

VIETNAM DAILY

[Market Commentary]

Stocks surged after June PMI registered above 50 and Fitch upgraded Vietnam's GDP growth forecast for the year

[Futures/ETFs]

Futures rose sharply and tracked gains in the VN30 cash index on foreign short covering

[Market Movers]

HSG, BID

[Macro/Strategy]

June Industrial Production

[Company Updates]

MSN

July 1, 2020

		Chg
	Index	(%, bp)
Ho Chi Minh	843.49	+2.23
VN30	786.82	+2.11
VN30 futures	768.60	+2.14
Hanoi	111.69	+1.76
HNX30	215.16	+2.41
UPCoM	56.05	+0.95
USD/VND	23,206	+0.04
10-yr govt bond (%)	2.97	-2
Overnight rate (%)	0.17	+7
Oil (WTI, \$)	40.25	+2.50
Gold (LME, \$)	1,787.73	+0.38



Market Commentary

VNIndex 843.49P (+2.23%) Volume (mn shrs) 252.3 (-17.2%) Value (U\$mn) 200.6 (-5.9%)

HNXIndex 111.69P (+1.76%)
Volume (mn shrs) 33.1 (-42.5%)
Value (U\$mn) 12.8 (-33.8%)

UPCoM 56.05P (+0.95%)
Volume (mn shrs) 12.1 (-31.9%)
Value (U\$mn) 7.9 (+10.7%)

Net foreign buy (U\$mn) +4.6

Stocks surged after June PMI registered above 50 and Fitch upgraded Vietnam's GDP growth forecast for the year. The IHS Markit PMI survey registered 51.1 for June vs May's 42.7 and signaled an optimistic outlook from Vietnam's manufacturers. Fitch also raised Vietnam's GDP growth forecast to 3.0% from 2.8% on better-than-expected 2Q GDP. Banks rose on the news led by Vietinbank (CTG, +3.5%) and Bank for Investment & Development (BID, +3.4%). Consumer stocks also rallied after the General Statistics Office released retail sales data that were up 3.4% in 1H despite the coronavirus, with Masan Group (MSN, +2.6%), and MobileWorld (MWG, +1.5%) posting gains. The European Commission's (EC) notice that the EVFTA would officially start on August 1 sent textile stocks like Song Hong Garment (MSH, +3.0%) and TNG Investment (TNG, +2.5%); fishery stocks like Nam Viet Corp (ANV, +3.0%) and Minh Phu Seafood (MPC, +1.9%); and industrial parks like Tan Tao Investment (ITA, +6.8%) and Kinh Bac City Development (KBC, +1.4%) all higher. Foreign investors net-bought on the VN30 ETF (E1VFVN30, Unch), Ha Do Group (HDG, +0.8%), and Dabaco (DBC, +2.9%).

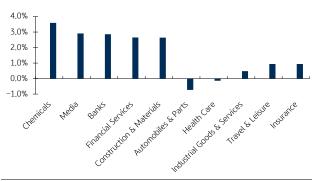
VN Index & HNX Index



USD/VND & 10-year government bond rates



VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

Futures/ETFs

VN30	786.82P (+2.11%)
VN30 futures	768.6P (+2.14%)
Open	755.9P
High	769.9P
Low	753.1P

Contracts 199,411 (+0.4%)

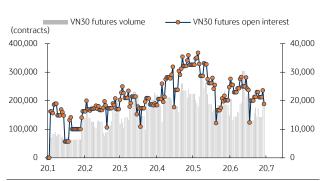
Futures rose sharply and tracked gains in the VN30 cash index on foreign short covering. The basis opened at minus 14.73 basis points but traded weaker as the day progressed between minus 15–20 basis points as locals took profits on morning long positions into the afternoon session. The basis fell in the closing auction and closed at minus 18.22 basis points when locals closed out intraday positions in the auction. Foreigners were modest buyers of the front contract on short covering. Trading volumes were healthy but down from the previous session.

VN30 futures & VN30 index



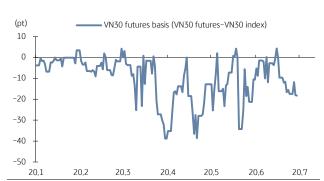
Source: Bloomberg, KB Securities Vietnam

VN30 futures volume & open interest



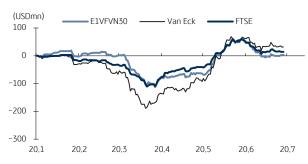
Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

Vietnam ETFs - 3-mth cumulative net buy

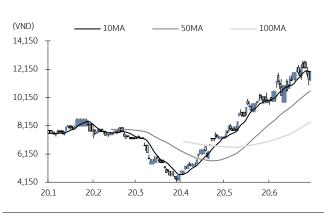


Source: FiinPro, KB Securities Vietnam

3 ★ KB Securities | VIETNAM

Market Movers

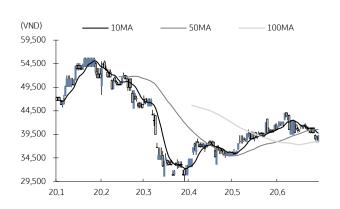
Company Hoa Sen Group (HSG)



Source: Bloomberg, KB Securities Vietnam

- HSG closed up 4.8% to VND 12,000
- HSG exported 35,000 tons of coated steel to Europe in the first half of June and the largest ever shipped to this market.
 Management is also confident for higher volumes after the EVFTA officially takes effect from August 1.

Bank for Investment & Development (BID)



Source: Bloomberg, KB Securities Vietnam

- BID closed up 3.4% to VND 39,200
- BID announced it would reduce lending interest rates by 50bps on July 1 to support businesses as they recover from negative impact from the coronavirus. This would mark the third instance since the start of the year, with cuts to annual loan rates totaling 250–300 basis points compared to rates just prior to the COVID-19 pandemic.

Macro Analyst Thai Thi Viet Trinh trinhttv@kbsec.com.vn

June Industrial Production

Boosted by stronger domestic demand

June PMI bounces back to over 50 on improving outlook for manufacturing conditions

— Vietnam's manufacturing sectors bounced back over 50 for the first time in five months, with June's PMI rising to 51.1 points from May's 42.7 points. Business conditions improved from the previous month, reflecting both expansion in output and new orders. Specifically, recovery in domestic demand after Vietnam's successful containment of the coronavirus led to higher output and new orders for the consumer goods sector, while new export orders continued to fall amid weak external demand. A marginal rise in purchasing activities and inventory restocking also explained some of the expansion in manufacturing production. Vietnam's June PMI also rebounded faster than other Asian markets as one of a handful of countries to register June PMI over 50 (China and Malaysia were the other two).

June industrial production also bounces back for the first time in three months

— Vietnam's industrial production index (IIP) also rose by 7.0% YoY for the first time in three months following the shift by the government to reopen the economy. Except for a decline in auto production (-14% YoY), most secondary industries registered stronger monthly numbers, with electronics up 21.7% YoY, coke & refined petroleum up 38% YoY, pharmaceuticals up 36.2% YoY and clothing up 5.0%.

5 www.kbsec.com.vn



Consumer & Retailing Analyst Dao Phuc Phuong Dung dungdpp@kbsec.com.vn

Masan Group (MSN)

Aims to double 2020E revenue

Aggressive guidance to double revenue but still expects sharp earnings decline for 2020E

- Shareholders approved 2020E guidance for a sharp decline in earnings to VND1,000 billion to VND3,000 billion or a 46% to 82% drop from the previous year. This comes despite a revenue target range of VND75,000 to VND85,000 billion or 101% to 128% YoY jump in sales with the consolidation of a full–year of results for Vincommerce into 2020E financials (management failed to provide pro forma growth). Targets for its other group companies were: 1) Vincommerce (VCM): minus 3% to breakeven for the EBITDA margin by 2H 2020E; 2) Masan Consumer Holdings (MCH): 15% revenue growth and double–digit earnings growth; 3) Masan MeatLife (MML): 20% of total consolidated group revenue for the meat segment and the development of a processed meat platform to optimize profits.; and 4) Masan High–tech Materials (MSR): integration of *H.C.Starck*'s tungsten business platform to become a global producer of midstream tungsten products. In particular, MML's feed segment is also expected to grow steadily as Vietnam rebuilds its live hog herds to meet the growing demand for pork.
- Management also declared VND1,000 per share cash dividend for 2019 performance and also proposed issuing up to 0.5% of outstanding shares as part of the 2019's ESOP.

Long-term goal to reach VND150-250 trillion in sales by 2025E

— Management expects Vietnam's rapid economic growth and rising middle—and affluent classes to eventually see modern trade representing about 30% of total retail sales by 2025E compared to 8% now. The merger with Vincommerce should not only allow Masan to expand the retailer's offline network but to also build a digital platform to reach a broad array of clients given the growing importance of the customer experience. Masan's goal is to grow revenue to VND150–250 trillion by 2025E and boost the operating profit margin to 14%–15% by: 1) developing a winning store model; 2) development of leading online sales channels; 3) exclusive products at its stores; and 4) expanding the distribution network through physical stores and retail franchises in the future. Masan's objective is to have 3,000 stores by end of 2020E and 10,000 stores and 20,000 franchises to serve 30–50 million customers by 2025E. To this end, Masan created The CrownX to manage all of its consumer assets and brand under a single legal entity to build an integrated retail platform to meet growing consumer demand.

6 www.kbsec.com,vn

KBSV Model Portfolio

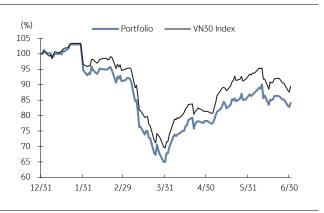
KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	2.11%	1.60%
Cum, return	-10.49%	-15.89%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Close 20/07/01	Daily return (%)	Cumulative return (%)	M ain investment catalysts
**					- Optimizing revenue from DMG & TGDD chains
Mobile World (MWG)	19/08/09	82,000	1.5%	-29.2%	- BHX expects to reach break-even point soon at stores and distribution centers
(IVI VV G)					- In the long term, BHX aims to capture 10-15% of the food retail market
					- Leader in mid- to high-end housing & Japanese partners for large urban area (UA) projects
Nam Long Invest (NLG)	19/06/03	24,900	1.6%	-14.1%	- Largest urban area developer (Mizuki Park UA, Akari City UA & Waterpoint US)
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	58,600	2.1%	-42.7%	- Strongest customer base to capture lucrative watch segment (5% of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
					- Military Insurance Corporation (MIC) non-life premiums to boost 2019 non-bank income
Military Bank (MBB)	18/12/18	16,900	1.8%	-20.7%	- Retail Ioan mix (Mcredit) supports 4%NIM against pricing competition (ACB/MBB)
(WBB)					- M credit work-in-progress but low-cost funding from Shinsei triples key cash loan mkt
					- Office lease management & E-town Central occupancy generates stable cash flow
Refrig Elec Eng (REE)	18/10/11	30,850	0.7%	-9.3%	- Strategic investments in utility industry provides stable/long-term dividend stream
FPT Corp					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25%overseas CAGR
(FPT)	18/09/06	46,200	1.2%	9.1%	- Telecoms stable 15%growth/solid subscriber growth & profitable Pay-TV from 2020E
(111)					- 20%+ earnings momentum by 2020E
V D. I					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
Vietin Bank (CTG)	20/01/31	22,300	3.5%	-8.6%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(CTG)					- Already improved asset quality and benign credit risks for 2020
					- nCoV outbreak impact meaningful but short-lived & fully-reflected in stock price
Vietjet (VJC)	19/02/05	108,000	0.0%	-16.4%	- Lower fuel costs silver lining to offset lower passenger volumes
(VJC)					- Growth prospects intact as Long Thanh airport project schedule pulled forward
					- Steel consumption starts to rebound
Hoa Pha Group	19/12/04	27,400	2.2%	16.8%	- Construction steel prices show signs of rising again
(HPG)					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	14,050	1.4%	2.6%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare

Source: Bloomberg, KB Securities Vietnam

Market Monitors

Ho Chi Min - Net foreign buys/sells

		, 55115	
	Chg	For, Ownership	Net buy
Ticker	(%)	(%)	(VND bn)
PLX	1.4%	13.8%	174.7
VNM	1.8%	58.7%	25.3
VRE	6.7%	30.8%	14.9
MSN	2.6%	38.9%	10.1
VHM	1.9%	20.1%	9.2
	Chg	For. Ownership	Net sell
Ticker	(%)	(%)	(VND bn)
E1VFVN30	0.0%	98.3%	-21.7
HDG	0.8%	13.4%	-21.2
DBC	2.9%	5.7%	-20.5
POW	1.0%	11.6%	-15.8
HDB	-1.0%	20.9%	-15.7

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Basic Resources	0.9%	HPG, HSG
Food & Beverage	-0.8%	SAB, DAT
Real Estate	-1.1%	VHM, NVL
Technology	-1.6%	SAM, CMG
Financial Services	-1.6%	FTS, FIT
	Chg	Key
Top 5 worst performers	(%)	stocks
Automobiles & Parts	-5.8%	TCH, DRC
Chemicals	-4.9%	GVR, DPM
Insurance	-3.9%	BVH, BIC
Banks	-2.7%	VCB, BID
Industrial Goods & Services	-2.5%	GMD, PAN

Source: Bloomberg, KB Securities Vietnam

Hanoi - Net foreign buys/sells

	Chg	For. Ownership	Net buy
Ticker	(%)	(%)	(VND bn)
PGT	0.0%	47.8%	0.4
WCS	1.8%	25.7%	0.1
BAX	-2.8%	1.7%	0.1
PLC	2.0%	0.8%	0.1
NDN	1.7%	0.6%	0.0
	Chg	For, Ownership	Net sell
Ticker	(%)	(%)	(VND bn)
SHS	7.6%	6.1%	-0.7
SHB	1.5%	6.8%	-0.2
DHP	0.0%	4.4%	-0.1
DHP THT	0.0% -1.5%	4.4% 4.4%	-0.1 -0.1

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

•	, ,	
	Chg	Key
Top 5 best performers	(%)	stocks
Construction & Materials	2,2%	CTD, BMP
Financial Services	2.2%	FIT, FTS
Basic Resources	1.5%	HPG, HSG
Health Care	-1.4%	PME, OPC
Real Estate	-2.4%	NVL, FLC
	Chq	Key
	ciig	,
Top 5 worst performers	(%)	stocks
Top 5 worst performers Media	•	•
	(%)	stocks
Media	(%) -7.6%	stocks YEG, PNC
Media Chemicals	(%) -7.6% -7.4%	stocks YEG, PNC GVR, PHR

Source: Bloomberg, KB Securities Vietnam

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap	Trading value	For avail	PER	(X)	EPS CAGR	ROE	(%)	P/B	(X)	F	Performa	ince (%)	
Jec(0)	Code	Company name	1 1168	(VNDbn, USDmn)	(VNDmn, USDmn)	avaii (% - 1d)	19E	20E	CAGR (%)	19E	20E	19E	20E	1D	1W	1M	ΥI
	VIC	VINGROUP JSC	91,000	307,801 (13.264)	48,387 (2.1)	22.8	49.1	31.5	20.0	6.8	8.9	3.5	3.1	2.2	-3.9	-6.4	-:
	VHM	VINHOMES JSC	76,900	252,964 (10.901)	188,873 (8.1)	28.9	9.5	8.5	34.3	38.2	30.4	3.0	2.3	1.9	1.6	-2.8	
Real	VRE	VINCOM RETAIL JS	26,450	60,103 (2.590)	67,730 (2.9)	18.2	22.8	17.1	4.7	9.4	11.9	2.1	2.0	6.7	-1.5	-4.9	
estate	NVL	NO VA LAND INVES	61,300	59,433 (2.561)	(2.9)	32.2	19.6	21.3	-6.0	12.4	11.5	2.4	2.1	-0.3	5.1	11.5	
	KDH	KHANGDIENHOUSE	23,300	12,223	(0.8)	5.0	11.3	10.0	15.2	14.3	14.7	1.5	1.4	0.4	-2.9	4.7	
	DXG	DATXANH GROUP	11,700	6,070 (262)	55,007 (2.4)	7.9	5.9	5.2	-14.2	12.0	14.3	0.7	0.7	4.5	-3.3	3.1	
	VCB	BANK FOR FOREIGN	82,700	306,724 (13.217)	70,954	6.2	18.1	14.9	13.0	20.0	19.9	3.1	2.6	3.0	-2.4	-4.4	
	BID	BANK FOR INVESTM	39,200	157,663 (6.794) 69,303	49,273 (2.1) 37,616	12.3	29.4	18.3	-11.3	9.1	12.3	2.1	1.9	3.4	-2.7	-5.4	
	TCB	VIETNAM TECHNOLO	19,800	(2.986)	(1.6) 122,043	0.0	6.7	5.7	4.9	16.4	16.3	1.0	0.8	1.3	-3.4	-7.0	
	CTG	VIETNAM JS COMM	22,300	83,032 (3.578) 52,655	(5.3) 99,735	0.1	12.4	9.2	16.4	10.1	12.0	1.0	1.0	3.5	-2.2	-5.1	
Banks	VPB	VIETNAM PROSPERI	21,600	(2.269) 40,753	(4.3) 112,620	0.0	6.9	5.6	0.4	16.7	16.7	1.1	0.9	5.6	-3.1	-12.0	
	MBB	MILITARYCOMMERC	16,900	(1.756) 23,713	(4.8)	0.0	5.3	4.4	7.8	18.1	18.2	0.9	0.7	1.8	-3.7	-5.3	
	HDB	HDBANK	24,550	(1.022) 20,201	(1.3) 189,372	9.1	7.0	5.6	10.2	19.9	21.5	1.0	0.9	-1.0	-6.5	-1.6	
	STB	SACOMBANK	11,200	(871) 17,026	(8.2) 2,799	14.8	11.2	7.2	10.6	7.2	10.0	0.7	0.6	4.2	0.0	4.2	
	TPB	TIEN PHONG COMME	20,850	(734) 21,822	(0.1) 2,974	0.0	5.5	4.7	44.5	24.0	21.6	1.1	-	1.2	-1.9	-2.1	
	EIB	VIETNAM EXPORT-I	17,750	(940)	(0.1)	0.0	38.2	36.6	-6.9	3.6	3.6	1.3	1.3	-0.3	-1.4	1.7	
Insurance	BVH	BAOVIETHOLDING	45,950	(1.470)	(1.9) 5,161	20.7	32.8	24.7	-5.4	6.1	8.0	1.7	1.7	1.0	-4.3	-9.4	
	BMI	BAOMINHINSURANC	21,750	(086)	(0.2)	13.6	-	-		6.8	8.6	0.9	0.9	1.6	0.9	-0.2	
	SSI	SSISECURITIESC	15,300	(396) 3,598	(3.9) 20,610	49.8	10.8	8.5	-17.7	8.8	10.7	0.9	0.8	3.4	-2.9	0.7	
Securities	VCI	VIET CAPITAL SEC	21,900	(155) 5,812	(0.9) 51,207	72.1	7.8	6.1	-24.9	11.1	13.0	0.8	0.7	6.8	-4.8	-7.0	
	HCM	HOCHI MINH CITY	19,050	(250) 2,752	(2.2) 10,117	47.6	13.0	8.1	-22.5	11.0	17.1	1.3	1.2	3.8	-3.3	-2.3	
	VND	VNDIRECT SECURIT	13,200	(119) 199,736	(0,4) 125,954	13.0	11.9	7.4	-19.1	7.4	11.2	0.8	0.8	0.4	-2.6	1.5	
	VNM	VIETNAM DAIRYP	114,700	(8.607) 104,529	(5.4) 10,489	41.3	20.1	18.7	4.5	37.9	39.2	6.7	6.0	1.8	-2.0	-1.2	
Consumer staples	SAB	SAIGON BEER ALCO MASAN GROUP CORP	163,000 55,500	(4.504) 64,877	(0.5) 99,783	36.7	25.7 40.5	21.4	1.2 -45.4	21.6	7.5	5.1 1.5	4.6 1.4	3.8 2.6	-3.0	-8.3 -12.0	
	HNG	HOANG ANH GIA LA	15,400	(2.796) 17,072	(4.3) 10,981	48.7	-1 0.5	24.1		4.1	7.5	1.0	1.4	0.7	-0.6	-3.4	
	VJC	VIETJET AVIATION	108,000	(736) 56,575	(0.5) 50,845	11.8	23.2	11.3	-31.3	14.3	27.0	3.3	3.0	0.0	-0.5	-4.7	
ndustrials	GMD	GEMADEPTCORP	18,900	(2.438) 5,612	(2.2) 7,519	0.0	14.4	12.5	-53.8	6.9	8.0	0.9	0.9	1.6	-5.5	-4.1	
transport)	CII	HOCHI MINH CITY	18,200	(242) 4,347	(0.3) 38,803	30.8	12.8	13.6	105.5	7.7	7.0	0.9	0.9	0.3	-3.7	-6.2	
	ROS	FLC FAROS CONSTR	3,040	(187) 1,725	(1.7) 103,872	47.1	12.0	10.0	-	-	7.0	-	0.5	2.4	-3.5	-10.6	
ndustrials	GEX	VIETNAM ELECTRIC	16,800	(074) 7,895	(4.5) 25,519	33.7	10.8	8.5	-16.2	11.7	13.9	1.2	1.2	1.5	-0.9	-4.3	
(capital goods)	CTD	COTECCONS CONSTR	74,400	(340) 5,676	(1.1) 46,327	2.9	10.1	10.0	-39.4	6.4	6.8	0.7	0.6	6.9	3.3	-3.8	
	5.5		,	(245)	(2.0)	2.0		.0.0	20	0.7	0.0	٥	0.0	0.0	5.0	0.0	

Source: Bloomberg, KB Securities Vietnam

9

ЖЫ KB Securities | VIETNAM

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap	Trading value	For	PER	(X)	EPS CAG	ROE	(%)	P/B	(X)	Pe	rforma	ince (%	,)
Sector	Code	Company name	Price	(VNDbn, USDmn)	(VNDmn, USDmn)	avail (%, -1d)	19 E	20E	R (%)	19 E	20E	19 E	20E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	71,000	135,890 (5.856)	42,261 (1.8)	45.7	17.8	14.1	-17.1	15.7	19.2	2.7	2.6	2.9	-2.2	-5.7	-24.
Utilities	NT2	PETROVIETNAMNHO	21,800	6,276 (270)	7,405 (0.3)	31.0	8.8	8.3	-2.9	16.8	18.4	1.5	1.4	3.3	1.2	1.9	0.
	PPC	PHA LAITHERMAL	24,100	7,727 (333)	4,932 (0,2)	32.6	8.1	8.6	-9.4	16.3	14.8	1.2	1.2	0.2	-2.4	-1.6	- 10.
	HPG	HOA PHATGRP JSC	27,400	75,653 (3.260)	341,595 (14.7)	13.0	8.7	6.8	-0.5	18.2	19.6	1.4	1.2	2.2	1.5	-0.9	16.
	DPM	PETROVIETNAM FER	14,400	5,635 (243)	54,224 (2.3)	37.6	9.6	9.0	-0.7	8.4	8.3	0.7	0.7	2.9	-4.0	-4.3	11.
Materials	DCM	PETROCA MAU FER	8,810	4,664 (201)	22,500 (1.0)	47.1	10.9	24.0	- 14.7	7.8	3.5	0.7	0.8	3.4	-4.6	3.5	35.
	HSG	HOA SEN GROUP	12,000	5,333 (230)	153,317 (6.6)	36.8	9.4	8.5	20.0	9.9	9.8	0.8	0.7	4.8	2.6	18.8	61.
	AAA	ANPHATBIOPLAST	12,350	2,114 (091)	31,677 (1,4)	95.8	6.5	7.3	37.9	13.4	10.4	0.6	0.6	2.5	-5.4	-2.4	-2.
	PLX	VIETNAM NATIONAL	45,100	53,706 (2.314)	60,611 (2.6)	6.2	36.7	16.4	-33.5	7.1	15.3	2.3	1.9	1.3	- 1.7	-2.6	- 19
Energy	PVD	PETROVIETNAM DRI	10,300	4,338 (187)	58,910 (2.5)	36.9	34.7	23.6	-9.0	1.0	0.9	0.3	0.3	3.2	-3.3	-5.5	-31.
	PVT	PETROVIETTRANSP	10,600	2,983 (129)	15,155 (0.7)	23.9	7.1	6.0	-19.1	8.9	9.9	0.6	0.5	0.0	-2.8	-3.2	-36
	MWG	MOBILE WORLD INV	82,000	37,131 (1.600)	94,306 (4.1)	0.0	9.2	7.6	15.3	30.0	29.5	2.4	1.9	1.5	-3.5	-4.7	-28
_	PNJ	PHUNHUANJEWELR	58,600	13,192 (568)	42,605 (1.8)	0.0	14.6	11.9	-0.1	21.7	22.6	2.5	2.2	2.1	-3.0	-8.3	-31
Consumer discretionary	YEG	YEAH1GROUP CORP	53,000	1,564 (067)	1,274 (0.1)	69.4	22.3	16.2	-28.1	6.7	8.5	1.4	1.3	3.1	-1.9	-9.4	43.
	FRT	FPT DIGITAL RETA	23,500	1,856 (080)	27,349 (1.2)	14.1	11.7	10.8	-31.7	12.2	12.1	1.3	1.2	6.8	-2.5	-11.3	11.
	PHR	PHUOC HOA RUBBER	51,500	6,978 (301)	65,173 (2.8)	38.6	6.5	6.3	30.3	38.0	32.7	2.3	1.9	3.6	1.8	-2.8	34.
Healthcare	DHG	DHGPHARMACEUTIC	90,500	11,833 (510)	1,526 (0.1)	45.5	18.4	16.9	4.4	19.6	19.3	3.3	3.1	-1.1	-1.2	-2.5	-1
	PME	PYMEPHARCOJSC	64,200	4,816 (208)	1,150 (0.0)	37.9	-	-	-	-	-	-	-	-0.2	1.1	8.8	18.
IT	FPT	FPTCORP	46,200	36,216 (1.561)	71,031 (3.1)	0.0	10.5	9.2	18.3	24.2	25.2	2.3	2.0	1.2	-2.1	-4.3	-8.

Source: Bloomberg, KB Securities Vietnam

KB SECURITIES VIETNAM RESEARCH

Head of Research - Nguyen Xuan Binh

binhnx@kbsec.com.vn

Macro/Strategy

Head of Macro & Strategy - Tran Duc Anh

anhtd@kbsec.com.vn

Macro Analyst - Thai Thi Viet Trinh

trinhttv@kbsec.com.vn

Market Strategist - Le Anh Tung

tungla@kbsec.com.vn

Equity (Hanoi)

Head of Equity Research (Hanoi) – Duong Duc Hieu

hieudd@kbsec.com.vn

Information Technology & Logistics Analyst - Nguyen Anh Tung

tungna@kbsec.com.vn

Property Analyst - Pham Hoang Bao Nga

ngaphb@kbsec.com.vn

Power & Construction Material Analyst - Le Thanh Cong

conglt@kbsec.com.vn

Financials Analyst - Nguyen Thi Thu Huyen

huyenntt@kbsec.com.vn

Equity (Ho Chi Minh)

Head of Equity Research (Ho Chi Minh) - Harrison Kim

harrison.kim@kbfg.com

Consumer & Retailing Analyst - Dao Phuc Phuong Dung

dungdpp@kbsec.com.vn

Fisheries & Pharmaceuticals Analyst - Nguyen Thanh Danh

danhnt@kbsec.com.vn

Oil & Gas & Chemicals Analyst - Nguyen Vinh

vinhn@kbsec.com.vn

Research Marketing

Korea Marketing Analyst – Seon Yeong Shin

shin.sy@kbsec.com.vn

KB SECURITIES VIETNAM (KBSV)

Head Office:

Levels G, 2 & 7, Sky City Tower, 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 – Fax: (+84) 24 3776 5928

Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam

Tel: (+84) 24 7305 3335 - Fax: (+84) 24 3822 3131

Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 - Fax: (+84) 28 3914 1969

Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam

Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276

Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive: Neutral: Negative:
Outperform the market Perform in line with the market Underperform the market

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.