

VIETNAM DAILY

[Market Commentary]

Local and Asian stock markets advanced after IHS Markit unveiled the increase in China's Purchasing Managers' Index (PMI) in May 2022.

[Futures/ETFs]

Futures contracts followed the increase of the cash market

[Market Movers]

VPB, OCB

[Company Updates]

VPI

June 1, 2022

		Chg
	Index	(%, bp)
Ho Chi Minh	1,299.52	+0.53
VN30	1,335.49	+0.22
VN30 futures	1,326.00	+0.42
Hanoi	315.37	-0.12
HNX30	577.70	+0.06
UPCoM	95.10	-0.37
USD/VND	23,204	+0.04
10-yr govt bond (%)	3.14	+1
Overnight rate (%)	0.51	+1
Oil (WTI, \$)	116.36	+1.47
Gold (LME, \$)	1,835.42	-0.11



Market Commentary

VNIndex 1,299.52P (+0.53%) Volume (mn shrs) 573.6 (+13.1%) Value (U\$mn) 691.7 (-0.4%)

HNXIndex 315.37P (-0.12%) Volume (mn shrs) 74.6 (-11.6%) Value (U\$mn) 75.5 (-13.9%)

UPCoM 95.10P (-0.37%) Volume (mn shrs) 45.3 (-23.9%) Value (U\$mn) 38.4 (-21.3%)

+30.8 Net foreign buy (U\$mn)

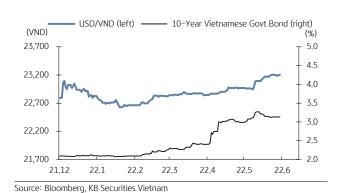
Local and Asian stock markets advanced after IHS Markit unveiled the increase in China's Purchasing Managers' Index (PMI) in May 2022. Vinh Hoan Corporation (VHC, +6.8%) and Nam Viet Corporation (ANV, +6.8%) outperformed as the Vietnam Association of Seafood Exporters and Producers (VASEP) forecast seafood export prices to continue to rise in 2H22, thanks to the huge demand, especially after stable operation of businesses and trade promotion events like Seafood Expo North America in March and Seafood Expo Global in Spain in April. The Ministry of Construction said soaring costs of input materials like gasoline, coal prompted cement businesses to raise cement prices, pushing Vicem Ha Tien Cement (HT1, +1.5%) up. The Centre for Research on Energy and Clean Air (CREA) expressed that the EU's ban on Russian oil imports would hit at a pillar of Russia's economy and intensify inflation pressures as it would further drive already high energy prices. It boosted oil and gas stocks PV Drilling & Well Services (PVD, +3.5%), PV Technical Services (PVS, +3.9%). Foreign investors were net buyers, focusing on Duc Giang Chemicals Group (DGC, +2.8%), Vinhomes (VHM, +1%), and PV Fertilizer & Chemicals (DPM, +3.9%).

VN Index & HNX Index

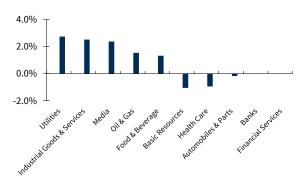


Source: Bloomberg, KB Securities Vietnam

USD/VND & 10-year government bond rates



VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

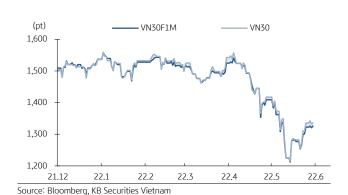
Futures/ETFs

VN30 1,335.49P (+0.22%)
VN30 futures 1,326.0P (+0.42%)
Open 1,318.5P
High 1,337.5P
Low 1,316.0P

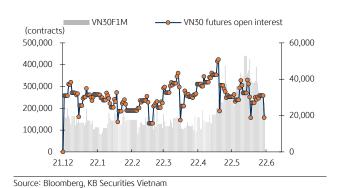
Futures contracts followed the increase of the cash market. The basis dropped sharply in the ATO session to -9.98 bps, then gradually increased to 5.04 bps and fluctuated before decreasing in the ATC session to close at -8.31 bps. Foreign investors were net buyers today, with market liquidity unchanged from yesterday.

Contracts 328,145 (+44.8%)

VN30 futures & VN30 index



VN30 futures volume & open interest



Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

Vietnam ETFs - 3-mth cumulative net buy

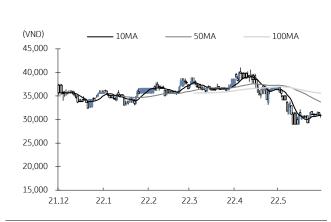


Source: FiinPro, KB Securities Vietnam

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Market Movers

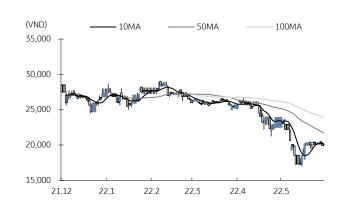
VPBank (VPB)



Source: Bloomberg, KB Securities Vietnam

- VPB closed down 0.48% to VND30,850.
- VPB would issue 30 million ESOP shares from treasury shares at VND10,000 per share according to the Resolution at the FY22 AGM. After issuance, those shares will not be freely transferrable for a maximum of three years. The proceeds of VND300 billion are to supplement working capital.

Orient Commercial Bank (OCB)



Source: Bloomberg, KB Securities Vietnam

- OCB closed up 0.5% to VND20,000.
- OCB would issue VND50 billion of ESOP shares and make a private placement of VND8.82 billion of shares to Aozora, a Japanese commercial bank, according to the charter capital increase plan approved at the FY21 AGM. Thus, the charter capital of OCB would increase to VND13,758 billion from VND13,699 billion.



Van Phu - Invest (VPI)

Impressive business performance in 1Q22

June 1, 2022

Senior Analyst Pham Hoang Bao Nga ngaphb@kbsec.com.vn

VPI witnessed outstanding business results in 1Q22 vs. 1Q21

In 1Q22, Van Phu – Invest (VPI) recorded NPAT of the parent company at VND64 billion (+832% YoY) on revenue of VND697 billion (+416% YoY), fulfilling 15% and 27% of the full–year plan for profit and revenue, respectively. The main contributions came from handing over The Terra An Hung and Grandeur Palace and leasing out commercial apartments at Oakwood Residence.

Earnings should maintain the growth momentum in 2022

Earnings growth should continue its momentum in 2022 thanks to the delivery of The Terra An Hung and the new project Vlasta Sam Son. We estimate Vlasta Sam Son to contribute more than VND4,200 billion in revenue for VPI. For 2022, we forecast NPAT of the parent company to be VND436 billion (+25% YoY) on revenue of VND2,769 billion (+6% YoY). For 2023, we expect its earnings to be VND598 billion (+37% YoY).

VPI continues to expand potential landbank in satellite provinces & cities

In addition, VPI has been promoting landbank expansion and project development in provinces such as Bac Ninh, Bac Giang, and Can Tho. The company's landbank is now up to 749ha, promising to boost business results in the coming years. We expect presales to increase sharply to VND7,380 billion from 2023 when VPI opens for sale large projects.

We recommend BUY for VPI shares with a target price of VND72,000

Based on the business outlook and valuation results, we recommend BUY for VPI shares with a target price of VND72,000 per share, 18% higher than the closing price on May 27, 2022.

Buu maintain

Target price	VND72,000		
Upside/Downside	18%		
Current price (May 27, 2022)	VND61,000		
Consensus target price	N/A		
Market cap (VNDbn/USDmn)	13.5/0.6		

62.7%
02.770
76.5/3.3
48.1%
To Nhu Toan (25%)

Share price performance					
(%)	1M	3M	6M	12N	
Absolute	5	-4	21	84	
Relative	7	10	33	35	

FY-end	2020	2021	2022F	2023F
Net revenue (VNDbn)	2,165	2,611	2,769	3,154
Earnings/Loss (VNDbn)	385	384	581	737
Profit attributable to parent	301	348	436	598
company (VNDbn)				
EPS (VND)	1,438	1,582	1,983	2,716
EPS growth (%)	-55	10	25	37
P/E (x)	42.42	38.55	30.75	22.46
P/B (x)	4.42	4.20	3.86	3.56
ROE (%)	11	11	12	16
Dividend yield (%)	3	3		



Source: Bloomberg, KB Securities Vietnam

KBSV Model Portfolio

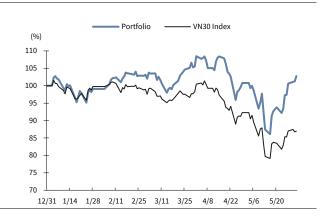
KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	0.22%	1.52%
Cum, return	-13.04%	2.75%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Close 22/06/01	Daily return (%)	Cumulative return (%)	Main investment catalysts
					- Optimizing revenue from DM G & TGDD chains
M obile World (M WG)	19/08/09	145,500	0.4%	88.3%	- BHX expects to reach break-even point soon at stores and distribution centers
(IVI VVG)					- In the long term, BHX aims to capture 10-15% of the food retail market
					-Fertilizer prices continue to remain high with limited supply, while domestic demand recover
PVFCCo (DPM)	22/03/04	61,900	3.9%	2.7%	- Healthy financials, highest ROE in the industry
Phu Nhuan Jewelry					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
(PNJ)	19/03/22	117,300	2.1%	53.0%	- Strongest customer base to capture lucrative watch segment (5%of sales by 2022E)
(1140)					- Core business activities growing again after the "ERP" incident
					- NTC-3 is expected to be the main growth force in 2022
Nam Tan Uyen (NTC)	21/11/11	174,500	0.3%	-9.1%	- Positive long-term outlook for industrial park industry
(NTC)					- Healthy financial structure
57.5					- Office lease management & E-town Central occupancy generates stable cash flow
Refrig Elec Eng (REE)	18/10/11	95,500	5.5%	223.0%	- Strategic investments in utility industry provides stable/long-term dividend stream
FPT Corp					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25%overseas CAGR
(FPT)	18/09/06	111,800	1.7%	284.0%	- Telecoms stable 15%growth/solid subscriber growth & profitable Pay-TV from 2020E
(111)					- 20%+ earnings momentum by 2020E
Vietin Bank					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
(CTG)	20/01/31	27,750	-0.5%	46.8%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(010)					- Already improved asset quality and benign credit risks for 2020
PV Gas					- Gain benefit from growing LNG demand
(GAS)	20/12/11	121,000	2.8%	64.9%	- Expectation on global oil price recovery
(OAO)					- Attractive valuation
					- Steel consumption starts to rebound
Hoa Pha Group (HPG)	19/12/04	34,350	-1.0%	137.3%	- Construction steel prices show signs of rising again
(TIFG)					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	44,500	0.0%	224.8%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare

Source: Bloomberg, KB Securities Vietnam

Market Monitors

Ho Chi Minh - Net foreign buys/sells

	Chg	For, own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
DGC	2.8%	15.2%	148.6
VHM	1.0%	23.3%	85.9
DPM	3.9%	14.7%	80.0
HPG	-1.0%	21,1%	62.6
MSN	2.3%	28.6%	46.0
	Chg	For, own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
PNJ	2.1%	52.2%	-17.6
VRE	-0.3%	31.1%	-33.2
GMD	4.8%	45.0%	-4.1
NKG	-3.8%	10.5%	-20.2
HDG	-1.8%	12.5%	-9.8

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Utilities	9.3%	GAS, PGV
Oil & Gas	7.5%	PLX, PVD
Media	7.2%	YEG, ADG
Industrial Goods & Services	6.8%	REE, GMD
Technology	5.5%	FPT, ST8
	Chg	Key
Top 5 worst performers	(%)	stocks
Health Care	-0.1%	TNH, TRA
Basic Resources	0.4%	HPG, NKG
Insurance	0.5%	BIC, BMI
Chemicals	1.3%	GVR, VFG
Banks	1.3%	VPB, MBB

Source: Bloomberg, KB Securities Vietnam

Hanoi – Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
PVS	3.9%	9.2%	38.1
SHS	1.1%	6.5%	22.7
NVB	2.7%	12.3%	1.4
NDN	-0.7%	1.8%	0.4
PVG	1.6%	0.7%	0.2
	Chg	For, own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
PLC	-1.2%	1.7%	-2.6
THD	-7.9%	1.4%	-1.5
HMH	7.9%	2.8%	-1.1
EVS	0.0%	0.2%	-0.4
IDC	-0.4%	1.5%	-0.4

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

	, p	
	Chg	Key
Top 5 best performers	(%)	stocks
Utilities	7.1%	GAS, VSH
Technology	5.0%	FPT, ST8
Media	2.4%	YEG, PNC
Industrial Goods & Services	0.8%	REE, GMD
Real Estate	-0.8%	VHM, KBC
	Chg	Key
Top 5 worst performers	(%)	stocks
Basic Resources	-16.9%	HPG, HSG
Insurance	-14.4%	BVH, BIC
Financial Services	-8.5%	VND, SSI
Financial Services Construction & Materials	-8.5% -8.5%	VND, SSI VGC, CTR

Source: Bloomberg, KB Securities Vietnam

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E	(X)	EPS CAGR	ROE	(%)	P/B	(X)		Performa	ince (%)	
		· 		USDmn)	(VNDmn, USDmn)	(%, -1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	YTI
	VIC	VINGROUP JSC	97,778	372,067	161,120 (7.0)	22.5	-	128.1	14.7	-1.1	2.3	2.9	2.9	0.6	2.1	-0.9	- 1
	VHM	VINHOMES JSC	79,385	339,478 (14.753)	267,968 (11.6)	26.6	9.5	8.0	35.9	23.4	22.3	2.0	1.7	1.0	3.5	8.2	-1
Real	VRE	VINCOM RETAIL JS	34,850	79,190 (3.442)	107,763	17.8	30.3	19.5	-7.6	7.3	10.7	2.1	2.0	-0.3	2.0	-2.8	-
est at e	NVL	NO VA LAND INVES	45,853	86,712 (3.768)	221,956 (9.6)	31.3	26.1	20.4	6.7	15.4	16.7	3.7	3.3	0.0	-1.1	-4.9	-
	KDH	KHANGDIENHOUSE	31,182	19,167 (833) 12,594	45,122 (2.0) 236,233	11.6	20.3	16.7	13.7	13.1	14.0	2.3	2.1	-0.1	2.7	-12.3	-
	DXG	DAT XANH GROUP	21,130	(547)	(10.2)	13.9	14.2	15.4	-	14.2	11.0	1.6	1.6	-2.4	-2.0	-26.2	-:
	VCB	BANK FOR FOREIGN	79,937	378,305 (16.441)	(3.5)	6.3	14.6	12.0	11.7	21.1	21.7	2.8	2.3	2.0	4.5	-0.5	
	BID	BANK FOR INVESTM	34,507	174,556 (7.586) 136,341	46,398 (2.0) 257,712	12.7	13.4	9.7	-5.3	16.4	19.1	1.9	1.5	-0.4	0.7	-5.6	
	TCB	VIETNAM TECHNOLO	38,900	(5.925) 137,021	(11.2) 129,742	0.0	6.1	5.1	14.3	20.4	19.4	1.1	0.9	-0.8	1.0	-16.3	-
	CTG VPB	VIETNAM JS COMM VIETNAM PROSPERI	28,512 22,944	(5.955) 101,381	(5.6) 387,387	0.0	6.4 7.1	5.3 6.7	50.3	20.8	21.8	1.2	1.1	-0.5	3.2 -2.1	- 15.9	
Banks	мвв	MILITARYCOMMERC	19,407	(4.406) 73,327	(16.8) 224,140	0.0	7.0	5.3	14.6	24.4	23.7	1.4	1.1	-0.5	-1.6	-7.4	
	HDB	HDBANK	20,400	(3.187) 40,641 (1.766)	(9.7) 62,247 (2.7)	4.2	7.1	6.2	23.3	22.2	20.6	1.4	1.2	0.2	1.9	3.4	
	STB	SACOMBANK	18,600	33,548 (1.458)	435,532	14.0	-	-	26.5	13.2	19.4	1.1	0.9	-0.4	-2.2	-19.7	
	TPB	TIEN PHONG COMME	20,630	28,732	(4.5)	0.0	7.8	6.3	37.4	22.4	22.5	1.6	1.3	-1.1	0.3	-4.8	
	EIB	VIETNAM EXPORT-I	18,500	22,745 (988)	5,956 (0.3)	0.2	-	-	27.3	-	-	-	-	-2.1	0.0	8.3	
Insurance	BVH	BAOVIETHOLDING	61,900	45,950 (1.997)	99,684	21.0	-	-	15.8	-	-	-	-	0.6	0.2	- 14.8	
	ВМІ	BAOMINHINSURANC	22,250	2,439 (106)	12,660	14.2	14.9	12.1	9.1	13.0	15.2	1.6	1.5	-1.0	-5.0	-18.7	
	SSI	SSISECURITIESC	21,998	19,947 (867) 9,108	514,931 (22.3) 149,289	55.4	12.0	12.5	-3.2	17.4	12.9	-	-	-0.3	2.6	-11.9	
Securities	VCI	VIET CAPITAL SEC	27,500	(396)	(6.5)	71.9	8.7	-	-4.0	27.1	-	-	-	0.6	0.6	-6.7	
	HCM	HOCHI MINH CITY	22,265	8,907 (387) 5,734	100,578 (4.4) 256,491	52.4	8.5	-	-19.0	19.5	-	-	-	0.4	-0.6	-10.2	
	VND	VNDIRECT SECURIT	6,983	(249)	(11.1)	27.2	-	-	36.3	-	-	-	-	0.8	2.6	-17.9	_
	VNM	VIETNAM DAIRYP	109,000	227,805 (9.900) 123,447	153,534 (6.6) 28,161	42.1	16.6	15.1	4.0	27.7	28.5	4.4	4.1	0.3	0.0	-3.1	
Consumer staples	SAB	SAIGON BEER ALCO	192,500	(5.365) 111,712	(1.2) 111,585	36.9	22.3	18.8	7.3	20.1	21.4	4.2	3.8	-0.3	-0.6	-5.6	
	MSN HNG	MASAN GROUP CORP HOANG ANH GIA LA	79,250 12,450	(4.855) 13,801	(4.8) 30,734	16.5 48.8	28.5	22.6	-51.9	16.5	19.5	4.3	3.7	2.3	4.1	-0.9	
	VJC	VIETJET AVIATION	131,800	(600) 69,042	(1.3) 80,951	11.0	57.8	-	-88.5	7.7	-	-	-	0.3	4.5	1.1	_
Industrials (transport)	GMD	GEMADEPTCORP	33,100	(3.001) 9,976 (434)	(3.5) 152,490 (6.6)	10.8	22.3	17.8	-57.0	12.6	13.5	2.5	2.3	4.8	7.3	7.5	
	CII	HOCHI MINH CITY	22,600	5,398	112,751	38.4	7.3	29.2	65.7	14.8	3.6	1.0	1.0	0.5	- 1.5	-5.5	
	ROS	FLC FAROS CONSTR	3,670	2,083 (091)	48,522 (2.1)	46.4	-	-	-92.4	-	-	-	-	-6.8	-13.0	-27.9	
Industrials (capital goods)	GEX	GELEXGROUP JSC	15,802	10,411 (452)	291,017 (12.6)	37.7	-	-	-14.4	-	-	-	-	- 1.5	0.9	-17.0	
	CTD	COTECCONS CONSTR	73,200	5,438 (236) 18,419	30,002 (1.3) 110,908	3.6	46.2	11.2	-52.4	1.3	4.5	-	-	1.5	12.7	-0.5	
	REE	REE	51,826	(800)	(4.8)	0.0	15.3	13.7	-4.5	15.5	14.1	2.7	2.3	5.5	19.1	33.3	

Source: Bloomberg, KB Securities Vietnam

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Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	value (VNDmn	For avail (%, -1d)	P/E(X)		EPS CAG	ROE (%)		P/B (X)		Performance (%)			
							20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
Utilities	GAS	PETROVIETNAM GAS	90,100	172,447 (7.494)	84,990 (3.7)	46.1	19.2	19.2	-17.5	22.2	21.5	4.4	4.1	2.8	11.6	14.2	25.
	NT2	PETROVIETNAMNHO	22,850	6,578 (286)	14,115 (0.6)	31.4	12.1	10.1	-10.5	14.9	16.1	1.5	1.5	2.6	6.7	6.9	-8.
	PPC	PHA LAITHERMAL	26,200	8,400 (365)	2,197	34.1	19.6	10.7	-5.1	6.7	11.9	-	-	6.7	7.9	0.5	-20.
	HPG	HOA PHATGRP JSC	32,481	145,287 (6.314)	794,990 (34.4)	18.0	5.1	5.1	21.9	31.8	23.7	1.3	1.0	- 1.0	-0.3	-20.7	-26.
Materials	DPM	PETROVIETNAM FER	17,400	6,809	290,962	36.5	6.2	9.7	-0.5	36.1	19.2	1.7	1.7	3.9	5.3	-8.2	23.
	DCM	PETROCA MAU FER	13,650	7,226	194,525	46.5	7.4	10.6	-4.5	35.7	20.6	2.2	2.0	5.2	7.5	1.4	6.
	HSG	HOA SEN GROUP	22,636	11,063	221,325	38.9	3.7	4.5	67.9	29.2	18.5	0.8	0.7	-0.9	6.6	-20.1	-39.
	AAA	ANPHATBIOPLAST	12,864	3,138	49,303	97.2	-	-	17.2	-	-	-	-	-0.8	-0.8	-11.0	-38
Energy	PLX	VIETNAM NATIONAL	56,100	68,375 (2.972)	59,661 (2.6)	4.6	16.8	13.0	-51.0	13.8	15.9	1.7	1.6	1.1	7.5	-7.3	- 17
	PVD	PETROVIETNAM DRI	19,500	9,854 (428)	151,066 (6.5)	39.9	31.9	20.0	- 11.9	2.5	4.4	0.9	0.9	3.5	7.7	16.7	-4
	PVT	PETROVIETTRANSP	17,900	5,793 (252)	67,275 (2.9)	35.9	9.6	9.0	2.2	14.7	14.7	1.3	1.3	4.4	8.2	10.1	-7.
	MWG	MOBILEWORLDINV	93,000	65,024 (2.826)	180,817 (7.8)	0.0	16.7	14.2	14.4	28.4	29.4	4.4	4.0	0.4	4.7	-2.5	7
	PNJ	PHUNHUANJEWELR	87,500	19,895 (865)	92,669	0.0	19.2	15.0	2.4	22.3	22.2	3.3	2.8	2.1	1.6	8.6	21
Consumer discretionary	YEG	YEAH1GROUP CORP	40,300	1,261	6,451	70.6	-	-	-	-	-	-	-	6.7	17.5	5.9	-22
	FRT	FPT DIGITAL RETA	28,200	2,227 (097)	138,074	30.3	-	-	-75.2	-	-	-	-	6.1	8.0	-16.0	31
	PHR	PHUOC HOA RUBBER	61,900	8,387	27,194	34.6	9.1	10.7	41.2	33.5	22.9	2.6	2.0	-0.6	3.0	-6.3	-8
Healthcare	DHG	DHGPHARMACEUTIC	100,300	13,114	1,468	45.4	-	-	10.7	-	-	-	-	-1.1	-0.1	-8.1	- 17.
	PME	PYMEPHARCOJSC	80,200	6,016 (261)	#N/A (#N/A)	11.7	-	-	1.6		-		-			-	
IT	FPT	FPTCORP	68,000	61,301 (2.664)	234,515	0.0	22.3	16.4	15.5	26.3	28.2	4.8	4.0	1.7	6.5	6.5	20.

Source: Bloomberg, KB Securities Vietnam

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Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Undernerform the market

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