

Duc Giang Chemicals (DGC)

Waiting for the right time

September 12, 2025

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1H NPAT was equal to 58% of full-year guidance

In 2Q25, Duc Giang Chemicals Group (DGC) posted VND5,705/1,652 billion in revenue/NPAT-MI (+17%/8% YoY). Yellow phosphorus (P4) sales volume witnessed a 40% YoY surge thanks to a 5% YoY increase in average selling price (ASP). Revenue from fertilizers also spiked 46% YoY on upward fertilizer prices in both domestic and international markets, especially in India.

The 10%/15% increase in tariffs on P4 from 2025/2026 may bring short-term difficulties

In the short term, DGC may have to share the burden of tariffs with customers (especially agricultural customers). However, the tariff rates on P4 exported to Japan and the EU will fully be eliminated according to the signed CPTPP/FTAs, which will ensure DGC's consumption prospects in the long term. KBSV's forecast for P4 sales output of DGC in 2025/2026 is unchanged at 18%/6%.

DGC should get the mining license for Mine No. 25 in 4Q25

P4 prices showed signs of recovery in 2Q, but GPM slightly decreased compared to the last quarter due to higher electricity costs from May 2025. KBSV expects DGC to receive the mining license at Mine No. 25 in 4Q25 and GPM of the P4-based chemical segment to hit 35.1%/35.5% in 2025/2026.

Key projects are at permitting phase

Management hopes to receive investment approval and start construction of Duc Giang Residence in 4Q25. It is also expected that the permission for the Dak Nong Bauxite – Aluminum processing plant will be given by the end of this year.

Valuation: BUY – Target price VND125,900

The fair value of DGC is VND125,900/share, according to our valuation results, corresponding to a return of 29% compared to the closing price on September 12, 2025.

Buy maintain

Target price VND125,900

Upside	29%
Current price (Sep 12, 2025)	VND97,500
Consensus target price	VND120,500
Market cap (VNDtn/USDbn)	36.4/1.4

Forecast earnings & valuation

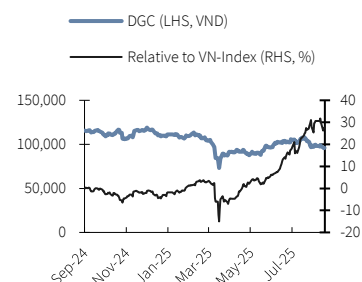
FY-end	2023A	2024A	2025F	2026F
Net revenue (VNDbn)	14,444	9,748	9,865	11,514
Operating income/loss (VNDbn)	6,382	3,487	3,414	3,886
NPAT-MI (VNDbn)	5,565	3,100	2,989	3,335
EPS (VND)	13,774	7,673	7,398	8,254
EPS growth (%)	5.0	-44.3	-3.6	11.6
P/E (x)	4.3	12.3	15.8	11.8
P/B (x)	2.1	3.1	3.3	2.3
ROE (%)	60.9	25.5	21.8	20.9
Dividend yield (%)	4.9	5.4	3.1	2.1

Trading data

Free float	61.7%
3M avg trading value (VNDbn/USDmn)	263.8/10.1
Foreign ownership	36.0%
Major shareholder	Chairman Dao Huy Huyen (33.4%)

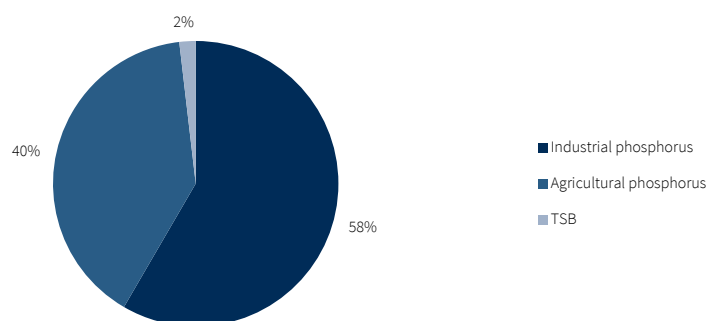
Share price performance

(%)	1M	3M	6M	12M
Absolute	-11.1	4.7	-13.5	-15.4
Relative	-14.4	-19.7	-36.6	-45.8



Source: Bloomberg, KB Securities Vietnam

Revenue composition (2024)



Business operation

Duc Giang Chemicals Group (DGC) operates in the chemical manufacturing industry, with key products including P4, H3PO4 (for food, electronics, and agriculture), fertilizers, detergents, and cleaning agents. DGC holds a strong competitive advantage as one of Southeast Asia's leading exporters of P4, serving major customers in the US, Japan, and South Korea. DGC plans to expand into the production and trade of caustic soda and chlorine (Duc Giang – Nghi Son Chemical Complex) and aluminum (Bauxite – Aluminum Dak Nong).

Source: Duc Giang Chemicals, KB Securities Vietnam

Investment Catalysts

Notes

Semiconductor sector is slated to begin a recovery from 2026, boosting P4 demand and consumption output (+18%/6% YoY in 2025/2026).

Please see more details below

P4 price may gain 6%/4% YoY in 2025/2026. DGC expects to be licensed for mining at Mine No. 25, thereby improving GPM from next year.

Please see more details below

The valuation is in line with solid core business and positive project implementation in 2026 – 2029.

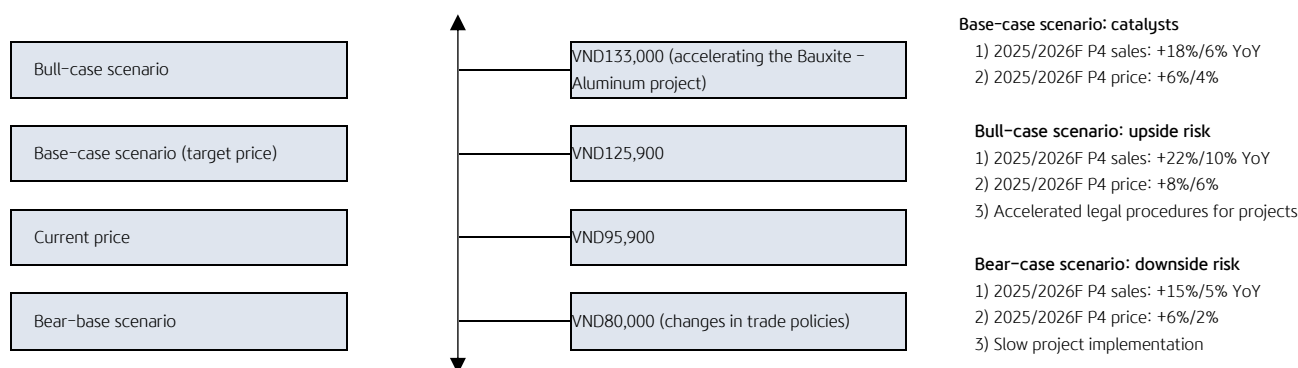
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Revised earnings estimates

(VNDbn)	KBSV estimates		Change vs previous estimates		Consensus*		Difference	
	2025E	2026E	2025E	2026E	2025E	2026E	2025E	2026E
Revenue	11,514	13,418	1%	1%	11,249	13,427	2%	0%
EBIT	3,287	3,730	3%	1%	3,258	3,966	0%	-8%
NP after MI	3,337	3,906	1%	-1%	3,328	3,913	-1%	-2%

Source: Bloomberg, KB Securities Vietnam

Investment opinion & risks



Business performance

Table 1. DGC – 1H25 business performance

(VNDbn, %)	2Q24	2Q25	+/-%YoY	1H24	1H25	+/-%YoY	Notes
Revenue	2,505	2,894	16%	4,889	5,705	17%	
Industrial phosphorus chemicals	1,291	1,606	24%	2,759	3,267	18%	P4 production and price grew 40%/5% YoY respectively in 2Q25.
Agricultural phosphate, others	1,168	1,153	-1%	2,033	2,206	9%	Fertilizer revenue soared 46% YoY in 2Q25.
Tia Sang Battery (HNX: TSB)	46	58	24%	97	100	3%	
Ethanol Dai Viet	0	77		0	131		Estimated capacity is 36% in 2Q25.
Gross profit	983	981	0%	1,750	1,961	12%	
<i>Gross profit margin</i>	<i>39.3%</i>	<i>33.9%</i>	<i>-538bps</i>	<i>35.8%</i>	<i>34.4%</i>	<i>-141bps</i>	GPM was lower since (1) high-quality ore reserves at Mine No. 19B have been exhausted, DGC has to switch to lower-quality ore and import from Egypt for production; and (2) the electricity costs have increased from May 2025.
Financial income	165	186	12%	330	350	6%	
Financial expenses	-16	-45	180%	-34	-60	76%	An exchange loss of VND13 billion was recorded in 2Q25.
Profits from affiliates	0	0		0	0		
SG&A	-157	-129	-18%	-303	-281	-7%	Transportation costs in 1H25 were lowered by 15% YoY.
Operating income/loss	975	992	2%	1,743	1,970	13%	
Other income	-9	-6	-33%	-8	-6	-23%	
Profit before taxes (PBT)	966	986	2%	1,735	1,964	13%	
Profit after taxes (NPAT)	880	891	1%	1,584	1,728	9%	
NP after MI	861	842	-2%	1,533	1,652	8%	
<i>NPAT margin</i>	<i>34.4%</i>	<i>29.1%</i>	<i>-527bps</i>	<i>31.4%</i>	<i>29.0%</i>	<i>-241bps</i>	

Source: Duc Giang Chemicals, KB Securities Vietnam

Table 2. DGC – Sales output of key products

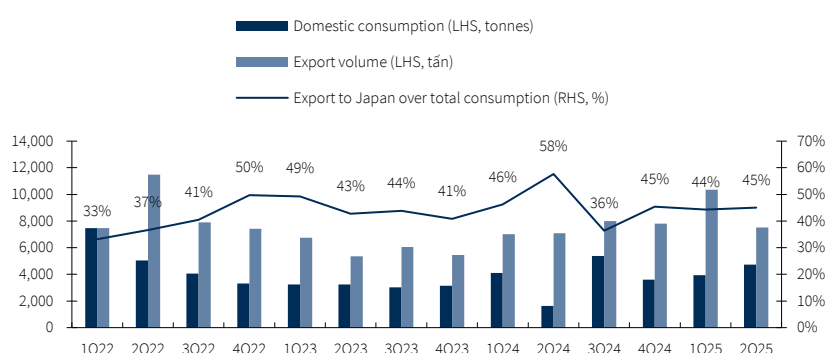
(ton/bottle/liter)	Unit	2Q24	1Q25	2Q25	+/-%YoY	+/-%QoQ	Notes
P4	Ton	8,732	14,301	12,263	40%	-14%	
H3PO4	Ton	41,228	8,817	12,385	-70%	40%	
TPA	Ton	16,609	8,817	12,385	-25%	40%	
WPA	Ton	24,619	0	0			
Fertilizers	Ton	73,863	81,717	71,527	-3%	-12%	
NPK	Ton	1,194	2,046	5,693	377%	178%	
DAP	Ton	22,338	22,162	22,359	0%	1%	
MAP	Ton	8,157	13,092	12,877	58%	-2%	
Phosphate	Ton	42,174	44,417	30,598	-27%	-31%	
Animal feed additives	Ton	24,191	18,918	18,144	-25%	-4%	
DCP	Ton	22,720	18,208	16,920	-26%	-7%	
MCP	Ton	1,471	710	1,224	-17%	72%	
Battery	kWh	0	106,321	134,391		26%	
Ethanol 96%	Liter	0	2,992,395	4,524,141		51%	

Source: Duc Giang Chemicals, KB Securities Vietnam

The increase in tariffs on P4 may pose less adverse effects on DGC in the medium term

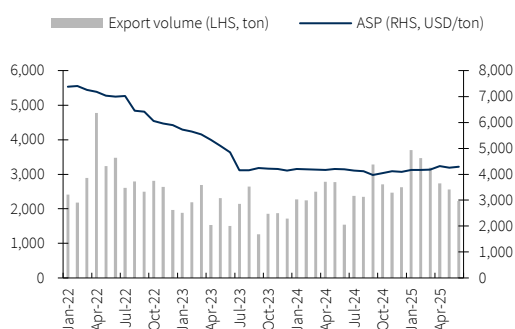
P4 exports will be subject to new tax rates of 10%/15% from 2026/2027 instead of the current 5%. Management of DGC said the group may meet short-term disadvantages when it has to renegotiate selling prices with customers. However, P4 prices of DGC will remain competitive in the medium term thanks to (1) lower tax rates compared to China's 20% and (2) the preferential zero rate applied by Japan and the EU in 2026/2027 thanks to the signed CPTPP/FTAs. KBSV keeps DGC's P4 and H3PO4 consumption estimates unchanged at 52,700/55,900 tons (+18%/6% YoY in 2025/2026) and 61,400/70,000 tons (+4%/14% YoY in 2025/2026), respectively.

Fig 3. DGC – P4 output and proportion exported to Japan (ton, %)



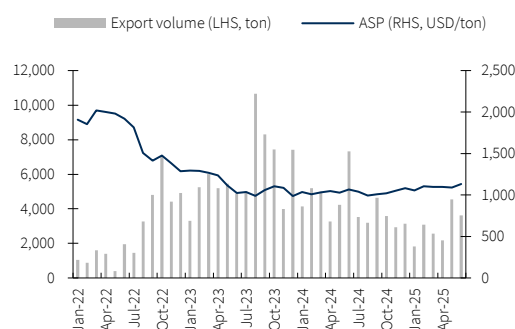
Source: KB Securities Vietnam

Fig 4. DGC – P4 export sales & ASP (ton, USD/ton)



Source: KB Securities Vietnam

Fig 5. DGC – H3PO4 for food & electronics (85%) export sales & ASP (ton, USD/ton)



Source: KB Securities Vietnam

GPM may decrease in the short-term due to higher electricity prices but gradually improve thanks to Mine No. 25 from 4Q25

DGC's P4 ASP inched up 2%/5% QoQ/YoY to VND103 million/ton in 2Q, but GPM dropped 99bps QoQ, reflecting the increased production costs due to the adjustment of electricity prices (retail prices gained 4.8% from the beginning of May 2025). This will bite into the group's profitability in the short term as electricity costs account for roughly 30% of P4 production costs.

In the medium term, we project GPM of DGC will improve thanks to the new apatite ore from Mine No. 25, which should be available for mining from 4Q this year. The current domestic/imported apatite ore consumption ratio is at 70/30, with the main import source from the Egyptian market. Management supposed the prices of imported apatite are relatively competitive compared to domestic prices, but its lower quality is suitable for production of fertilizer products as P4 or electronic H₃PO₄ require apatite with high purity. In the long term, DGC plans to participate in bidding for mining licenses at Mines No. 20, 22, and 23 in Lao Cai.

KBSV expects P4 prices to remain stable in 2H25 and revises the ASP of DGC products up to VND102/105 million/ton (+7%/3% in 2025/2026). GPM of P4-based products is estimated at 35.1%/35.5% in 2025/2026, with the trend expected to improve more clearly from 2H26 with the new apatite ore at Mine No. 25.

Dai Viet Ethanol will benefit from the shift towards E10 gasoline

DGC is currently increasing its investment to upgrade the Ethanol production line from 96% to 99%, expected to be completed in 3Q25 and start operating from 4Q25. Dai Viet Ethanol's current production capacity is 50,000 tons/year, which may reach 30% in 1H25, according to our estimates. Management expects the plant will bring in VND1,500 billion in revenue each year once it reaches 100% capacity from 2026, supported by the policy of switching to E10 gasoline nationwide.

DGC expects to start recording revenue from Duc Giang Residence from 2027 – 2029

DGC expects to receive the investment policy for Duc Giang Residence in 4Q25 and start construction by the end of the year. It is extrapolated that the residence project will contribute VND5,000/1,000 billion in revenue/NPAT to DGC in 2027 – 2029.

Table 6. DGC – Duc Giang Residence progress

	2025	2026	2027	2028	2029
Investment license					
1/500 planning					
Land use fee handover & payment					
Fire prevention and fighting license					
Construction license					
Construction start					
Sales license					
Launching					
Handover					

Source: Duc Giang Chemicals, KB Securities Vietnam

Table 7. DGC – Project portfolio

	Duc Giang – Nghi Son Chemical Complex	Duc Giang Residence	Dak Nong Bauxite – Aluminum
Update and review	<ul style="list-style-type: none"> By the end of 2Q25, disbursed investment capital reached VND724 billion Expected to start operating from 1Q26 	<ul style="list-style-type: none"> Expected to get investment policy in 4Q25 Expected to start construction at the end of 2025 According to KBSV's assessment, DGC's Management is having a prudent guidance for this project despite its suitable selling prices compared to other projects in the area its high absorption capacity 	<ul style="list-style-type: none"> Expected to get construction permission from Lam Dong People's Committee to build a bauxite processing plant in 3Q25 The Al₂O₃ production project is the main growth driver of DGC in the long term, helping to diversify its product portfolio and reduce dependence on P4 production. However, maintaining a large amount of cash (67% of total assets in 2Q25) to invest in the project makes it difficult for DGC's ROE to improve in the short term.
Investment capital	<ul style="list-style-type: none"> Total investment: VND2,400 billion Prioritize using undistributed net profit 	<ul style="list-style-type: none"> Total investment: VND4,500 billion Prioritize using undistributed net profit 	<ul style="list-style-type: none"> Total investment: VND57,000 billion Credit contract of VND14,500 billion with VCB DGC considers issuing additional issuances in case of investment increase
Capacity /Scale	<ul style="list-style-type: none"> NaOH 98%: 50,000 tons/year HCl 31%: 15,000 tons/year PAC 30%: 30,000 tons/year Javen 10%: 10,000 tons/year Ca(OCl)₂ 60%: 20,000 tons/year Chloramine B 25%: 1,000 tons/year H₃PO₃: 10,000 tons/year Liquid Cl₂: 5,000 tons/year CaCl₂: 10,000 tons/year 	<ul style="list-style-type: none"> Land area: 54ha School: 11ha Townhouses: 9.5ha (60 units) 23-storey apartment building: 17ha (1,000 units) 	<ul style="list-style-type: none"> Al₂O₃: 1.2 million tons/year
Implementation plan	<ul style="list-style-type: none"> Started construction since February 2025, expected to be operational from 1Q26 VND2,000 – 2,500 billion in revenue per year when operating at 100% capacity 	<ul style="list-style-type: none"> 1/500 planning approved Licensed, pilot conversion to residential land Expected to receive investment policy in 4Q25 Expected to start construction in 2026 	<ul style="list-style-type: none"> Expected to get investment license for the bauxite – aluminum oxide processing plant in 3Q25 Waiting for the Government's decision on bauxite mining license
Expected business results	<ul style="list-style-type: none"> GPM of NaOH segment estimated at 20%, net profit estimated at 10% 	<ul style="list-style-type: none"> BoD shared opening price expected for low-rise apartments and townhouses were VND80/250 million VND/m² respectively Revenue and NPAT estimated at VND5,000/1,000 billion 	<ul style="list-style-type: none"> Revenue/NPAT estimated VND12,000/5,000 billion/year once reaching full capacity
Growth prospects	<ul style="list-style-type: none"> Management said that DGC has signed a contract to purchase 50% of the output of phase 1, of which 30% comes from PVChem. Currently, domestic supply can only meet 40% of domestic consumption demand (estimated at 350,000 tons/year with a CAGR of 4%/year from 2025 – 2030). Domestic NaOH consumption demand should increase sharply in the context of old plants in China gradually stopping production, creating conditions to reduce dependence on import channels and increase domestic production. The current designed capacity of Duc Giang – Nghi Son will turn DGC into the second largest NaOH producer in Vietnam. The consumption outlook for Chlorine-based products (HCl 31%, Cl₂) is not very bright due to low demand, so DGC will (1) proactively maintain low ASPs to compete with Vinachem and (2) take advantage of this to produce PCl₃ and H₃PO₃ (fireproof products not yet produced domestically). 	<ul style="list-style-type: none"> DGC has no intention of converting its core business to real estate, Duc Giang Residence is the most notable project of the enterprise at present 	<ul style="list-style-type: none"> Al₂O₃ is the main input material for Aluminum (Al), which is a product that Vietnam is largely dependent on imports from China. Currently, the demand for Al₂O₃ consumption is relatively low due to the limited scale of domestic Al production. Vinacomin (TKV) is currently the largest Al₂O₃ producer domestically. The management hopes that DGC can produce Al₂O₃ at a competitive cost with Vinacomin, creating an advantage for DGC in the market. DGC can invest in phase 2 of the project, increasing Al₂O₃ production capacity by 1.2 million tons/year and Al into the product portfolio with a capacity of 300,000 tons/year.

Source: Duc Giang Chemicals, KB Securities Vietnam

Forecast & valuation

Table 8. DGC –2025–2026F business performance

(VNDbn, %)	2024	2025F	+/-%YoY	2026F	+/-%YoY	Assumptions
Revenue	9,865	11,514	17%	13,418	17%	
Industrial phosphorus chemicals	5,760	6,917	20%	7,998	16%	P4 consumption increases by 18%/6% YoY in 2025 – 2026F
Agricultural phosphate, others	3,923	4,115	5%	3,819	-7%	Fertilizer consumption in 2025F gains 8% YoY. We believe that the demand for fertilizers will be stable again in 2026.
Tia Sang Battery (HNX: TSB)	182	200	10%	200	0%	
Ethanol Dai Viet	0	281		400	42%	
Duc Giang – Nghi Son	0	0		1,000		Duc Giang – Nghi Son operates at 50% capacity in the first year
Cost of goods sold (COGS)	-6,367	-7,598	19%	-8,882	17%	
Gross profit	3,499	3,917	12%	4,535	16%	
<i>Gross profit margin</i>	<i>35.5%</i>	<i>34.0%</i>	<i>-145bps</i>	<i>33.8%</i>	<i>-21bps</i>	GPMs of phosphorus-based chemicals and agricultural phosphate should reach 35.1%/35.5% in 2025/2026. Consolidated GPM should decline when the group starts to record revenue from projects with lower profit margins.
Deposit interest	540	579	7%	665	15%	
Interest expense	-21	-26	25%	-31	18%	
Exchange rate gain/loss	62	51	-18%	67	32%	
Profits from affiliates	0	0		0		
SG&A	-665	-630	-5%	-805	28%	SG&A may increase 26% YoY in 2026 due to 10% YoY increase in revenue from industrial and agricultural phosphorus chemicals, along with DGC starting to operate the Duc Giang – Nghi Son Complex.
Operating income/loss	3,414	3,886	14%	4,431	14%	
Net other income	-12	-6	-47%	0		
Profit before taxes (PBT)	3,403	3,880	14%	4,431	14%	
Profit after taxes (NPAT)	3,110	3,481	12%	4,054	16%	
NP after MI (NPAT–MI)	2,989	3,335	12%	3,892	17%	
<i>NPAT–MI margin</i>	<i>30.3%</i>	<i>29.0%</i>	<i>-133bps</i>	<i>29.0%</i>	<i>4bps</i>	

Source: Duc Giang Chemicals, KB Securities Vietnam

We maintained our BUY recommendation with a price target of VND125,900

DGC's share price has increased by 5% in the past three months, lower than the 25% increase of VN-Index in the context of no significant improvement in ROE. We maintain our view that DGC's core business in the phosphorus-based chemical segment will maintain stable growth with high-quality products, superior technology, and leading position in the region. KBSV believes that DGC's valuation is attractive with PBR at 2.5x (corresponding to the 10-year average) and the potential of 16% YoY increase 2026F NPAT.

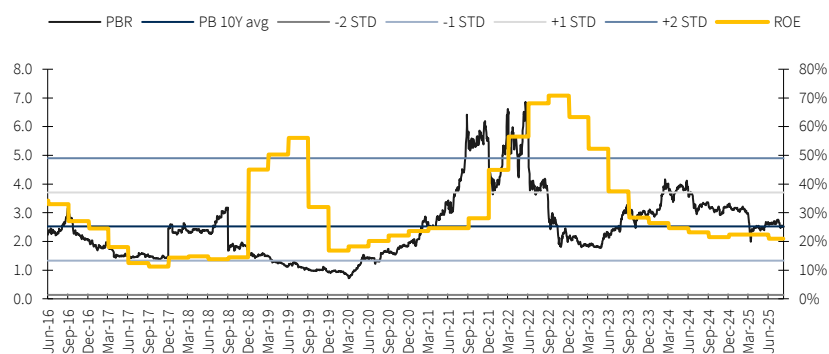
We maintain our BUY recommendation on DGC with a target price of VND125,900/share (3% higher than the price in 1Q25 report) with an expected profit margin of 29% (compared to the closing price on September 12, 2025).

Table 9. DGC – SOTP results

SOTP	Value
Target PER for core business	10.0
2025–2026F core business profit	3,578
EV for core business	35,779
Cash	12,179
Total debt	1,577
Owner's equity for core business	46,381
Real estate	1,083
Total owner's equity	47,463
Number of outstanding shares (million)	380
Fair value (VND/share)	124,900

Source: Duc Giang Chemicals, KB Securities Vietnam

Fig 10. DGC – PBR, ROE in the last 10 years (x, %)



Source: Bloomberg, KB Securities Vietnam

DGC – 2023A–2026F summarized financials & forecasts

Income Statement (VND billion) (Standard report)	2023	2024	2025F	2026F
Net sales	9,748	9,865	11,514	13,418
Cost of sales	-6,308	-6,367	-7,598	-8,882
Gross Profit	3,440	3,499	3,917	4,535
Financial income	627	540	575	665
Financial expenses	46	62	51	67
of which: interest expenses	-32	-21	-26	-31
Gain/(loss) from joint ventures (from 2015)	0	0	0	0
Selling expenses	-436	-495	-468	-599
General and admin expenses	-159	-171	-161	-206
Operating profit/(loss)	3,487	3,414	3,886	4,431
Other incomes	3	6	-6	0
Other expenses	-4	-17	-6	0
Net other income/(expenses)	-1	-12	-6	0
Income from investments in other entities	0	0	0	0
Net accounting profit/(loss) before tax	3,485	3,403	3,880	4,431
Corporate income tax expenses	-243	-293	-399	-377
Net profit/(loss) after tax	3,242	3,110	3,481	4,054
Minority interests	142	121	146	162
Attributable to parent company	3,100	2,989	3,335	3,892

Margin ratio	2023	2024	2025F	2026F
Gross profit margin	35%	35%	34%	34%
EBITDA margin	39%	38%	37%	36%
EBIT margin	35%	34%	33%	33%
Pre-tax profit margin	36%	34%	34%	33%
Operating profit margin	36%	35%	34%	33%
Net profit margin	33%	32%	30%	30%

Cash Flow Statement (VND billion)	2023	2024	2025F	2026F
Net profit/(loss) before tax	3,485	3,400	3,880	4,431
Depreciation and amortisation	358	378	440	444
Profit/loss from investing activities	-627	-540	0	0
Interest expense	32	21	26	31
Operating profit/(loss) before changes in Working Capital	3,250	3,260	4,346	4,906
(Increase)/decrease in receivables	-133	188	-114	-42
(Increase)/decrease in inventories	198	-138	-107	-2,768
Increase/(decrease) in payables	-182	15	83	91
(Increase)/decrease in prepaid expenses	74	-9	0	0
Operating cash flow	2,784	2,939	4,063	1,546
Purchases of fixed assets and other long term assets	-251	-339	-1,148	-107
Proceeds from disposal of fixed assets	1	0	0	0
Loans granted, purchases of debt instruments	-9,667	-9,689	-1,431	0
Collection of loans, proceeds from sales of debts instruments	7,857	8,534	0	0
Investments in other entities	-764	0	0	0
Proceeds from divestment in other entities	0	0	0	0
Dividends and interest received	485	480	0	0
Investing cash flow	-2,338	-1,014	-2,579	-107
Proceeds from issue of shares	0	0	0	0
Payments for share returns and repurchases	0	0	0	0
Proceeds from borrowings	3,447	3,690	20	944
Repayment of borrowings	-2,593	-4,158	0	0
Finance lease principal payments	0	0	0	0
Dividends paid	-1,774	-2,389	-1,139	-760
Interests, dividends, profits received	0	0	0	0
Financing cash flow	-920	-2,857	-1,119	184
Net increase in cash and cash equivalents	-475	-931	365	1,623
Cash and cash equivalents - beginning	1,535	1,061	130	495
Cash and cash equivalents - ending	1,061	130	495	2,118

Balance Sheet (VND billion) (Standard report)	2023	2024	2025F	2026F
TOTAL ASSET	15,601	15,820	18,606	22,702
CURRENT ASSETS	12,467	12,700	14,808	19,240
Cash and cash equivalents	1,061	130	495	2,118
Short-term investments	9,342	10,556	11,988	11,988
Accounts receivable	1,130	980	1,093	1,135
Inventories	855	985	1,092	3,860
LONG-TERM ASSETS	3,134	3,120	3,799	3,462
Long-term trade receivables	31	32	34	34
Fixed assets	2,457	2,495	3,212	2,876
Long-term incomplete assets	225	161	151	151
Long-term investments	0	0	0	0
Good will (before 2015)	0	0	0	0
LIABILITIES	3,563	2,119	2,344	3,379
CURRENT LIABILITIES	3,493	2,052	2,279	2,422
Trade accounts payable	190	313	416	508
Short-term borrowings	1,328	864	884	936
Other short-term liabilities	1,913	803	927	927
LONG-TERM LIABILITIES	70	67	65	957
Long-term trade payables	0	0	0	0
Long-term borrowings	0	0	0	891
Other long-term liabilities	70	67	65	65
OWNER'S EQUITY	12,037	13,701	16,262	19,323
Paid-in capital	3,798	3,798	3,798	3,798
Share premium	1,787	1,787	1,787	1,787
Other funds	123	568	952	952
Undistributed earnings	5,999	7,205	9,346	12,407
State capital	0	0	0	0
Interest of non-controlling shareholders	330	343	379	379

Key ratios (x, %, VND)	2023	2024	2025F	2026F
Multiple				
P/E	12.3	15.8	11.8	10.1
P/E diluted	12.3	15.8	11.8	10.1
P/B	3.1	3.3	2.3	2.0
P/S	3.7	4.5	3.2	2.8
P/Tangible Book	17.0	20.6	12.9	14.6
P/Cash Flow	12.9	15.1	9.1	24.0
EV/EBITDA	11.3	14.0	10.0	8.8
EV/EBIT	12.7	15.9	11.4	9.8
Operating performance				
ROE	25%	22%	21%	21%
ROA	21%	19%	19%	19%
ROIC	25%	21%	21%	20%
Financial structure				
Cash Ratio	0.3	0.1	0.2	0.9
Quick Ratio	3.3	5.7	6.0	6.3
Current Ratio	3.6	6.2	6.5	7.9
LT Debt/Equity	0.0	0.0	0.0	0.0
LT Debt/Total Assets	0.0	0.0	0.0	0.0
Debt/Equity	0.1	0.1	0.1	0.0
Debt/Total Assets	0.1	0.1	0.0	0.0
ST Liabilities/Equity	0.2	0.1	0.1	0.1
ST Liabilities/Total Assets	0.1	0.1	0.1	0.1
Total Liabilities/Equity	0.2	0.1	0.1	0.1
Total Liabilities/Total Assets	0.1	0.1	0.1	0.1
Activity ratios				
Account Receivable Turnover	9.5	9.4	11.1	12.0
Inventory Turnover	6.8	6.9	7.3	7.6
Account Payable Turnover	24.7	30.2	20.8	19.2

Source: Duc Giang Chemicals, KB Securities Vietnam

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Investment ratings & definitions

Investment Ratings for Stocks

(Based on the expectation of price gains over the next 6 months)

Buy:	Neutral:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(Based on the assessment of sector prospects over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Underperform the market

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