Vietnam joining the region-wide sell off amid rising tensions between the US and Iran. Oil prices continued to spike up and surged another 2% in Asia trading, which led to strength in energy stocks. The energy sector remained strong throughout the day, with PetroVietnam Gas (GAS), PetroVietnam Drilling & Well Services (PVD), PetroVietnam Transport (PVT) & PetroVietnam Technical Services (PVS) all up sharply. Overall sentiment remained weak as recent gainers reversed their recovery trends, with benchmark stocks like Vinhomes (VHM), Vietcombank (VCB) & Masan Group (MSN) all plunging. Foreigners started off the new year cautiously, mainly focusing on buying Hoa Phat Group (HPG), Masan Group (MSN) & the E1FVN30 ETF.

VN Index & HNX Index



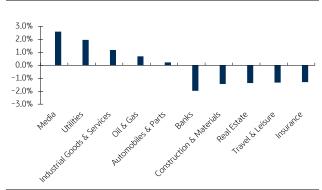
Source: Bloomberg, KB Securities Vietnam

USD/VND & 10-year government bond rates



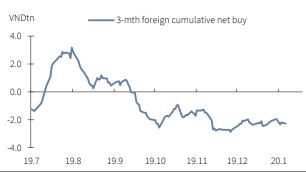
Source: Bloomberg, KB Securities Vietnam

VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

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Futures/ETFs

VN30	872.34P (-1.24%)
VN30 futures	872.0P (-0.85%)
Open	877.5P
High	883.5P
Low	871.6P

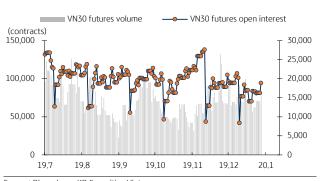
Contracts 84,175 (+19.0%) Open interest N/A January contracts closed in backwardation for the third consecutive session after a sharp sell off into the close as the slide in S&P500 futures during late Asian hours signaled further weakness in the global markets. Most trading focused on the January expiry, with the basis closing in backwardation at minus 34 basis points. Futures failed to hold a mid-day rally that attempted to return the basis to contango as Asia markets failed to show any signs of recovery. Foreign volumes were light and focused almost exclusively on the January contract with small net selling for the day.

VN30 futures & VN30 index



Source: Bloomberg, KB Securities Vietnam

VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

Vietnam ETFs - 3-mth cumulative net buy

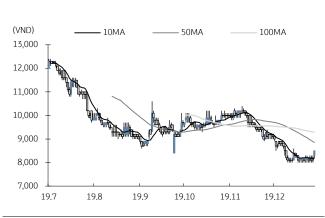


Source: FiinPro, KB Securities Vietnam

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Market Movers

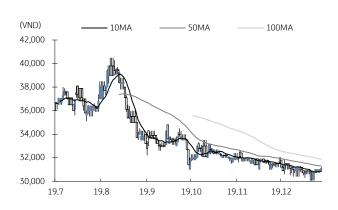
Binh Son Refinery (BSR)



Source: Bloomberg, KB Securities Vietnam

- BSR shares closed up by 3.7% to VND8,500.
- BSR estimates its revenue & after-tax profit in 2019 will reach VND102,985 billion and VND2,200 billion, exceeding 5% & 89% its respective full-year targets.
- In 2020, BSR expects to produce more than 5.56 million tons of oil, post VND80,315 billion in revenue & VND1,289 billion in after-tax profit.

PVI Holdings (PVI)



Source: Bloomberg, KB Securities Vietnam

- PVI shares closed up by 0.3% to VND31,100.
- PVI estimates its total consolidated revenue in 2019 at VND10,958 billion, +6% YoY and completing 100.3% of the plan, while consolidated pre-tax profit is VND990 billion, +33% YoY and exceeding 28.2% of the plan.
- PVI expects to pay a dividend payout ratio of at least 20% for 2019, which is also the target set out from the beginning of the year.

KBSV Model Portfolio

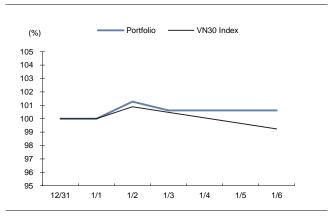
KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	-1.24%	-0.19%
Cum, return	-0.76%	0.62%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Close 20/01/06	Daily return (%)	Cumulative return (%)	M ain investment catalysts
					- Optimizing revenue from DMG & TGDD chains
Mobile World (MWG)	19/08/09	114,700	-0.5%	-0.7%	- BHX expects to reach break-even point soon at stores and distribution centers
(IVI VVG)					- In the long term, BHX aims to capture 10-15% of the food retail market
					- Leader in mid- to high-end housing & Japanese partners for large urban area (UA) projects
Nam Long Invest (NLG)	19/06/03	26,700	-1.1%	1.1%	- Largest urban area developer (Mizuki Park UA, Akari City UA & Waterpoint US)
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	85,800	-1.2%	14.3%	- Strongest customer base to capture lucrative watch segment (5%of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
Militan Dank					- Military Insurance Corporation (MIC) non-life premiums to boost 2019 non-bank income
Military Bank (MBB)	18/12/18	20,950	-1.4%	6.7%	- Retail loan mix (Mcredit) supports 4%NIM against pricing competition (ACB/MBB)
(WDD)					- M credit work-in-progress but low-cost funding from Shinsei triples key cash loan mkt
Defeie Flee Fee					- Office lease management & E-town Central occupancy generates stable cash flow
Refrig Elec Eng (REE)	18/10/11	36,450	-0.1%	7.1%	- Strategic investments in utility industry provides stable/long-term dividend stream
EDT 0					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25%overseas CAGR
FPT Corp (FPT)	18/09/06	57,000	-1.0%	48.6%	- Telecoms stable 15% growth/solid subscriber growth & profitable Pay-TV from 2020E
(111)					- 20%+ earnings momentum by 2020E
DV Daillia					- Oil prices should rebound further in 2020E
PV Drilling (PVD)	20/01/06	15,850	0.0%	0.0%	- Offshore rig day rates are rising again
(FVD)					- PVD expects to recover some bad debts in 2020
Power Const					- Great contribution from Thanh Xuan Real Estate Project & transmission line construction.
No. 1	19/11/06	17,300	-1.7%	-8.4%	- Expect strong growth in power construction segment from investment demand from EVN
(PC1)					- Output at PC1's hydroelectric plants expected to increase sharply in 2020
5. 0					- Steel consumption starts to rebound
Hoa Pha Group (HPG)	19/12/04	24,000	-0.6%	3.2%	- Construction steel prices show signs of rising again
(1 IF G)					- Increased capacity from Dung Quat project helps HPG expand market share
Petro Tech					- Despite strong share price rebound in early 2019, 2019 E P/E still below regional peers
Services (PVS)	18/08/15	19,000	5.0%	6.4%	- 9%EPS CAGR from Sao Vang- Dai Nguyet, Gallaf, Block B, White Lion Phase 2 projects

Source: Bloomberg, KB Securities Vietnam

Market Monitors

Ho Chi Min - Net foreign buys/sells

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	Chg	For, Ownership	Net buy
Ticker	(%)	(%)	(VND bn)
HPG	-0.6%	38.0%	26.4
E1VFVN30	-0.7%	98.9%	25.1
MSN	-1.6%	39.0%	16.8
ROS	-6.9%	3.8%	15.1
VNM	-0.8%	58.6%	14.0
	Chg	For, Ownership	Net sell
Ticker	(%)	(%)	(VND bn)
VHM	-2.1%	14.9%	-34.1
VIC	-0.7%	14.8%	-20.5
VCB	-2.7%	23.9%	-17.2
POW	-3.0%	13.7%	-8.8
PVD	4.3%	19.9%	-8.1

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

	<u> </u>	
	Chg	Key
Top 5 best performers	(%)	stocks
Automobiles & Parts	2.7%	TCH, DRC
Oil & Gas	2.5%	PLX, PVD
Media	1.4%	PNC, YEG
Industrial Goods & Services	1.3%	GEX, LGC
Basic Resources	1.0%	HPG, NKG
	Chg	Key
Top 5 worst performers	(%)	stocks
Construction & Materials	-4.5%	ROS, DPG
Insurance	-2.5%	BVH, PGI
Technology	-1.8%	FPT, SGT
Real Estate	-1.7%	VHM, NVL
Banks	-1.7%	VCB, TCB

Source: Bloomberg, KB Securities Vietnam

Hanoi - Net foreign buys/sells

	Chg	For, Ownership	Net buy
Ticker	(%)	(%)	(VND bn)
TNG	1.3%	11.8%	1,2
LAS	0.0%	5.3%	0.4
IDV	-0.3%	14.1%	0.3
BVS	-1.0%	28.0%	0.2
VCS	-3.7%	2.2%	0.2
	Chg	For, Ownership	Net sell
Ticker	(%)	(%)	(VND bn)
PVS	5.0%	21.6%	-3.2
PVS CEO	5.0% -3.3%	21.6% 15.9%	-3.2 -1.0
		**	
CEO	-3.3%	15.9%	-1.0

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Automobiles & Parts	11.2%	TCH, DRC
Banks	4.9%	BID, VCB
Insurance	2.9%	BVH, BIC
Technology	2.6%	FPT, SAM
Retail	2.4%	MWG, SBV
	Chg	Key
Top 5 worst performers	(%)	stocks
Construction & Materials	-11.1%	ROS, CTD
Chemicals	-9.1%	PHR, AAA
Real Estate	-4.2%	VHM, VIC
Health Care	-3.6%	DHG, DBD
Utilities	-2.7%	PPC, POW

Source: Bloomberg, KB Securities Vietnam

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	PER	(X)	EPS CAGR	ROE	(%)	P/B	(X)	F	Performa	nce (%)	
		Company name	11100	USDmn)	(VNDmn, USDmn)	(%, -1d)	19E	20E	(%)	19E	20E	19E	20E	1D	1W	1M	YTI
	VIC	VINGROUPJSC	114,500	385,702 (16.642)	55,112 (2.4)	21.9	78.8	44.8	44.1	5.5	7.8	4.9	4.4	-0.7	-0.6	-1.2	-(
	VHM	VINHOMES JSC	83,400	274,345 (11.837)	69,124 (3.0)	34.1	14.5	10.4	35.0	33.5	35.9	4.7	3.2	-2.1	-1.3	-9.3	-
Real	VRE	VINCOM RETAIL JS	33,650	76,464	(3.0)	16.1	28.3	22.2	18.3	9.6	10.8	2.6	2.4	-2.7	0.7	-2.7	
estate	NVL	NO VA LAND INVES	55,800	54,100 (2.334)	(0.8)	31.6	18.1	17.2	-4.3	14.6	12.1	2.3	-	-0.4	-3.6	-2.1	
	KDH	KHANGDIENHOUSE	26,500	14,427 (622)	7,943	4.5	15.5	11.9	20.7	12.9	15.0	1.9	1.7	0.4	-1.5	-2.0	
	DXG	DAT XANH GROUP	13,700	7,202	21,742 (0.9) 48,557	3.5	5.0	4.8	3.3	18.6	18.2	0.9	0.9	-1.4	-6.2	-1.4	
	VCB	BANK FOR FOREIGN	87,500	324,527 (14.002)	(2.1) 36,454	6.1	19.8	15.4	24.5	24.5	24.5	4.0	3.1	-2.7	-3.3	3.1	
	BID	BANK FOR INVESTM	45,800	(7.948)	(1.6)	12.0	29.2	20.9	15.9	12.2	14.1	2.4	2.2	-1.9	-0.9	15.5	
	ТСВ	VIETNAMTECHNOLO	23,050	80,678 (3.481)	(1.1)	0.0	8.6	7.3	8.2	16.7	16.4	1.3	1.1	-2.5	-0.6	-0.4	
	CTG	VIETNAMJSCOMM	21,350	79,495	48,967 (2.1)	0.5	10.7	8.6	30.5	11.9	13.4	1.1	0.9	0.2	3.4	5.2	
Banks	VPB	VIETNAMPROSPERI	19,950	48,633 (2,098)	(1.3)	0.0	6.3	5.2	13.0	20.6	20.6	1.2	1.0	-2.2	1.3	1.8	
	MBB	MILITARYCOMMERC	20,950	48,723 (2,102)	68,059 (2.9) 36,135	0.0	6.4	5.6	17.9	21.0	20.9	1.3	1.1	-1.4	0.2	-4.1	
	HDB	HDBANK	27,000	26,487 (1,143) 18,127	(1.6) 19,977	6.6	8.3	7.1	12.8	18.7	19.5	1.4	1.3	-2.0	0.0	-2.9	
	STB	SACOMBANK	10,050	(782) 17,482	(0.9)	11.5	8.3	6.2	56.6	8.6	10.3	0.7	0.6	-1.5	-1.0	0.5	
	TPB	TIEN PHONG COMME	21,150	(754) 21,515	(0.1) 1,485	0.0	7.0	5.5	33.5	21.8	22.4	1.4	1.1	-1.6	0.2	-2.5	
	EIB	VIETNAM EXPORT-I	17,500	(928)	(0.1)	0.0	28.0	27.2	9.4	5.1	8.0	1.4	1.3	1.4	3.6	3.2	
Insurance	BVH	BAOVIETHOLDING	67,600	(2,165) 2,330	(0.7) 730	20.6	39.3	29.5	19.2	8.3	9.6	2.8	2.6	- 1.5	-1.7	2.7	
	ВМІ	BAOMINHINSURANC	25,500	(101) 9,247	(0.0)	11.5	13.7	-	-	7.9	-	-	-	-0.6	1.2	-1.0	
	SSI	SSI SECURITIES C	18,200	(399) 4,700	(0.9) 1,456	45.1	4.5	4.1	33.9	9.6	10.5	0.9	0.8	-0.3	0.6	-6.7	
Securities	VCI	VIET CAPITAL SEC	28,600	(203) 6,370	(0.1) 14,801	63.0	7.6	7.9	-14.5	16.0	13.9	1.1	1.0	-1.4	-4.0	-9.2	
	HCM	HOCHI MINH CITY	20,850	(275) 2,982	(0.6) 2,578	43.3	17.7	12.3	-16.4	9.8	11.5	1.5	1.4	-1.7	-2.6	-12.8	
	VND	VNDIRECT SECURIT	14,300	(129) 204,438	(0.1)	8.7	9.4	8.2	-4.2	11.4	12.3	0.9	0.9	-0.7	-0.7	3.2	
	VNM	VIETNAMDAIRYP	117,400	(8,821) 143,519	(3.9) 6,456	41.4	21.0	19.8	6.9	39.0	38.7	7.3	6.7	-0.8	-0.7	0.9	
Consumer staples	SAB	SAIGON BEER ALCO	223,800	(6,192) 66,162	(0.3) 76,707	36.7	28.5	23.1	25.1	33.5	36.0	8.5	7.4	-0.4	-2.9	-3.9	
stupies	MSN	MASAN GROUP CORP	56,600	(2,855) 15,741	(3.3) 4,417	10.0	14.8	13.2	-4.6	14.3	13.8	1.9	1.7	-1.6	-0.5	-9.4	
	HNG	HOANG ANH GIA LA	14,200	(679) 76,480	(0.2)	48.6	-	-	-	-	-	-	-	0.0	0.4	-2.1	_
Industrials	VJC	VIETJETAVIATION	146,000	(3,300)	(2.5) 4,996	10.5	13.8	12.6	10.1	38.7	37.8	4.8	3.9	-1.4	1.7	1.1	
transport)	GMD	GEMADEPTCORP	22,250	(285) 5,700	(0.2) 4,748	0.0	12.0	11.2	-44.5	9.5	9.7	1.1	1.0	-2.2	-5.3	-2.4	
	CII	HOCHIMINHCITY	23,000	(246) 8,003	(0.2)	19.0	11.2	10.2	147.6	11.0	12.2	-	-	-0.4	4.5	0.0	
- ا - ا مند داد ما	ROS	FLC FAROS CONSTR	14,100	(345) 10,009	(25.3) 12,370	45.2	-	-			-		-	-6.9	-29.3	-43.6	
Industrials (capital	GEX	VIETNAMELECTRIC	20,500	(432) 4,013	(0.5) 4,059	33.5	8.2	10.3	-2.5	13.2	13.3	1.6	1.4	6.8	5.7	2.5	
goods)	CTD	COTECCONS CONSTR	52,600	(173) 11,301	(0.2) 21,901	1.4	6.0	6.3	-30.7	8.6	7.8	0.5	0.4	-1.3	-2.4	-19.6	
	REE	REE	36,450	(488)	(0.9)	0.0	6.4	6.3	0.4	16.7	15.8	1.1	1.0	-0.1	1.5	1.3	

Source: Bloomberg, KB Securities Vietnam

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ЖЫ KB Securities ⊢ VIETNAM

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	PER	(X)	EPS CAG	ROE	(%)	P/B	(X)	Pe	rforma	nce (%	b)
000101		Company name	11100	USDmn)	(VNDmn, USDmn)	(%, -1d)	19 E	20E	R (%)	19 E	20E	19 E	20E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	97,800	187,184 (8.076)	23,092 (1.0)	45.4	15.5	15.4	2.5	25.8	25.5	3.8	3.6	3.2	0.8	-0.2	4.
Utilities	NT2	PETROVIETNAM NHO	21,400	6,161 (266)	4,563 (0.2)	30.3	8.3	8.6	-2.6	19.8	18.4	1.6	1.6	-0.2	-1.4	-4.9	-1.
	PPC	PHA LAITHERMAL	25,700	8,240 (356)	6,697 (0.3)	32.8	9.1	9.0	-9.1	16.5	16.3	1.4	1.4	0.6	-5.9	-9.5	-4.
	HPG	HOA PHATGRP JSC	24,000	66,266 (2.859)	131,307 (5.7)	11.0	9.3	7.5	2.5	16.8	18.0	1.4	1.2	-0.6	1.9	0.6	2.
	DPM	PETROVIETNAM FER	12,700	4,970 (214)	3,458 (0.1)	30.1	19.7	11.2	-16.2	3.5	6.2	0.6	0.6	-0.8	-3.8	-3.1	- 1.
Materials	DCM	PETROCA MAU FER	6,300	3,335 (144)	1,257 (0.1)	46.6	8.4	10.2	-	6.4	5.3	0.5	0.5	-1.7	-5.3	-7.2	-3.
	HSG	HOA SEN GROUP	8,020	3,394 (146)	30,201 (1.3)	31.2	9.0	6.8	-6.4	6.7	8.0	0.5	0.5	0.5	2.0	-0.1	2.
	AAA	ANPHATBIOPLAST	12,300	2,106 (091)	22,647	37.1	5.5	5.5	49.2	16.4	16.3	0.7	0.7	-3.1	-4.7	-13.4	-3.
	PLX	VIETNAMNATIONAL	57,300	68,234 (2,944)	9,821 (0.4)	6.6	17.1	16.5	11.9	19.0	19.3	3.2	3.2	0.4	1.6	1.6	2.
Energy	PVD	PETROVIETNAM DRI	15,850	6,675 (288)	31,621	29.1	41.4	30.1	21.2	1.3	1.8	0.5	0.5	4.3	5.7	5.7	5.
	PVT	PETROVIETTRANSP	16,600	4,672 (202)	3,726	17.0	7.2	6.7	6.9	13.4	13.8	0.9	0.8	1.5	-0.9	-1.8	-1.
	MWG	MOBILEWORLD INV	114,700	50,777 (2,191)	58,885	0.0	13.7	10.9	25.4	35.9	33.7	4.2	3.2	-0.5	1.1	3.5	0.
Consumer	PNJ	PHUNHUANJEWELR	85,800	19,321 (834)	41,578	0.0	17.4	14.4	20.7	27.8	28.2	4.2	3.4	-1.2	-0.8	4.4	-0.
discretionary	YEG	YEAH1GROUP CORP	37,900	1,118 (048)	(0.0)	68.0	-	22.8	-40.0	-4.1	3.6	0.8	8.0	2.4	0.5	-5.0	2.
	FRT	FPT DIGITAL RETA	22,000	1,738 (075)	1,989 (0.1)	1.4	5.4	5.1	0.0	25.7	22.8	1.3	1.1	-3.1	-2.7	-19.7	4.
	PHR	PHUOC HOA RUBBER	39,100	5,298 (229) 11,924	26,304	42.9	4.9	4.9	31.3	30.8	35.3	1.7	1.5	-3.0	-3.3	-27.9	2.
Healthcare	DHG	DHGPHARMACEUTIC	91,200	(514) 3,976	1,329 (0.1) 485	45.6	20.0	18.8	4.0	20.1	20.0	3.6	3.4	0.0	-1.4	-2.6	-0.
	PME	PYMEPHARCOJSC	53,000	3,976 (172) 38,662	(0.0) 67,217	37.9	-	-	-	-	-	-	-	-0.9	-1.9	-1.7	-2.
IT	FPT	FPTCORP	57,000	(1,668)	(2.9)	0.0	12.3	10.4	25.3	24.2	25.1	2.6	2.3	-1.0	-1.0	3.6	-2.

Source: Bloomberg, KB Securities Vietnam

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Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Underperform the market

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