

VIETNAM DAILY

[Market Commentary]

Vietnam stock market reversed down to the close due to suddenly increasing sell-down in bank stocks

[Futures/ETFs]

All futures contracts fell alongside the VN30 Index

[Market Movers]

GVR, HPG

Jan 03, 2020

		Chg
	Index	(%, bp)
Ho Chi Minh	965.14	-0.16
VN30	883.28	-0.41
VN30 futures	879.50	-0.77
Hanoi	102.39	-0.58
HNX30	178.95	-1.01
UPCoM	56.65	+0.00
USD/VND	VND23,173	+0.00
10-yr govt bond (%)	3.38	-4
Overnight rate (%)	1.86	-51
Oil (WTI, \$)	61.18	+0.00
Gold (LME, \$)	1,548.39	+1.26



Market Commentary

VNIndex 965.14P (-0.16%) Volume (mn shrs) 149.1 (+13.3%) Value (U\$mn) 154.1 (+16.7%)

HNXIndex 102.39P (-0.58%)
Volume (mn shrs) 21.8 (+10.8%)
Value (U\$mn) 10.8 (+27.3%)

UPCoM 56.65P (+0.00%)
Volume (mn shrs) 9.4 (+42.0%)
Value (U\$mn) 3.2 (-13.2%)

Net foreign buy (U\$mn) +6.0

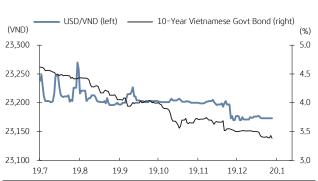
Vietnam stock market reversed down to the close due to suddenly increasing sell-down in bank stocks like Vietcombank (VCB), Bank for Investment & Development (BID), & Vietnam Joint Stock Commercial Bank for Industry and Trade (CTG). Market liquidity rebounded but was still low amid balanced market breadth. Large caps were mixed with Vingroup (VIC), Vinhomes (VHM), & Vinamilk (VNM) up and Vietcombank (VCB), Bao Viet Holdings (BVH), & Mobile World Investment (MWG) down. Oil & Gas stocks like PetroVietnam Gas (GAS), PetroVietnam Drilling & Well Services (PVD), & PetroVietnam Technical Services (PVS) gained today given positive world oil prices. Stocks with full foreign ownership such as FPT Group (FPT), Gemadept (GMD), & Dat Xanh Group (DXG) corrected strongly. Foreign investors net bought at average trading value focused on Hoa Phat Group (HPG), Vinhomes (VHM), and Vincom Retails (VRE).

VN Index & HNX Index



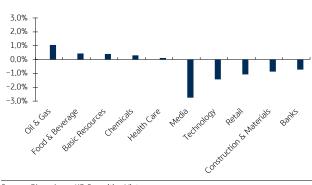
Source: Bloomberg, KB Securities Vietnam

USD/VND & 10-year government bond rates



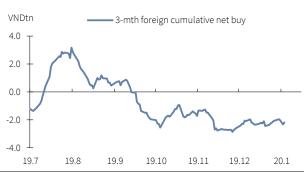
Source: Bloomberg, KB Securities Vietnam

VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

Futures/ETFs

VN30 883.28P (-0.41%)
VN30 futures 879.5P (-0.77%)
Open 887.1P
High 887.9P
Low 879.5P

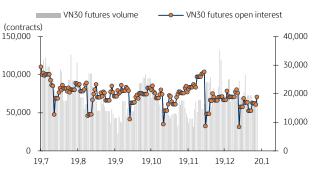
Contracts 70,730 (-0.2%) Open interest N/A All futures contracts fell alongside the VN30 Index. Notably, the basis between F2001 and F2002 with VN30 Index was negative (-3.8 points to -2.3 points respectively), reflecting the investors' concerns about the prospect of large caps. Market liquidity stayed flat from yesterday and focused mainly on contract F2001. Bid and ask volumes fell slightly, with higher bid volume. Foreign investors net sold at low trading value in F2001.

VN30 futures & VN30 index

(pt) VN30 futures VN30 925 900 875 19.7 19.8 19.9 19.10 19.11 19.12 20.1

Source: Bloomberg, KB Securities Vietnam

VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

Vietnam ETFs - 3-mth cumulative net buy

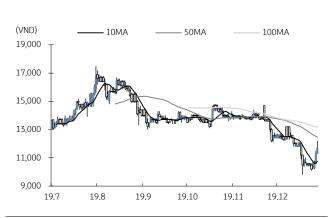


Source: FiinPro, KB Securities Vietnam

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Market Movers

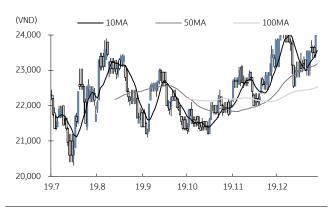
Vietnam Rubber Group (GVR)



Source: Bloomberg, KB Securities Vietnam

- GVR shares closed up by 5.4% to VND11,700.
- GVR has officially been accepted by HSX to list on this stock exchange with 4 billion shares, equivalent to VND40,000 billion of charter capital.
- GVR shares have been traded on the UpCoM since March 2018, and the company has largest charter capital (VND40,000 billion), and the 4th largest market cap (VND45,200 billion) on this exchange, only ranked after Airport Corporations of Vietnam (ACV), Viettel Global (VGI), & VEAM Corp (VEA).
- If listed on the HSX, GVR's charter capital should rank second, after BIDV.

Hoa Phat Group (HPG)



Source: Bloomberg, KB Securities Vietnam

- HPG shares closed up by 0.6% to VND24,150.
- Hoa Phat Steel Sheet, a subsidiary of HPG, has become free from the US Department of Commerce (DOC) list of noncooperative jurisdictions and anti-dumping duties.
- Earlier, the DOC said the highest anti-avoidance rate applied for those on the list and involved in tax-avoidance might be up to 456%.

KBSV Model Portfolio

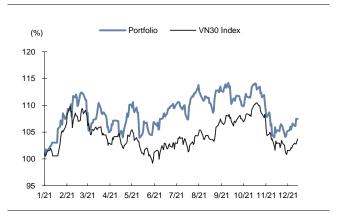
KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

'	VN30 Index	Master Portfolio
Daily return	0.89%	0.15%
Cum. return	3.72%	7.48%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Close 20/01/03	Daily return (%)	Cumulative return (%)	M ain investment catalysts
					- Optimizing revenue from DMG & TGDD chains
Mobile World (MWG)	19/08/09	115,300	1.1%	-1.6%	- BHX expects to reach break-even point soon at stores and distribution centers
(IVI VVG)					- In the long term, BHX aims to capture 10-15% of the food retail market
					- Leader in mid- to high-end housing & Japanese partners for large urban area (UA) projects
Nam Long Invest (NLG)	19/06/03	27,000	-1.8%	2.6%	- Largest urban area developer (Mizuki Park UA, Akari City UA & Waterpoint US)
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	86,800	0.9%	12.2%	- Strongest customer base to capture lucrative watch segment (5%of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
M.III D l					- Military Insurance Corporation (MIC) non-life premiums to boost 2019 non-bank income
Military Bank (MBB)	18/12/18	21,250	2.2%	5.5%	- Retail Ioan mix (M credit) supports 4%NIM against pricing competition (ACB/MBB)
(WBB)					- M credit work-in-progress but low-cost funding from Shinsei triples key cash loan mkt
					- Office lease management & E-town Central occupancy generates stable cash flow
Refrig Elec Eng (REE)	18/10/11	36,500	-1.2%	6.8%	- Strategic investments in utility industry provides stable/long-term dividend stream
FPT Corp					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25%overseas CAGR
(FPT)	18/09/06	57,600	-1.2%	51.4%	- Telecoms stable 15% growth/solid subscriber growth & profitable Pay-TV from 2020 E
()					- 20%+ earnings momentum by 2020E
0					- New business key stock driver & clarity on real estate projects/VIG stake positive catalysts
Gemadept Corp (GMD)	18/08/22	22,750	-1.9%	-12.6%	- Nam Dinh Vu Phase 1 boosts handling capacity by 60%(occupancy 19E 80%20E 100%)
(GIVID)					- Strategic tie up with CJ Logistics supports growth in logistics division & adds growth driver
Power Const					- Great contribution from Thanh Xuan Real Estate Project & transmission line construction.
No. 1	19/11/06	17,600	0.6%	-7.7%	- Expect strong growth in power construction segment from investment demand from EVN
(PC1)					- Output at PC1's hydroelectric plants expected to increase sharply in 2020
					- Steel consumption starts to rebound
Hoa Pha Group	19/12/04	24,150	0.6%	0.2%	- Construction steel prices show signs of rising again
(HPG)					- Increased capacity from Dung Quat project helps HPG expand market share
Petro Tech					- Despite strong share price rebound in early 2019, 2019 EP/E still below regional peers
Services (PVS)	18/08/15	18,100	2.8%	-0.9%	- 9%EPS CAGR from Sao Vang- Dai Nguyet, Gallaf, Block B, White Lion Phase 2 projects

Source: Bloomberg, KB Securities Vietnam

Market Monitors

Ho Chi Min - Net foreign buys/sells

		•	
	Chg	For, Ownership	Net buy
Ticker	(%)	(%)	(VND bn)
HPG	0.6%	38.0%	120.2
VNM	0.3%	58.6%	38.1
VRE	0.7%	32.8%	37.3
MSN	0.9%	39.0%	26.1
E1VFVN30	-0.5%	99.0%	15.2
	Chg	For, Ownership	Net sell
Ticker	(%)	(%)	(VND bn)
PVD	1.0%	20.0%	-24.3
VCI	0.0%	37.1%	-20.0
VCB	-1.0%	23.9%	-12,2
VIC	0.3%	14.8%	-7.5
PLX	1.1%	13,4%	-5.6

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Automobiles & Parts	3.5%	PNJ, CLC
Basic Resources	2.0%	CII, HBC
Travel & Leisure	2.0%	PNC, YEG
Retail	1.6%	PLX, PVD
Oil & Gas	1.2%	VJC, HVN
	Chg	Key
Top 5 worst performers	(%)	stocks
Construction & Materials	-3.9%	TLG, EVE
Chemicals	-2.1%	ROS, DPG
Media	-2.0%	YEG, PNC
Utilities	-2.0%	PVD, PLX
Food & Beverage	-0.5%	SCS, DAH

Source: Bloomberg, KB Securities Vietnam

Hanoi – Net foreign buys/sells

	Chg	For. Ownership	Net buy
Ticker	(%)	(%)	(VND bn)
SHB	-3.0%	10.7%	0.4
SHS	-1.3%	11.4%	0.4
LAS	0.0%	5.3%	0.2
TIG	3.0%	16.6%	0.1
BVS	1.0%	28.0%	0.1
	Chg	For. Ownership	Net sell
Ticker	(%)	(%)	(VND bn)
PVS	2.8%	21.7%	-5.7
NDN	-5.6%	2.5%	-2.3
CEO	-2.1%	15.9%	-0.4
PVC	1.5%	12.8%	-0.3
SRA	0.0%	3.0%	-0.2

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Automobiles & Parts	10.9%	PNJ, ADS
Banks	6.9%	GAB, HBC
Insurance	3.9%	PNC, YEG
Technology	3.5%	PLX, PVD
Retail	3.4%	VJC, SKG
	Chg	Key
Top 5 worst performers	(%)	stocks
Construction & Materials	-10.0%	MSH, TLG
Chemicals	-8.1%	ROS, CTD
Media	-4.4%	YEG, PNC
Utilities	-3.2%	PVD, PLX
Real Estate	-2.7%	SCS, DAH

Source: Bloomberg, KB Securities Vietnam

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap	Trading value	For avail	PER	(X)	EPS CAGR	ROE	(%)	P/B	(X)	F	Performa	nce (%)	
Sector	Code	Company name	FIICE	(VNDbn, USDmn)	(VNDmn, USDmn)	(% - 1d)	19E	20E	(%)	19E	20E	19E	20E	1D	1W	1M	ΥT
	VIC	VINGROUPJSC	115,300	388,397 (16.760)	51,112 (2.2)	21.8	79.3	45.1	44.1	5.5	7.8	4.9	4.5	0.3	-0.1	0.3	
	VHM	VINHOMES JSC	85,200	280,267 (12.094)	94,055 (4.1)	34.0	14.8	10.6	35.0	33.5	35.9	4.8	3.3	0.4	1.2	-7.2	
Real	VRE	VINCOM RETAIL JS	34,600	78,622 (3.393)	89,256 (3.9)	16.2	29.1	22.8	18.3	9.6	10.8	2.7	2.5	0.7	3.9	1.8	
estate	NVL	NO VA LAND INVES	56,000	54,294 (2.343)	(0.8)	31.6	18.2	17.3	-4.3	14.6	12.1	2.3	-	-2.6	-1.6	-0.4	
	KDH	KHANGDIENHOUSE	26,400	14,373 (620)	(0.4)	4.5	15.5	11.8	20.7	12.9	15.0	1.9	1.7	-0.4	-1.7	-0.6	
	DXG	DATXANH GROUP	13,900	7,310	(0.9)	3.5	5.1	4.8	3.3	18.6	18.2	0.9	0.9	-2.8	-4.1	0.7	
	VCB	BANK FOR FOREIGN	89,900	333,428 (14.388)	44,476 (1.9)	6.1	20.4	15.8	24.5	24.5	24.5	4.1	3.2	-1.0	0.6	9.6	
	BID	BANK FOR INVESTM	46,700	187,828 (8.105) 82,778	33,509 (1.4) 23,238	12.0	29.8	21.3	15.9	12.9	14.1	2.4	2.2	-0.4	5.7	17.6	
	TCB	VIETNAMTECHNOLO	23,650	(3.572) 79,309	(1.0) 47,789	0.0	8.8	7.5	8.2	16.7	16.4	1.4	1.1	-0.6	2.6	4.9	
	CTG	VIETNAMJSCOMM	21,300	(3,422) 49,730	(2.1) 28,293	0.5	10.6	8.6	30.5	10.8	13.4	1.1	0.9	-0.9	3.4	8.7	
Banks	VPB	VIETNAMPROSPERI	20,400	(2,146) 49,421	(1.2) 65,431	0.0	6.4	5.3	13.0	20.6	20.6	1.2	1.0	-0.7	3.6	9.1	
	MBB	MILITARYCOMMERC	21,250	(2,133) 27,027	(2.8) 36,918	0.0	6.5	5.7	17.9	21.0	20.9	1.3	1.1	0.2	1.9	-1.4	
	HDB	HDBANK	27,550	(1,166) 18,397	(1.6) 19,554	6.5	8.5	7.2	12.8	18.7	19.5	1.5	1.3	-0.9	4.0	7.8	
	STB	SACOMBANK	10,200	(794) 17,771	(0.8)	11.5	8.4	6.3	56.6	8.6	10.3	0.7	0.6	0.0	1.0	4.6	
	TPB	TIEN PHONG COMME	21,500	(767) 21,208	(0.1) 1,503	0.0	7.1	5.6	33.5	21.8	22.4	1.4	1.1	0.9	1.7	-1.1	
	EIB	VIETNAM EXPORT-I	17,250	(915) 50,923	(0.1) 15,188	0.0	27.6	26.8	9.4	5.1	8.0	1.4	1.3	-2.5	0.9	2.1	
Insurance	BVH	BAOVIETHOLDING	68,600	(2,197) 2,343	(0.7) 670	20.6	39.9	30.0	19.2	8.3	9.6	2.9	2.6	-0.6	0.9	2.8	
	ВМІ	BAOMINHINSURANC	25,650	(101) 9,272	(0.0)	11.5	13.7	-	-	7.9	-		-	2.0	2.0	-0.2	
	SSI	SSISECURITIESC	18,250	(400) 4,766	(0.9) 1,486	45.0	4.5	4.1	33.9	9.6	10.5	0.9	0.8	-0.8	0.0	-5.4	
Securities	VCI	VIET CAPITAL SEC	29,000	(206) 6,477	(0.1) 15,022	63.0	7.7	8.0	-14.5	16.0	13.9	1.2	1.1	0.0	-1.7	-12.7	
	HCM	HOCHIMINHCITY	21,200	(279) 3,003	(0.6) 2,463	43.3	18.0	12.5	-16.4	9.8	11.5	1.5	1.4	-1.4	1.9	-8.6	
	VND	VNDIRECT SECURIT	14,400	(130)	(0.1)	8.7	9.5	8.3	-4.2	11.4	12.3	0.9	0.9	-0.3	0.0	4.3	_
	VNM	VIETNAMDAIRYP	118,300	(8,889) 144,032	(4.0) 6,396	41.4	21.1	19.9	6.9	38.7	38.1	7.4	6.7	0.3	1.1	1.6	
Consumer staples	SAB	SAIGON BEER ALCO	224,600	(6,215) 67,214	(0.3) 92,289	36.7	28.6	23.2	25.1	33.5	36.0	8.5	7.4	0.3	-3.8	-2.0	
	MSN	MASANGROUP CORP	57,500	(2,900) 15,741	(4.0) 4,282	10.0	15.1	13.4	-4.6	14.3	13.8	2.0	1.7	0.9	0.9	-10.4	
	VJC	HOANG ANH GIA LA	14,200	(679) 77,528	(0.2) 59,027	48.6	- 11.0	- 42.6	- 6.4	20.0	27.2	- 40	- 4.0	1.4	0.4	-1.7	_
Industrials	GMD	VIETJETAVIATION	148,000	(3,345) 6,755	(2.5) 4,946	0.0	14.0	13.6	-44.5	38.0	37.3	4.9	4.0	-1.9	3.0	1.8	
transport)	CII	GEMADEPT CORP HOCHI MINH CITY	22,750	(291) 5,725	(0.2) 5,214	19.0	12.3	11.5	147.6	9.5	9.7	1.1	1.1	2.2	-3.2	-2.6 1.8	
	ROS	FLC FAROS CONSTR	15,150	(247) 8,599	(0.2) 634,757	45.3	11.3	10.3	147.6	11.0	12.2	-		-5.9	-29.4	-38.2	
Industrials	GEX	VIETNAMELECTRIC	19,200	(371) 9,374	(27.4) 11,797	33.6	7.7	9.7	-2.5	13.2	13.3	1.5	1.3	-0.5	-29.4	-38.2	
(capital	CTD	COTECCONS CONSTR	53,300	(405) 4,066	(0.5) 4,040	1.4	6.1	6.4	-30.7	8.6	7.8	0.5	0.5	0.9	-3.4	-14.7	
goods)	REE	REE	36,500	(175) 11,317	(0.2) 20,787	0.0	6.4	6.3	0.4	16.7	15.8	1.1	1.0	-1.2	2.8	2.2	
	KEE	IXEE	30,300	(488)	(0.9)	0.0	0.4	0.3	0.4	10.7	13.6	1.1	1.0	- 1.2	2.0	2.2	

Source: Bloomberg, KB Securities Vietnam

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ЖЫ KB Securities ⊢ VIETNAM

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	PER	(X)	EPS CAG	ROE	(%)	P/B	(X)	Pe	rforma	nce (%	b)
Sector	Code	Company name	riice	USDmn)	(VNDmn, USDmn)	(%, -1d)	19 E	20E	R (%)	19 E	20E	19 E	20E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	94,800	181,442 (7.830)	21,572 (0.9)	45.4	15.0	14.9	2.5	25.8	25.5	3.7	3.5	0.2	-1.5	-2.5	1.
Utilities	NT2	PETROVIETNAM NHO	21,450	6,175 (266)	5,725 (0.2)	30.3	8.4	8.6	-2.6	19.8	18.4	1.6	1.6	-1.4	-1.2	-4.9	-0.
	PPC	PHA LAITHERMAL	25,550	8,192 (353)	7,022	32.8	9.0	8.9	-9.1	16.5	16.3	1.4	1.4	-4.8	-5.0	-6.4	-5.0
	HPG	HOA PHATGRP JSC	24,150	66,680 (2.877)	131,873 (5.7)	11.0	9.3	7.5	2.5	16.8	18.0	1.4	1.2	0.6	5.0	3.0	2.
	DPM	PETROVIETNAM FER	12,800	5,009 (216)	3,179 (0.1)	30.1	19.9	11.3	-16.2	3.5	6.2	0.6	0.6	-1.2	-4.1	0.0	-1.:
Materials	DCM	PETROCA MAU FER	6,410	3,393 (146)	1,059 (0.0)	46.6	8.5	10.3	-	6.4	5.3	0.6	0.5	- 1.5	-4.3	-5.7	-1.4
	HSG	HOA SEN GROUP	7,980	3,377 (146)	30,004	31.3	8.9	6.8	-6.4	6.7	8.0	0.5	0.5	-2.6	1.0	-0.4	2.:
	AAA	ANPHATPLASTIC	12,700	2,174 (094)	22,789 (1.0)	37.1	5.7	5.7	49.2	16.4	16.3	0.8	0.7	-0.4	-0.4	-8.3	0.0
	PLX	VIETNAMNATIONAL	57,100	67,995 (2,934)	8,192 (0.4)	6.6	17.1	16.4	11.9	19.0	19.3	3.2	3.2	1.1	2.1	2.1	2.
Energy	PVD	PETROVIETNAM DRI	15,200	6,401 (276)	27,347 (1.2)	29.0	39.8	28.9	21.2	1.3	1.8	0.5	0.5	1.0	2.0	2.4	1.0
	PVT	PETROVIETTRANSP	16,350	4,602 (199)	3,693	17.1	7.0	6.6	6.9	13.4	13.8	0.9	0.8	-2.1	-1.8	-2.1	-2.
	MWG	MOBILE WORLD INV	115,300	51,042 (2,203)	59,539 (2.6)	0.0	13.7	11.0	25.4	35.9	33.7	4.3	3.3	-1.5	1.8	5.6	1.
	PNJ	PHUNHUANJEWELR	86,800	19,546 (843)	37,454 (1.6)	0.0	17.6	14.6	20.7	27.8	28.2	4.2	3.4	-0.7	1.4	7.2	0.
Consumer discretionary	YEG	YEAH1GROUP CORP	37,000	1,092 (047)	858 (0.0)	68.0	-	22.3	-40.0	-4.1	3.6	0.8	0.8	-3.1	-3.6	-11.9	0.0
	FRT	FPT DIGITAL RETA	22,700	1,793 (077)	1,986 (0.1)	1.4	5.6	5.3	0.0	25.7	22.8	1.3	1.1	4.1	-1.5	-17.2	7.
	PHR	PHUOC HOA RUBBER	40,300	5,461 (236)	24,721 (1.1)	42.9	5.1	5.0	31.3	30.8	35.3	1.8	1.5	4.0	-0.6	-26.2	5.
Healthcare	DHG	DHGPHARMACEUTIC	91,200	11,924 (515)	1,188 (0.1)	45.6	20.0	18.8	4.0	20.1	20.0	3.6	3.4	-0.9	-0.9	-3.0	-0.3
	PME	PYMEPHARCOJSC	53,500	4,013 (173)	453 (0.0)	37.9	-	-	-	-	-	-	-	0.9	-1.8	0.9	- 1.
IT	FPT	FPTCORP	57,600	39,069 (1,686)	64,866 (2.8)	0.0	12.4	10.5	25.3	24.2	25.1	2.6	2.3	-1.7	0.3	5.7	-1.2

Source: Bloomberg, KB Securities Vietnam

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Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Underperform the market

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